# COMERICA REPORTS THIRD QUARTER 2014 NET INCOME OF \$154 MILLION, OR 82 CENTS PER SHARE

Broad-Based Growth in Average Loans and Deposits Compared to Third Quarter 2013:

Average Loans Up \$3.1 Billion, or 7 Percent

#### Average Noninterest-Bearing Deposits Increase \$2.9 Billion, or 13 Percent

**DALLAS/October 17, 2014** -- Comerica Incorporated (NYSE: CMA) today reported third quarter 2014 net income of \$154 million, compared to \$151 million for the second quarter 2014 and \$147 million for the third quarter 2013. Earnings per diluted share were 82 cents for the third quarter 2014, compared to 80 cents for the second quarter 2014 and 78 cents for the third quarter 2013. Third quarter results reflected a net benefit of \$5 million, after tax, or 3 cents per share, from certain actions including a \$32 million gain on the early redemption of debt, a \$9 million contribution to the Comerica Charitable Foundation and other charges totaling \$15 million (see "Noninterest Expenses" section for further details).

(dollar amounts in millions, except per share data)	3rd	Qtr '14		2nc	d Qtr '14	3rd	Qtr '13
Net interest income (a)	\$	414		\$	416	\$	412
Provision for credit losses		5			11		8
Noninterest income		215			220		228
Noninterest expenses		397	(b)		404		417
Provision for income taxes		73			70		68
Net income		154			151		147
Net income attributable to common shares		152			149		145
Diluted income per common share		0.82			0.80		0.78
Average diluted shares (in millions)		185			186		187
Tier 1 common capital ratio (d)		10.69%	6 (c)		10.50%		10.72%
Basel III common equity Tier 1 capital ratio (d) (e)		10.4			10.3		10.4
Tangible common equity ratio (d)		9.94			10.39		9.87

(a) Included accretion of the purchase discount on the acquired loan portfolio of \$3 million, \$10 million and \$8 million in the third quarter 2014, second quarter 2014 and third quarter 2013, respectively.

(b) Reflected a net benefit of \$8 million from certain actions, including a \$32 million gain on the early redemption of debt, a \$9 million contribution to the Comerica Charitable Foundation and other charges totaling \$15 million. See "Noninterest Expenses" section for further details.

(c) September 30, 2014 ratio is estimated.

(d) See Reconciliation of Non-GAAP Financial Measures.

(e) Estimated ratios based on the standardized approach in the final rule, as fully phased-in, and excluding most elements of accumulated other comprehensive income (AOCI).

"The third quarter reflected broad-based average loan growth as well as significant deposit growth across virtually all business lines," said Ralph W. Babb Jr., chairman and chief executive officer. "We also had solid credit quality and expenses that continue to be well controlled.

"Average total loans were up \$3 billion, or 7 percent on a year-over-year basis, and were up \$434 million, or 1 percent, compared to the second quarter. The pace of loan growth declined relative to the second quarter due to the typical seasonality, such as model changeover in our dealer services business and summer slowdown, as well as moderating growth in the overall economy. It is clear that our customers are becoming stronger and more confident, however, they remain somewhat cautious and continue to build liquidity. This is reflected in the \$2.9 billion, or 13 percent, year-over-year increase in average noninterest-bearing deposits and the \$1.3 billion, or 5 percent, increase over the second quarter.

"With the continued low interest rate environment and rising regulatory and technology demands, we took certain actions in the third quarter intended to assist us in partially offsetting these headwinds. As a result, our third quarter expenses included charges associated with a number of projects focused on further efficiency as well as a donation to our charitable foundation.

"We are focused on the long-term and building enduring customer relationships. Our customers appreciate the value proposition we provide, with products and services that meet their needs. We continue to be well positioned for rising rates and to benefit as the economy improves."

## Third Quarter 2014 Compared to Second Quarter 2014

- Average total loans increased \$434 million, or 1 percent, to \$47.2 billion, reflecting broad-based increases led by Mortgage Banker Finance (\$276 million), Technology and Life Sciences (\$110 million) and Energy (\$95 million), partially offset by decreases in National Dealer Services (\$178 million) and general Middle Market (\$142 million). Period-end total loans decreased \$174 million, to \$47.7 billion, primarily reflecting declines in National Dealer Services (\$356 million), general Middle Market (\$246 million) and Mortgage Banker Finance (\$102 million), partially offset by increases in almost all other lines of business.
- Average total deposits increased \$1.8 billion, or 3 percent, to \$55.2 billion, reflecting increases in noninterest-bearing deposits of \$1.3 billion and interest-bearing deposits of \$515 million. Average deposits increased in almost all lines of business, led by Middle Market. Period-end deposits increased \$3.4 billion, to \$57.6 billion, reflecting increases in noninterest-bearing deposits of \$2.7 billion and interest-bearing deposits of \$695 million.
- Net interest income decreased \$2 million to \$414 million in the third quarter 2014, compared to \$416 million in the second quarter 2014, primarily reflecting a \$7 million decline in accretion of the purchase discount on the acquired loan portfolio partially offset by the benefit from an increase in loan volume.
- The provision for credit losses decreased \$6 million to \$5 million in the third quarter 2014, compared to \$11 million in the second quarter 2014. Net charge-offs were \$3 million, or 0.03 percent of average loans, in the third quarter 2014, compared to \$9 million, or 0.08 percent, in the second quarter 2014.
- Noninterest income decreased \$5 million to \$215 million in the third quarter 2014, reflecting a \$3 million decrease in customer-driven fee income and a \$2 million decrease in noncustomer-driven income.
- Noninterest expenses decreased \$7 million to \$397 million in the third quarter 2014, primarily reflecting a net benefit of \$8 million as a result of certain actions taken in the current quarter, which included a \$32 million gain on the early redemption of debt, a \$9 million contribution to the Comerica Charitable Foundation and other charges totaling \$15 million. Expenses were stable excluding the impact of these actions.
- Capital remained solid at September 30, 2014, as evidenced by an estimated Tier 1 common capital ratio of 10.69 percent and a tangible common equity ratio of 9.94 percent.
- Comerica repurchased approximately 1.2 million shares of common stock during third quarter 2014 under the repurchase program. Together with dividends of \$0.20 per share, \$95 million was returned to shareholders.

### Third Quarter 2014 Compared to Third Quarter 2013

- Average total loans increased \$3.1 billion, or 7 percent, reflecting increases in almost all lines of business.
- Average total deposits increased \$3.3 billion, or 6 percent, driven by an increase in noninterest-bearing deposits of \$2.9 billion, or 13 percent.
- Net income increased \$7 million, or 4 percent, primarily reflecting decreases in noninterest expenses, reflecting lower pension expense, and the provision for credit losses, partially offset by a decrease in noninterest income.

### Net Interest Income

(dollar amounts in millions)	3r	3rd Qtr '14		2nd Qtr '14		rd Qtr '13
Net interest income	\$	414	\$	416	\$	412
Net interest margin		2.67%		2.78%		2.79%
Selected average balances:						
Total earning assets	\$	61,672	\$	60,148	\$	58,892
Total loans		47,159		46,725		44,094
Total investment securities		9,388		9,364		9,380
Federal Reserve Bank deposits		4,877		3,801		5,156
Total deposits		55,163		53,384		51,865
Total noninterest-bearing deposits		25,275		24,011		22,379

• Net interest income decreased \$2 million to \$414 million in the third quarter 2014, compared to the second quarter 2014.

Interest on loans decreased \$4 million, reflecting a decrease in accretion of the purchase discount on the acquired loan portfolio (-\$7 million), the impact of a negative residual value adjustment to assets in the leasing portfolio (-\$2 million), a decrease in interest recognized on nonaccrual loans (-\$1 million), the benefit from an increase in loan balances (\$4 million) more than offsetting other loan portfolio dynamics (-\$2 million), and the benefit from one additional day in the third quarter (\$4 million).

- Interest on investment securities decreased \$1 million, primarily reflecting the second quarter 2014 benefit from a retrospective adjustment to premium amortization on mortgage-backed investment securities related to the slowing of expected future prepayments.
- Interest on short-term investments increased \$1 million compared to the second quarter 2014, due to an increase in Federal Reserve Bank deposits.
- Interest expense on medium- and long-term debt decreased \$2 million, primarily reflecting the net impact of maturities, redemptions and issuances during the second and third quarters.
- The net interest margin of 2.67 percent decreased 11 basis points compared to the second quarter 2014, primarily reflecting a decline in accretion of the purchase discount on the acquired loan portfolio (-5 basis points), an increase in Federal Reserve Bank deposits (-4 basis points), other loan portfolio dynamics (-1 basis point), and the impact of the negative leasing residual value adjustment (-1 basis point).
- Average earning assets increased \$1.5 billion, to \$61.7 billion in the third quarter 2014, compared to the second quarter 2014, primarily as a result of increases of \$1.1 billion in interest-bearing deposits with banks and \$434 million in average loans.

