

## Launched Growth in Efficiency and Revenue Initiative Actions Identified To-Date Expected to Drive an Additional \$230 Million in Annual Pre-Tax Income by Year-End 2018 Related Estimated Total Pre-Tax Restructuring Charges of \$140 Million to \$160 Million

#### Net Income of \$104 Million or 58 Cents Per Share

#### Includes After-Tax Impact of Restructuring Charge of \$34 Million, or 19 Cents Per Share

## Average Loan Growth of \$1.1 Billion, or 2 Percent, Compared to First Quarter 2016

**DALLAS/July 19, 2016** -- Comerica Incorporated (NYSE: CMA) today reported second quarter 2016 net income of \$104 million, compared to \$60 million for the first quarter 2016 and \$135 million for the second quarter 2015. Earnings per diluted share were 58 cents for second quarter 2016 compared to 34 cents for first quarter 2016 and 73 cents for second quarter 2015. Comerica also announced the implementation of its efficiency and revenue initiative ("GEAR Up"), which is expected to drive additional annual pre-tax income of approximately \$230 million by year-end 2018 from the actions identified to-date. Second quarter results include after-tax restructuring charges of \$34 million, or 19 cents per share, associated with the initial phase of this initiative.

"Our second quarter results were solid with a \$1.1 billion increase in average loans, improved credit quality in our energy portfolio as well as increases in most fee-based noninterest income categories," said Ralph W. Babb, Jr., chairman and chief executive officer. "Noninterest expenses were well controlled. Through share repurchases of \$65 million and an increase in our dividend, we returned \$103 million to shareholders in the second quarter 2016, compared to \$79 million in the first quarter."

#### Growth in Efficiency and Revenue Initiative

Comerica Bank

"Based on our initial extensive review, we are announcing the actions we are taking through Gear Up that are expected to deliver additional annual pre-tax income of approximately \$230 million by year-end 2018. This initiative fundamentally transforms the way we operate to drive further efficiency and revenue growth. We are confident the initiative will improve profitability, despite current market conditions and a tough banking environment," said Babb. "We expect our efficiency ratio to improve, declining to the low 60 percent range by the end of 2017, and at or below 60 percent by year-end 2018, without any increase in interest rates. The initial actions will take us a long way to achieving a double-digit return on equity and enhanced shareholder value. Management will continue to identify additional opportunities to further enhance profitability."

The initial GEAR Up initiative includes approximately \$140 million in pre-tax benefits expected to be achieved by fiscal year-end 2017 and an anticipated annual run-rate benefit of approximately \$230 million by year-end 2018.

- Revenue enhancements expected to be approximately \$30 million by year-end 2017, which increase to approximately \$70 million by year-end 2018, through expanded product offerings, enhanced sales tools and training, re-aligned employee incentives and enhanced customer analytics to drive opportunities.
- Expense reductions targeted to be approximately \$110 million, which increases to approximately \$160 million by year-end 2018. This is to be achieved through an approximately 9 percent reduction in workforce, streamlining operational processes, real estate optimization including consolidating about 40 banking centers, selective outsourcing of technology functions and reduction of technology system applications.
- Pre-tax restructuring charges of \$140 million to \$160 million in total are expected to be incurred through 2018.
- For further information, see the accompanying Fact Sheet.

(dollar amounts in millions, except per share data)	2	nd Qtr ''	16	1st Qtr '16	2	2nd Qtr '	15
Net interest income	\$	445	\$	447	\$	421	
Provision for credit losses		49		148		47	
Noninterest income		269		246		258	
Noninterest expenses		519	(a)	460		433	(b)
Pre-tax income		146		85		199	
Provision for income taxes		42		25		64	
Net income	\$	104	\$	60	\$	135	
Net income attributable to common shares	\$	103	\$	59	\$	134	
Diluted income per common share		0.58		0.34		0.73	
Average diluted shares (in millions)		177		176		182	
Common equity Tier 1 capital ratio (c)		10.48%	/ 0	10.58%		10.40%	6
Common equity ratio		10.79		11.08		10.76	
Tangible common equity ratio (d)		9.98		10.23		9.92	

(a) Included restructuring charge of \$53 million in the second quarter 2016.

(b) Included net release of litigation reserves of \$30 million in the second quarter 2015.

(c) June 30, 2016 ratio is estimated.

(d) See Reconciliation of Non-GAAP Financial Measures.

## Second Quarter 2016 Compared to First Quarter 2016

Average total loans increased \$1.1 billion, or 2 percent, to \$49.5 billion.

- Primarily reflected continued growth in Commercial Real Estate and seasonal increases in Mortgage Banker Finance and National Dealer Services; partially offset by an expected decline in Energy. The growth in Commercial Real Estate primarily reflected construction draws and term financing, mainly with existing customers who are proven developers on projects with favorable risk profiles.
- Period-end total loans increased \$1.0 billion to \$50.4 billion.

Average total deposits decreased \$187 million to \$56.5 billion.

- Driven by a \$511 million decrease in interest-bearing deposits, partially offset by a \$324 million increase in noninterest-bearing deposits.
- Average total deposits increased seasonally in the Retail Bank; this was more than offset by a seasonal decrease in Municipalities and purposeful pricing in Corporate Banking.
- Period-end deposits were unchanged at \$56.4 billion.

Net interest income decreased \$2 million to \$445 million.

• Primarily the result of the impact of nonaccrual loans and higher funding costs, partially offset by the benefit from the increase in average loans.

The provision for credit losses decreased \$99 million to \$49 million.

