

Comerica Incorporated

Fourth Quarter 2014 Financial Review

January 16, 2015

accountant

The logo for Comerica Bank, featuring the text "Comerica Bank" in a white serif font inside a blue rounded rectangle with a thin white border. A registered trademark symbol (®) is located to the right of the rectangle.

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Financial Summary

	4Q14	3Q14	2014	2013
Diluted income per common share	\$0.80	\$0.82	\$3.16	\$2.85
<i>Impact from certain actions¹</i>	(\$0.02)	\$0.03		
Net interest income	\$415	\$414	\$1,655	\$1,672
<i>Loan accretion</i>	9	3	34	49
Provision for credit losses	2	5	27	46
Noninterest income	225	215	868	882
Noninterest expenses	419 ¹	397 ¹	1,626	1,722 ³
<i>Efficiency-related & Other Actions¹</i>	4	(8)		
Net income	149	154	593	541
Total average loans	\$47,361	\$47,159	\$46,588	\$44,412
Total average deposits	57,760	55,163	54,784	51,711
Tier 1 common capital ratio²	10.53% ⁴	10.59%	10.53% ⁴	10.64%
Basel III Tier 1 common capital ratio^{2,4}	10.3%	10.4%	10.3%	10.3%
<i>Average diluted shares (millions)</i>	184	185	185	187

\$ in millions, except per share data • ¹Reflected 4Q14 actions of \$4MM, or \$3MM after-tax and 3Q14 actions which resulted in a net benefit of \$8MM, or \$5MM after-tax. • ²See Supplemental Financial Data slides for a reconciliation of non-GAAP financial measures • ³Included litigation-related expense of \$52MM in 4Q13, related to an unfavorable jury verdict in a lender liability case. • ⁴Estimated

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Full-Year 2014 Results

	FY14	From FY13 Chg \$	Chg %
Total average loans	46,588	2,176	5%
Total average deposits	54,784	3,073	6%
Net interest income	1,655	(17)	(1%)
<i>Loan accretion</i>	34	(15)	(31%)
Provision for credit losses	27	(19)	(41%)
<i>Net loan charge-offs</i>	25	(48)	N/M
Noninterest income	868	(14)	(2%)
<i>Customer-driven fee income</i>	768	5	1%
Noninterest expenses	1,626	(96)	(6%)
Net income	593	52	10%
Earnings per share (EPS)¹	3.16	0.31	11%
Tangible Book Value Per Share²	37.72	2.08	6%
Shares repurchased³	5.2MM shares or \$249MM		

Key YoY Performance Drivers

- EPS increased 11%
- Solid average loan & deposit growth with increases in all businesses
- Net interest income modestly lower due to accretion decline. Impact from loan portfolio dynamics & low rates predominately offset by loan growth
- Credit quality remained strong
- Noninterest income declined due to noncustomer-driven categories
- Expenses remained well controlled; Litigation-related (\$48MM) & pension (\$47MM) expenses declined
- Share repurchases³, combined with dividends, returned \$392MM to shareholders

\$ in millions, except per share data • Full-year 2014 compared to full-year 2013 • ¹EPS based on diluted income per share
 • ²See Supplemental Financial Data slides for reconciliation of non-GAAP financial measures • ³Shares repurchased under the share repurchase program



Fourth Quarter 2014 Results

	4Q14	Change From 3Q14	4Q13
Total average loans	47,361	202	3,307
Total average deposits	57,760	2,597	4,991
Net interest income	415	1	(15)
<i>Loan accretion</i>	9	6	(14)
Provision for credit losses	2	(3)	(7)
<i>Net loan charge-offs</i>	1	(2)	(12)
Noninterest income	225	10	6
<i>Customer-driven fee income</i>	201	11	11
Noninterest expenses	419 ²	22 ²	(54) ¹
<i>Efficiency-related & Other Actions²</i>	4	12	N/A
Net income	149	(5)	32
Earnings per share (EPS)³	0.80	(0.02)	0.18
Tangible Book Value Per Share²	37.72	0.07	2.08
Shares repurchased⁴	1.3MM shares or \$59MM		

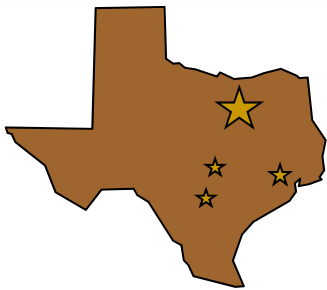
Key QoQ Performance Drivers

- Average loans increased slightly across most businesses
- Robust deposit growth of 5%
- Net interest income stable
- Credit quality was strong
- Noninterest income reflects higher customer derivative income
- Expenses increased from efficiency-related actions along with increases in technology-related contract labor and seasonal increases in other categories
- Share repurchases⁴, combined with dividends, returned \$95 million to shareholders

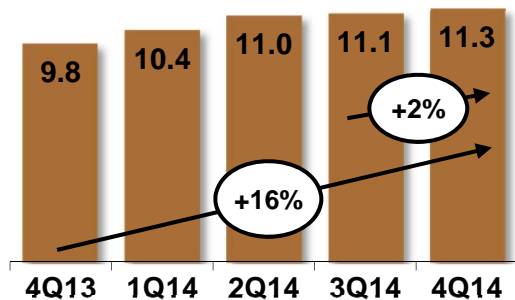
\$ in millions, except per share data • 4Q14 compared to 3Q14 • ¹Included litigation-related expense of \$52MM in 4Q13, related to an unfavorable jury verdict in a lender liability case. • ²Reflected 4Q14 actions of \$4MM, or \$3MM after-tax. 3Q14 actions resulted in a net benefit of \$8MM, or \$5MM after-tax. • ³EPS based on diluted income per share • ⁴Shares repurchased under the share repurchase program



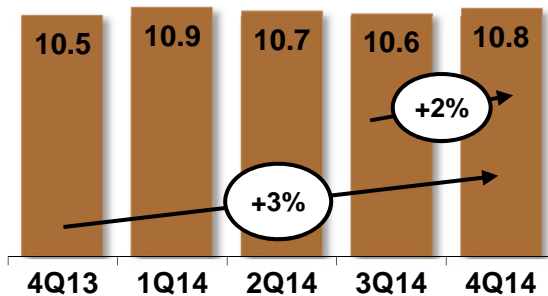
Diverse Footprint Drives Growth



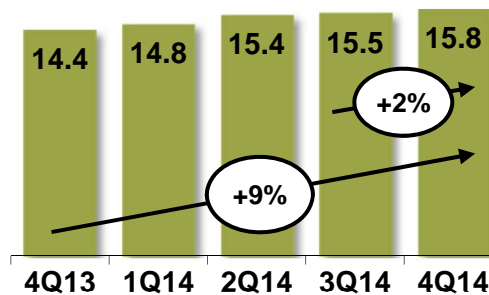
Average Loans



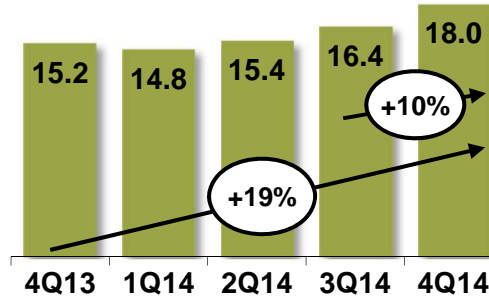
Average Deposits



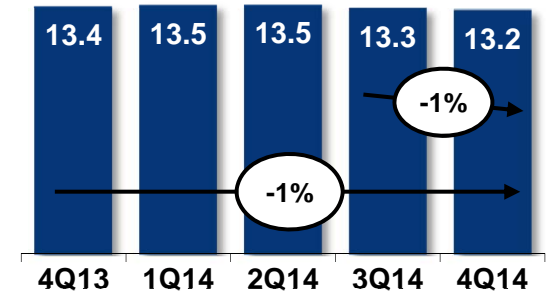
Average Loans



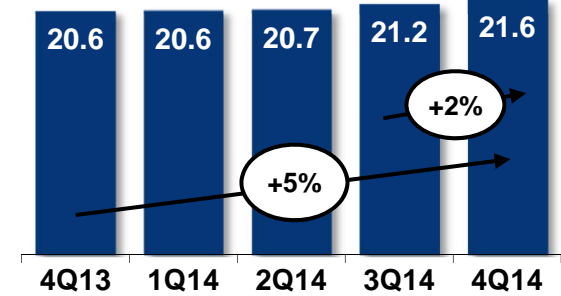
Average Deposits



Average Loans



Average Deposits

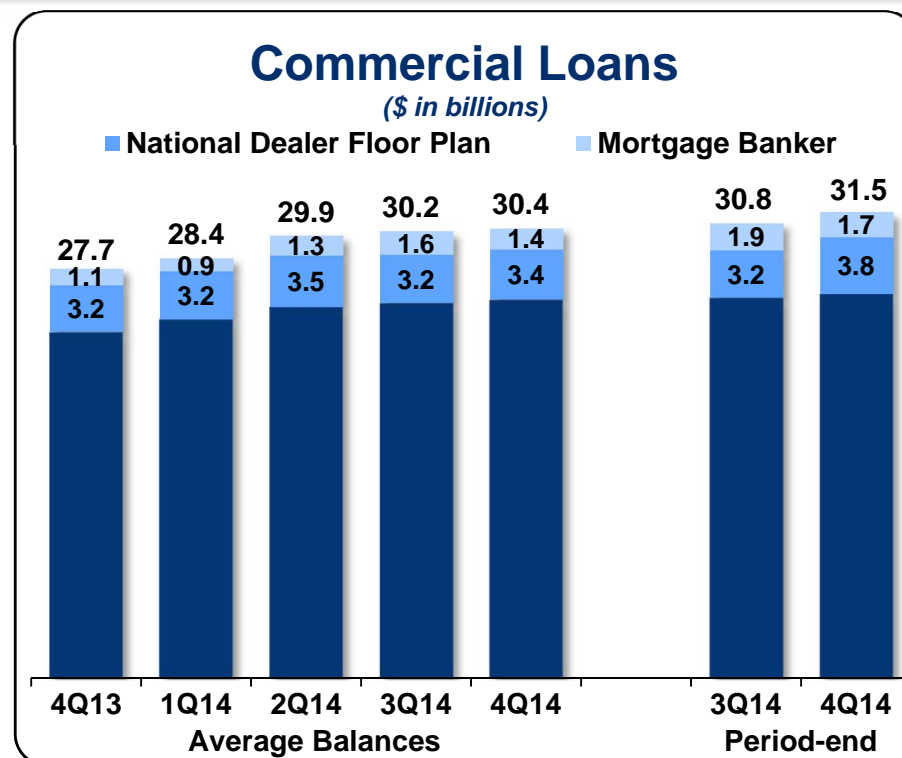
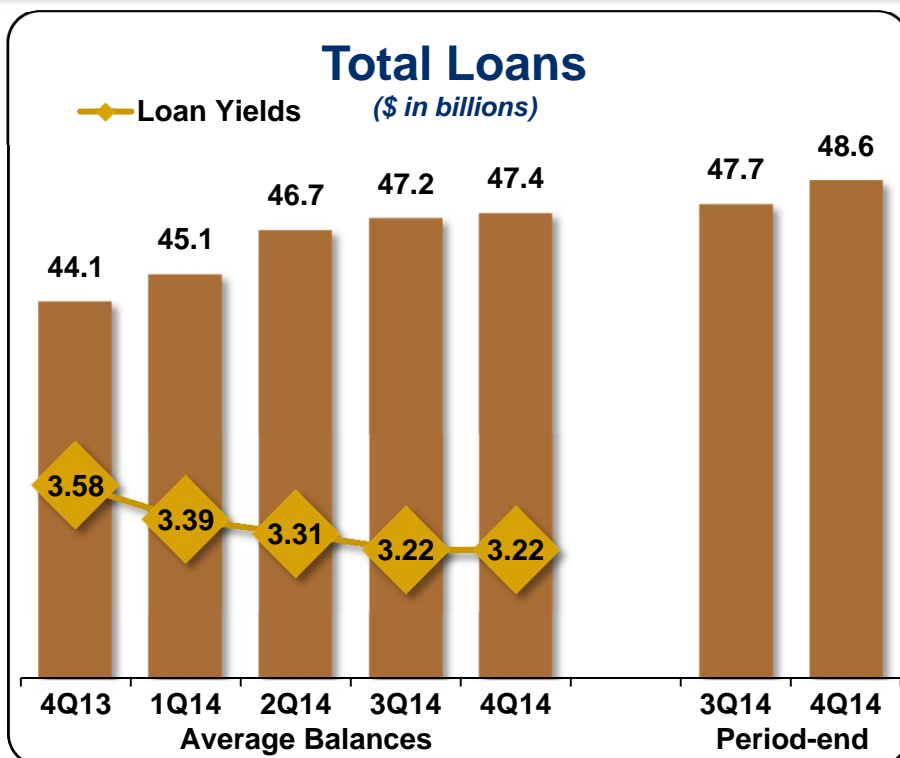


