

#### COMERICA REPORTS FOURTH QUARTER 2016 NET INCOME OF \$164 MILLION

Net Income of 92 Cents Per Share Increased 10 Percent Compared to Third Quarter 2016 Includes After-Tax Impact of Restructuring Charges of \$13 Million, or 7 Cents Per Share

Full-Year 2016 Net Income of \$477 Million, or \$2.68 Per Share
2016 Includes After-Tax Impact of Restructuring Charges of \$59 Million, or 34 Cents Per Share

# 2016 Net Interest Income Increased \$108 million, or 6 Percent, Compared to 2015 Reflects the Benefits of Rising Rates

# Growth in Efficiency and Revenue Initiative Implementation Continues Over \$25 Million of Expense Savings Thus Far

**DALLAS/**January 17, 2017 -- Comerica Incorporated (NYSE: CMA) today reported full-year 2016 net income of \$477 million, or \$2.68 per diluted share (included restructuring impact of 34 cents per share), compared to \$521 million, or \$2.84 per diluted share for full-year 2015. Fourth quarter 2016 net income was \$164 million, compared to \$149 million for the third quarter 2016 and \$116 million for the fourth quarter 2015.

The Growth in Efficiency and Revenue ("GEAR Up") initiative continues to execute on the more than 20 work streams previously identified. 2016 progress includes a reduction in workforce, the consolidation of 19 banking centers and a significant reduction in retirement plan expense.

(dollar amounts in millions, except per share data)	4th Qtr '16		3	3rd Qtr '16		4th Qtr '1	
Net interest income	\$	455	\$	450		\$ 4	33
Provision for credit losses		35		16			60
Noninterest income		267		272		2	66
Noninterest expenses		461	(a)	493	(a)	4	82
Pre-tax income		226		213		1	57
Provision for income taxes		62		64			41
Net income	\$	164	\$	149		\$ 1	16
Net income attributable to common shares	\$	163	\$	148		\$ 1	15
Diluted income per common share		0.92		0.84		0.	64
Average diluted shares (in millions)		177	(b)	176		1	79
Common equity Tier 1 capital ratio (c)		11.07%	, o	10.69%	, 0	10.	54%
Common equity ratio		10.68		10.42		10.	52
Tangible common equity ratio (d)		9.89		9.64		9.	70
Efficiency ratio (e)		63.58		68.15		68.	92

- (a) Included restructuring charges of \$20 million (7 cents per share, after tax) in both the fourth and third quarters of 2016.
- (b) Included an increase of 1 million shares as a result of the impact of increased share price on common stock equivalents.
- (c) December 31, 2016 ratio is estimated.
- (d) See Reconciliation of Non-GAAP Financial Measures.
- (e) Noninterest expenses as a percentage of the sum of net interest income (FTE) and noninterest income excluding net securities gains (losses).

"2016 was a pivotal year with the development and implementation of our enterprise-wide GEAR Up initiative," said Ralph W. Babb, Jr., chairman and chief executive officer. "We have made significant progress in executing the expense savings and are fully committed to delivering on the efficiency and revenue opportunities to further enhance our profitability and shareholder value. We also benefited meaningfully from increased interest rates, and our overall credit metrics remained strong.

"Our fourth quarter earnings per share increased 10 percent over the third quarter," said Babb. "The benefits of GEAR Up were clearly demonstrated with a reduction in expenses and significant improvement in our efficiency ratio. In addition, the rise in rates late in the quarter boosted our net interest income. While average loan balances were relatively stable, reflecting seasonality in some of our businesses along with the continued reduction of our Energy portfolio, average deposit growth was robust, increasing \$1.6 billion over the third quarter. Credit quality continued to be strong with net charge-offs at the low end of our historical norm. Finally, we increased our share buyback to \$99 million, in line with our 2016 Capital Plan.

"As we look forward to the year ahead, we remain keenly focused on continued implementation of our GEAR Up initiatives while growing loans and deposits as we make necessary investments over time. Our revenue picture looks brighter as a result of the Federal Reserve increasing its benchmark rate 25 basis points in December. With oil prices stabilizing, we remain very comfortable with our Energy portfolio and the level of reserves we have established. We also believe we are well positioned to benefit from any further improvement in rates, and from favorable changes in the regulatory environment and the economy."

#### Fourth Quarter and Full-Year 2016 Overview

#### Fourth Quarter 2016 Compared to Third Quarter 2016

Average total loans decreased \$291 million to \$48.9 billion.

 Primarily reflected decreases in Mortgage Banker Finance, Energy, general Middle Market and Environmental Services, partially offset by an increase in National Dealer Services.

Average total deposits increased \$1.6 billion, or 3 percent, to \$59.6 billion.

- Driven by a \$1.6 billion increase in noninterest-bearing deposits.
- Growth in average total deposits was broad-based with increases in almost all lines of business and all markets.

Net interest income increased \$5 million to \$455 million.

 Primarily reflecting the benefit of an increase in short-term rates and lower funding costs due to the maturity of \$650 million of debt in the fourth quarter 2016.

Provision for credit losses increased \$19 million to \$35 million.

- Net credit-related charge-offs were \$36 million, or 0.29 percent of average loans, compared to \$16 million, or 0.13 percent, in the third quarter 2016.
- The allowance for loan losses was \$730 million, or 1.49 percent of total loans.

Noninterest income decreased \$5 million to \$267 million.

 Decrease included lower commercial lending fees, largely as a result of a decrease in syndication fees.

Noninterest expenses decreased \$32 million to \$461 million.

- Decrease in salaries and benefits expense of \$28 million, including an \$8 million decrease in pension expense, primarily due to the GEAR Up initiative.
- Additional decrease due to lower consulting expense and a gain on early termination of certain leveraged lease transactions, partially offset by an increase in outside processing expense.
- Included restructuring charges of \$20 million in both the fourth and third quarters of 2016.

Provision for income taxes decreased \$2 million to \$62 million.

• The effective tax rate was 27.5 percent for the fourth quarter 2016, compared to 29.6 percent in the third quarter, primarily reflecting a \$5 million tax benefit from the early termination of certain leveraged lease transactions.

Capital position remained solid at December 31, 2016.

- Repurchased approximately 1.8 million shares of common stock under the equity repurchase program, which was more than offset by 5.1 million shares issued for warrant and employee option exercises.
- Including dividends, returned a total of \$139 million to shareholders.

#### Full-Year 2016 Compared to Full-Year 2015

Average total loans increased \$368 million, or 1 percent, to \$49.0 billion.

Excluding the \$641 million decline in Energy, average loans increased \$1.0 billion, primarily reflecting
increases in Commercial Real Estate, National Dealer Services and Mortgage Banker Finance,
partially offset by decreases in general Middle Market and Corporate Banking.

Average total deposits decreased \$585 million, or 1 percent, to \$57.7 billion.

- Reflected an increase of \$1.7 billion, or 6 percent, in noninterest-bearing deposits, more than offset by a decrease of \$2.2 billion, or 7 percent, in interest-bearing deposits.
- Decrease in average total deposits reflected decreases in general Middle Market and Corporate Banking, partially offset by an increase in Retail Bank.

Net interest income increased \$108 million, or 6 percent, to \$1.8 billion.

 Benefits from higher interest rates, loan growth and a larger securities portfolio, partially offset by higher debt costs.

Provision for credit losses increased \$101 million to \$248 million.

- Primarily due to the increase in reserves for Energy loans recorded in the first quarter 2016, partially
  offset by improvements in the remainder of the portfolio.
- Net credit-related charge-offs were \$157 million, or 0.32 percent of average loans, for 2016, compared to \$101 million, or 0.21 percent of average loans, for 2015. The increase was primarily due to an increase in charge-offs in the Energy portfolio.

Noninterest income increased \$16 million to \$1.1 billion in 2016.

Customer-driven fees increased \$22 million and non-fee categories declined \$6 million. An increase
in card fees as well as growth in fiduciary, customer derivative and foreign exchange income was
partly offset by lower commercial lending fees and investment banking income.

Noninterest expenses increased \$103 million to \$1.9 billion.

- Excluding \$93 million of restructuring charges related to GEAR Up and \$33 million from the net release of litigation reserves in 2015, noninterest expenses decreased \$23 million.
  - Primarily reflected a decrease of \$48 million in salaries and benefits, including GEAR Up savings estimated to be in excess of \$25 million as well as an additional decrease in pension expense, partially offset by the impact of merit increases and one additional day in 2016.
  - Additionally, increases in technology expense, outside processing fees and FDIC insurance premiums were partially offset by decreases in state business taxes and gains from the early termination of leveraged lease transactions.

The provision for income taxes decreased \$36 million to \$193 million.