### Noninterest Income

Noninterest income decreased \$5 million to \$215 million for the third quarter 2014, compared to \$220 million for the second quarter 2014, reflecting decreases in customer-driven fee income of \$3 million and noncustomer-driven income of \$2 million. The decrease in customer-driven fee income primarily reflected decreases in foreign exchange income and investment banking fees, partially offset by an increase in commercial lending fees.

#### Noninterest Expenses

Noninterest expenses decreased \$7 million to \$397 million for the third quarter 2014, compared to \$404 million for the second quarter 2014, primarily as a result of a net \$8 million benefit from certain actions taken in the third quarter 2014. Excluding these actions, the \$1 million increase in noninterest expenses primarily reflected the impact of one additional day in salaries and benefits expense and small increases in net occupancy expense and several other categories, partially offset by lower litigation-related expenses.

The actions taken in the third quarter 2014 included:

• Gain on early redemption of debt of \$32 million.

- Contribution to the Comerica Charitable Foundation of \$9 million, included in other noninterest expenses.
- Other charges totaling \$15 million associated with real estate optimization and several other efficiency-related actions, which included \$6 million in salaries and benefits expense (severance-related) and \$5 million in occupancy expense.

## Credit Quality

(dollar amounts in millions)	3rd	Qtr '14	2nd	d Qtr '14	3rd Qtr '13	
Net credit-related charge-offs	\$	3	\$	9	\$	19
Net credit-related charge-offs/Average total loans		0.03%		0.08%		0.18%
Provision for credit losses	\$	5	\$	11	\$	8
Nonperforming loans (a)		346		347		459
Nonperforming assets (NPAs) (a)		357		360		478
NPAs/Total loans and foreclosed property		0.75%		0.75%		1.08%
Loans past due 90 days or more and still accruing	\$	13	\$	7	\$	25
Allowance for loan losses		592		591		604
Allowance for credit losses on lending-related commitments (b)		43		42		34
Total allowance for credit losses		635		633		638
Allowance for loan losses/Period-end total loans		1.24%		1.23%		1.37%
Allowance for loan losses/Nonperforming loans		171		170		131

(a) Excludes loans acquired with credit impairment.

(b) Included in "Accrued expenses and other liabilities" on the consolidated balance sheets.

• Net charge-offs decreased \$6 million to \$3 million, or 0.03 percent of average loans, in the third quarter 2014, compared to \$9 million, or 0.08 percent, in the second quarter 2014.

• Criticized loans decreased \$94 million to \$2.1 billion at September 30, 2014, compared to \$2.2 billion at June 30, 2014.

## Balance Sheet and Capital Management

Total assets and common shareholders' equity were \$68.9 billion and \$7.4 billion, respectively, at September 30, 2014, compared to \$65.3 billion and \$7.4 billion, respectively, at June 30, 2014.

There were approximately 180 million common shares outstanding at September 30, 2014. Share repurchases of \$59 million (1.2 million shares) under the repurchase program, combined with dividends, returned 62 percent of third quarter 2014 net income to shareholders.

In the third quarter 2014, Comerica early redeemed \$150 million of 8.375% subordinated notes, at par, and issued \$250 million of 3.80% subordinated notes due in July 2026. The early redemption resulted in a \$32 million gain in the third quarter 2014.

Comerica's tangible common equity ratio was 9.94 percent at September 30, 2014, a decrease of 45 basis points from June 30, 2014. The estimated Tier 1 common capital ratio increased 19 basis points, to 10.69 percent at September 30, 2014, from June 30, 2014. The estimated common equity Tier 1 ratio under fully phased-in Basel III capital rules and excluding most elements of AOCI was 10.4 percent at September 30, 2014.

## Full-Year and Fourth Quarter 2014 Outlook

Management expectations for full-year 2014 compared to full-year 2013 have not changed from the previously provided outlook, with the exception of the following:

- Average loans previous outlook was for growth in average loans of 4 percent to 6 percent and now growth is expected to be in the middle of the range, or about 5 percent.
- Net interest income previous outlook for purchase accounting accretion was \$25 million to \$30 million and now accretion is expected to be at the upper end of the range, or about \$30 million.

For fourth quarter 2014 compared to third quarter 2014, management expects the following, assuming a continuation of the current economic and low-rate environment:

- Slight growth in average loans, reflecting a seasonal decline in Mortgage Banker Finance, a seasonal increase in National Dealer Services, and slight growth in our remaining business lines similar to the third quarter, with continued focus on pricing and structure discipline.
- Slight growth in net interest income, reflecting fourth quarter purchase accounting accretion of about \$5 million. Loan growth approximately offsets continued pressure from low rate environment.
- Provision for credit losses to remain low, similar to the provisions in the first half of 2014.
- Noninterest income relatively stable, with stable customer-driven income and lower noncustomerdriven income.
- Noninterest expenses higher, reflecting higher technology and consulting expenses, a seasonal increase in benefits expense and certain fourth quarter actions expected to result in additional charges of about \$5 million to \$7 million. Third quarter included a net benefit of \$8 million from actions taken.

## **Business Segments**

Comerica's operations are strategically aligned into three major business segments: the Business Bank, the Retail Bank and Wealth Management. The Finance Division is also reported as a segment. The financial results below are based on the internal business unit structure of the Corporation and methodologies in effect at September 30, 2014 and are presented on a fully taxable equivalent (FTE) basis. The accompanying narrative addresses third quarter 2014 results compared to second quarter 2014.

In the second quarter 2014, Comerica enhanced the approach used to determine the standard reserve factors used in estimating the allowance for credit losses, which had the effect of capturing certain elements in the quantitative component of the reserve that had formerly been included in the qualitative assessment. The impact of the change was largely neutral to the total allowance for loan losses at June 30, 2014. However, because standard reserves are allocated to the segments at the loan level, while qualitative reserves are allocated at the portfolio level, the impact of the methodology change on the allowance of each segment reflected the characteristics of the individual loans within each segment's portfolio, causing segment reserves to increase or decrease accordingly.

(dollar amounts in millions)	3rd Qtr '	14	2nd Qtr	'14	3rd Qtr '	13
Business Bank	\$ 210	91% \$	195	82% \$	209	91%
Retail Bank	7	3	15	6	6	3
Wealth Management	13	6	28	12	15	6
	230	100%	238	100%	230	100%
Finance	(73)		(91)		(87)	
Other (a)	(3)		4		4	
Total	\$ 154	\$	151	\$	147	

The following table presents net income (loss) by business segment.

(a) Includes items not directly associated with the three major business segments or the Finance Division.

#### **Business Bank**

(dollar amounts in millions)	3	ord Qtr '14	2nd Qtr '14	3rd Qtr '13
Net interest income (FTE)	\$	377	\$ 376	\$ 368
Provision for credit losses		(4)	32	(1)
Noninterest income		94	95	103
Noninterest expenses		152	143	153
Net income		210	195	209
Net credit-related charge-offs (recoveries)		(2)	7	9
Selected average balances:				
Assets		37,898	37,467	35,295
Loans		36,894	36,529	34,178
Deposits		28,841	27,382	26,284

 Average loans increased \$365 million, reflecting increases in most lines of business, led by Mortgage Banker Finance, Technology and Life Sciences, Commercial Real Estate and Corporate Banking, partially offset by decreases in National Dealer Services and general Middle Market.

• Average deposits increased \$1.5 billion, primarily reflecting increases in noninterest-bearing deposits in almost all lines of business.

- Net interest income increased \$1 million, primarily due to the benefit from an increase in average loan balances and one additional day in the quarter, as well as an increase in net funds transfer pricing (FTP) credits, largely due to the increase in average deposits, partially offset by a decrease in purchase accounting accretion, the impact of a negative leasing residual value adjustment and lower loan yields.
- The provision for credit losses decreased \$36 million, primarily due to impact on the second quarter provision of enhancements made to the approach utilized to determine the allowance for credit losses, as well as improvements in credit quality.
- Noninterest income decreased \$1 million, primarily due to decreases in foreign exchange income and warrant income, partially offset by an increase in commercial lending fees.

 Noninterest expenses increased \$9 million, primarily due to an increase in allocated corporate overhead expenses related to certain actions taken in the third quarter 2014 including a contribution to the Comerica Charitable Foundation, charges associated with real estate optimization and several other efficiencyrelated actions.

## Retail Bank

(dollar amounts in millions)	3rd Qtr '14	2nd Qtr '14	3rd Qtr '13
Net interest income (FTE)	\$ 150	\$ 149	\$ 151
Provision for credit losses	—	(4)	10
Noninterest income	41	41	45
Noninterest expenses	181	171	177
Net income	7	15	6
Net credit-related charge-offs	_	4	7
Selected average balances:			
Assets	6,117	6,051	5,967
Loans	5,452	5,385	5,285
Deposits	21,785	21,648	21,257

• Average loans increased \$67 million, reflecting increases in both Small Business and Retail Banking.

• Average deposits increased \$137 million, primarily reflecting an increase in noninterest-bearing deposits, partially offset by a decline in Retail Banking certificates of deposit.

• Net interest income increased \$1 million, primarily due to the benefit provided by an increase in average loan balances and the impact of one additional day in the quarter.