\$ in billions



Loan Growth Reflects Slight Increases in Most Businesses

Loan Yields Stable



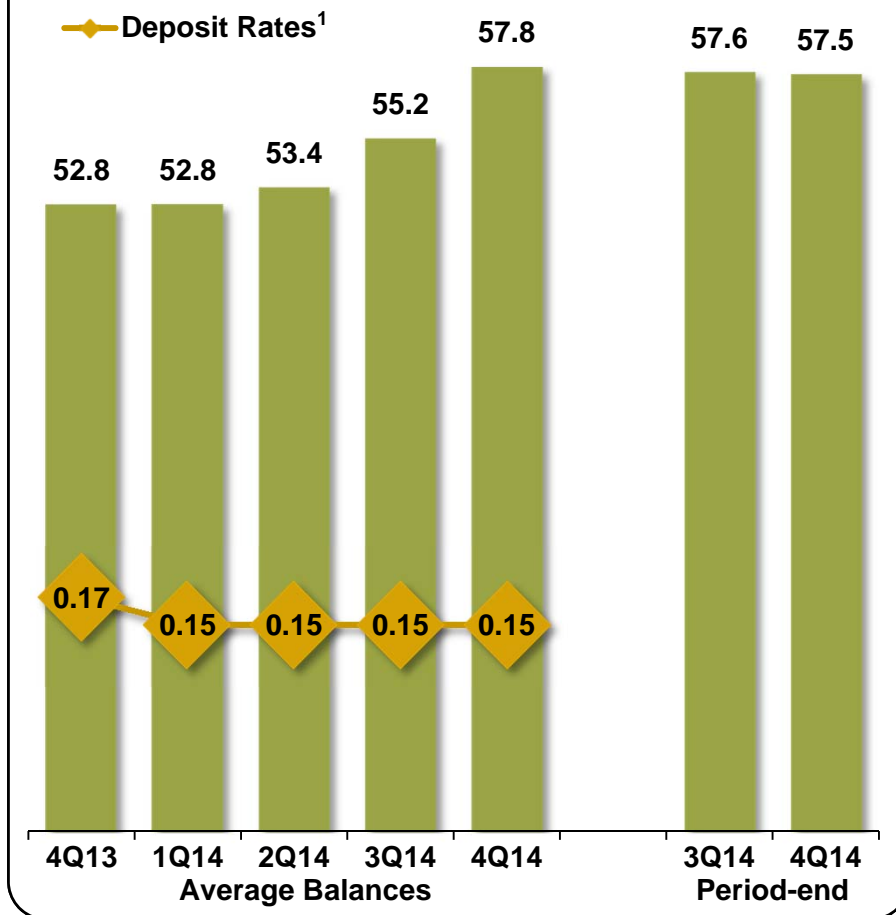
- Loan yields stable with higher accretion (+5bps), lease residual charge (-5bps), nonaccrual interest (+1 bp), and other loan portfolio dynamics (-1 bp)
- Commitments grew \$1.1B to \$56.2B¹, driven by increases in nearly all business lines
- Line utilization of 48.8%, up from 48.2%²
- Loan pipeline remains solid

4Q14 compared to 3Q14 • ¹At period-end • ²Utilization of commercial commitments as a percentage of total commercial commitments at period-end



Robust Average Deposit Growth of \$2.6B or 5% Increases in All Business Lines & Markets

Strong Deposit Base (\$ in billions)



Total average deposits increased \$2.6B²:

- Noninterest-bearing deposits increased \$2.2B to \$27.5B, driven by:
 - + \$729MM Corporate Banking
 - + \$448MM Commercial Real Estate
 - + \$393MM General Middle Market
 - + \$182MM Tech. & Life Sciences
 - + \$159MM Retail Banking
 - + \$108MM Small Business
- Interest-bearing deposits increased \$368MM to \$30.3B
- About 2/3 of total deposits are commercial

Loan to Deposit Ratio³ of 85%

¹Interest cost on interest-bearing deposits • ²4Q14 compared to 3Q14 • ³At 12/31/14

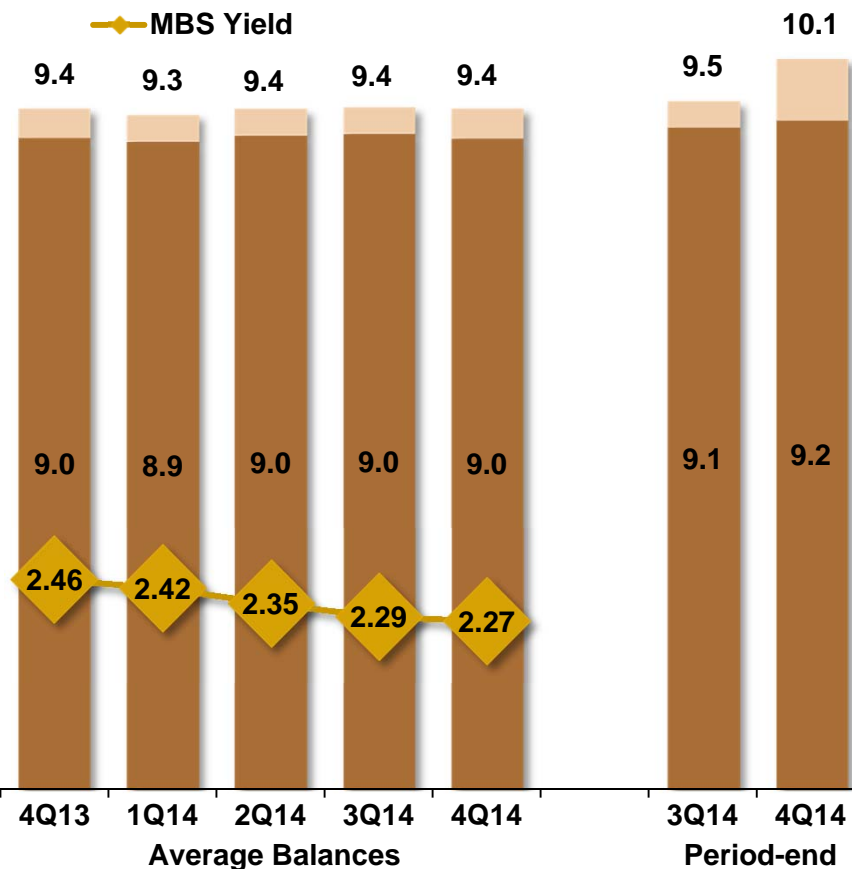
Securities Portfolio

Purchased ~\$500MM in Treasury Securities, Positioning for LCR³

Securities Portfolio

(\$ in billions)

Other (Incl. Treasury Securities)
MBS
MBS Yield



MBS Portfolio:

- Duration of 3.8 years¹
 - Extends to 4.7 years under a 200 bps instantaneous rate increase¹
- Net unrealized pre-tax gain of \$81MM
- Net unamortized premium of \$53MM
- Expect prepayments of \$350MM-\$500MM for 1Q15²
- GNMA about 25% of MBS portfolio

At 12/31/14 • ¹Estimated as of 12/31/14 • ²Outlook as of 1/16/15. Prepayments include both scheduled principal amortization and mortgage prepayments • ³Liquidity Coverage Ratio

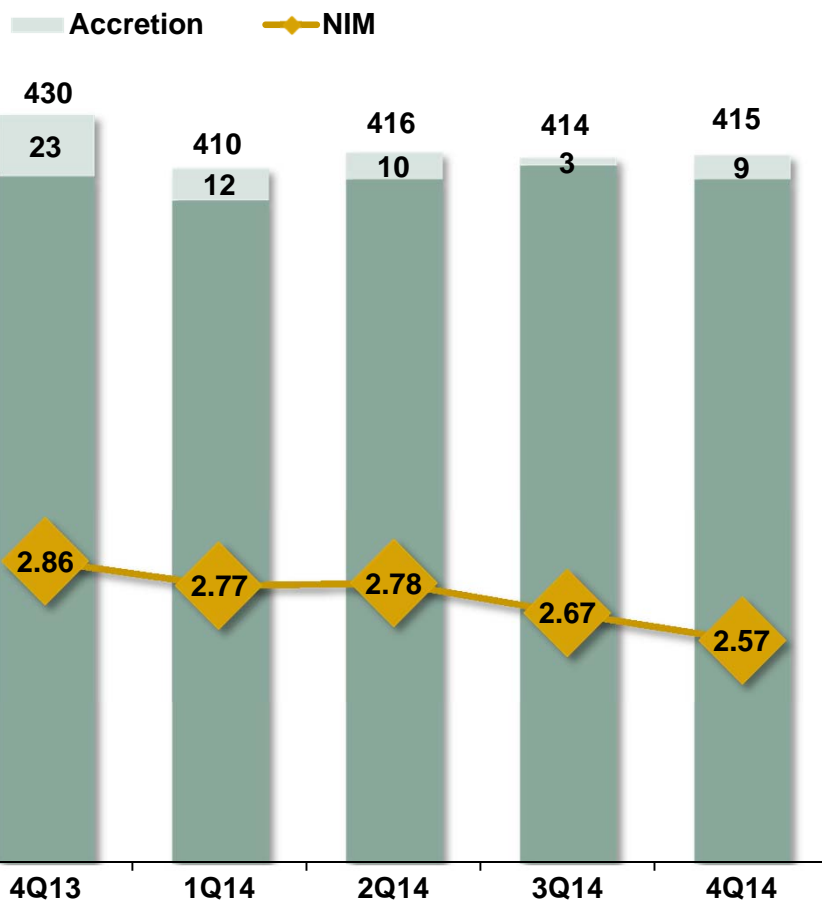


Net Interest Income Stable

Net Interest Margin Decline Due to Higher Balances at the Fed

Net Interest Income

(\$ in millions)