The effective tax rate was 28.8 percent in 2016, compared to 30.5 percent in 2015, primarily reflecting
a \$10 million increase in tax benefits from the early termination of certain leveraged lease
transactions.

Continued execution of the capital plan.

- Repurchased approximately 6.6 million shares of common stock during 2016 under the equity repurchase program.
- Together with dividends of \$0.89 per share, \$458 million was returned to shareholders.

### **Net Interest Income**

(dollar amounts in millions)	4th Qtr '16		3rd Qtr '16		4	th Qtr '15
Net interest income	\$	455	\$	450	\$	433
Net interest margin		2.65%		2.66%		2.58%
Selected average balances:						
Total earning assets	\$	68,774	\$	67,648	\$	66,818
Total loans		48,915		49,206		48,548
Total investment securities		12,329		12,373		10,864
Federal Reserve Bank deposits		7,245		5,781		7,073
Total deposits		59,645		58,065		59,736
Total noninterest-bearing deposits		32,091		30,454		29,627
Medium- and long-term debt		5,578		5,907		3,089

- Net interest income increased \$5 million to \$455 million in the fourth quarter 2016, compared to the third quarter 2016.
  - Interest on loans increased \$1 million, reflecting higher loan yields (+\$6 million), partially offset by the impact of lower average loan balances (-\$2 million), the impact of a negative residual value adjustment to assets in the leasing portfolio (-\$2 million) and other portfolio dynamics (-\$1 million).
  - Interest on investment securities increased \$1 million, primarily reflecting the impact of an increase in investment volume.
  - Interest on short-term investments increased \$2 million, primarily reflecting an increase in average Federal Reserve Bank deposit balances.
  - Interest expense on debt decreased \$1 million, primarily due to the maturity of \$650 million of debt in the fourth quarter 2016.
- The net interest margin of 2.65 percent decreased 1 basis point compared to the third quarter 2016, reflecting the impact of an increase in Federal Reserve Bank deposit balances (-4 basis points), partially offset by a benefit from the loan portfolio (+2 basis points), primarily due to higher short term rates, and lower debt expense (+1 basis point).

#### **Credit Quality**

"Our overall credit picture remains strong," said Babb. "The provision and net charge-offs increased modestly from the very low levels of the third quarter. Net charge-offs were \$36 million, or 29 basis points, which is at the low end of our historical norm, and included \$15 million in Energy charge-offs. Total criticized loans declined \$405 million and nonaccrual loans were down \$49 million.

"Over the past year, we have reduced our Energy loans by over \$800 million, or 27 percent, which now represent less than 5 percent of our total loans. As the performance of this portfolio has improved, including a \$319 million decrease in criticized loans in the fourth quarter, we have modestly reduced our reserve allocation, which sits at over 7 percent for energy loans as of December 31st."

(dollar amounts in millions)	4th	Qtr '16	3re	d Qtr '16	4t	h Qtr '15
Credit-related charge-offs	\$	48	\$	35	\$	76
Recoveries		12		19		25
Net credit-related charge-offs		36		16		51
Net credit-related charge-offs/Average total loans		0.29%		0.13%		0.42%
Provision for credit losses	\$	35	\$	16	\$	60
Nonperforming loans		590		639		379
Nonperforming assets (NPAs)		607		660		391
NPAs/Total loans and foreclosed property		1.24%		1.34%		0.80%
Loans past due 90 days or more and still accruing	\$	19	\$	48	\$	17
Allowance for loan losses		730		727		634
Allowance for credit losses on lending-related commitments (a)		41		45		45
Total allowance for credit losses		771		772		679
Allowance for loan losses/Period-end total loans		1.49%		1.48%		1.29%
Allowance for loan losses/Nonperforming loans		124		114		167

- (a) Included in "Accrued expenses and other liabilities" on the consolidated balance sheets.
- Energy business line loans were \$2.3 billion at December 31, 2016 compared to \$2.5 billion at September 30, 2016.
  - Criticized Energy loans decreased \$319 million, to \$1.2 billion.
  - Energy net charge-offs were \$15 million, compared to \$6 million in the third quarter 2016.
  - The reserve allocation for loans in the Energy business line was over 7 percent at December 31, 2016.
- Net charge-offs increased \$20 million to \$36 million, or 0.29 percent of average loans, in the fourth quarter 2016, compared to \$16 million, or 0.13 percent, in the third quarter 2016.
- During the fourth quarter 2016, \$60 million of borrower relationships over \$2 million were transferred to nonaccrual status, a decrease of \$45 million compared to \$105 million transferred during the third quarter.
   Fourth quarter transfers included \$6 million from Energy, compared to \$63 million in the third quarter.
- Criticized loans decreased \$405 million to \$2.9 billion at December 31, 2016, compared to \$3.3 billion at September 30, 2016. Criticized loans are generally consistent with the Special Mention, Substandard and Doubtful categories defined by regulatory authorities.

#### Full-Year 2017 Outlook

For full-year 2017 compared to full-year 2016, management expects the following, assuming a continuation of the current economic and low rate environment as well as contributions from the GEAR Up initiative of \$30 million in revenue and \$125 million in expense savings, are as follows:

- Average loans higher, in line with Gross Domestic Product growth, reflecting increases in most lines
  of business and reduced headwinds from a declining Energy portfolio.
- Net interest income higher, reflecting the benefit from the December 2016 short-term rate increase and loan growth, partially offset by higher funding costs and minor loan yield compression.
  - Full-year benefit from the December rise in short-term rates expected to be more than \$70 million, assuming a 25 percent deposit beta.
- Provision for credit losses lower, with continued solid performance of the overall portfolio.
  - Provision and net charge-offs in line with historical normal levels of 30-40 basis points.
- Noninterest income higher, with the execution of GEAR Up opportunities, modest growth in treasury management and card fees, as well as wealth management products such as fiduciary and brokerage services.
  - Increase of 4 percent to 6 percent.
- Noninterest expenses lower, reflecting lower restructuring charges and an additional \$125 million in GEAR Up savings, relative to 2016 GEAR Up savings of more than \$25 million. Outside processing is expected to increase in line with growing revenue. Headwinds include increased technology costs and higher FDIC insurance expense, as well as typical inflationary pressure. The gains of \$13 million in 2016 from early terminations of certain leveraged lease transactions are not expected to repeat.
  - Restructuring charges of \$25 million to \$50 million, compared to \$93 million in 2016.
  - Remaining noninterest expenses 1 percent to 2 percent lower.
  - Decrease of 4 percent to 5 percent including restructuring charges.
- Income tax expense to approximate 33 percent of pre-tax income.

#### **Business Segments**

Comerica's operations are strategically aligned into three major business segments: the Business Bank, the Retail Bank and Wealth Management. The Finance Division is also reported as a segment. The financial results below are based on the internal business unit structure of the Corporation and methodologies in effect at December 31, 2016. The accompanying narrative addresses fourth quarter 2016 results compared to third quarter 2016.

The following table presents net income (loss) by business segment.

(dollar amounts in millions)	4th Qtr '	16	3rd Qtr '	16	4th Qtr '	15
Business Bank	\$ 205	92% \$	189	91% \$	198	91%
Retail Bank	(4)	(2)	1	_	(1)	(1)
Wealth Management	23	10	18	9	21	10
	224	100%	208	100%	218	100%
Finance	(61)		(58)		(100)	
Other (a)	1		(1)		(2)	
Total	\$ 164	\$	149	\$	116	

(a) Includes items not directly associated with the three major business segments or the Finance Division.

#### **Business Bank**

(dollar amounts in millions)	4th Qtr '	6	3rd Qtr	'16		4th	Qtr '15
Net interest income	\$ 3	54	\$	356		\$	384
Provision for credit losses		17		2			41
Noninterest income	1	46		145			146
Noninterest expenses	1	96 (a)	)	215	(a)		207
Net income	2	)5		189			198
Net credit-related charge-offs		33		14			35
Selected average balances:							
Assets	39,2	20	39	,618			39,305
Loans	37,8	93	38,	,243			37,682
Deposits	31,2	21	30	,019			31,746

(a) Included restructuring charges of \$7 million in the fourth quarter 2016 and \$10 million in the third quarter 2016.