- The provision for credit losses increased \$4 million, primarily due to the impact on the second quarter 2014 provision of enhancements to the approach utilized to determine the allowance for credit losses.
- Noninterest expenses increased \$10 million, primarily due to an increase in allocated corporate overhead expenses, for the same reasons as described above in the Business Bank section.

### Wealth Management

(dollar amounts in millions)	3r	d Qtr '14	2nd Qtr '14	3rd Qtr '13
Net interest income (FTE)	\$	47	\$ 46	\$ 45
Provision for credit losses		7	(9)	1
Noninterest income		63	67	61
Noninterest expenses		82	79	81
Net income		13	28	15
Net credit-related charge-offs (recoveries)		5	(2)	3
Selected average balances:				
Assets		5,007	4,996	4,789
Loans		4,813	4,811	4,631
Deposits		4,155	3,827	3,782

- Average deposits increased \$328 million, primarily reflecting an increase in interest-bearing balances.
- Net interest income increased \$1 million due to an increase in net FTP credits, largely due to the increase in average deposits.
- The provision for loan losses increased \$16 million, primarily due to the impact on the second quarter 2014 provision of enhancements to the approach utilized to determine the allowance for credit losses.
- Noninterest income decreased \$4 million, primarily reflecting a decrease in investment banking fees and small decreases in several other categories.
- Noninterest expenses increased \$3 million, primarily reflecting an increase in allocated corporate overhead related to certain actions taken in the third quarter 2014 including a contribution to the Comerica Charitable Foundation, charges associated with real estate optimization and several other efficiency-related actions, as well as increases in salaries and benefits expense and occupancy expenses, primarily

the result of other efficiency-related actions in the third quarter, partially offset by a decrease in litigationrelated expenses.

## **Geographic Market Segments**

Comerica also provides market segment results for three primary geographic markets: Michigan, California and Texas. In addition to the three primary geographic markets, Other Markets is also reported as a market segment. Other Markets includes Florida, Arizona, the International Finance division and businesses that have a significant presence outside of the three primary geographic markets. The tables below present the geographic market results based on the methodologies in effect at September 30, 2014 and are presented on a fully taxable equivalent (FTE) basis.

(dollar amounts in millions)	3rd Qtr '	14	2nd Qtr '	'14	3rd Qtr '	13
Michigan	\$ 68	29% \$	80	34% \$	75	33%
California	63	28	63	26	69	30
Texas	40	17	36	15	35	15
Other Markets	59	26	59	25	51	22
	230	100%	238	100%	230	100%
Finance & Other (a)	(76)		(87)		(83)	
Total	\$ 154	\$	151	\$	147	

The following table presents net income (loss) by market segment.

(a) Includes items not directly associated with the geographic markets.

- Average loans increased \$181 million and \$70 million in Texas and California, respectively, and decreased \$234 million in Michigan. The increase in Texas was led by Energy and Private Banking. California increases were led by Commercial Real Estate and general Middle Market, partially offset by decreases in National Dealer Services and Technology and Life Sciences. The decrease in Michigan primarily reflected declines in general Middle Market and National Dealer Services.
- Average deposits increased \$980 million and \$520 million in California and Michigan, respectively, and decreased \$91 million in Texas. The increase in California reflected increases in most lines of business and included increases of \$432 million and \$548 million in noninterest-bearing and interest-bearing deposits, respectively. The increase in Michigan was primarily in general Middle Market noninterestbearing deposits.
- Net interest income increased \$6 million in California and decreased \$7 million in Texas and \$3 million in Michigan. The increase in California primarily reflected an increase in FTP credits, largely due to the increase in average deposits, and the benefit from an increase in average loans. The decrease in Texas was primarily the result of a decrease in the accretion of the purchase discount on the acquired loan portfolio. The decrease in Michigan primarily reflected lower loan yields, in part due to a negative leasing residual adjustment, and the impact of a decrease in average loans. All three markets benefited from the impact of one additional day in the third quarter.
- The provision for credit losses decreased \$19 million in Texas, decreased \$1 million in Michigan and remained flat in California. The decrease in Texas primarily reflected the impact on the second quarter provision of increased reserves on two credits and positive credit quality migration.
- Noninterest income decreased \$7 million in Michigan and \$2 million in California, and increased \$1 million in Texas. The decrease in Michigan primarily reflected a decrease in investment banking fees and small decreases in several other noninterest income categories. In California, the decrease was primarily the result of decreases in foreign exchange and warrant income.
- Noninterest expenses increased \$7 million, \$6 million and \$2 million in Michigan, Texas and California, respectively, primarily due to increased allocated corporate overhead expenses, for the same reasons as previously described in the Business Bank section. In California, decreases in litigation-related expenses and operational losses partially offset the increase.

## Michigan Market

(dollar amounts in millions)	3	rd Qtr '14	2nd Qtr '14	3rd Qtr '13
Net interest income (FTE)	\$	179	\$ 182	\$ 186
Provision for credit losses		(8)	(9)	(11)
Noninterest income		87	94	88
Noninterest expenses		166	159	167
Net income		68	80	75
Net credit-related charge-offs (recoveries)		3	10	1
Selected average balances:				
Assets		13,724	13,851	13,744
Loans		13,248	13,482	13,276
Deposits		21,214	20,694	20,465

### California Market

(dollar amounts in millions)	3r	d Qtr '14	2nd	Qtr '14	3rd Qtr '13
Net interest income (FTE)	\$	182	\$	176	\$ 171
Provision for credit losses		14		14	_
Noninterest income		37		39	42
Noninterest expenses		103		101	101
Net income		63		63	69
Net credit-related charge-offs (recoveries)		6		5	8
Selected average balances:					
Assets		15,768		15,721	14,250
Loans		15,509		15,439	14,002
Deposits		16,350		15,370	14,567

## Texas Market

(dollar amounts in millions)	3rd Qtr '14	2nd Qtr '14	3rd Qtr '13
Net interest income (FTE)	\$ 130	\$ 137	\$ 129
Provision for credit losses	3	22	17
Noninterest income	32	31	35
Noninterest expenses	95	89	92
Net income	40	36	35
Net credit-related charge-offs	_	2	4
Selected average balances:			
Assets	11,835	11,661	10,642
Loans	11,147	10,966	9,942
Deposits	10,633	10,724	10,298

### **Conference Call and Webcast**

Comerica will host a conference call to review third quarter 2014 financial results at 7 a.m. CT Friday, October 17, 2014. Interested parties may access the conference call by calling (877) 523-5249 or (210) 591-1147 (event ID No. 3671820). The call and supplemental financial information can also be accessed via Comerica's "Investor Relations" page at www.comerica.com. A replay of the Webcast can be accessed via Comerica's "Investor Relations" page at www.comerica.com.

Comerica Incorporated is a financial services company headquartered in Dallas, Texas, and strategically aligned by three major business segments: The Business Bank, The Retail Bank and Wealth Management. Comerica focuses on relationships and helping people and businesses be successful. In addition to Texas, Comerica Bank locations can be found in Arizona, California, Florida and Michigan, with select businesses operating in several other states, as well as in Canada and Mexico.

This press release contains both financial measures based on accounting principles generally accepted in the United States (GAAP) and non-GAAP based financial measures, which are used where management believes it to be helpful in understanding Comerica's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as a reconciliation to the comparable GAAP financial measure, can be found in this press release. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

#### Forward-looking Statements

Any statements in this news release that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as "anticipates," "believes," "contemplates," "feels," "expects," "estimates," "seeks," "strives," "plans," "intends," "outlook," "forecast," "position," "target," "mission," "assume," "achievable," "potential," "strategy," "goal," "aspiration," "opportunity," "initiative," "outcome," "continue," "remain," "maintain," "on course," "trend," "objective," "looks forward," "projects," "models" and variations of such words and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "might," "can," "may" or similar expressions, as they relate to Comerica or its management, are intended to identify forward-looking statements. These forward-looking statements are predicated on the beliefs and assumptions of Comerica's management based on information known to Comerica's management as of the date of this news release and do not purport to speak as of any other date. Forward-looking statements may include descriptions of plans and objectives of Comerica's management for future or past operations, products or services, and forecasts of Comerica's revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries, estimates of credit trends and global stability. Such statements reflect the view of Comerica's management as of this date with respect to future events and are subject to risks and uncertainties. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, Comerica's actual results could differ materially from those discussed. Factors that could cause or contribute to such differences are changes in general economic, political or industry conditions; changes in monetary and fiscal policies, including changes in interest rates; volatility and disruptions in global capital and credit markets; changes in Comerica's credit rating; the interdependence of financial service companies; changes in regulation or oversight; unfavorable developments concerning credit quality; the effects of more stringent capital or liquidity requirements; declines or other changes in the businesses or industries of Comerica's customers; operational difficulties, failure of technology infrastructure or information security incidents; the implementation of Comerica's strategies and business initiatives; Comerica's ability to utilize technology to efficiently and effectively develop, market and deliver new products and services; changes in the financial markets, including fluctuations in interest rates and their impact on deposit pricing; competitive product and pricing pressures among financial institutions within Comerica's markets; changes in customer behavior; any future strategic acquisitions or divestitures; management's ability to maintain and expand customer relationships; management's ability to retain key officers and employees; the impact of legal and regulatory proceedings or determinations; the effectiveness of methods of reducing risk exposures; the effects of terrorist activities and other hostilities; the effects of catastrophic events including, but not limited to, hurricanes, tornadoes, earthquakes, fires and floods; changes in accounting standards and the critical nature of Comerica's accounting policies. Comerica cautions that the foregoing list of factors is not exclusive. For discussion of factors that may cause actual results to differ from expectations, please refer to our filings with the Securities and Exchange Commission. In particular, please refer to "Item 1A. Risk Factors" beginning on page 12 of Comerica's Annual Report on Form 10-K for the year ended December 31, 2013. Forward-looking statements speak only as of the date they are made. Comerica does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this news release or in any documents, Comerica claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