Net Interest Income and Rate NIM¹:

\$414MM	3Q14	2.67%
+6	Loan Impacts:	
-5	Loan accretion	+0.03
+1	Lease residual value adj.	-0.03
	Interest on nonaccrual loans	+0.01
-1	Lower securities yields	-0.01
-1	Higher interest-bearing deposit balances	--
+1	Higher balances at the Fed	-0.10
\$415MM	4Q14	2.57%

¹4Q14 compared to 3Q14



Continued Strong Credit Quality

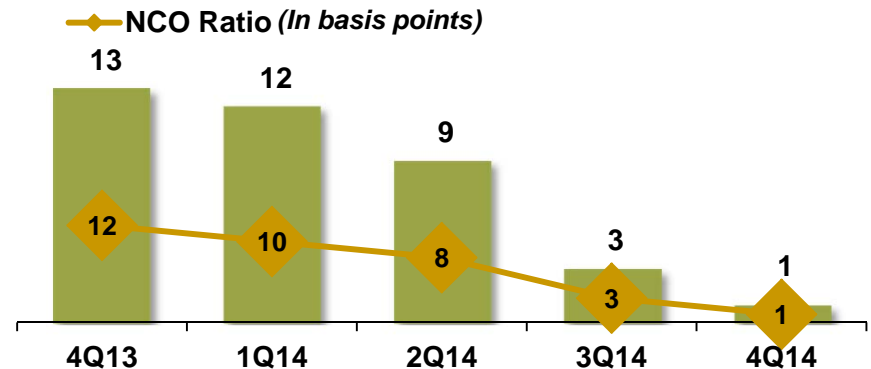
Net Charge-offs of 1 bp

Credit Quality

- Provision decreased to \$2MM, reflecting positive credit trends and an additional allowance allocation for Energy
- Nonperforming Assets (NPAs) decreased \$57MM to \$300MM
- Foreclosed Property of \$10MM

Net Loan Charge-offs

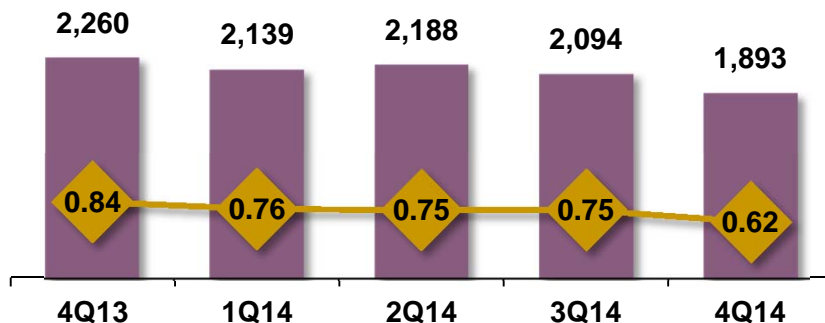
(\$ in millions)



Criticized Loans¹

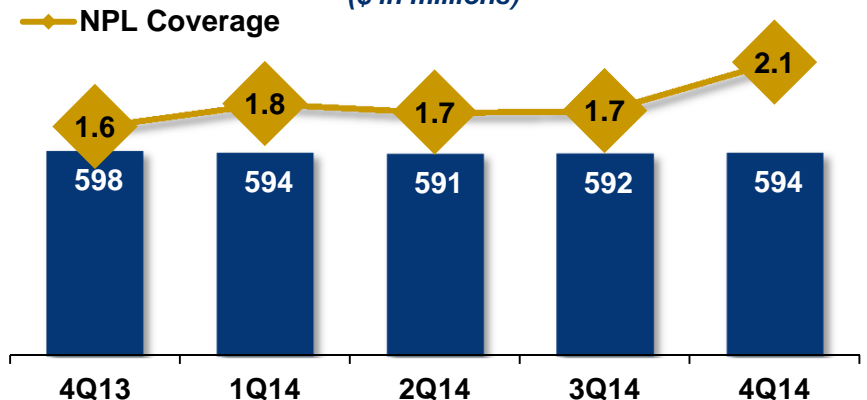
(\$ in millions)

—◆ NPAs as a Percentage of Total Loans + ORE



Allowance for Loan Losses

(\$ in millions)



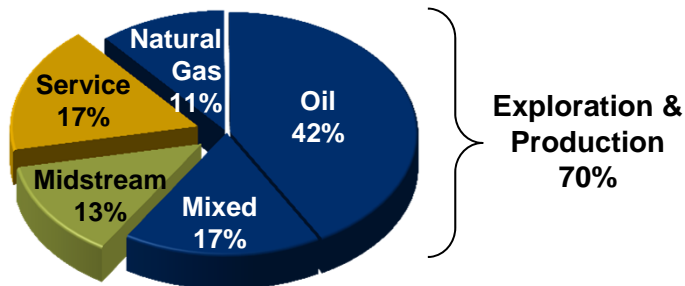
At 12/31/14 • ¹Criticized loans are consistent with regulatory defined Special Mention, Substandard, Doubtful and Loss loan classifications.

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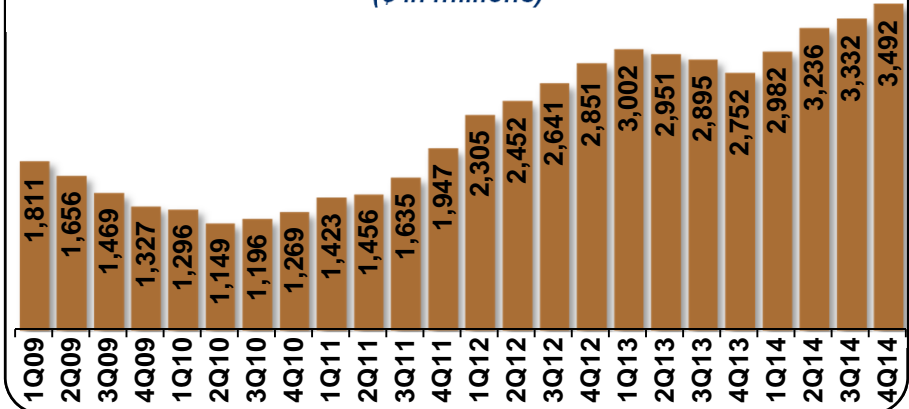
Energy: 7% of Total Loan Portfolio

30+ Years Experience With Strong Performance Through Cycles

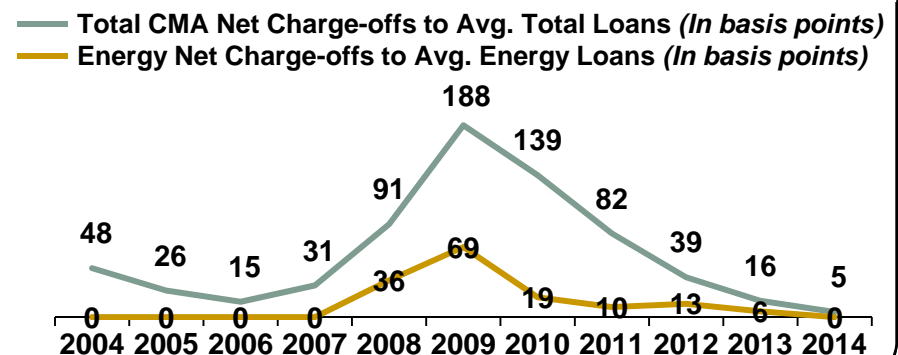
- Granular portfolio: >200 customers
- Focus on larger middle market companies
- Strong credit quality:
 - -0- Nonaccrual loans
 - ~\$100MM, or 3%, criticized loans¹
- Utilization rate of 49%
- More than 95% Secured
- Semi-annual borrowing base re-determinations
- Advance rate guideline of up to 65% on proven reserves
- Review price deck quarterly, or as appropriate
- Diverse customer base²:



Average Loans
(*\$ in millions*)



Strong Credit Quality
Despite Oil & Gas Price Volatility



At 12/31/14 • ¹Criticized loans are consistent with regulatory defined Special Mention, Substandard, Doubtful and Loss loan classifications. • ²Based on period-end outstandings

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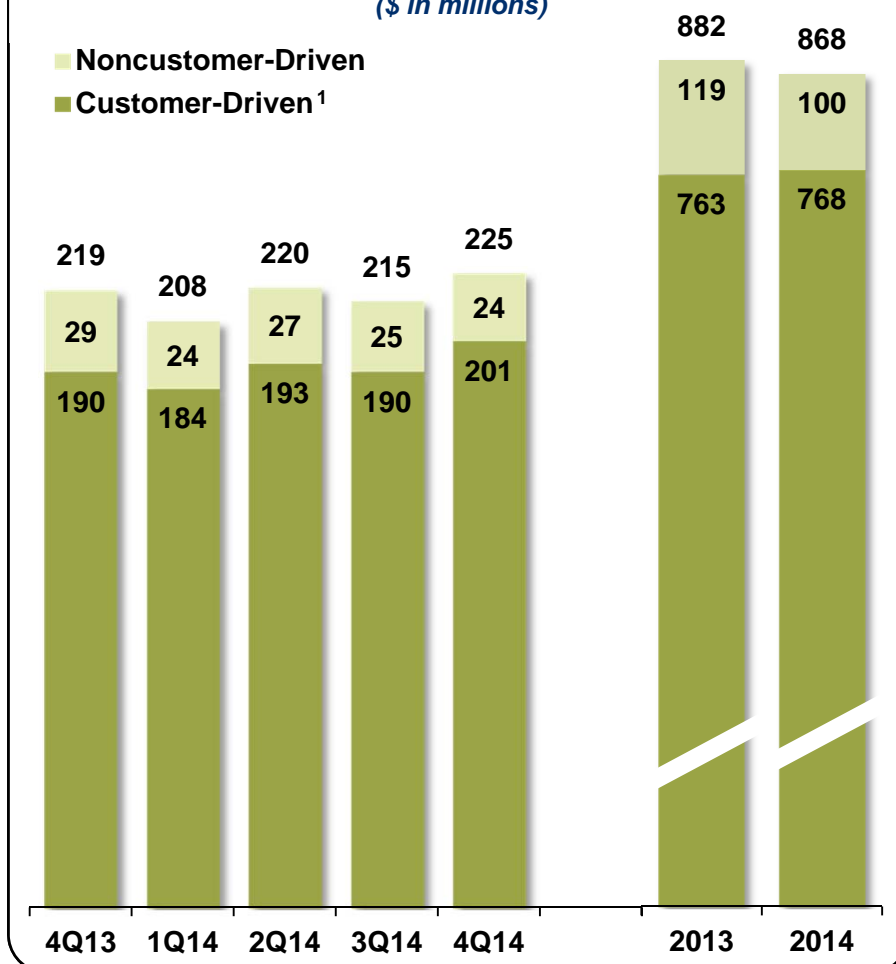
Noninterest Income Grew 5%

Noninterest Income

(\$ in millions)

■ Noncustomer-Driven

■ Customer-Driven¹



Customer-driven fee income increased \$11MM:

+ \$6MM Customer Derivative Income

+ \$3MM Commercial Lending Fees

Noncustomer-driven income stable

4Q14 compared to 3Q14 • ¹Customer-driven fee income includes service charges on deposit accounts, fiduciary income, commercial lending fees, letter of credit fees, card fees, foreign exchange income, brokerage fees and customer-driven components of other noninterest income.