- Average loans decreased \$350 million, primarily reflecting decreases in Mortgage Banker Finance, Energy, general Middle Market and Environmental Services, partially offset by an increase in National Dealer Services.
- Average deposits increased \$1.2 billion, primarily reflecting increases in Corporate Banking, Energy and general Middle Market, partially offset by a decrease in Technology and Life Sciences. The increase was driven by growth in noninterest-bearing deposits.
- Net interest income decreased \$2 million, primarily due to a negative residual value adjustment to assets in the leasing portfolio, a decrease in net funds transfer pricing (FTP) credits and a decrease in average loan balances. The decrease in net FTP credits primarily reflected higher funding costs, partially offset by the benefit from the increase in average deposits.
- The provision for credit losses increased \$15 million. Net charge-offs increased \$19 million, primarily reflecting increases in general Middle Market and Energy, partially offset by a decrease in Corporate Banking.
- Noninterest income increased \$1 million, primarily due to increases in card fees and customer derivative
  income (largely as a result of a decrease in credit valuation adjustments), partially offset by a decrease
  in commercial lending fees (primarily syndication agent fees).
- Noninterest expenses decreased \$19 million, primarily reflecting savings related to the GEAR Up
  initiative, a decrease in restructuring charges and an increase in gains from the early termination of
  certain leveraged lease transactions, partially offset by an increase in outside processing fees.

#### Retail Bank

(dollar amounts in millions)	4th Qtr '16	3rd Qtr '16	4th Qtr '15
Net interest income	\$ 156	\$ 156	\$ 160
Provision for credit losses	22	10	23
Noninterest income	48	50	49
Noninterest expenses	188	(a) 195	(a) 191
Net income (loss)	(4	.) 1	(1)
Net credit-related charge-offs	5	3	25
Selected average balances:			
Assets	6,559	6,544	6,549
Loans	5,906	5,871	5,868
Deposits	23,915	23,654	23,262

(a) Included restructuring charges of \$11 million in the fourth quarter 2016 and \$8 million in the third quarter 2016.

- Average loans increased \$35 million, primarily reflecting increases in Retail Banking (primarily consumer loans and residential mortgages) and Small Business (primarily commercial mortgages).
- Average deposits increased \$261 million, primarily reflecting increases in noninterest-bearing, money market and interest-bearing checking deposits, partially offset by a decrease in certificates of deposits.
- The provision for credit losses increased \$12 million, primarily reflecting an increase in reserves for Small Business.
- Noninterest income decreased \$2 million, primarily reflecting a securities loss in the fourth quarter.
- Noninterest expenses decreased \$7 million. Excluding a \$3 million increase in restructuring charges, noninterest expenses decreased \$10 million, primarily reflecting savings related to the GEAR Up Initiative.

#### Wealth Management

(dollar amounts in millions)	4th C	Qtr '16	3rd Qtr '16	4t	h Qtr '15
Net interest income	\$	42	\$ 41	\$	47
Provision for credit losses		(1)	(1)		(7)
Noninterest income		62	61		57
Noninterest expenses		72 (a)	75	(a)	81
Net income		23	18		21
Net credit-related charge-offs (recoveries)		(2)	(1)		(9)
Selected average balances:					
Assets		5,268	5,283		5,199
Loans		5,116	5,092		4,998
Deposits		4,092	4,030		4,355

(a) Included restructuring charges of \$2 million in both the fourth and third quarters of 2016.

- Average loans increased \$24 million, primarily reflecting an increase in Private Banking.
- Average deposits increased \$62 million, primarily reflecting increases in noninterest-bearing, money market and interest-bearing checking deposits.
- Noninterest expenses decreased \$3 million, primarily due to savings related to the GEAR Up initiative and a decrease in operational losses.

#### **Geographic Market Segments**

Comerica also provides market segment results for three primary geographic markets: Michigan, California and Texas. In addition to the three primary geographic markets, Other Markets is also reported as a market segment. Other Markets includes Florida, Arizona, the International Finance division and businesses that have a significant presence outside of the three primary geographic markets. The tables below present the geographic market results based on the methodologies in effect at December 31, 2016.

The following table presents net income (loss) by market segment.

(dollar amounts in millions)	·	4th Qtr '	16	3rd Qtr '	16	4th Qtr	<b>'15</b>
Michigan	\$	70	31% \$	50	24% \$	82	38%
California		74	33	74	35	89	41
Texas		22	10	33	16	(3)	(2)
Other Markets		58	26	51	25	50	23
		224	100%	208	100%	218	100%
Finance & Other (a)		(60)		(59)		(102)	
Total	\$	164	\$	149	\$	116	

(a) Includes items not directly associated with the geographic markets.

- Average loans decreased \$185 million in Texas, primarily reflecting a decrease in Energy, and increased \$50 million in Michigan and \$29 million in California.
- Average deposits increased \$685 million in California, \$526 million in Texas and \$86 million in Michigan.
  The increase in California primarily reflected increases in Corporate Banking and general Middle Market,
  partially offset by a decrease in Technology and Life Sciences. The increase in Texas primarily reflected
  an increase in Energy.
- Net interest income increased \$3 million in California and decreased \$2 million in Texas and \$1 million in Michigan. The changes in net interest income primarily reflected the net FTP impact of changes in loan and deposit balances in each market, including the negative impact of a higher cost of funds rate in the fourth quarter. In addition, Michigan was impacted by a negative residual value adjustment to assets in the leasing portfolio.
- The provision for credit losses increased \$29 million and \$16 million in Texas and California, respectively, and decreased \$13 million in Michigan.
- Noninterest income decreased \$3 million in California and \$1 million in Michigan, and increased \$1 million in Texas. The decrease in California was primarily due to a decrease in syndication agent fees.
- Noninterest expenses decreased \$12 million in Michigan, \$10 million in Texas and \$9 million in California.
  Much of the decrease in each market was due to the impact of the GEAR Up initiative. In addition, the
  decrease in Michigan reflected an increase in gains on the early termination of certain leveraged lease
  transactions and a decrease in operational losses.

#### Michigan Market

(dollar amounts in millions)	4th	Qtr '16		3rd Qtr '16		4th	Qtr '15
Net interest income	\$	167	;	\$ 168		\$	182
Provision for credit losses		_		13			(12)
Noninterest income		81		82			81
Noninterest expenses		149	(a)	161	(a)		161
Net income		70		50			82
Net credit-related charge-offs (recoveries)		3		1			(2)
Selected average balances:							
Assets		13,174		13,174			13,601
Loans		12,538		12,488			12,986
Deposits		22,030		21,944			22,123

(a) Included restructuring charges of \$4 million in the fourth quarter 2016 and \$5 million in the third quarter 2016.

### California Market

(dollar amounts in millions)	4th Qtr '16	3rd Qtr '16	4th Qtr '15
Net interest income	\$ 182	\$ 179	\$ 192
Provision for credit losses	12	(4)	(7)
Noninterest income	41	44	40
Noninterest expenses	101	(a) 110	(a) 107
Net income	74	74	89
Net credit-related charge-offs	1	_	1
Selected average balances:			
Assets	17,947	17,933	17,297
Loans	17,666	17,637	17,033
Deposits	18,359	17,674	18,545

<sup>(</sup>a) Included restructuring charges of \$4 million in the fourth quarter 2016 and \$5 million in the third quarter 2016.

### Texas Market

(dollar amounts in millions)	4th Qtr '16	3rd Qtr '16	4th Qtr '15
Net interest income	\$ 115	\$ 117	\$ 130
Provision for credit losses	26	(3)	57
Noninterest income	34	33	32
Noninterest expenses	92	(a) 102	(a) 102
Net (loss) income	22	33	(3)
Net credit-related charge-offs	30	10	33
Selected average balances:			
Assets	10,810	11,014	11,474
Loans	10,381	10,566	10,893
Deposits	10,386	9,860	10,807

<sup>(</sup>a) Included restructuring charges of \$6 million in the fourth quarter 2016 and \$7 million in the third quarter 2016.

#### **Conference Call and Webcast**

Comerica will host a conference call to review fourth quarter 2016 financial results at 7 a.m. CT Tuesday January 17, 2017. Interested parties may access the conference call by calling (800) 309-2262 or (706) 679-5261 (event ID No. 28675280). The call and supplemental financial information can also be accessed via Comerica's "Investor Relations" page at www.comerica.com. A replay of the Webcast can be accessed via Comerica's "Investor Relations" page at www.comerica.com.

Comerica Incorporated is a financial services company headquartered in Dallas, Texas, and strategically aligned by three major business segments: The Business Bank, The Retail Bank and Wealth Management. Comerica focuses on relationships and helping people and businesses be successful. In addition to Texas, Comerica Bank locations can be found in Arizona, California, Florida and Michigan, with select businesses operating in several other states, as well as in Canada and Mexico.