Media Contact:

Wayne J. Mielke (214) 462-4463

Investor Contacts: Darlene P. Persons (214) 462-6831

Brittany L. Butler (214) 462-6834

# CONSOLIDATED FINANCIAL HIGHLIGHTS (unaudited)

Comerica Incorporated and Subsidiaries

		Т	hre	e Months End	ed		Nine Mon	ths I	Ended
	Sep	tember 30,		June 30,	Se	ptember 30,	Septen	ıber	30,
(in millions, except per share data)		2014		2014		2013	2014		2013
PER COMMON SHARE AND COMMON STOCK DATA									
Diluted net income	\$	0.82	\$	0.80	\$	0.78	\$ 2.35	\$	2.23
Cash dividends declared		0.20		0.20		0.17	0.59		0.51
Average diluted shares (in thousands)		185,401		186,108		187,104	186,064		187,180
KEY RATIOS									
Return on average common shareholders' equity		8.29%		8.27%	ó	8.50%	8.08%	)	8.14%
Return on average assets		0.93		0.93		0.92	0.91		0.89
Tier 1 common capital ratio (a) (b)		10.69		10.50		10.72			
Tier 1 risk-based capital ratio (b)		10.69		10.50		10.72			
Total risk-based capital ratio (b)		12.95		12.52		13.42			
Leverage ratio (b)		10.80		10.93		10.88			
Tangible common equity ratio (a)		9.94		10.39		9.87			
AVERAGE BALANCES									
Commercial loans	\$	30,188	\$	29,890	\$	27,759	\$ 29,487	\$	28,069
Real estate construction loans		1,973		1,913		1,522	1,905		1,430
Commercial mortgage loans		8,698		8,749		8,943	8,739		9,177
Lease financing		823		850		839	840		850
International loans		1,417		1,328		1,252	1,349		1,265
Residential mortgage loans		1,792		1,773		1,642	1,763		1,600
Consumer loans		2,268		2,222		2,137	2,244		2,142
Total loans		47,159		46,725		44,094	 46,327		44,533
Earning assets		61,672		60,148		58,892	60,585		58,810
Total assets		66,401		64,879		63,657	65,336		63,707
Noninterest-bearing deposits		25,275		24,011		22,379	24,182		21,991
Interest-bearing deposits		29,888		29,373		29,486	29,599		29,364
Total deposits		55,163		53,384		51,865	 53,781		51,355
Common shareholders' equity		7,411		7,331		6,920	7,324		6,950
NET INTEREST INCOME (fully taxable equivalent basis)									
Net interest income	\$	415	\$	417	\$	413	\$ 1,243	\$	1,244
Net interest margin		2.67%		2.78%	ó	2.79%	2.74%	)	2.83%
CREDIT QUALITY									
Total nonperforming assets (c)	\$	357	\$	360	\$	478			
Loans past due 90 days or more and still accruing		13		7		25			
Net loan charge-offs		3		9		19	\$ 24	\$	60
Allowance for loan losses		592		591		604			
Allowance for credit losses on lending-related commitments		43		42		34			
Total allowance for credit losses		635		633		638			
Allowance for loan losses as a percentage of total loans		1.24%		1.23%	Ď	1.37%			
Net loan charge-offs as a percentage of average total loans (d)		0.03		0.08		0.18	0.07%	)	0.18%
Nonperforming assets as a percentage of total loans and foreclosed property (c)		0.75		0.75		1.08			
Allowance for loan losses as a percentage of total nonperforming loans		171		170		131			

(a) See Reconciliation of Non-GAAP Financial Measures.

(d) See Reconstruction for our of the matchine measures.
(b) September 30, 2014 ratios are estimated.
(c) Excludes loans acquired with credit-impairment.
(d) Lending-related commitment charge-offs were zero in all periods presented.

## CONSOLIDATED BALANCE SHEETS

Comerica Incorporated and Subsidiaries

(in millions, except share data)	-	ember 30, 2014	June 30, 2014	December 31, 2013	September 30, 2013
	(ur	audited)	(unaudited)		(unaudited)
ASSETS					
Cash and due from banks	\$	1,039	\$ 1,226	\$ 1,140	\$ 1,384
Interest-bearing deposits with banks		6,748	2,668	5,311	5,704
Other short-term investments		112	109	112	106
Investment securities available-for-sale		9,468	9,534	9,307	9,488
Commercial loans		30,759	30,986	28,815	27,897
Real estate construction loans		1,992	1,939	1,762	1,552
Commercial mortgage loans		8,603	8,747	8,787	8,785
Lease financing		805	822	845	829
International loans		1,429	1,352	1,327	1,286
Residential mortgage loans		1,797	1,775	1,697	1,650
Consumer loans		2,323	2,261	2,237	2,152
Total loans		47,708	47,882	45,470	44,151
Less allowance for loan losses		(592)	(591)	(598)	(604)
Net loans		47,116	47,291	44,872	43,547
Premises and equipment		524	562	594	604
Accrued income and other assets		3,880	3,935	3,888	3,834
Total assets	\$	68,887	\$ 65,325	\$ 65,224	\$ 64,667
LIABILITIES AND SHAREHOLDERS' EQUITY					
Noninterest-bearing deposits	\$	27,490	\$ 24,774	\$ 23,875	\$ 23,896
Money market and interest-bearing checking deposits		23,523	22,555	22,332	21,697
Savings deposits		1,753	1,731	1,673	1,645
Customer certificates of deposit		4,698	4,962	5,063	5,180
Foreign office time deposits		117	148	349	491
Total interest-bearing deposits		30,091	29,396	29,417	29,013
Total deposits		57,581	54,170	53,292	52,909
Short-term borrowings		202	176	253	226
Accrued expenses and other liabilities		1,002	990	986	1,001
Medium- and long-term debt		2,669	2,620	3,543	3,565
Total liabilities		61,454	57,956	58,074	57,701
Common stock - \$5 par value:					
Authorized - 325,000,000 shares					
Issued - 228,164,824 shares		1,141	1,141	1,141	1,141
Capital surplus		2,183	2,175	2,179	2,171
Accumulated other comprehensive loss		(317)	(304)	(391)	(541)
Retained earnings		6,631	6,520	6,318	6,236
Less cost of common stock in treasury - 47,992,721 shares at 9/30/14; 47,194,492 shares at 6/30/14; 45,860,786 shares at 12/31/13 and 44,483,659 shares at 9/30/13		(2,205)	(2,163)	(2,097)	(2,041)
Total shareholders' equity		7,433	7,369	7,150	6,966
Total liabilities and shareholders' equity	\$	68,887			

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

Comerica Incorporated and Subsidiaries

	Т	hree Months	Nine Months Ended				
		September			September		
(in millions, except per share data)		2014	2013		2014	2013	
INTEREST INCOME	<i>.</i>	<b>2</b> 01 ¢	201	<b>•</b>	1.1.10	1 1 50	
Interest and fees on loans	\$	381 \$	381	\$	1,142 \$	1,159	
Interest on investment securities		52	54		160	159	
Interest on short-term investments		3	4		9	10	
Total interest income		436	439		1,311	1,328	
INTEREST EXPENSE					22	10	
Interest on deposits		11	13		33	43	
Interest on medium- and long-term debt		11	14		38	43	
Total interest expense		22	27		71	86	
Net interest income		414	412		1,240	1,242	
Provision for credit losses		5	8		25	37	
Net interest income after provision for credit losses		409	404		1,215	1,205	
NONINTEREST INCOME							
Service charges on deposit accounts		54	53		162	161	
Fiduciary income		44	41		133	128	
Commercial lending fees		26	28		69	71	
Card fees		20	20		59	55	
Letter of credit fees		14	17		43	49	
Bank-owned life insurance		11	12		31	31	
Foreign exchange income		9	9		30	27	
Brokerage fees		4	4		13	14	
Net securities (losses) gains		(1)	1		—	(1)	
Other noninterest income		34	43		103	128	
Total noninterest income		215	228		643	663	
NONINTEREST EXPENSES							
Salaries and benefits expense		248	255		735	751	
Net occupancy expense		46	41		125	119	
Equipment expense		14	15		43	45	
Outside processing fee expense		31	31		89	89	
Software expense		25	22		72	66	
Litigation-related expense		(2)	(4)		4		
FDIC insurance expense		9	9		25	26	
Advertising expense		5	6		16	18	
Gain on debt redemption		(32)			(32)	(1)	
Other noninterest expenses		53	42		130	136	
Total noninterest expenses		397	417		1,207	1,249	
Income before income taxes		227	215		651	619	
Provision for income taxes		73	68		207	195	
NET INCOME		154	147		444	424	
Less income allocated to participating securities		2	2		6	6	
Net income attributable to common shares	\$	152 \$	145	\$	438 \$	418	
Earnings per common share:	±	0.05		÷	<b>.</b>	<b>.</b>	
Basic	\$	0.85 \$	0.80	\$	2.44 \$	2.28	
Diluted		0.82	0.78		2.35	2.23	
Comprehensive income		141	144		518	296	
Cash dividends declared on common stock		36	31		107	95	
Cash dividends declared per common share		0.20	0.17		0.59	0.51	

# CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

Comerica Incorporated and Subsidiaries

	T	`hird	Se	cond	Firs	t	Fourt	h	Third		Third Quarter 2014					
	Qı	ıarter	Qu	arter	Quar	ter (	Quarte	er	Quarter	Seco	nd Qu	arter 2014	Tł	nird Qua	rter 2013	
(in millions, except per share data)	2	2014	2	014	201	4	2013		2013	Am	ount	Percent	Α	mount	Percent	
INTEREST INCOME																
Interest and fees on loans	\$	381	\$	385	\$ 3	376 5	\$ 39	97	\$ 381	\$	(4)	(1)%	\$	—	%	
Interest on investment securities		52		53		55	4	55	54		(1)	(2)		(2)	(5)	
Interest on short-term investments		3		2		4		4	4		1	26		(1)	(10)	
Total interest income		436		440	4	35	45	56	439		(4)	(1)		(3)	(1)	
INTEREST EXPENSE																
Interest on deposits		11		11		11	1	12	13			_		(2)	(15)	
Interest on medium- and long-term debt		11		13		14	1	14	14		(2)	(12)		(3)	(16)	
Total interest expense		22		24		25	2	26	27		(2)	(5)		(5)	(16)	
Net interest income		414		416	4	10	43	30	412		(2)	(1)		2		
Provision for credit losses		5		11		9		9	8		(6)	(58)		(3)	(38)	
Net interest income after provision for credit losses		409		405	4	01	42	21	404		4	1		5	1	
NONINTEREST INCOME																
Service charges on deposit accounts		54		54		54	4	53	53		_			1	1	
Fiduciary income		44		45		44		13	41		(1)	(2)		3	6	
Commercial lending fees		26		23		20	2	28	28		3	11		(2)	(7)	
Card fees		20		19		20	1	19	20		1	7		_	_	
Letter of credit fees		14		15		14	1	15	17		(1)	(2)		(3)	(15)	
Bank-owned life insurance		11		11		9		9	12			_		(1)	(15)	
Foreign exchange income		9		12		9		9	9		(3)	(23)		_	_	
Brokerage fees		4		4		5		4	4		_	_			_	
Net securities (losses) gains		(1)	)			1	-		1		(1)	N/M		(2)	N/M	
Other noninterest income		34		37		32	3	39	43		(3)	(9)		(9)	(22)	
Total noninterest income		215		220	2	208	21	19	228		(5)	(2)		(13)	(6)	
NONINTEREST EXPENSES																
Salaries and benefits expense		248		240	2	247	25	58	255		8	3		(7)	(3)	
Net occupancy expense		46		39		40	2	41	41		7	17		5	14	
Equipment expense		14		15		14	1	15	15		(1)	(2)		(1)	(6)	
Outside processing fee expense		31		30		28	3	30	31		1	2		—	_	
Software expense		25		25		22	2	24	22		—	—		3	14	
Litigation-related expense		(2)	)	3		3	4	52	(4)		(5)	N/M		2	64	
FDIC insurance expense		9		8		8		7	9		1	10		—	—	
Advertising expense		5		5		6		3	6					(1)	(10)	
Gain on debt redemption		(32)	)	_			-	_			(32)	N/M		(32)	N/M	
Other noninterest expenses		53		39		38		43	42		14	34		11	24	
Total noninterest expenses		397		404		06	47		417		(7)	(2)		(20)	(5)	
Income before income taxes		227		221	2	203	16		215		6	2		12	5	
Provision for income taxes		73		70		64		50	68		3	4		5	7	
NET INCOME		154		151	1	39	11		147		3	1		7	4	
Less income allocated to participating securities		2		2		2		2	2		—					
Net income attributable to common shares	\$	152	\$	149	\$ 1	37 5	\$ 11	15	\$ 145	\$	3	1 %	\$	7	5%	
Earnings per common share:								_	_							
Basic	\$	0.85	\$	0.83		.76 \$		54		\$	0.02	2 %	\$	0.05	6%	
Diluted		0.82		0.80	0	.73	0.6	52	0.78		0.02	2		0.04	5	
Comprehensive income		141		172	2	205	26		144		(31)	(18)		(3)	(2)	
Cash dividends declared on common stock		36		36		35		31	31		—	_		5	16	
Cash dividends declared per common share		0.20		0.20	0	.19	0.1	17	0.17			—		0.03	18	

N/M - Not Meaningful

## ANALYSIS OF THE ALLOWANCE FOR LOAN LOSSES (unaudited)

Comerica Incorporated and Subsidiaries

			2013							
(in millions)	31	rd Qtr	2	nd Qtr	1	st Qtr	4	th Qtr	31	rd Qtr
Balance at beginning of period	\$	591	\$	594	\$	598	\$	604	\$	613
Loan charge-offs:										
Commercial		13		19		19		31		20
Real estate construction				_						1
Commercial mortgage		7		5		8		5		9
Residential mortgage		1		_				1		1
Consumer		3		4		3		4		8
Total loan charge-offs		24		28		30		41		39
Recoveries on loans previously charged-off:										
Commercial		6		11		11		17		8
Real estate construction		1		1				3		2
Commercial mortgage		12		3		3		5		7
Lease financing				_		2				1
Residential mortgage		1		3				1		1
Consumer		1		1		2		2		1
Total recoveries		21		19		18		28		20
Net loan charge-offs		3		9		12		13		19
Provision for loan losses		4		6		8		7		10
Balance at end of period	\$	592	\$	591	\$	594	\$	598	\$	604
Allowance for loan losses as a percentage of total loans		1.24%	6	1.23%	ó	1.28%		1.32%	ó	1.37%
Net loan charge-offs as a percentage of average total loans		0.03		0.08		0.10		0.12		0.18

# ANALYSIS OF THE ALLOWANCE FOR CREDIT LOSSES ON LENDING-RELATED COMMITMENTS (unaudited)

Comerica Incorporated and Subsidiaries

			2	2013						
(in millions)	3rc	l Qtr	2n	d Qtr	19	st Qtr	4tl	n Qtr	3rc	l Qtr
Balance at beginning of period	\$	42	\$	37	\$	36	\$	34	\$	36
Add: Provision for credit losses on lending-related commitments		1		5		1		2		(2)
Balance at end of period	\$	43	\$	42	\$	37	\$	36	\$	34
Unfunded lending-related commitments sold	\$	9	\$	_	\$		\$	1	\$	2

### NONPERFORMING ASSETS (unaudited)

Comerica Incorporated and Subsidiaries

				2014			2013			
(in millions)	3r	d Qtr	21	nd Qtr	1	st Qtr	4	th Qtr	3r	d Qtr
SUMMARY OF NONPERFORMING ASSETS AND PAST	T DUE LOAN	S								
Nonaccrual loans:										
Business loans:										
Commercial	\$	93	\$	72	\$	54	\$	81	\$	107
Real estate construction		18		19		19		21		25
Commercial mortgage		144		156		162		156		206
International				_		—		4		
Total nonaccrual business loans		255		247		235		262		338
Retail loans:										
Residential mortgage		42		45		48		53		63
Consumer:										
Home equity		31		32		32		33		34
Other consumer		1		2		2		2		2
Total consumer		32		34		34		35		36
Total nonaccrual retail loans		74		79		82		88		99
Total nonaccrual loans		329		326		317		350		437
Reduced-rate loans		17		21		21		24		22
Total nonperforming loans (a)		346		347		338		374		459
Foreclosed property		11		13		14		9		19
Total nonperforming assets (a)	\$	357	\$	360	\$	352	\$	383	\$	478
Nonperforming loans as a percentage of total loans		0.73%	, )	0.73%	, D	0.73%		0.82%	, D	1.04%
Nonperforming assets as a percentage of total loans and foreclosed property		0.75		0.75		0.76		0.84		1.08
Allowance for loan losses as a percentage of total										
nonperforming loans		171		170		176		160		131
Loans past due 90 days or more and still accruing	\$	13	\$	7	\$	10	\$	16	\$	25
ANALYSIS OF NONACCRUAL LOANS										
Nonaccrual loans at beginning of period	\$	326	\$	317	\$	350	\$	437	\$	449
Loans transferred to nonaccrual (b)		54		53		19		23		50
Nonaccrual business loan gross charge-offs (c)		(20)		(24)		(27)		(33)		(25)
Nonaccrual business loans sold (d)		(3)		(6)		(3)		(14)		(17)
Payments/Other (e)		(28)		(14)		(22)		(63)		(20)
Nonaccrual loans at end of period	\$	329	\$	326	\$	317	\$	350	\$	437
(a) Excludes loans acquired with credit impairment.										
(b) Based on an analysis of nonaccrual loans with book balance	es greater than	\$2 milli	on.							
(c) Analysis of gross loan charge-offs:										
Nonaccrual business loans	\$	20	\$	24	\$	27	\$	33	\$	25
Performing criticized loans								3		5
Consumer and residential mortgage loans		4		4		3		5		9
Total gross loan charge-offs	\$	24	\$	28	\$	30	\$	41	\$	39
(d) Analysis of loans sold:										
Nonaccrual business loans	\$	3	\$	6	\$	3	\$	14	\$	17
Performing criticized loans				8		6		22		31
Total criticized loans sold	\$	3	\$	14	\$	9	\$	36	\$	48
(a) Includes not changes related to non-served loops with help		¢0:11:							o o le 1	