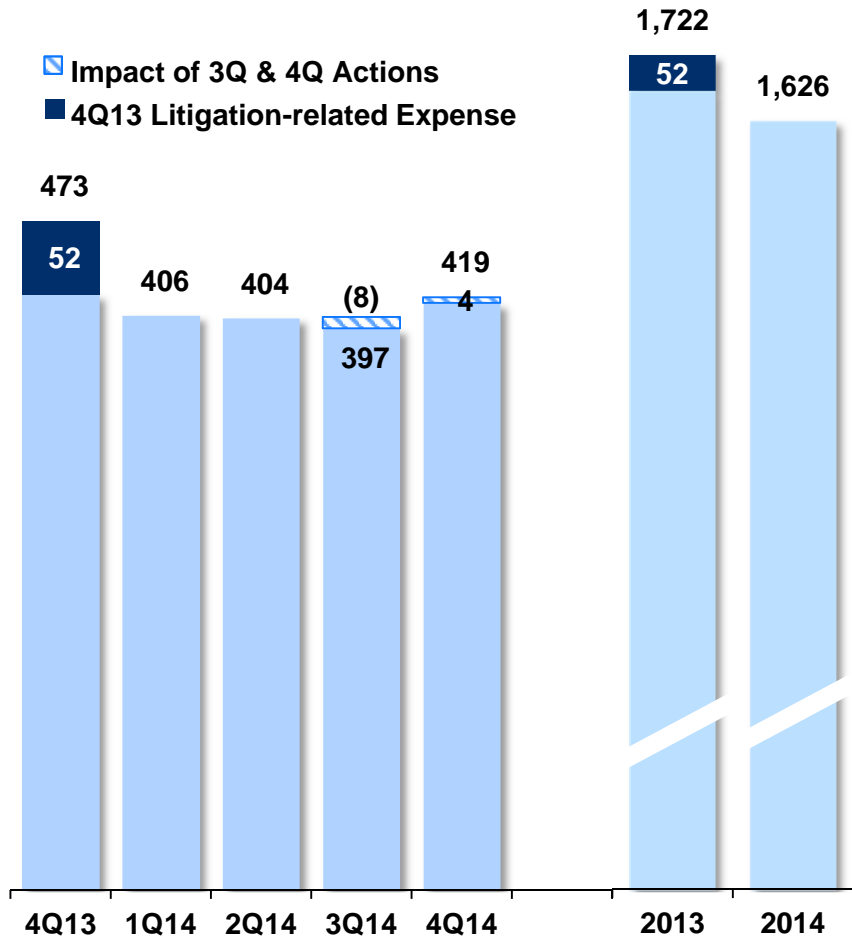
Expense Increase

Due to Certain Actions Taken, Technology & Seasonal Impacts

Noninterest Expenses

(\$ in millions)

- ▣ Impact of 3Q & 4Q Actions
- 4Q13 Litigation-related Expense



4Q14 compared to 3Q14

Expenses increased \$22MM

\$12MM increase from 3Q14 & 4Q14 actions:

- 3Q14 \$8MM net benefit, primarily includes:
 - + \$32MM Gain on early redemption of debt
 - \$9MM Charitable foundation donation
 - \$8MM Real estate optimization
 - \$6MM Severance
- 4Q14 \$4MM charge, primarily for real estate optimization

\$10MM increase, excluding actions:

- + \$5MM Technology-related contract labor
- + Seasonal increases in:
 - Consulting
 - Advertising
 - Staff Insurance



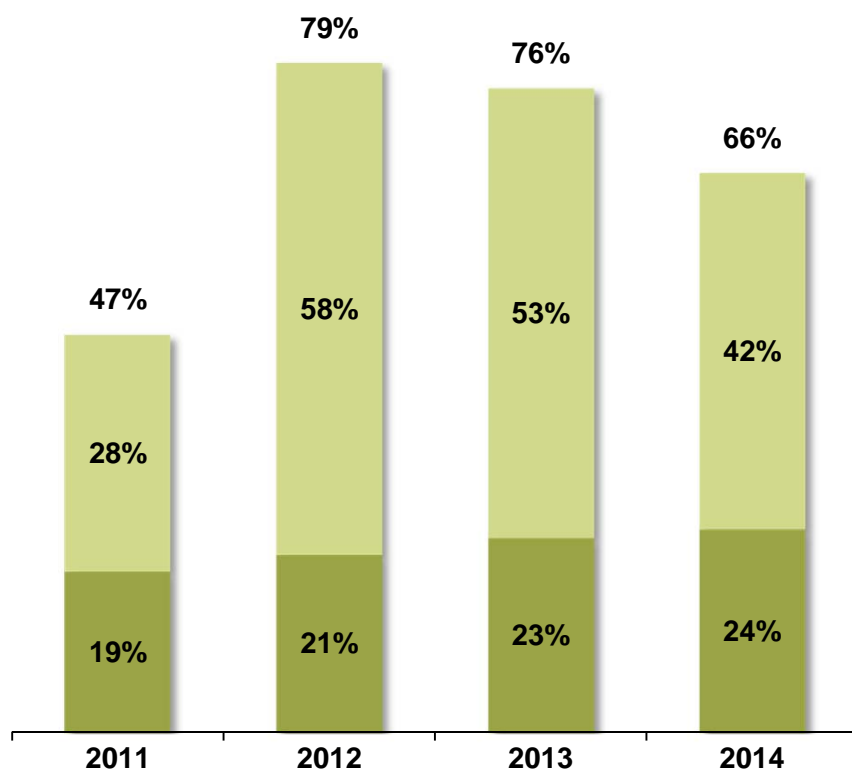
Active Capital Management

Returned \$392MM to Shareholders in FY14

Payout Ratio

Repurchased 5.2MM Shares in FY14¹

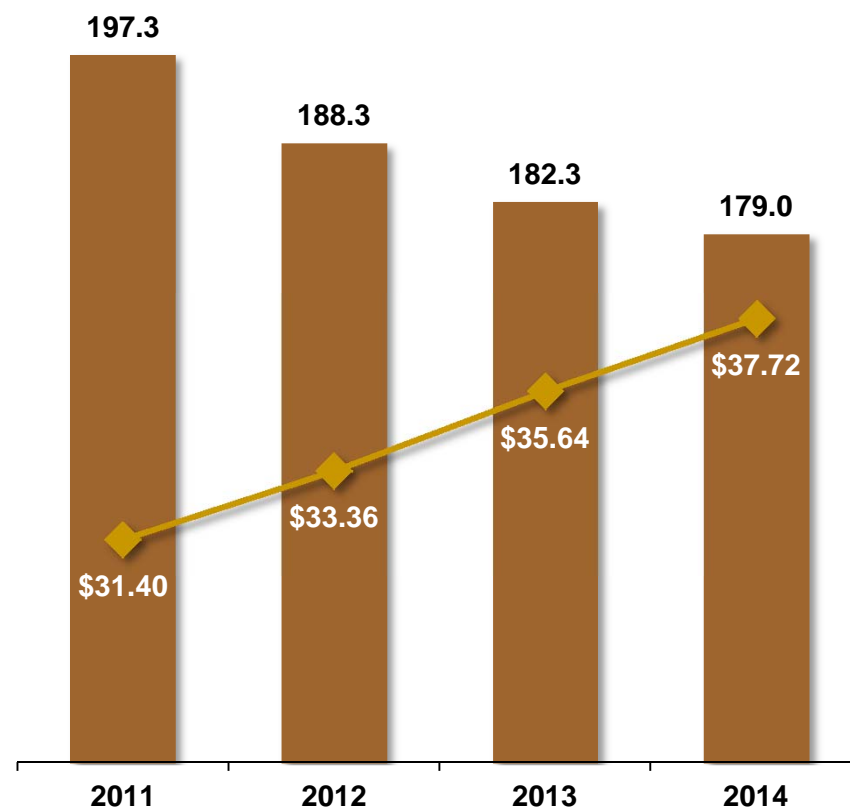
■ Dividends ■ Share Repurchases¹



Common Shares Outstanding

(in millions)

—◆— Tangible Book Value Per Share²

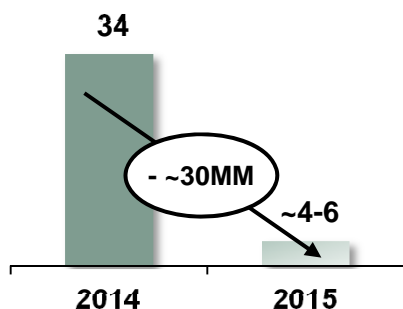


¹Shares repurchased under share repurchase program • ²See Supplemental Financial Data slides for reconciliation of non-GAAP financial measures

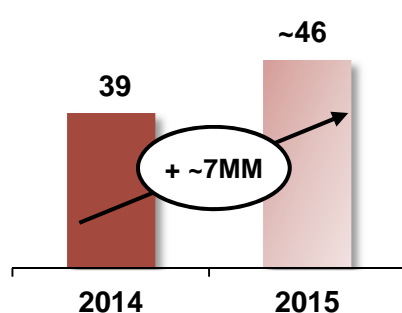
Managing Through Headwinds

Facing Headwinds...