This press release contains both financial measures based on accounting principles generally accepted in the United States (GAAP) and non-GAAP based financial measures, which are used where management believes it to be helpful in understanding Comerica's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as a reconciliation to the comparable GAAP financial measure, can be found in this press release. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

#### **Forward-looking Statements**

Any statements in this news release that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as "anticipates," "believes," "contemplates," "feels," "expects," "estimates," "seeks," "strives," "plans," "intends," "outlook," "forecast," "position," "target," "mission," "assume," "achievable," "potential," "strategy," "goal," "aspiration," "opportunity," "initiative," "outcome," "continue," "remain," "maintain," "on course," "trend," "objective," "looks forward," projects," "models" and variations of such words and similar expressions, or future or conditional verbs such" as "will," "would," "should," "could," "might," "can," "may" or similar expressions, as they relate to Comerica or its management, are intended to identify forward-looking statements. These forward-looking statements are predicated on the beliefs and assumptions of Comerica's management based on information known to Comerica's management as of the date of this news release and do not purport to speak as of any other date. Forward-looking statements may include descriptions of plans and objectives of Comerica's management for future or past operations, products or services, including the GEAR Up initiative, and forecasts of Comerica's revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries as well as estimates of the economic benefits of the GEAR Up initiative, estimates of credit trends and global stability. Such statements reflect the view of Comerica's management as of this date with respect to future events and are subject to risks and uncertainties. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, Comerica's actual results could differ materially from those discussed. Factors that could cause or contribute to such differences are changes in general economic, political or industry conditions; changes in monetary and fiscal policies, including changes in interest rates; changes in regulation or oversight; Comerica's ability to maintain adequate sources of funding and liquidity; the effects of more stringent capital or liquidity requirements; declines or other changes in the businesses or industries of Comerica's customers, in particular the energy industry; unfavorable developments concerning credit quality; operational difficulties, failure of technology infrastructure or information security incidents; reliance on other companies to provide certain key components of business infrastructure; factors impacting noninterest expenses which are beyond Comerica's control; changes in the financial markets, including fluctuations in interest rates and their impact on deposit pricing; reductions in Comerica's credit rating; whether Comerica may achieve opportunities for revenue enhancements and efficiency improvements under the GEAR Up initiative, or changes in the scope or assumptions underlying the GEAR Up initiative; the interdependence of financial service companies; the implementation of Comerica's strategies and business initiatives; damage to Comerica's reputation; Comerica's ability to utilize technology to efficiently and effectively develop, market and deliver new products and services; competitive product and pricing pressures among financial institutions within Comerica's markets; changes in customer behavior; any future strategic acquisitions or divestitures; management's ability to maintain and expand customer relationships; management's ability to retain key officers and employees; the impact of legal and regulatory proceedings or determinations; the effectiveness of methods of reducing risk exposures; the effects of terrorist activities and other hostilities; the effects of catastrophic events including, but not limited to, hurricanes, tornadoes, earthquakes, fires, droughts and floods; changes in accounting standards and the critical nature of Comerica's accounting policies. Comerica cautions that the foregoing list of factors is not exclusive. For discussion of factors that may cause actual results to differ from expectations, please refer to our filings with the Securities and Exchange Commission. In particular, please refer to "Item 1A. Risk Factors" beginning on page 12 of Comerica's Annual Report on Form 10-K for the year ended December 31, 2015, "Item 1A. Risk Factors" on page 54 of Comerica's Quarterly Report on Form 10-Q for the quarter ended March 31, 2016, and "Item 1A. Risk Factors" on page 62 of Comerica's Quarterly Report on Form 10-Q for the quarter ended June 30, 2016. Forward-looking statements speak only as of the date they are made. Comerica does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this news release or in any documents, Comerica claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

#### **Media Contact:**

Wayne J. Mielke (214) 462-4463

#### **Investor Contacts:**

Darlene P. Persons (214) 462-6831

Chelsea R. Smith (214) 462-6834

# CONSOLIDATED FINANCIAL HIGHLIGHTS (unaudited)

		1	Chre	ee Months Ende	Years Ended			
	Dec	ember 31,	S	September 30,	D	ecember 31,	December	31,
(in millions, except per share data)		2016		2016		2015	2016	2015
PER COMMON SHARE AND COMMON STOCK DATA								
Diluted net income	\$	0.92	\$	0.84	\$	0.64	\$ 2.68 \$	2.84
Cash dividends declared		0.23		0.23		0.21	0.89	0.83
Average diluted shares (in thousands)		177,457		176,184		179,197	176,730	181,104
KEY RATIOS								
Return on average common shareholders' equity		8.48%	ó	7.80%		6.08%	6.22%	6.91%
Return on average assets		0.88		0.82		0.64	0.67	0.74
Common equity tier 1 and tier 1 risk-based capital ratio (a)		11.07		10.69		10.54		
Total risk-based capital ratio (a)		13.24		12.84		12.69		
Leverage ratio (a)		10.18		10.14		10.22		
Common equity ratio		10.68		10.42		10.52		
Tangible common equity ratio (b)		9.89		9.64		9.70		
AVERAGE BALANCES								
Commercial loans		30,792		31,132		31,219	31,062	31,501
Real estate construction loans		2,837		2,646		1,961	2,508	1,884
Commercial mortgage loans		8,918		9,012		8,842	8,981	8,697
Lease financing		619		662		750	684	783
International loans		1,303		1,349		1,402	1,367	1,441
Residential mortgage loans		1,923		1,883		1,896	1,894	1,878
Consumer loans		2,523		2,522		2,478	2,500	2,444
Total loans		48,915		49,206		48,548	48,996	48,628
Earning assets		68,774		67,648		66,818	66,545	65,129
Total assets		74,126		72,909		71,907	71,743	70,247
Noninterest-bearing deposits		32,091		30,454		29,627	29,751	28,087
Interest-bearing deposits		27,554		27,611		30,109	27,990	30,239
Total deposits		59,645		58,065		59,736	57,741	58,326
Common shareholders' equity		7,734		7,677		7,613	7,674	7,534
NET INTEREST INCOME								
Net interest income	\$	455	\$	450	\$	433	\$ 1,797 \$	1,689
Net interest margin (fully taxable equivalent)		2.65%	ó	2.66%		2.58%	2.71%	2.60%
CREDIT QUALITY								
Total nonperforming assets	\$	607	\$	660	\$	391		
Loans past due 90 days or more and still accruing		19		48		17		
Net credit-related charge-offs		36		16		51	\$ 157 \$	101
Allowance for loan losses		730		727		634		
Allowance for credit losses on lending-related commitments		41		45		45		
Total allowance for credit losses		771		772		679		
Allowance for loan losses as a percentage of total loans		1.49%	ó	1.48%		1.29%		
Net credit-related charge-offs as a percentage of average total loans		0.29		0.13		0.42	0.32%	0.21%
Nonperforming assets as a percentage of total loans and foreclosed property		1.24		1.34		0.80		
Allowance for loan losses as a percentage of total nonperforming loans		124		114		167		

<sup>(</sup>a) December 31, 2016 ratios are estimated.

<sup>(</sup>b) See Reconciliation of Non-GAAP Financial Measures.

### CONSOLIDATED BALANCE SHEETS

(in millions, except share data)	December 31, 2016	September 30, 2016	December 31, 2015
*	(unaudited)	(unaudited)	
ASSETS			
Cash and due from banks	\$ 1,249	\$ 1,292	\$ 1,157
Interest-bearing deposits with banks	5,969	6,748	4,990
Other short-term investments	92	92	113
Investment securities available-for-sale	10,787	10,789	10,519
Investment securities held-to-maturity	1,582	1,695	1,981
Commercial loans	30,994	31,152	31,659
Real estate construction loans	2,869	2,743	2,001
Commercial mortgage loans	8,931	9,013	8,977
Lease financing	572	648	724
International loans	1,258	1,303	1,368
Residential mortgage loans	1,942	1,874	1,870
Consumer loans	2,522	2,541	2,485
Total loans	49,088	49,274	49,084
Less allowance for loan losses	(730)	(727)	(634
Net loans	48,358	48,547	48,450
Premises and equipment	501	528	550
Accrued income and other assets	4,440	4,433	4,117
Total assets	\$ 72,978	\$ 74,124	\$ 71,877
LIABILITIES AND SHAREHOLDERS' EQUITY			
Noninterest-bearing deposits	\$ 31,540	\$ 31,776	\$ 30,839
Money market and interest-bearing checking deposits	22,556	22,436	23,532
Savings deposits	2,064	2,052	1,898
Customer certificates of deposit	2,806	2,967	3,552
Foreign office time deposits	19	30	32
Total interest-bearing deposits	27,445	27,485	29,014
Total deposits	58,985	59,261	59,853
Short-term borrowings	25	12	23
Accrued expenses and other liabilities	1,012	1,234	1,383
Medium- and long-term debt	5,160	5,890	3,058
Total liabilities	65,182	66,397	64,317
Common stock - \$5 par value:			
Authorized - 325,000,000 shares			
Issued - 228,164,824 shares	1,141	1,141	1,141
Capital surplus	2,135	2,174	2,173
Accumulated other comprehensive loss	(383)		(429
Retained earnings	7,331	7,262	7,084
Less cost of common stock in treasury - 52,851,156 shares at 12/31/16; 56,096,416 shares at 9/30/16 and 52,457,113 shares at 12/31/15	(2,428)	(2,558)	(2,409
	7.706	7,727	7,560
Total shareholders' equity	7,796	1,121	7,500