(e) Includes net changes related to nonaccrual loans with balances less than \$2 million, payments on nonaccrual loans with book balances greater than \$2 million and transfers of nonaccrual loans to foreclosed property. Excludes business loan gross charge-offs and business nonaccrual loans sold.

## ANALYSIS OF NET INTEREST INCOME (FTE) (unaudited)

Comerica Incorporated and Subsidiaries

					Nine Mon	ths l	Ended			
	_	1	temb	oer 30, 20	)14		Sep	temb	oer 30, 20	)13
		erage			Average		verage			Average
(dollar amounts in millions)	Ba	lance	In	terest	Rate	B	alance	In	terest	Rate
Commercial loans	\$	29,487	\$	689	3.12%	\$	28,069	\$	688	3.28%
Real estate construction loans		1,905		49	3.42		1,430		43	3.98
Commercial mortgage loans		8,739		246	3.77		9,177		271	3.95
Lease financing		840		20	3.23		850		21	3.22
International loans		1,349		37	3.64		1,265		35	3.73
Residential mortgage loans		1,763		50	3.81		1,600		50	4.13
Consumer loans		2,244		54	3.21		2,142		53	3.32
Total loans (a)		46,327		1,145	3.30		44,533		1,161	3.49
Mortgage-backed securities available-for-sale		8,976		159	2.36		9,339		158	2.29
Other investment securities available-for-sale		369		1	0.44		390		1	0.48
Total investment securities available-for-sale		9,345		160	2.28		9,729		159	2.21
Interest-bearing deposits with banks (b)		4,803		9	0.25		4,433		9	0.26
Other short-term investments		110			0.60		115		1	1.38
Total earning assets		60,585		1,314	2.90		58,810		1,330	3.03
Cash and due from banks		932					993			
Allowance for loan losses		(602)					(627)			
Accrued income and other assets		4,421					4,531			
Total assets	\$	65,336				\$	63,707			
Money market and interest-bearing checking deposits	\$	22,571		18	0.11	\$	21,594		22	0.13
Savings deposits		1,734		_	0.03		1,654			0.03
Customer certificates of deposit		4,990		13	0.36		5,603		19	0.44
Foreign office time deposits		304		2	0.68		513		2	0.54
Total interest-bearing deposits		29,599		33	0.15		29,364		43	0.19
Short-term borrowings		209		_	0.03		189			0.07
Medium- and long-term debt		3,062		38	1.67		4,109		43	1.42
Total interest-bearing sources		32,870		71	0.29		33,662		86	0.34
Noninterest-bearing deposits		24,182					21,991			
Accrued expenses and other liabilities		960					1,104			
Total shareholders' equity		7,324					6,950			
Total liabilities and shareholders' equity	\$	65,336				\$	63,707			
Net interest income/rate spread (FTE)			\$	1,243	2.61			\$	1,244	2.69
FTE adjustment			\$	3				\$	2	
Impact of net noninterest-bearing sources of funds					0.13					0.14
Net interest margin (as a percentage of average earning assets) (FTE) (a) (b)					2.74%					2.83%

(a) Accretion of the purchase discount on the acquired loan portfolio of \$25 million and \$26 million in the nine months ended September 30, 2014 and 2013, respectively, increased the net interest margin by 6 basis points in each period.

(b) Average balances deposited with the Federal Reserve Bank reduced the net interest margin by 20 basis points in both the nine-month periods ended September 30, 2014 and 2013.

## ANALYSIS OF NET INTEREST INCOME (FTE) (unaudited)

Comerica Incorporated and Subsidiaries

				Thre	e Months	Ended			
	Sept	ember 3	), 2014	J	une 30, 20	14	Sept	ember 30,	2013
	Average		Average	Average		Average	Average		Average
(dollar amounts in millions)	Balance	Interes	t Rate	Balance	Interest	Rate	Balance	Interest	Rate
Commercial loans	\$ 30,188	\$ 23	6 3.11%	\$ 29,890	\$ 231	3.10%	\$ 27,759	\$ 226	3.25%
Real estate construction loans	1,973	1	7 3.41	1,913	16	3.44	1,522	15	3.78
Commercial mortgage loans	8,698	7	6 3.45	8,749	85	3.88	8,943	88	3.90
Lease financing	823		4 2.33	850	7	3.26	839	7	3.21
International loans	1,417	1	3 3.59	1,328	12	3.64	1,252	12	3.76
Residential mortgage loans	1,792	1	7 3.76	1,773	17	3.82	1,642	17	3.98
Consumer loans	2,268	1	9 3.24	2,222	18	3.22	2,137	17	3.27
Total loans (a)	47,159	38	2 3.22	46,725	386	3.31	44,094	382	3.44
Mortgage-backed securities available-for-sale	9,020	5	2 2.29	8,996	53	2.35	8,989	54	2.41
Other investment securities available-for-sale	368	-	- 0.43	368	_	0.46	391	_	0.43
Total investment securities available-for-sale	9,388	5	2 2.22	9,364	53	2.28	9,380	54	2.32
Interest-bearing deposits with banks (b)	5,015		3 0.25	3,949	2	0.25	5,308	4	0.26
Other short-term investments	110	-	- 0.54	110	_	0.61	110		0.77
Total earning assets	61,672	43	7 2.82	60,148	441	2.95	58,892	440	2.97
Cash and due from banks	963			921			1,027		
Allowance for loan losses	(601)	)		(602)	)		(622)	)	
Accrued income and other assets	4,367			4,412			4,360		
Total assets	\$ 66,401			\$ 64,879	-		\$ 63,657		
Money market and interest-bearing checking deposits	\$ 23,146		6 0.11	\$ 22,296	6	0.10	\$ 21,894	7	0.13
Savings deposits	1,759	-	- 0.03	1,742	_	0.03	1,680	_	0.04
Customer certificates of deposit	4,824		4 0.36	5,041	5	0.36	5,384	6	0.41
Foreign office time deposits	159		1 1.43	294	—	0.68	528		0.48
Total interest-bearing deposits	29,888	1	1 0.15	29,373	11	0.15	29,486	13	0.18
Short-term borrowings	231	-	- 0.03	210	_	0.03	249	_	0.06
Medium- and long-term debt	2,652	1	1 1.75	2,999	13	1.77	3,590	14	1.54
Total interest-bearing sources	32,771	2	2 0.28	32,582	24	0.30	33,325	27	0.32
Noninterest-bearing deposits	25,275			24,011			22,379		
Accrued expenses and other liabilities	944			955			1,033		
Total shareholders' equity	7,411			7,331			6,920		
Total liabilities and shareholders' equity	\$ 66,401			\$ 64,879	-		\$ 63,657		
Net interest income/rate spread (FTE)		\$ 41	5 2.54		\$ 417	2.65		\$ 413	2.65
FTE adjustment		\$	1		\$ 1			\$ 1	
Impact of net noninterest-bearing sources of funds			0.13			0.13			0.14
Net interest margin (as a percentage of average earning assets) (FTE) (a) (b)			2.67%			2.78%			2.79%
assumed (1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1			2.0770			2.1070			2.197

(a) Accretion of the purchase discount on the acquired loan portfolio of \$3 million, \$10 million and \$8 million in the third and second quarters of 2014 and the third quarter of 2013, respectively, increased the net interest margin by 2 basis points, 7 basis points and 5 basis points in each respective period.

(b) Average balances deposited with the Federal Reserve Bank reduced the net interest margin by 21 basis points, 17 basis points and 24 basis points in the third and second quarters of 2014 and the third quarter of 2013, respectively.