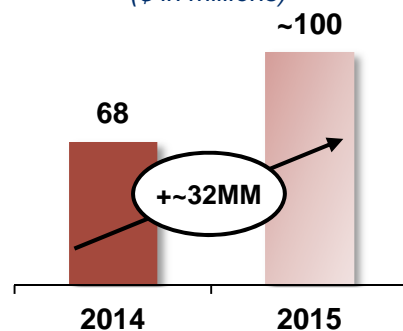
**Revenue:
Accretion**
(\$ in millions)



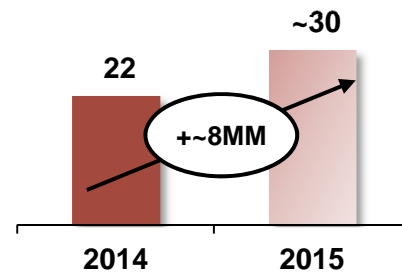
**Expense:
Pension**
(\$ in millions)



**Expense:
Technology Projects¹**
(\$ in millions)

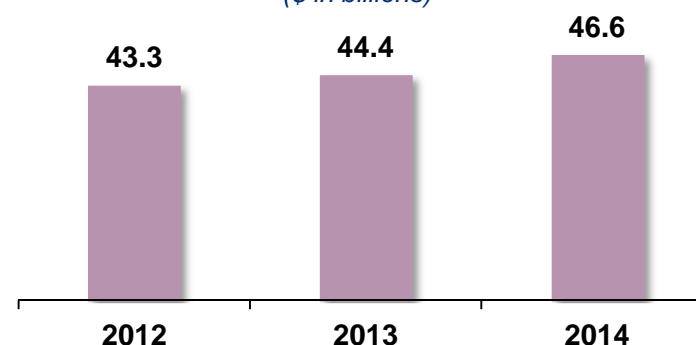


**Expense:
Regulatory Related
Excluding Technology**
(\$ in millions)

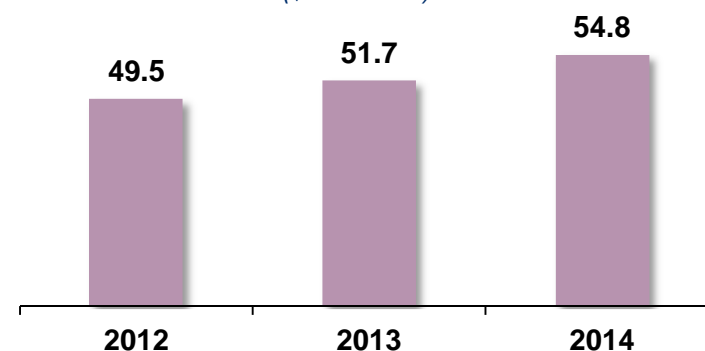


...While Remaining Focused on Growing Relationships

Average Loans
(\$ in billions)



Average Deposits
(\$ in billions)



At 12/31/14 • Estimated, Outlook as of 1/16/15 • ¹Excludes maintenance costs associated with projects; includes hardware/software depreciation and labor costs directly expensed associated with technology-related projects.



Management 2015 Outlook

Assuming Continuation of Current Economic & Low Rate Environment

FY15 compared to FY14

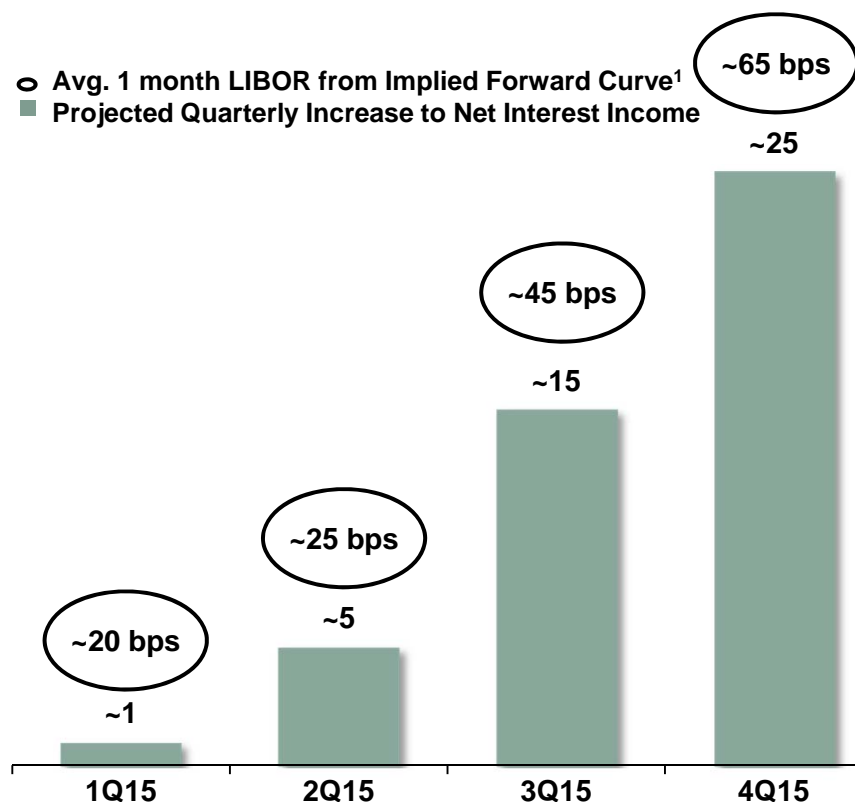
Average loans	<i>Continued Growth, Consistent with FY14</i> <ul style="list-style-type: none"> • Typical seasonality throughout year (Mortgage Banker & National Dealer) • Continued focus on pricing and structure discipline
Net interest income	<i>Relatively Stable, Assuming no rise in interest rates</i> <ul style="list-style-type: none"> • Contribution from asset growth offset by impact from low rate environment on asset yields and decrease in purchase accounting accretion of ~\$30MM
Provision	<i>Higher</i> <ul style="list-style-type: none"> • Consistent with modest net charge-offs and continued loan growth
Noninterest income	<i>Relatively Stable</i> <ul style="list-style-type: none"> • Growth in fee income, particularly Card and Fiduciary, mostly offset by continued regulatory impacts on letters of credit, derivatives and warrant income
Noninterest expenses	<i>Higher</i> <ul style="list-style-type: none"> • Increases in technology, regulatory and pension expenses • Typical inflationary pressures • Continued focus on driving efficiencies for the long-term (run rate savings ~\$12-14MM by year-end from actions taken in 2014)
Income taxes	~33% of pre-tax income

Interest Rate Sensitivity

Remain Well Positioned for Rising Rates

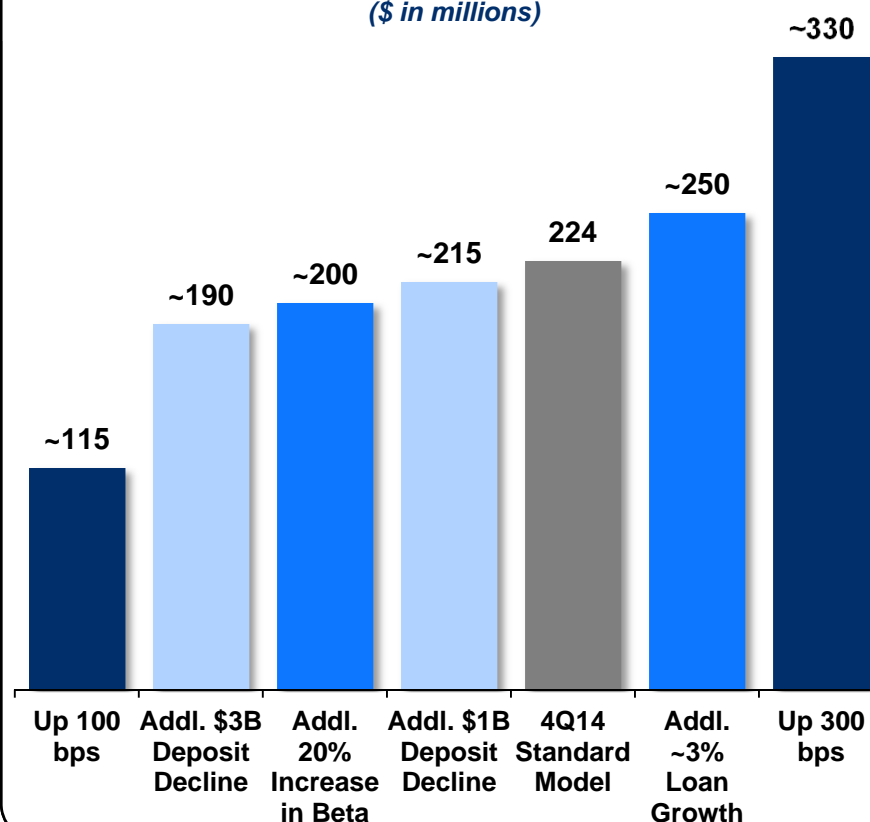
Estimated Net Interest Income: 2015 Sensitivity

Based on Market Expectations for 1 Month LIBOR
(\$ in millions)



Estimated Net Interest Income: Annual (12 month) Sensitivities

Based on Various Assumptions
Additional Scenarios are Relative to 4Q14 Standard Model
(\$ in millions)



At 12/31/14 • ¹Source: Bloomberg • For methodology see the Company's Form 10Q, as filed with the SEC. Estimates are based on simulation modeling analysis. The analysis does not capture possible regulatory impacts.

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Appendix



Loans by Business and Market

By Line of Business	4Q14	3Q14	4Q13
Middle Market			
<i>General</i>	\$13.4	\$13.6	\$13.2
<i>Energy</i>	3.5	3.3	2.8
<i>National Dealer Services</i>	5.7	5.5	5.3
<i>Entertainment</i>	0.6	0.6	0.6
<i>Tech. & Life Sciences</i>	2.7	2.6	2.1
<i>Environmental Services</i>	1.0	0.9	0.8
Total Middle Market	\$26.9	\$26.5	\$24.8
Corporate Banking			
<i>US Banking</i>	2.7	2.8	2.6
<i>International</i>	1.8	1.8	1.8
Mortgage Banker Finance	1.4	1.6	1.1
Commercial Real Estate	4.2	4.2	3.8
BUSINESS BANK	\$37.0	\$36.9	\$34.1
Small Business	3.7	3.7	3.6
Retail Banking	1.8	1.8	1.7
RETAIL BANK	\$5.5	\$5.5	\$5.3
Private Banking	4.9	4.8	4.7
WEALTH MANAGEMENT	\$4.9	\$4.8	\$4.7
TOTAL	\$47.4	\$47.2	\$44.1

By Market	4Q14	3Q14	4Q13
Michigan	\$13.2	\$13.3	\$13.4
California	15.8	15.5	14.4
Texas	11.3	11.1	9.8
Other Markets	7.1	7.3	6.5
TOTAL	\$47.4	\$47.2	\$44.1

- Middle Market: Serving companies with revenues generally between \$20-\$500MM
- Corporate Banking: Serving companies (and their U.S. based subsidiaries) with revenues generally over \$500MM
- Small Business: Serving companies with revenues generally under \$20MM

Average \$ in billions



Deposits by Business and Market

By Line of Business	4Q14	3Q14	4Q13
Middle Market			
<i>General</i>	\$15.8	\$15.3	\$13.9
<i>Energy</i>	0.7	0.5	0.6
<i>National Dealer Services</i>	0.2	0.2	0.2
<i>Entertainment</i>	0.1	0.1	0.2
<i>Tech. & Life Sciences</i>	6.2	5.9	5.2
<i>Environmental Services</i>	0.1	0.1	0.2
Total Middle Market	\$23.1	\$22.1	\$20.3
Corporate Banking			
<i>US Banking</i>	3.3	2.7	2.8
<i>International</i>	1.9	1.8	1.8
Mortgage Banker Finance	0.5	0.5	0.6
Commercial Real Estate	2.1	1.7	1.5
BUSINESS BANK	\$30.9	\$28.8	\$27.0
Small Business	2.9	2.8	2.8
Retail Banking	19.2	19.0	18.6
RETAIL BANK	\$22.1	\$21.8	\$21.4
Private Banking	4.3	4.2	3.9
WEALTH MANAGEMENT	\$4.3	\$4.2	\$3.9
Finance/ Other	0.5	0.4	0.5
TOTAL	\$57.8	\$55.2	\$52.8