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

	T	Three Months		Years Ended				
		December			December			
(in millions, except per share data)		2016	2015		2016	2015		
INTEREST INCOME	Ф	410 0	20.5	Ф	1.625 0	1.551		
Interest and fees on loans	\$	412 \$	395	\$	1,635 \$	1,551		
Interest on investment securities		62	56		247	216		
Interest on short-term investments		10	6		27	17		
Total interest income		484	457		1,909	1,784		
INTEREST EXPENSE		10	10		40	10		
Interest on deposits		10	10		40	43		
Interest on medium- and long-term debt		19	14		72	52		
Total interest expense		29	24		112	95		
Net interest income		455	433		1,797	1,689		
Provision for credit losses		35	60		248	147		
Net interest income after provision for credit losses		420	373		1,549	1,542		
NONINTEREST INCOME					202			
Card fees		79	73		303	276		
Service charges on deposit accounts		54	55		219	223		
Fiduciary income		48	45		190	187		
Commercial lending fees		21	30		89	99		
Letter of credit fees		12	14		50	53		
Bank-owned life insurance		12	11		42	40		
Foreign exchange income		11	11		42	40		
Brokerage fees		5	4		19	17		
Net securities losses		(2)	_		(5)	(2)		
Other noninterest income		27	23		102	102		
Total noninterest income		267	266		1,051	1,035		
NONINTEREST EXPENSES		-10				4.000		
Salaries and benefits expense		219	262		961	1,009		
Outside processing fee expense		89	79		336	318		
Net occupancy expense		40	41		157	159		
Equipment expense		13	14		53	53		
Restructuring charges		20	_		93	_		
Software expense		29	26		119	99		
FDIC insurance expense		15	10		54	37		
Advertising expense		6	7		21	24		
Litigation-related expense		1	_		1	(32)		
Other noninterest expenses		29	43		135	160		
Total noninterest expenses		461	482		1,930	1,827		
Income before income taxes		226	157		670	750		
Provision for income taxes		62	41		193	229		
NET INCOME		164	116		477	521		
Less income allocated to participating securities		1	1		4	6		
Net income attributable to common shares	\$	163 \$	115	\$	473 \$	515		
Earnings per common share:								
Basic	\$	0.95 \$	0.65	\$	2.74 \$	2.93		
Diluted		0.92	0.64		2.68	2.84		
Comprehensive income		73	32		523	504		
Cash dividends declared on common stock		40	37		155	148		
Cash dividends declared per common share		0.23	0.21		0.89	0.83		

# ${\bf CONSOLIDATED\ QUARTERLY\ STATEMENTS\ OF\ COMPREHENSIVE\ INCOME\ (unaudited)}$

Comerica Incorporated and Subsidiaries

		urth		hird	Secon		First	Fou		_		Quarter 20			
(i iii	-	arter	-		Quarte	er (	)uarter	Qua			-	rter 2016		-	rter 2015
(in millions, except per share data)		016		016	2016		2016	20	15	A	mount	Percent	Ar	nount	Percent
INTEREST INCOME															
Interest and fees on loans	\$	412	\$	411		)6 \$		\$	395	\$	1	%	\$	17	4%
Interest on investment securities		62		61		52	62		56		1	1		6	8
Interest on short-term investments		10		8		5	4		6		2	29	_	4	82
Total interest income		484		480	47	/3	472		457		4	1		27	6
INTEREST EXPENSE															
Interest on deposits		10		10		0	10		10		_	_		_	_
Interest on medium- and long-term debt		19		20	1	8	15		14		(1)	(10)		5	31
Total interest expense		29		30	2	28	25		24		(1)	(7)		5	14
Net interest income		455		450	44	15	447		433	\$	5	1	\$	22	5
Provision for credit losses		35		16	4	19	148		60		19	n/m		(25)	(41)
Net interest income after provision for credit losses		420		434	39	96	299		373		(14)	(3)		47	13
NONINTEREST INCOME															
Card fees		79		76	7	76	72		73		3	3		6	8
Service charges on deposit accounts		54		55	5	55	55		55		(1)	(2)		(1)	(2)
Fiduciary income		48		47	4	19	46		45		1	1		3	6
Commercial lending fees		21		26	2	22	20		30		(5)	(15)		(9)	(30)
Letter of credit fees		12		12	1	3	13		14		_	_		(2)	(10)
Bank-owned life insurance		12		12		9	9		11		_	_		1	5
Foreign exchange income		11		10	1	1	10		11		1	6		_	_
Brokerage fees		5		5		5	4		4		_	_		1	35
Net securities losses		(2)		_	(	(1)	(2)		_		(2)	n/m		(2)	n/m
Other noninterest income		27		29	2	29	17		23		(2)	(3)		4	13
Total noninterest income		267		272	26	58	244		266		(5)	(2)		1	_
NONINTEREST EXPENSES															
Salaries and benefits expense		219		247	24	17	248		262		(28)	(12)		(43)	(17)
Outside processing fee expense		89		86	8	33	78		79		3	3		10	12
Net occupancy expense		40		40	3	39	38		41		_	_		(1)	(1)
Equipment expense		13		13	1	4	13		14		_	_		(1)	(4)
Restructuring charges		20		20		53	_		_		_	_		20	n/m
Software expense		29		31		30	29		26		(2)	(4)		3	14
FDIC insurance expense		15		14	]	4	11		10		1	6		5	38
Advertising expense		6		5		6	4		7		1	9		(1)	(16)
Litigation-related expense		1		_	-	_			_		1	n/m		1	n/m
Other noninterest expenses		29		37		32	37		43		(8)	(20)		(14)	(31)
Total noninterest expenses		461		493	51		458		482		(32)	(6)		(21)	(4)
Income before income taxes		226		213	14		85		157		13	6		69	44
Provision for income taxes		62		64		12	25		41		(2)	(1)		21	52
NET INCOME		164		149	10	)4	60		116		15	9		48	42
Less income allocated to participating securities		1		1		1	1		1		_	_		_	_
Net income attributable to common shares	\$	163	\$	148	\$ 10	)3 \$	59	\$	115	\$	15	10%	\$	48	42%
Earnings per common share:															
Basic	\$	0.95	\$	0.87	\$ 0.6	50 \$	0.34	\$	0.65	\$	0.08	9%	\$	0.30	46%
Diluted		0.92		0.84	0.5	58	0.34	-	0.64		0.08	10		0.28	44
Comprehensive income		73		152	13		161		32		(79)	(52)		41	n/m
Cash dividends declared on common stock		40		40	3	38	37		37			_		3	9
Cash dividends declared per common share		0.23		0.23	0.2	22	0.21	(	0.21					0.02	10

n/m - not meaningful

### ANALYSIS OF THE ALLOWANCE FOR LOAN LOSSES (unaudited)

Comerica Incorporated and Subsidiaries

			20	16				2	2015
(in millions)	4th Qtr	31	d Qtr	2n	d Qtr	1:	st Qtr	4t	h Qtr
Balance at beginning of period	\$ 727	\$	729	\$	724	\$	634	\$	622
Loan charge-offs:									
Commercial	37		24		48		72		73
Commercial mortgage	1		2		_		_		1
International	8		8		4		3		_
Consumer	2		1		2		2		2
Total loan charge-offs	48		35		54		77		76
Recoveries on loans previously charged-off:									
Commercial	7		15		9		12		6
Commercial mortgage	3		3		2		12		11
Residential mortgage	1		_		_		_		1
Consumer	1		1		1		1		7
Total recoveries	12		19		12		25		25
Net loan charge-offs	36		16		42		52		51
Provision for loan losses	39		14		47		141		63
Foreign currency translation adjustment	_				_		1		_
Balance at end of period	\$ 730	\$	727	\$	729	\$	724	\$	634
Allowance for loan losses as a percentage of total loans	1.49%	ó	1.48%	)	1.45%	)	1.47%		1.29%
Net loan charge-offs as a percentage of average total loans	 0.29		0.13		0.34		0.43		0.42

# $ANALYSIS\ OF\ THE\ ALLOWANCE\ FOR\ CREDIT\ LOSSES\ ON\ LENDING-RELATED\ COMMITMENTS\ (unaudited)$

			2	015							
(in millions)	·	4th	Qtr	3rd (	Qtr	2nd	l Qtr	1st	Qtr	4th	Qtr
Balance at beginning of period		\$	45	\$	43	\$	46	\$	45	\$	48
Less: Charge-offs on lending-related commitments (a)			_		_		(5)		(6)		_
Add: Provision for credit losses on lending-related commitments			(4)		2		2		7		(3)
Balance at end of period		\$	41	\$	45	\$	43	\$	46	\$	45
Unfunded lending-related commitments sold		\$	_	\$	_	\$	12	\$	11	\$	_

<sup>(</sup>a) Charge-offs result from the sale of unfunded lending-related commitments.