## CONSOLIDATED STATISTICAL DATA (unaudited)

Comerica Incorporated and Subsidiaries

(in millions, except per share data)	Sep	otember 30, 2014		June 30, 2014	N	March 31, 2014	D	ecember 31, 2013	Sej	otember 30, 2013
Commercial loans:										
Floor plan	\$	3,183	\$	3,576	\$	3,437	\$	3,504	\$	2,869
Other		27,576		27,410		26,337		25,311		25,028
Total commercial loans		30,759		30,986		29,774		28,815		27,897
Real estate construction loans		1,992		1,939		1,847		1,762		1,552
Commercial mortgage loans		8,603		8,747		8,801		8,787		8,785
Lease financing		805		822		849		845		829
International loans		1,429		1,352		1,250		1,327		1,286
Residential mortgage loans		1,797		1,775		1,751		1,697		1,650
Consumer loans:										
Home equity		1,634		1,574		1,533		1,517		1,501
Other consumer		689		687		684		720		651
Total consumer loans		2,323		2,261		2,217		2,237		2,152
Total loans	\$	47,708	\$	47,882	\$	46,489	\$	45,470	\$	44,151
Goodwill	\$	635	\$	635	\$	635	\$	635	\$	635
Core deposit intangible		14		14		15		16		17
Loan servicing rights		1		1		1		1		1
Tier 1 common capital ratio (a) (b)		10.69%	ó	10.50%	6	10.58%	ó	10.64%	)	10.72%
Tier 1 risk-based capital ratio (a)		10.69		10.50		10.58		10.64		10.72
Total risk-based capital ratio (a)		12.95		12.52		13.00		13.10		13.42
Leverage ratio (a)		10.80		10.93		10.85		10.77		10.88
Tangible common equity ratio (b)		9.94		10.39		10.20		10.07		9.87
Common shareholders' equity per share of common stock	\$	41.26	\$	40.72	\$	40.09	\$	39.22	\$	37.93
Tangible common equity per share of common stock (b)		37.65		37.12		36.50		35.64		34.37
Market value per share for the quarter:										
High		52.72		52.60		53.50		48.69		43.49
Low		48.33		45.34		43.96		38.64		38.56
Close		49.86		50.16		51.80		47.54		39.31
Quarterly ratios:										
Return on average common shareholders' equity		8.29%	ó	8.27%	6	7.68%	ó	6.66%	)	8.50%
Return on average assets		0.93		0.93		0.86		0.72		0.92
Efficiency ratio (c)		62.87		63.35		65.79		72.81		65.18
Number of banking centers		481		481		483		483		484
Number of employees - full time equivalent		8,913		8,901		8,907		8,948		8,918

(a) September 30, 2014 ratios are estimated.

(b) See Reconciliation of Non-GAAP Financial Measures.

(c) Noninterest expenses as a percentage of the sum of net interest income (FTE) and noninterest income excluding net securities gains (losses).

# PARENT COMPANY ONLY BALANCE SHEETS (unaudited)

Comerica Incorporated

	Sept	ember 30,	December 31,	Septembe	er 30,
(in millions, except share data)	_	2014	2013	2013	1
ASSETS					
Cash and due from subsidiary bank	\$	5	\$ 31	\$	36
Short-term investments with subsidiary bank		1,136	482		480
Other short-term investments		97	96		92
Investment in subsidiaries, principally banks		7,433	7,171		7,005
Premises and equipment		2	4		4
Other assets		134	139		134
Total assets	\$	8,807	\$ 7,923	\$	7,751
LIABILITIES AND SHAREHOLDERS' EQUITY					
Medium- and long-term debt	\$	1,202	\$ 617	\$	620
Other liabilities		172	156		165
Total liabilities		1,374	773		785
Common stock - \$5 par value:					
Authorized - 325,000,000 shares					
Issued - 228,164,824 shares		1,141	1,141		1,141
Capital surplus		2,183	2,179		2,171
Accumulated other comprehensive loss		(317)	(391)	)	(541
Retained earnings		6,631	6,318		6,236
Less cost of common stock in treasury - 47,992,721 shares at 9/30/14; 45,860,786 shares at 12/31/13 and 44,483,659 shares at 9/30/13		(2,205)	) (2,097)	) (1	(2,041
Total shareholders' equity		7,433	7,150		6,966
Total liabilities and shareholders' equity	\$	8,807	\$ 7,923	\$	7,751

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

Comerica Incorporated and Subsidiaries

					Accumulated			
	Common	Stock			Other			Total
	Shares		_ (	Capital	Comprehensive	Retained	Treasury	Shareholders'
(in millions, except per share data)	Outstanding	Amoun	t S	Surplus	Loss	Earnings	Stock	Equity
BALANCE AT DECEMBER 31, 2012	188.3	\$ 1,14	1 \$	2,162	\$ (413)	\$ 5,928	\$ (1,879)	\$ 6,939
Net income	_	-	_	_	_	424	_	424
Other comprehensive loss, net of tax	_	-	_	_	(128)	_	_	(128)
Cash dividends declared on common stock (\$0.51 per share)		-	_	_	_	(95)	_	(95)
Purchase of common stock	(5.8)	-	_	_	—	_	(218)	(218)
Net issuance of common stock under employee stock plans	1.2	-	_	(18)		(21)	56	17
Share-based compensation	_	-	_	27	—	_	_	27
BALANCE AT SEPTEMBER 30, 2013	183.7	\$ 1,14	1 \$	2,171	\$ (541)	\$ 6,236	\$ (2,041)	\$ 6,966
BALANCE AT DECEMBER 31, 2013	182.3	\$ 1,14	1 \$	2,179	\$ (391)	\$ 6,318	\$ (2,097)	\$ 7,150
Net income	_	_	_	_	_	444	_	444
Other comprehensive income, net of tax	—	-	_	_	74	_	_	74
Cash dividends declared on common stock (\$0.59 per share)		-	_	_	_	(107)	_	(107)
Purchase of common stock	(4.1)	-	_	_	_		(200)	(200)
Net issuance of common stock under employee stock plans	2.0	-	_	(26)		(24)	91	41
Share-based compensation		-	_	31	—		_	31
Other		-	_	(1)	) —	_	1	_
BALANCE AT SEPTEMBER 30, 2014	180.2	\$ 1,14	1 \$	2,183	\$ (317)	\$ 6,631	\$ (2,205)	\$ 7,433

## BUSINESS SEGMENT FINANCIAL RESULTS (unaudited)

Comerica Incorporated and Subsidiaries

(dollar amounts in millions) Three Months Ended September 30, 2014		Business Bank		Retail Bank		Wealth magement		Finance	Other		Total
Earnings summary:											
Net interest income (expense) (FTE)	\$	377	\$	150	\$	47	\$	(166)	\$ 7	\$	415
Provision for credit losses		(4)		—		7			2		5
Noninterest income		94		41		63		15	2		215
Noninterest expenses		152		181		82		(29)	11		397
Provision (benefit) for income taxes (FTE)		113		3		8		(49)	(1)		74
Net income (loss)	\$	210	\$	7	\$	13	\$	(73)	\$ (3)	\$	154
Net credit-related charge-offs (recoveries)	\$	(2)	\$	—	\$	5	\$	—	\$ —	\$	3
Selected average balances:											
Assets	\$	37,898	\$	6,117	\$	5,007	\$	11,026	\$ 6,353	\$	66,401
Loans		36,894		5,452		4,813		—	—		47,159
Deposits		28,841		21,785		4,155		128	254		55,163
Statistical data:											
Return on average assets (a)		2.22%		0.12%		1.05%		N/M	N/M		0.93%
Efficiency ratio (b)		32.32		93.96		74.98		N/M	N/M		62.87
Three Months Ended June 30, 2014		Business Bank		Retail Bank		Wealth magement		Finance	Other		Total
Earnings summary:											
Net interest income (expense) (FTE)	\$	376	\$	149	\$	46	\$	(160)	\$ 6	\$	417
Provision for credit losses		32		(4)		(9)			(8)		11
Noninterest income		95		41		67		15	2		220
Noninterest expenses		143		171		79		2	9		404
Provision (benefit) for income taxes (FTE)		101		8		15		(56)	3		71
Net income (loss)	\$	195	\$	15	\$	28	\$	(91)	\$ 4	\$	151
Net credit-related charge-offs (recoveries)	\$	7	\$	4	\$	(2)	\$	_	\$ _	\$	9
Selected average balances:											
Assets	\$	37,467	\$	6,051	\$	4,996	\$	11,056	\$ 5,309	\$	64,879
Loans		36,529		5,385		4,811			_		46,725
Deposits		27,382		21,648		3,827		258	269		53,384
Statistical data:											
Return on average assets (a)		2.09%		0.27%		2.24%		N/M	N/M		0.93%
Efficiency ratio (b)		30.43		89.99		69.66		N/M	N/M		63.35
		Business		Retail		Wealth			04		
Three Months Ended September 30, 2013		Bank		Bank	Ma	nagement		Finance	Other		Total
Earnings summary: Net interest income (expense) (FTE)	\$	368	\$	151	\$	45	\$	(150)	8	\$	413
Provision for credit losses	Ф		ф	151	Ф		Ф	(159)		ф	
		(1)		10		1			(2)		8
Noninterest income		103		45		61		18	1		228
Noninterest expenses		153		177		81		2	4		417
Provision (benefit) for income taxes (FTE)		110		3	+	9		(56)	 3		69
Net income (loss)	\$	209	\$	6	\$	15	\$	(87)	\$ 4	\$	147
Net credit-related charge-offs	\$	9	\$	7	\$	3	\$	—	\$ 	\$	19
Selected average balances:											
Assets	\$	35,295	\$	5,967	\$	4,789	\$	11,097	\$ 6,509	\$	63,657
Loans		34,178		5,285		4,631					44,094
Deposits		26,284		21,257		3,782		319	223		51,865
Statistical data:											
Return on average assets (a)		2.38%		0.12%		1.21%		N/M	N/M		0.92%
Efficiency ratio (b)		32.49		90.27		77.22		N/M	N/M		65.18