By Market	4Q14	3Q14	4Q13
Michigan	\$21.6	\$21.2	\$20.6
California	18.0	16.4	15.2
Texas	10.8	10.6	10.5
Other Markets	6.9	6.6	6.0
Finance/ Other	0.5	0.4	0.5
TOTAL	\$57.8	\$55.2	\$52.8

- Middle Market: Serving companies with revenues generally between \$20-\$500MM
- Corporate Banking: Serving companies (and their U.S. based subsidiaries) with revenues generally over \$500MM
- Small Business: Serving companies with revenues generally under \$20MM

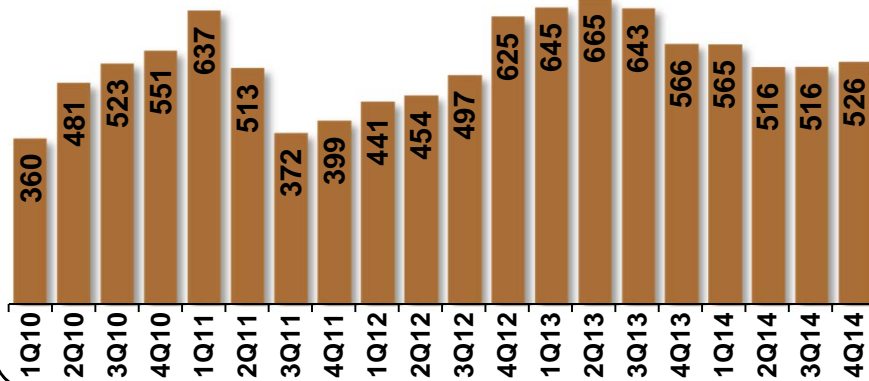
Average \$ in billions



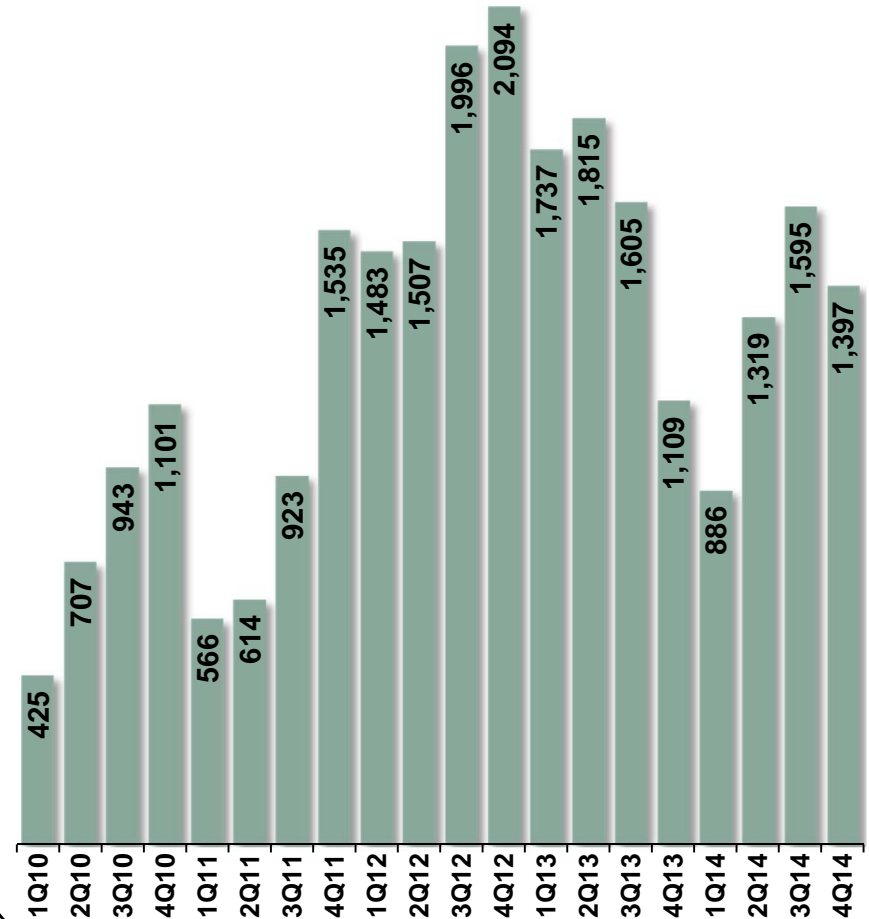
Mortgage Banker Finance

- 40+ years' experience with reputation for consistent, reliable approach
- Provide short-term warehouse financing: bridge from origination of residential mortgage until sale into end market
- Extensive backroom provides collateral monitoring and customer service
- Focus on full banking relationships

Average Deposits
(\$ in millions)



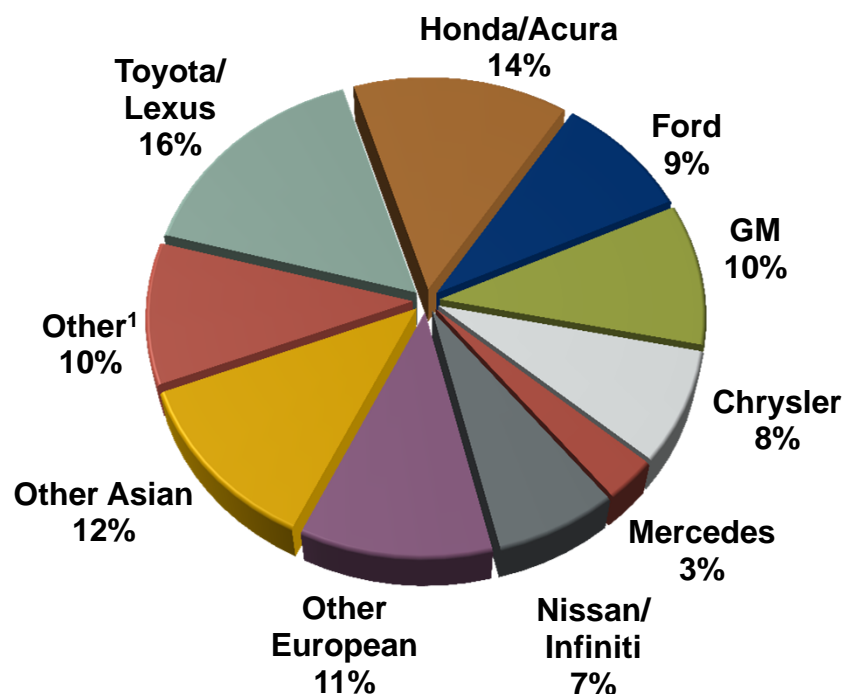
Average Loans
(\$ in millions)



National Dealer Services

Franchise Distribution

(Based on period-end loan outstandings)



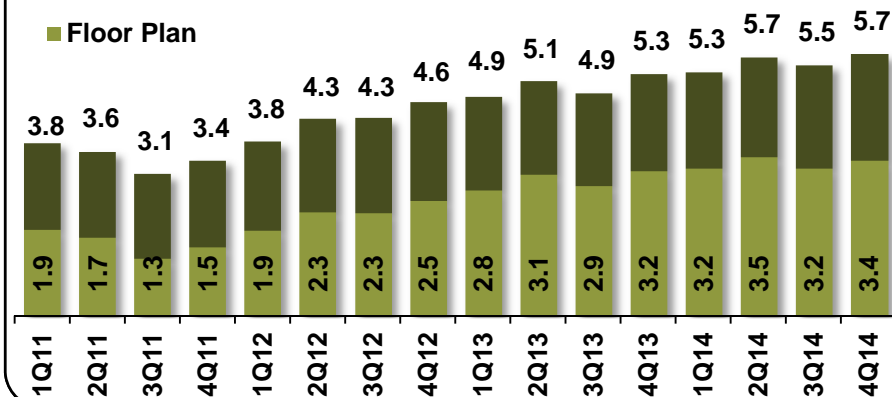
Geographic Dispersion

California	63%	Texas	8%
Michigan	18%	Other	11%

- 65+ years of Floor Plan lending, with 20+ years on a national basis
- Top tier strategy
- Focus on “Mega Dealer” (five or more dealerships in group)
- Strong credit quality
- Robust monitoring of company inventory and performance

Average Loans

(\$ in billions)



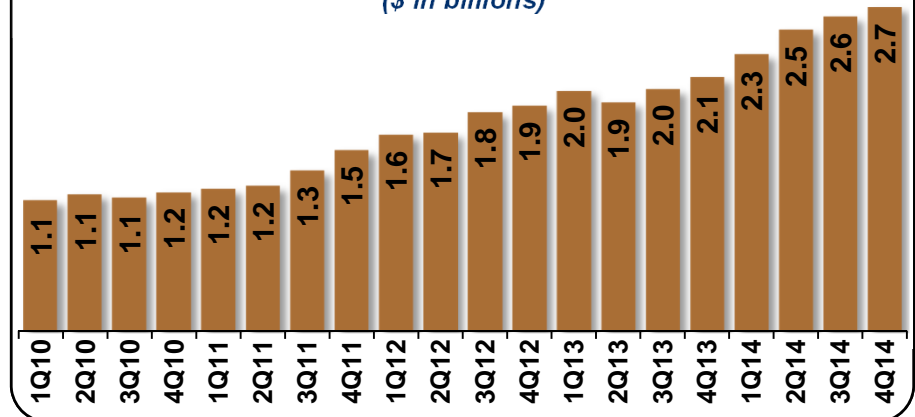
At 12/31/14 • ¹Other includes obligations where a primary franchise is indeterminable (rental car and leasing companies, heavy truck, recreational vehicles, and non-floor plan loans)

Comerica Bank

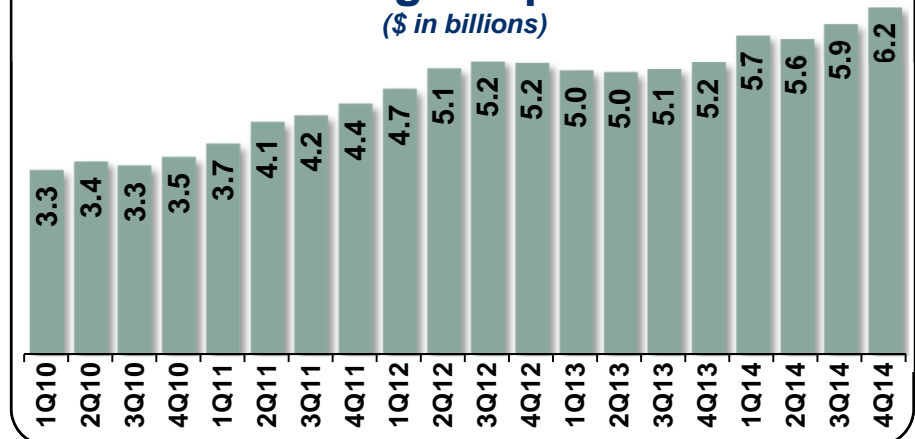
Technology and Life Sciences

- 20+ year history
- Products and services tailored to meet the needs of emerging companies throughout their lifecycle
- Strong relationships with top-tier investors
- National business headquartered in Palo Alto, CA, operating from 13 offices in the U.S. and Toronto
- Top notch relationship managers with extensive industry expertise