### NONPERFORMING ASSETS (unaudited)

				20	16				2	2015
(in millions)	41	h Qtr	3r	d Qtr	2r	ıd Qtr	1	st Qtr	4t	h Qtr
SUMMARY OF NONPERFORMING ASSETS AND PAST DUE LOANS										
Nonaccrual loans:										
Business loans:										
Commercial	\$	445	\$	508	\$	482	\$	547	\$	238
Real estate construction		_		_		—		—		1
Commercial mortgage		46		44		44		47		60
Lease financing		6		6		6		6		6
International		14		19		18		27		8
Total nonaccrual business loans		511		577		550		627		313
Retail loans:										
Residential mortgage		39		23		26		26		27
Consumer:										
Home equity		28		27		28		27		27
Other consumer		4		4		1		1		_
Total consumer		32		31		29		28		27
Total nonaccrual retail loans		71		54		55		54		54
Total nonaccrual loans		582		631		605		681		367
Reduced-rate loans		8		8		8		8		12
Total nonperforming loans		590		639		613		689		379
Foreclosed property		17		21		22		25		12
Total nonperforming assets	\$	607	\$	660	\$	635	\$	714	\$	391
Nonperforming loans as a percentage of total loans		1.20%	)	1.30%	,	1.22%	)	1.40%		0.779
Nonperforming assets as a percentage of total loans and foreclosed property		1.24		1.34		1.26		1.45		0.80
Allowance for loan losses as a percentage of total		124		114		119		105		167
nonperforming loans	φ		Φ		φ		ф		φ	
Loans past due 90 days or more and still accruing	\$	19	\$	48	\$	35	\$	13	\$	17
ANALYSIS OF NONACCRUAL LOANS										
Nonaccrual loans at beginning of period	\$	631	\$	605	\$	681	\$	367	\$	357
Loans transferred to nonaccrual (a)		60		105		107		446		105
Nonaccrual business loan gross charge-offs (b)		(46)		(34)		(52)		(75)		(49)
Nonaccrual business loans sold (c)		(10)		(2)		(40)		(21)		
Payments/Other (d)		(53)		(43)	_	(91)		(36)		(46)
Nonaccrual loans at end of period	\$	582	\$	631	\$	605	\$	681	\$	367
(a) Based on an analysis of nonaccrual loans with book balances greater than \$2 million	on.									
(b) Analysis of gross loan charge-offs:	ф	4.5	ф	2.4	ф	50	ф		ф	40
Nonaccrual business loans	\$	46	\$	34	\$	52	\$	75	\$	49
Performing business loans		_				_		_		25
Consumer and residential mortgage loans	_	2		1	_	2	_	2		2
Total gross loan charge-offs	\$	48	\$	35	\$	54	\$	77	\$	76
(c) Analysis of loans sold:										
Nonaccrual business loans	\$	10	\$	2	\$	40	\$	21	\$	_
Performing criticized loans		_		_						3
Total criticized loans sold	\$	10	\$	2	\$	40	\$	21	\$	3

<sup>(</sup>d) Includes net changes related to nonaccrual loans with balances less than \$2 million, payments on nonaccrual loans with book balances greater than \$2 million and transfers of nonaccrual loans to foreclosed property. Excludes business loan gross charge-offs and business nonaccrual loans sold.

# ANALYSIS OF NET INTEREST INCOME (unaudited)

	1				Years	End	led		
	_	Dec	cemb	oer 31, 20	)16		De	cember 31,	2015
	A	verage			Average	A	verage		Average
(dollar amounts in millions)	В	alance	In	terest	Rate (a)	E	Balance	Interest	Rate (a)
Commercial loans	\$	31,062	\$	1,008	3.26%	\$	31,501	\$ 962	3.07%
Real estate construction loans		2,508		91	3.63		1,884	66	3.48
Commercial mortgage loans		8,981		314	3.49		8,697	296	3.41
Lease financing		684		18	2.65		783	25	3.17
International loans		1,367		50	3.63		1,441	51	3.58
Residential mortgage loans		1,894		71	3.76		1,878	71	3.77
Consumer loans		2,500		83	3.32		2,444	80	3.26
Total loans		48,996		1,635	3.34		48,628	1,551	3.20
Mortgage-backed securities (b)		9,356		203	2.19		9,113	202	2.24
Other investment securities		2,992		44	1.51		1,124	14	1.25
Total investment securities (b)		12,348		247	2.02		10,237	216	2.13
Interest-bearing deposits with banks		5,099		26	0.51		6,158	16	0.26
Other short-term investments		102		1	0.61		106	1	0.81
Total earning assets		66,545		1,909	2.88		65,129	1,784	2.75
Cash and due from banks		1,146					1,059		
Allowance for loan losses		(730)					(621)		
Accrued income and other assets		4,782					4,680		
Total assets	\$	71,743				\$	70,247		
Money market and interest-bearing checking deposits	\$	22,744		27	0.11	\$	24,073	26	0.11
Savings deposits		2,013		_	0.02		1,841	_	0.02
Customer certificates of deposit		3,200		13	0.40		4,209	16	0.37
Foreign office time deposits		33		_	0.35		116	1	1.02
Total interest-bearing deposits		27,990		40	0.14		30,239	43	0.14
Short-term borrowings		138		_	0.45		93		0.05
Medium- and long-term debt		4,917		72	1.45		2,905	52	1.80
Total interest-bearing sources		33,045		112	0.34		33,237	95	0.29
Noninterest-bearing deposits		29,751					28,087		
Accrued expenses and other liabilities		1,273					1,389		
Total shareholders' equity		7,674					7,534		
Total liabilities and shareholders' equity	\$	71,743				\$	70,247		
Net interest income/rate spread			\$	1,797	2.54			\$ 1,689	2.46
Impact of net noninterest-bearing sources of funds					0.17				0.14
Net interest margin (as a percentage of average earning assets)	"				2.71%				2.60%

<sup>(</sup>a) Fully taxable equivalent.

<sup>(</sup>b) Includes investment securities available-for-sale and investment securities held-to-maturity.

# ANALYSIS OF NET INTEREST INCOME (unaudited)

				Three	e Months I	Ended		1		
	Dec	ember 31,	2016	Sept	ember 30,	2016	Dec	ember 31,	2015	
	Average		Average	Average		Average	Average		Average	
(dollar amounts in millions)	Balance	Interest	Rate (a)	Balance	Interest	Rate (a)	Balance	Interest	Rate (a)	
Commercial loans	\$ 30,792	\$ 255	3.30%	\$ 31,132	\$ 253	3.25%	\$ 31,219	\$ 244	3.11%	
Real estate construction loans	2,837	26	3.65	2,646	24	3.57	1,961	18	3.58	
Commercial mortgage loans	8,918	78	3.49	9,012	78	3.43	8,842	76	3.43	
Lease financing	619	3	1.95	662	5	3.30	750	6	3.29	
International loans	1,303	12	3.70	1,349	12	3.56	1,402	12	3.40	
Residential mortgage loans	1,923	17	3.60	1,883	18	3.74	1,896	18	3.75	
Consumer loans	2,523	21	3.28	2,522	21	3.31	2,478	21	3.38	
Total loans	48,915	412	3.36	49,206	411	3.33	48,548	395	3.24	
Mortgage-backed securities (b)	9,386	51	2.16	9,359	50	2.17	9,226	51	2.25	
Other investment securities	2,943	11	1.54	3,014	11	1.51	1,638	5	1.37	
Total investment securities (b)	12,329	62	2.01	12,373	61	2.01	10,864	56	2.11	
Interest-bearing deposits with banks	7,438	10	0.52	5,967	8	0.51	7,300	5	0.28	
Other short-term investments	92	_	0.47	102	_	0.43	106	1	0.91	
Total earning assets	68,774	484	2.81	67,648	480	2.84	66,818	457	2.73	
Cash and due from banks	1,290			1,152			1,071			
Allowance for loan losses	(740)	)		(749)	)		(641)			
Accrued income and other assets	4,802			4,858			4,659			
Total assets	\$ 74,126			\$ 72,909			\$ 71,907			
Money market and interest-bearing checking deposits	\$ 22,585	7	0.12	\$ 22,415	7	0.12	\$ 24,368	6	0.11	
Savings deposits	2,064	_	0.02	2,042	_	0.03	1,883	_	0.02	
Customer certificates of deposit	2,878	3	0.39	3,129	3	0.40	3,763	4	0.39	
Foreign office time deposits	27	_	0.36	25	_	0.37	95	_	0.59	
Total interest-bearing deposits	27,554	10	0.14	27,611	10	0.14	30,109	10	0.14	
Short-term borrowings	13	_	0.50	17	_	0.47	92	_	0.06	
Medium- and long-term debt	5,578	19	1.30	5,907	20	1.36	3,089	14	1.79	
Total interest-bearing sources	33,145	29	0.33	33,535	30	0.36	33,290	24	0.29	
Noninterest-bearing deposits	32,091			30,454			29,627			
Accrued expenses and other liabilities	1,156			1,243			1,377			
Total shareholders' equity	7,734			7,677			7,613			
Total liabilities and shareholders' equity	\$ 74,126			\$ 72,909			\$ 71,907			
Net interest income/rate spread		\$ 455	2.48		\$ 450	2.48		\$ 433	2.44	
Impact of net noninterest-bearing sources of funds			0.17			0.18			0.14	
Net interest margin (as a percentage of average earning assets)			2.65%			2.66%			2.58%	

<sup>(</sup>a) Fully taxable equivalent.