(a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

(b) Noninterest expenses as a percentage of the sum of net interest income (FTE) and noninterest income excluding net securities gains. FTE - Fully Taxable Equivalent

N/M - Not Meaningful

### MARKET SEGMENT FINANCIAL RESULTS (unaudited)

Comerica Incorporated and Subsidiaries

Provision (benefit) for income taxes (FTE)

Net credit-related charge-offs (recoveries)

Net income (loss)

Assets

Loans

Deposits

Statistical data:

Selected average balances:

Return on average assets (a)

(dollar amounts in millions) Three Months Ended September 30, 2014	Michigan	California		Texas	Other Markets	Finance & Other	Total
Earnings summary:							
Net interest income (expense) (FTE)	\$ 179	\$ 182	\$	130	\$ 83	\$ (159) \$	415
Provision for credit losses	(8)	14		3	(6)	2	5
Noninterest income	87	37		32	42	17	215
Noninterest expenses	166	103		95	51	(18)	397
Provision (benefit) for income taxes (FTE)	 40	39		24	21	(50)	74
Net income (loss)	\$ 68	\$ 63	\$	40	\$ 59	\$ (76) \$	154
Net credit-related charge-offs (recoveries)	\$ 3	\$ 6	\$	—	\$ (6)	\$ — \$	3
Selected average balances:							
Assets	\$ 13,724	\$ 15,768	\$	11,835	\$ 7,695	\$ 17,379 \$	66,401
Loans	13,248	15,509		11,147	7,255	_	47,159
Deposits	21,214	16,350		10,633	6,584	382	55,163
Statistical data:							
Return on average assets (a)	1.22%	1.46%		1.34%	3.08%	N/M	0.93%
Efficiency ratio (b)	62.28	46.72		58.75	41.16	N/M	62.87
					Other	Finance	
Three Months Ended June 30, 2014	Michigan	California	_	Texas	Markets	& Other	Total
Earnings summary:							
Net interest income (expense) (FTE)	\$ 182	\$ 176	\$	137	\$ 76	\$ (154) \$	417
Provision for credit losses	(9)	14		22	(8)	(8)	11
Noninterest income	94	39		31	39	17	220
Noninterest expenses	159	101		89	44	11	404

37

63

15,721

15,439

15,370

1.54%

\$

21

36

11,661

10,966

10,724

1.23%

\$

(53)

(87)

16,365 \$

527

NM

71

64,879

46,725

53,384

0.93%

20

59

(8)

\$

7,281

6,838

6,069

3.24%

Efficiency ratio (b)		57.70		46.78	52.61		38.93		NM	63.35	
Three Months Ended September 30, 2013		Michigan		California	Texas		Other Markets		Finance & Other	Total	
Earnings summary:											
Net interest income (expense) (FTE)	\$	186	\$	171	\$ 129	\$	78	\$	(151)	\$ 413	
Provision for credit losses		(11)		_	17		4		(2)	8	
Noninterest income		88		42	35		44		19	228	
Noninterest expenses		167		101	92		51		6	417	
Provision (benefit) for income taxes (FTE)		43		43	20		16		(53)	69	
Net income (loss)	\$	75	\$	69	\$ 35	\$	51	\$	(83)	\$ 147	
Net credit-related charge-offs	\$	1	\$	8	\$ 4	\$	6	\$		\$ 19	
Selected average balances:											
Assets	\$	13,744	\$	14,250	\$ 10,642	\$	7,415	\$	17,606	\$ 63,657	
Loans		13,276		14,002	9,942		6,874		_	44,094	
Deposits		20,465		14,567	10,298		5,993		542	51,865	
Statistical data:											
Return on average assets (a)		1.43%		1.80%	1.20%		2.70%		N/M	0.92%	
Efficiency ratio (b)		60.89		47.38	56.52		42.04		N/M	65.18	

(a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

46

80

10 \$

13,851

13,482

20,694

1.48%

\$

\$

\$

\$

\$

(b) Noninterest expenses as a percentage of the sum of net interest income (FTE) and noninterest income excluding net securities gains.

FTE - Fully Taxable Equivalent

N/M - Not Meaningful

#### **RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (unaudited)**

Comerica Incorporated and Subsidiaries

(dollar amounts in millions)		September 30 2014		June 30, 2014	March 3 2014		D	December 31, 2013		tember 30, 2013
Tier 1 Common Capital Ratio:										
Tier 1 and Tier 1 common capital (a) (b)	\$	7,105	\$	7,027	\$	6,962	\$	6,895	\$	6,862
Risk-weighted assets (a) (b)		66,481		66,911		65,788		64,825		64,027
Tier 1 and Tier 1 common risk-based capital ratio (b)		10.69%	)	10.50%	ó	10.58%	<i></i> ó	10.64%	)	10.72%
Basel III Common Equity Tier 1 Capital Ratio:										
Tier 1 common capital (b)	\$	7,105	\$	7,027	\$	6,962	\$	6,895	\$	6,862
Basel III adjustments (c)		(1)		(1)		(2)		(6)		(4)
Basel III common equity Tier 1 capital (c)		7,104		7,026		6,960		6,889		6,858
Risk-weighted assets (a) (b)	\$	66,481	\$	66,911	\$	65,788	\$	64,825	\$	64,027
Basel III adjustments (c)		1,627		1,594		1,590		1,754		1,726
Basel III risk-weighted assets (c)	\$	68,108	\$	68,505	\$	67,378	\$	66,579	\$	65,753
Tier 1 common capital ratio (b)		10.7%	)	10.5%	ó	10.6%	ó	10.6%	,	10.7%
Basel III common equity Tier 1 capital ratio (c)		10.4		10.3		10.3		10.3		10.4
Tangible Common Equity Ratio:										
Common shareholders' equity	\$	7,433	\$	7,369	\$	7,283	\$	7,150	\$	6,966
Less:										
Goodwill		635		635		635		635		635
Other intangible assets		15		15		16		17		18
Tangible common equity	\$	6,783	\$	6,719	\$	6,632	\$	6,498	\$	6,313
Total assets	\$	68,887	\$	65,325	\$	65,681	\$	65,224	\$	64,667
Less:										
Goodwill		635		635		635		635		635
Other intangible assets		15		15		16		17		18
Tangible assets	\$	68,237	\$	64,675	\$	65,030	\$	64,572	\$	64,014
Common equity ratio		10.79%	<b>)</b>	11.28%	ó	11.09%	6	10.97%	)	10.78%
Tangible common equity ratio		9.94		10.39		10.20		10.07		9.87
Tangible Common Equity per Share of Common Stock	:									
Common shareholders' equity	\$	7,433	\$	7,369	\$	7,283	\$	7,150	\$	6,966
Tangible common equity		6,783		6,719		6,632		6,498	-	6,313
Shares of common stock outstanding (in millions)		180		181		182		182		184
Common shareholders' equity per share of common stock	\$	41.26	\$	40.72	\$	40.09	\$	39.22	\$	37.93
Tangible common equity per share of common stock		37.65		37.12		36.50		35.64	-	34.37

(a) Tier 1 capital and risk-weighted assets as defined by regulation.

(b) September 30, 2014 Tier 1 capital and risk-weighted assets are estimated.

(c) Estimated ratios based on the standardized approach in the final rule for the U.S. adoption of the Basel III regulatory capital framework, as fully phased-in, and excluding most elements of AOCI.

The Tier 1 common capital ratio removes preferred stock and qualifying trust preferred securities from Tier 1 capital as defined by and calculated in conformity with bank regulations. The Basel III common equity Tier 1 capital ratio further adjusts Tier 1 common capital and risk-weighted assets to account for the final rule approved by U.S. banking regulators in July 2013 for the U.S. adoption of the Basel III regulatory capital framework, as fully phased-in. The final Basel III capital rules are effective January 1, 2015 for banking organizations subject to the standardized approach. The tangible common equity ratio removes preferred stock and the effect of intangible assets from capital and the effect of intangible assets from total assets. Tangible common equity per share of common stock removes the effect of intangible assets from common shareholders equity per share of common stock. Comerica believes these measurements are meaningful measures of capital adequacy used by investors, regulators, management and others to evaluate the adequacy of common equity and to compare against other companies in the industry.