Average Loans
(\$ in billions)



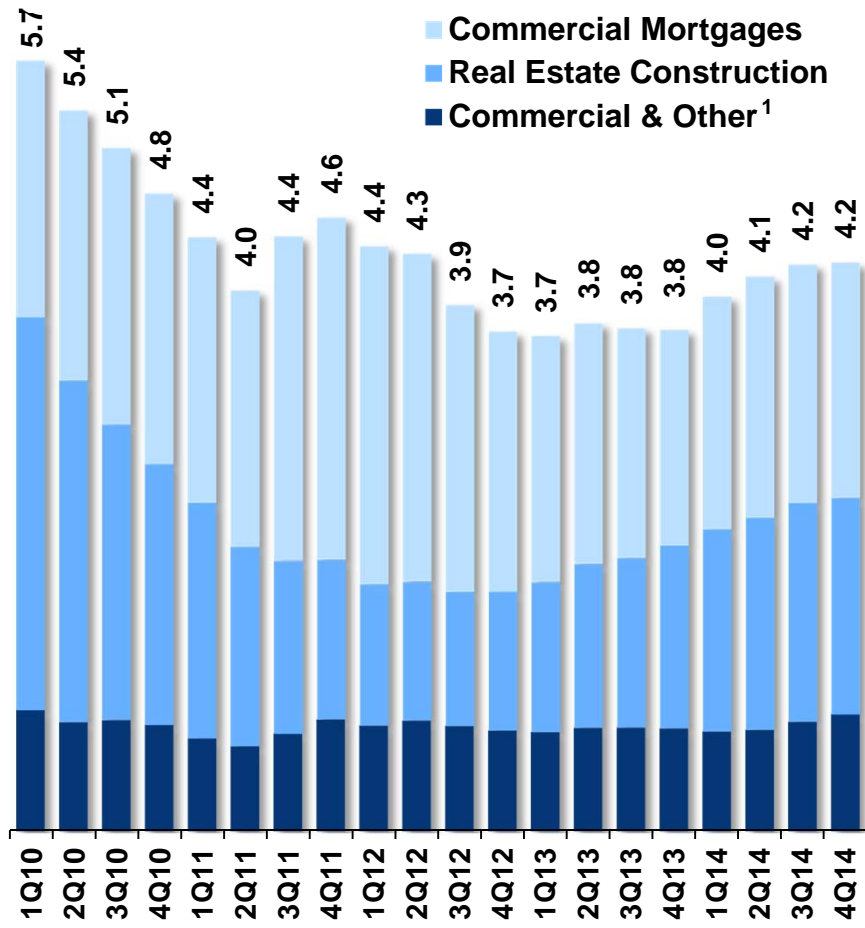
Average Deposits
(\$ in billions)



Commercial Real Estate Line of Business

Average Loans

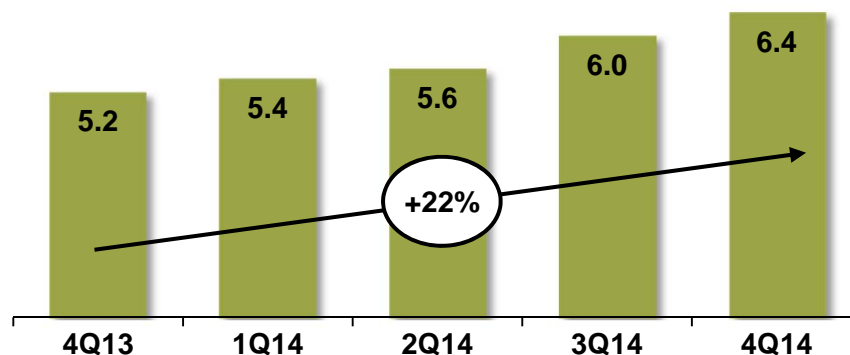
(\$ in billions)



- 160+ years experience with focus on well-established developers, primarily in our footprint
- Provide construction and mini-perm mortgage financing

Commitments

(\$ in billions; Based on period-end)



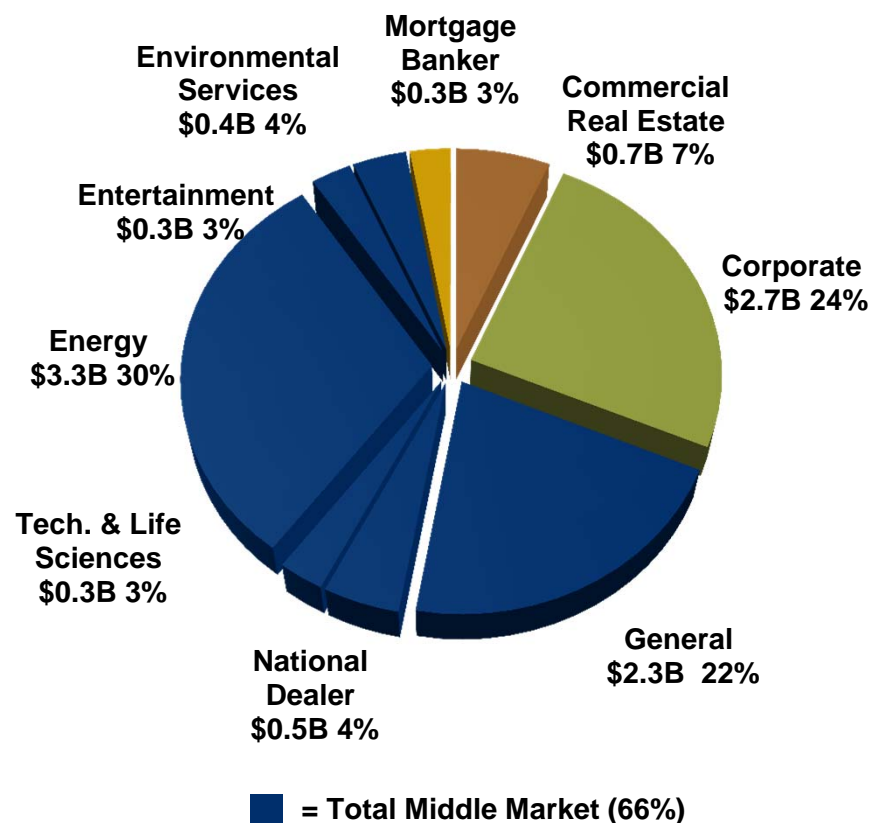
At 12/31/14 • ¹Includes CRE line of business loans not secured by real estate

Comerica Bank

Shared National Credit (SNC) Relationships

- SNC relationships included in business line balances
- Approximately 855 borrowers
- Strategy: Pursue full relationships with ancillary business
- Comerica is agent for approx. 19%
- Adhere to same credit underwriting standards as rest of loan book
- Credit quality mirrors total portfolio

Period-end Loans of \$10.8B

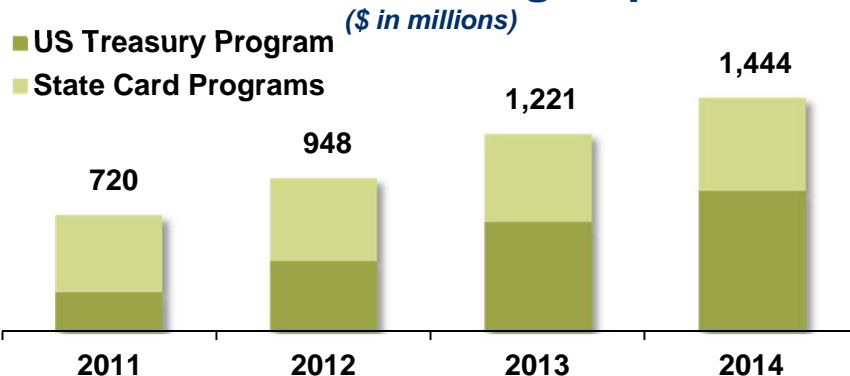


At 12/31/14 • SNCs are not a line of business. The balances shown above are included in the line of business balances shown on slide #20 • SNCs are facilities greater than \$20 million shared by three or more federally supervised financial institutions which are reviewed by regulatory authorities at the agent bank level.