<sup>(</sup>b) Includes investment securities available-for-sale and investment securities held-to-maturity.

# $CONSOLIDATED\ STATISTICAL\ DATA\ (unaudited)$

(in millions, except per share data)	Dec	cember 31, 2016	Se	eptember 30, 2016	J	June 30, 2016	March 31, 2016		December 31 2015	
Commercial loans:										
Floor plan	\$	4,269	\$	3,778	\$	4,120	\$	3,902	\$	3,939
Other		26,725		27,374		28,240		27,660		27,720
Total commercial loans		30,994		31,152		32,360		31,562		31,659
Real estate construction loans		2,869		2,743		2,553		2,290		2,001
Commercial mortgage loans		8,931		9,013		9,038		8,982		8,977
Lease financing		572		648		684		731		724
International loans		1,258		1,303		1,365		1,455		1,368
Residential mortgage loans		1,942		1,874		1,856		1,874		1,870
Consumer loans:										
Home equity		1,800		1,792		1,779		1,738		1,720
Other consumer		722		749		745		745		765
Total consumer loans		2,522		2,541		2,524		2,483		2,485
Total loans	\$	49,088	\$	49,274	\$	50,380	\$	49,377	\$	49,084
Goodwill	\$	635	\$	635	\$	635	\$	635	\$	635
Core deposit intangible		7		8		9		9		10
Other intangibles		3		3		3		4		4
Common equity tier 1 capital (a)		7,539		7,378		7,346		7,331		7,350
Risk-weighted assets (a)		68,136		69,018		70,056		69,319		69,731
Common equity tier 1 and tier 1 risk-based capital ratio (a)		11.07%	)	10.69%	,	10.49%	ó	10.58%	, )	10.54%
Total risk-based capital ratio (a)		13.24		12.84		12.74		12.84		12.69
Leverage ratio (a)		10.18		10.14		10.39		10.60		10.22
Common equity ratio		10.68		10.42		10.79		11.08		10.52
Tangible common equity ratio (b)		9.89		9.64		9.98		10.23		9.70
Common shareholders' equity per share of common stock	\$	44.47	\$	44.91	\$	44.24	\$	43.66	\$	43.03
Tangible common equity per share of common stock (b)	·	40.79		41.15	·	40.52		39.96	·	39.33
Market value per share for the quarter:										
High		70.44		47.81		47.55		41.74		47.44
Low		46.75		38.39		36.27		30.48		39.52
Close		68.11		47.32		41.13		37.87		41.83
Ouarterly ratios:										
Return on average common shareholders' equity		8.48%	)	7.80%	,	5.44%	ó	3.13%	,	6.08%
Return on average assets		0.88		0.82		0.59		0.34		0.64
Efficiency ratio (c)		63.58		68.15		72.43		65.99		68.92
Number of banking centers		458		473		473		477		477
Number of employees - full time equivalent		7,960		8,476		8,792		8,869		8,880

<sup>(</sup>a) December 31, 2016 amounts and ratios are estimated.

<sup>(</sup>b) See Reconciliation of Non-GAAP Financial Measures.

<sup>(</sup>c) Noninterest expenses as a percentage of the sum of net interest income (FTE) and noninterest income excluding net securities gains (losses).

# PARENT COMPANY ONLY BALANCE SHEETS (unaudited)

Comerica Incorporated

(in millions, except share data)		ember 31, 2016	September 30, 2016	December 31, 2015
ASSETS				
Cash and due from subsidiary bank	\$	411	\$ —	\$ 4
Short-term investments with subsidiary bank		350	588	569
Other short-term investments		87	88	89
Investment in subsidiaries, principally banks		7,561	7,685	7,523
Premises and equipment		2	2	3
Other assets		150	161	137
Total assets	\$	8,561	\$ 8,524	\$ 8,325
LIABILITIES AND SHAREHOLDERS' EQUITY				
Medium- and long-term debt	\$	604	\$ 626	\$ 608
Other liabilities		161	171	157
Total liabilities		765	797	765
Common stock - \$5 par value:				
Authorized - 325,000,000 shares				
Issued - 228,164,824 shares		1,141	1,141	1,141
Capital surplus		2,135	2,174	2,173
Accumulated other comprehensive loss		(383)	(292)	(429)
Retained earnings		7,331	7,262	7,084
Less cost of common stock in treasury - 52,851,156 shares at 12/31/16; 59,096,416 shares at 9/30/16 and 52,457,113 shares at 12/31/15		(2,428)	(2,558)	(2,409)
Total shareholders' equity	'	7,796	7,727	7,560
Total liabilities and shareholders' equity	\$	8,561	\$ 8,524	\$ 8,325

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

	Common	Stock		Accumulated Other			Total
(in millions, except per share data)	Shares Outstanding	Amount	Capital Surplus	Comprehensive Loss	Retained Earnings	Treasury Stock	Shareholders' Equity
BALANCE AT DECEMBER 31, 2014	179.0	\$ 1,141	\$ 2,188	\$ (412	2) \$ 6,744	\$ (2,259)	\$ 7,402
Net income	_	_	_	-	521	_	521
Other comprehensive loss, net of tax	_	_	_	(17	<i>7</i> ) —	_	(17)
Cash dividends declared on common stock (\$0.83 per share)	_	_	_	_	- (148)	_	(148)
Purchase of common stock	(5.3)	_	_	_	- –	(240)	(240)
Purchase and retirement of warrants	_		(10)	_		_	(10)
Net issuance of common stock under employee stock plans	1.0	_	(22)	_	- (11)	47	14
Net issuance of common stock for warrants	1.0	_	(21)	)	(22)	43	_
Share-based compensation	_	_	38	_	- –	_	38
BALANCE AT DECEMBER 31, 2015	175.7	1,141	2,173	(429	7,084	(2,409)	7,560
Net income	_	_	_	_	477	_	477
Other comprehensive income, net of tax	_	_	_	40	5 —	_	46
Cash dividends declared on common stock (\$0.89 per share)	_	_	_	-	(154)	_	(154)
Purchase of common stock	(6.8)	_	_	_	- –	(310)	(310)
Net issuance of common stock under employee stock plans	4.1	_	(15)	_	- (27)	185	143
Net issuance of common stock for warrants	2.3	_	(57)	_	- (49)	106	_
Share-based compensation	_	_	34	_	- –	_	34
BALANCE AT DECEMBER 31, 2016	175.3	\$ 1,141	\$ 2,135	\$ (383	3) \$ 7,331	\$ (2,428)	\$ 7,796

### **BUSINESS SEGMENT FINANCIAL RESULTS (unaudited)**

(dollar amounts in millions) Three Months Ended December 31, 2016	_	usiness Bank			Wealth magement Finance			Other	Total	
Earnings summary:		Dunn		Dunn		nugement		- Indirec	 omer	10141
Net interest income (expense)	\$	354	\$	156	\$	42	\$	(103)	\$ 6	\$ 455
Provision for credit losses		17		22		(1)		_	(3)	35
Noninterest income		146		48		62		10	1	267
Noninterest expenses		196		188		72		(1)	6	461
Provision (benefit) for income taxes		82		(2)		10		(31)	3	62
Net income (loss)	\$	205	\$	(4)	\$	23	\$	(61)	\$ 1	\$ 164
Net credit-related charge-offs (recoveries)	\$	33	\$	5	\$	(2)	\$	_	\$ _	\$ 36
Selected average balances:										
Assets	\$	39,220	\$	6,559	\$	5,268	\$	14,109	\$ 8,970	\$ 74,126
Loans		37,893		5,906		5,116		_	_	48,915
Deposits		31,221		23,915		4,092		107	310	59,645
Statistical data:										
Return on average assets (a)		2.09%		(0.06)%		1.72%		N/M	N/M	0.88%
Efficiency ratio (b)		39.12		90.98		69.52		N/M	N/M	63.58

	В	Business	Retail		Wealth			
Three Months Ended September 30, 2016		Bank	Bank	Ma	anagement	Finance	Other	Total
Earnings summary:								
Net interest income (expense)	\$	356	\$ 156	\$	41	\$ (109)	\$ 6	\$ 450
Provision for credit losses		2	10		(1)	_	5	16
Noninterest income		145	50		61	13	3	272
Noninterest expenses		215	195		75	(1)	9	493
Provision (benefit) for income taxes		95	_		10	(37)	(4)	64
Net income (loss)	\$	189	\$ 1	\$	18	\$ (58)	\$ (1)	\$ 149
Net credit-related charge-offs (recoveries)	\$	14	\$ 3	\$	(1)	\$ _	\$ _	\$ 16
Selected average balances:								
Assets	\$	39,618	\$ 6,544	\$	5,283	\$ 14,144	\$ 7,320	\$ 72,909
Loans		38,243	5,871		5,092	_	_	49,206
Deposits		30,019	23,654		4,030	98	264	58,065
Statistical data:								
Return on average assets (a)		1.92%	0.01 %		1.39%	N/M	N/M	0.82%
Efficiency ratio (b)		42.74	94.58		73.12	N/M	N/M	68.15

	В	usiness	Retail		Wealth			
Three Months Ended December 31, 2015		Bank	Bank	Ma	anagement	Finance	Other	Total
Earnings summary:								
Net interest income (expense)	\$	384	\$ 160	\$	47	\$ (161)	3	\$ 433
Provision for credit losses		41	23		(7)	_	3	60
Noninterest income		146	49		57	12	2	266
Noninterest expenses		207	191		81	(2)	5	482
Provision (benefit) for income taxes		84	(4)		9	(47)	(1)	41
Net income (loss)	\$	198	\$ (1)	\$	21	\$ (100)	\$ (2)	\$ 116
Net credit-related charge-offs (recoveries)	\$	35	\$ 25	\$	(9)	\$ _	\$ _	\$ 51
Selected average balances:								
Assets	\$	39,305	\$ 6,549	\$	5,199	\$ 12,273	\$ 8,581	\$ 71,907
Loans		37,682	5,868		4,998	_	_	48,548
Deposits		31,746	23,262		4,355	115	258	59,736
Statistical data:								
Return on average assets (a)		2.02%	(0.03)%		1.68%	N/M	N/M	0.64%
Efficiency ratio (b)		39.07	91.69		77.05	N/M	N/M	68.92

<sup>(</sup>a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

<sup>(</sup>b) Noninterest expenses as a percentage of the sum of net interest income (fully taxable equivalent basis) and noninterest income excluding net securities gains.

N/M - Not Meaningful

### MARKET SEGMENT FINANCIAL RESULTS (unaudited)

Comerica Incorporated and Subsidiaries

(dollar amounts in millions)		#* 1 * · · ·	7.1°C	TD.		Other	Finance	T. 4.1
<b>Three Months Ended December 31, 2016</b>	N	<b>Aichigan</b>	 California	Texas		Markets	 & Other	Total
Earnings summary:								
Net interest income (expense)	\$	167	\$ 182	\$ 115	\$	88	\$ (97)	\$ 455
Provision for credit losses		_	12	26		_	(3)	35
Noninterest income		81	41	34		100	11	267
Noninterest expenses		149	101	92		114	5	461
Provision (benefit) for income taxes		29	36	9		16	(28)	62
Net income (loss)	\$	70	\$ 74	\$ 22	\$	58	\$ (60)	\$ 164
Net credit-related charge-offs	\$	3	\$ 1	\$ 30	\$	2	\$ _	\$ 36
Selected average balances:								
Assets	\$	13,174	\$ 17,947	\$ 10,810	\$	9,116	\$ 23,079	\$ 74,126
Loans		12,538	17,666	10,381		8,330	_	48,915
Deposits		22,030	18,359	10,386		8,453	417	59,645
Statistical data:								
Return on average assets (a)		1.23%	1.53%	0.74 %	)	2.50%	N/M	0.88%
Efficiency ratio (b)		59.67	45.19	61.56		60.29	N/M	63.58

					Other	Finance	
Three Months Ended September 30, 2016	 Michigan	(	California	Texas	 Markets	& Other	Total
Earnings summary:							
Net interest income (expense)	\$ 168	\$	179	\$ 117	\$ 89	\$ (103)	\$ 450
Provision for credit losses	13		(4)	(3)	5	5	16
Noninterest income	82		44	33	97	16	272
Noninterest expenses	161		110	102	112	8	493
Provision (benefit) for income taxes	26		43	18	18	(41)	64
Net income (loss)	\$ 50	\$	74	\$ 33	\$ 51	\$ (59)	\$ 149
Net credit-related charge-offs	\$ 1	\$	_	\$ 10	\$ 5	\$ _	\$ 16
Selected average balances:							
Assets	\$ 13,174	\$	17,933	\$ 11,014	\$ 9,324	\$ 21,464	\$ 72,909
Loans	12,488		17,637	10,566	8,515	_	49,206
Deposits	21,944		17,674	9,860	8,225	362	58,065
Statistical data:							
Return on average assets (a)	0.89%		1.59%	1.14 %	2.21%	N/M	0.82%
Efficiency ratio (b)	64.30		48.86	67.96	60.11	N/M	68.15

						Other	Finance	
Three Months Ended December 31, 2015	I	Michigan	(	California	Texas	Markets	& Other	Total
Earnings summary:								
Net interest income (expense)	\$	182	\$	192	\$ 130	\$ 87	\$ (158)	\$ 433
Provision for credit losses		(12)		(7)	57	19	3	60
Noninterest income		81		40	32	99	14	266
Noninterest expenses		161		107	102	109	3	482
Provision (benefit) for income taxes		32		43	6	8	(48)	41
Net income (loss)	\$	82	\$	89	\$ (3)	\$ 50	\$ (102)	\$ 116
Net credit-related charge-offs (recoveries)	\$	(2)	\$	1	\$ 33	\$ 19	\$ _	\$ 51
Selected average balances:								
Assets	\$	13,601	\$	17,297	\$ 11,474	\$ 8,681	\$ 20,854	\$ 71,907
Loans		12,986		17,033	10,893	7,636	_	48,548
Deposits		22,123		18,545	10,807	7,888	373	59,736
Statistical data:								
Return on average assets (a)		1.43%		1.82%	(0.11)%	2.21%	N/M	0.64%
Efficiency ratio (b)		61.04		46.14	63.06	58.50	N/M	68.92

<sup>(</sup>a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

N/M - Not Meaningful

<sup>(</sup>b) Noninterest expenses as a percentage of the sum of net interest income (fully taxable equivalent basis) and noninterest income excluding net securities gains.

### RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (unaudited)

Comerica Incorporated and Subsidiaries

		cember 31,	September 30,			June 30,		March 31,	December 31,	
(dollar amounts in millions)		2016		2016		2016		2016		2015
Tangible Common Equity Ratio:										
Common shareholders' equity	\$	7,796	\$	7,727	\$	7,694	\$	7,644	\$	7,560
Less:										
Goodwill		635		635		635		635		635
Other intangible assets		10		11		12		13		14
Tangible common equity	\$	7,151	\$	7,081	\$	7,047	\$	6,996	\$	6,911
Total assets	\$	72,978	\$	74,124	\$	71,280	\$	69,007	\$	71,877
Less:										
Goodwill		635		635		635		635		635
Other intangible assets		10		11		12		13		14
Tangible assets	\$	72,333	\$	73,478	\$	70,633	\$	68,359	\$	71,228
Common equity ratio		10.68%	)	10.42%	)	10.79%	)	11.08%	ò	10.52%
Tangible common equity ratio		9.89		9.64		9.98		10.23		9.70
Tangible Common Equity per Share of Common Stock:										
Common shareholders' equity	\$	7,796	\$	7,727	\$	7,694	\$	7,644	\$	7,560
Tangible common equity		7,151		7,081		7,047		6,996		6,911
Shares of common stock outstanding (in millions)		175		172		174		175		176
Common shareholders' equity per share of common stock	\$	44.47	\$	44.91	\$	44.24	\$	43.66	\$	43.03
Tangible common equity per share of common stock		40.79		41.15		40.52		39.96		39.33

The tangible common equity ratio removes preferred stock and the effect of intangible assets from capital and the effect of intangible assets from total assets. Tangible common equity per share of common stock removes the effect of intangible assets from common shareholders equity per share of common stock. Comerica believes these measurements are meaningful measures of capital adequacy used by investors, regulators, management and others to evaluate the adequacy of common equity and to compare against other companies in the industry.