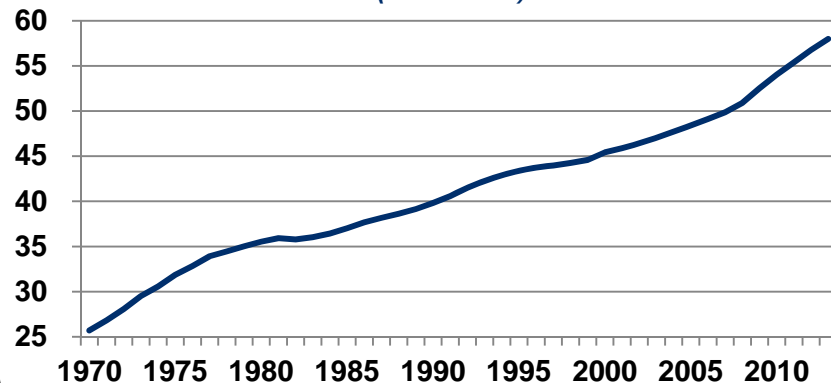


Government Card Programs Generates Valuable Retail Deposits

Growing Average Noninterest-Bearing Deposits



of Social Security Beneficiaries⁴



Key Facts

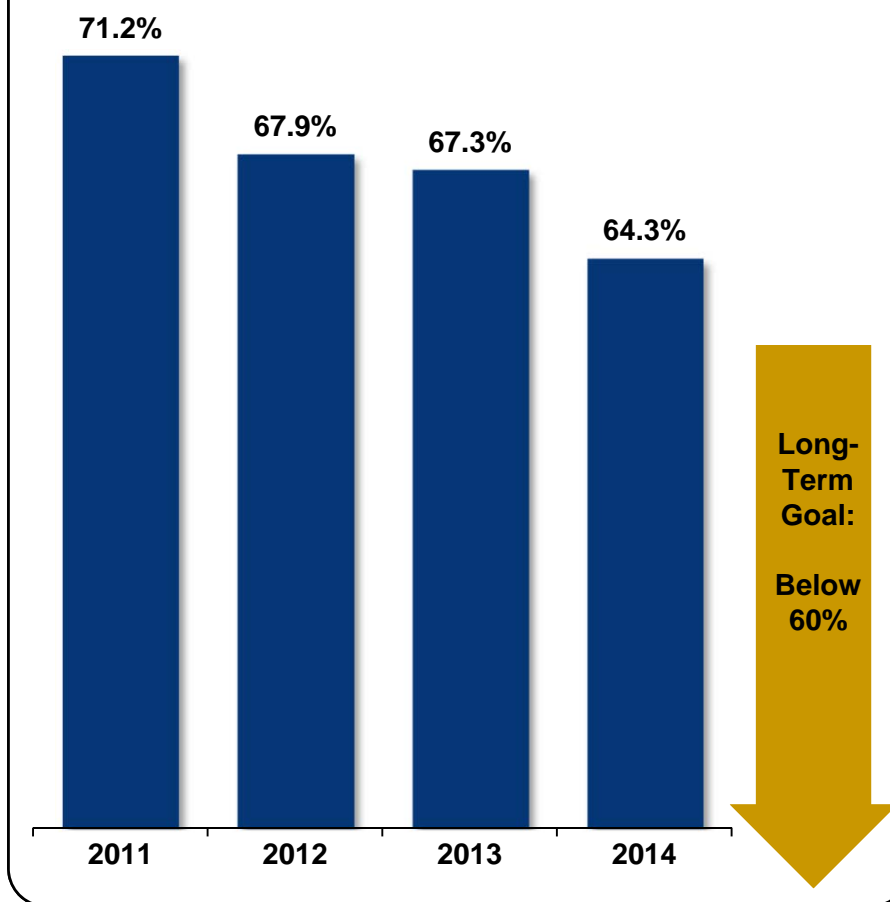
- #1 prepaid card issuer in US¹
- State/ Local government benefit programs:
 - 49 distinct programs
- US Treasury DirectExpress Program:
 - Exclusive provider of prepaid debit cards since 2008; contract extended to January 2020
 - ~80k new accounts per month
 - 95% of Direct Express card holders report they are satisfied²
 - Eliminating monthly benefit checks, resulting in significant taxpayer savings³

At 12/31/14 • ¹Source: the Nilson Report July 2014, based on 2013 data • ²Based on a 2014 survey conducted by KRC Research • ³Source: U.S. Department of the Treasury • ⁴Source: Social Security Administration

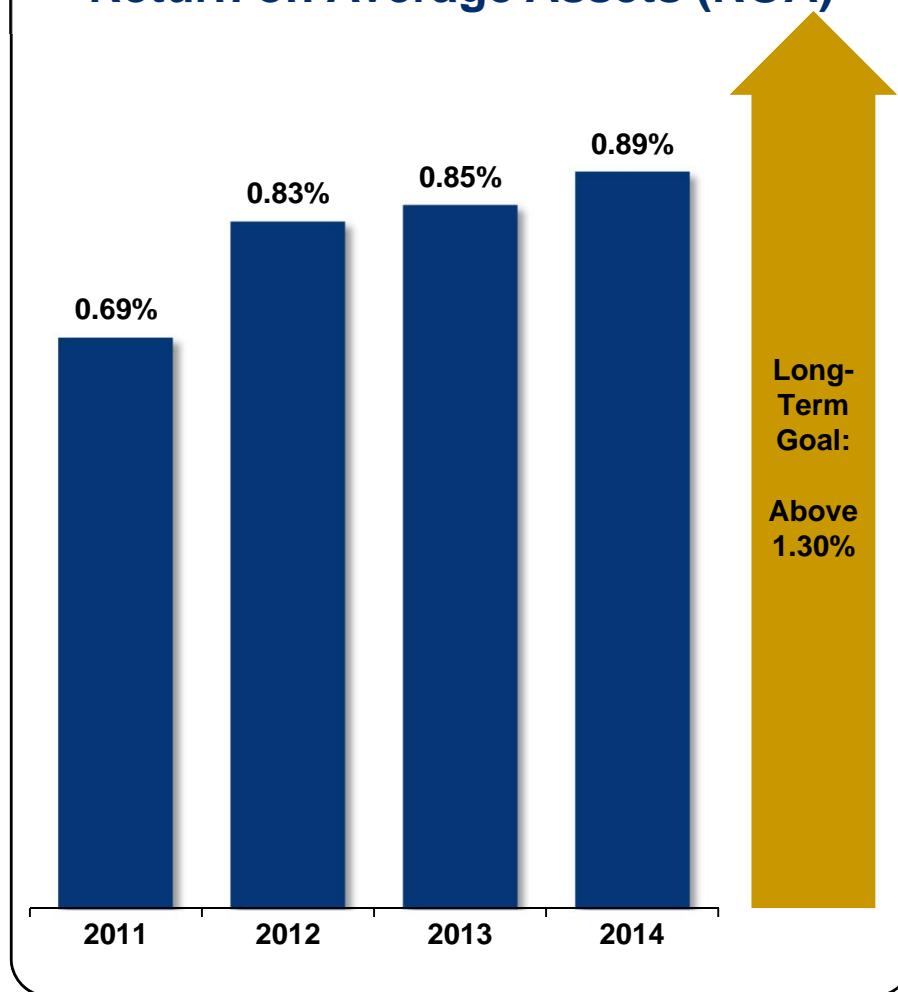
Comerica Bank®

Maintaining Focus on Long-Term Goals

Efficiency Ratio



Return on Average Assets (ROA)



Goal as of 1/16/15

Holding Company Debt Rating

	<u>Senior Unsecured/Long-Term Issuer Rating</u>	<u>S&P</u>	<u>Moody's</u>	<u>Fitch</u>
Peer Banks	BB&T	A-	A2	A+
	BOK Financial	A-	A2	A
	Comerica	A-	A3	A
	M&T Bank	A-	A3	A-
	KeyCorp	BBB+	Baa1	A-
	Fifth Third	BBB+	Baa1	A
	SunTrust	BBB+	Baa1	BBB+
	Huntington	BBB	Baa1	A-
	Regions Financial	BBB	Ba1	BBB
	Zions Bancorporation	BBB-	Ba1	BBB-
	First Horizon National Corp	BB+	Baa3	BBB-
	Synovus Financial Corp	BB-	Ba3	BB+
Large Banks	Wells Fargo & Company	A+	A2	AA-
	U.S. Bancorp	A+	A1	AA-
	JP Morgan	A	A3	A+
	PNC Financial Services Group	A-	A3	A+
	Bank of America	A-	Baa2	A

As of 1/8/15 • Source: SNL Financial • Debt Ratings are not a recommendation to buy, sell, or hold securities



Supplemental Financial Data

Reconciliation of non-GAAP financial measures with financial measures defined by GAAP (\$ in millions)

	<u>12/31/14</u>	<u>9/30/14</u>	<u>12/31/13</u>	<u>12/31/12</u>	<u>12/31/11</u>
Tier 1 and Tier 1 common capital ^{1,2}	7,168	7,105	6,895		
Risk-weighted assets ^{1,2}	68,101	67,106	64,825		
<i>Tier 1 and Tier 1 common capital ratio²</i>	<i>10.53%</i>	<i>10.59%</i>	<i>10.64%</i>		
Common shareholders' equity	\$7,402	\$7,433	\$7,150		
Less: Goodwill	635	635	635		
Less: Other intangible assets	15	15	17		
Tangible common equity	\$6,752	\$6,783	\$6,498		
Total assets	\$69,190	\$68,887	\$65,224		
Less: Goodwill	635	635	635		
Less: Other intangible assets	15	15	17		
Tangible assets	\$68,540	\$68,237	\$64,572		
<i>Common equity ratio</i>	<i>10.85%</i>	<i>10.79%</i>	<i>10.97%</i>		
<i>Tangible common equity ratio</i>	<i>9.85</i>	<i>9.94</i>	<i>10.07</i>		
Common shareholders' equity	\$7,402	\$7,433	\$7,150	\$6,939	\$6,865
Tangible common equity	\$6,752	\$6,783	\$6,498	\$6,282	\$6,198
Shares of common stock outstanding (in millions)	179	180	182	188	197
<i>Common shareholders' equity per share of common stock</i>	<i>\$41.35</i>	<i>\$41.26</i>	<i>\$39.22</i>	<i>\$36.86</i>	<i>\$34.79</i>
<i>Tangible common equity per share of common stock</i>	<i>37.72</i>	<i>37.65</i>	<i>35.64</i>	<i>33.36</i>	<i>31.40</i>

The Tier 1 common capital ratio removes preferred stock and qualifying trust preferred securities from Tier 1 capital as defined by and calculated in conformity with bank regulations. The tangible common equity ratio removes preferred stock and the effect of intangible assets from capital and the effect of intangible assets from total assets. Tangible common equity per share of common stock removed the effect of intangible assets from common shareholders equity per share of common stock.

The Corporation believes these measurements are meaningful measures of capital adequacy used by investors, regulators, management and others to evaluate the adequacy of common equity and to compare against other companies in the industry.

¹Tier 1 Capital and risk-weighted assets as defined and calculated in accordance with regulation.

²December 31, 2014 Tier 1 Capital and Risk-Weighted assets are estimated.



®

Supplemental Financial Data

Tier 1 Common Equity under Basel III (\$ in millions)

Basel III Tier 1 Common Capital Ratio	<u>12/31/14</u>	<u>9/30/14</u>	<u>6/30/14</u>	<u>3/31/14</u>	<u>12/31/13</u>
Tier 1 common capital ³	\$7,168	\$7,105	\$7,027	\$6,962	\$6,895
Basel III adjustments ²	--	(1)	(1)	(2)	(6)
Basel III Tier 1 common capital ²	\$7,168	\$7,104	\$7,026	\$6,960	\$6,889
Risk-weighted assets ^{1,3}	\$68,101	\$67,106	\$66,911	\$65,788	\$64,825
Basel III adjustments ²	1,751	1,492	1,594	1,590	1,754
Basel III risk-weighted assets ²	\$69,852	\$68,598	\$68,505	\$67,378	\$66,579
Tier 1 common capital ratio ³	10.5%	10.6%	10.5%	10.6%	10.6%
Basel III Tier 1 common capital ratio ²	10.3%	10.4%	10.3%	10.3%	10.3%

The Tier 1 common capital ratio removes preferred stock and qualifying trust preferred securities from Tier 1 capital as defined by and calculated in conformity with bank regulations. The Basel III Tier 1 common capital ratio further adjusts Tier 1 common capital and risk-weighted assets to account for the final rule approved by U.S. banking regulators in July 2013 for the U.S. adoption of the Basel III regulatory capital framework. The final Basel III capital rules are effective January 1, 2015 for banking organizations subject to the standardized approach.

The Corporation believes these measurements are meaningful measures of capital adequacy used by investors, regulators, management and others to evaluate the adequacy of common equity and to compare against other companies in the industry.

¹Tier 1 Capital and risk-weighted assets as defined in accordance with regulation.

²Estimated ratios based on the standardized approach in the final rule, as fully phased-in, and excluding most elements of accumulated other comprehensive income (AOCI).

³December 31, 2014 Tier 1 Capital and Risk-Weighted assets are estimated.