- Net credit-related charge-offs were \$47 million, or 0.38 percent of average loans, compared to \$58 million, or 0.49 percent, in the first quarter 2016. Energy net credit-related charge-offs were \$32 million compared to \$42 million in the first quarter 2016.
- The allowance for loan losses increased \$5 million to \$729 million, or 1.45 percent of total loans. The reserve allocation for Energy exceeded 8 percent of loans in the Energy business line.

Noninterest income increased \$23 million to \$269 million.

- Noninterest income increased \$13 million, or 5 percent, excluding a \$10 million increase in deferred compensation asset returns (offset by an increase in deferred compensation plan expense in noninterest expense).
- Fee-based income increased \$11 million, primarily attributed to increases of \$3 million each in card fees, fiduciary income and customer derivative income, as well as a \$2 million increase in commercial lending fees. The increase in commercial lending fees resulted primarily from higher syndication agent fees.

Noninterest expenses increased \$59 million to \$519 million.

- Second quarter restructuring charges of \$53 million related to the initiatives previously discussed included \$46 million of severance-related expenses and \$7 million of professional services and other charges.
- Excluding the \$53 million restructuring charge, noninterest expenses increased \$6 million, primarily including a \$10 million increase in deferred compensation plan expense (offset by an increase in deferred compensation asset returns in noninterest income), partially offset by an \$8 million gain from the sale of leased assets, as well as increases of \$5 million in outside processing fees, \$3 million in FDIC insurance premiums and \$2 million in advertising expense.
- Salaries and benefits expense decreased \$1 million, primarily reflecting seasonal decreases in share-based compensation and payroll taxes, partially offset by the \$10 million increase in deferred compensation plan expense noted above, the impact of merit increases, a seasonal increase in 401 (k) contributions and incentive compensation tied to revenue growth.

Capital position remained solid at June 30, 2016.

- Repurchased approximately 1.5 million shares of common stock under the equity repurchase program.
- Including dividends, returned a total of \$103 million to shareholders.
- Dividend increased 5 percent to 22 cents per share.
- As announced on June 29, 2016, the Federal Reserve did not object to Comerica's 2016 capital
  plan which includes equity repurchases up to \$440 million for the four-quarter period ending in the
  second quarter 2017. The timing and ultimate amount of equity repurchases will be subject to various
  factors, including the Company's capital position, financial performance and market conditions,
  including interest rates. Restructuring charges associated with the GEAR Up initiative are not
  expected to impact the pace of repurchases. In addition, at its meeting on July 26, 2016, Comerica's
  board of directors will consider increasing the quarterly dividend to 23 cents per common share.

### Second Quarter 2016 Compared to Second Quarter 2015

Average total loans increased \$636 million, or 1 percent.

• Primarily reflected continued growth in Commercial Real Estate and National Dealer Services, partially offset by declines in Energy and general Middle Market.

Average total deposits decreased \$877 million, or 2 percent.

• Primarily driven by decreases in Municipalities, Corporate Banking and the Financial Services Division.

Net interest income increased \$24 million, or 6 percent.

• Primarily due to higher yields on loans and Federal Reserve Bank deposits, as well as earning asset growth; partially offset by an increase in funding costs.

The provision for credit losses increased \$2 million, or 5 percent.

Noninterest income increased \$11 million, or 4 percent.

Excluding a \$4 million increase in deferred compensation asset returns, noninterest income increased \$7 million, or 3 percent. Fee-based income increased \$6 million, primarily reflecting an \$8 million increase in card fees, mostly due to increased revenue from merchant payment processing services and government card programs, and smaller increases in most other fee-based categories; partially offset by a decrease of \$4 million in investment banking fees.

Noninterest expense increased \$86 million.

- Noninterest expense increased \$3 million excluding the second quarter 2016 restructuring charges of \$53 million and the impact of a \$30 million net release of litigation reserves in second quarter 2015. The remaining increase primarily reflected increases of \$6 million in software expense and \$5 million in FDIC insurance premiums, partially offset by a decrease of \$4 million in salaries and benefits and an \$8 million benefit from the sale of leased assets in the second quarter 2016.
  - Salaries and benefits expense primarily reflected decreases of \$8 million in pension expense and \$4 million in share-based compensation, partially offset by a \$4 million increase in deferred compensation plan expense (offset by an increase in deferred compensation asset

returns in noninterest income) and an increase of \$4 million in regular salaries, mostly due to the impact of merit raises.

#### Net Interest Income

(dollar amounts in millions)	2n	2nd Qtr '16		1st Qtr '16		nd Qtr '15
Net interest income	\$	445	\$	447	\$	421
Net interest margin		2.74%		2.81%		2.65%
Selected average balances:						
Total earning assets	\$	65,597	\$	64,123	\$	63,981
Total loans		49,469		48,392		48,833
Total investment securities		12,334		12,357		9,936
Federal Reserve Bank deposits		3,495		3,071		4,968
Total deposits		56,521		56,708		57,398
Total noninterest-bearing deposits		28,376		28,052		27,365
Medium- and long-term debt		5,072		3,093		2,661

Net interest income decreased \$2 million to \$445 million in the second quarter 2016, compared to the first quarter 2016.

- Interest on loans was unchanged, as the benefit from an increase in average loan balances (+\$8 million) was offset by a decrease in yields. The decrease in loan yields primarily reflected lower nonaccrual interest recoveries in the second quarter 2016, the impact of a negative residual value adjustment to assets in the leasing portfolio and the full-quarter impact of loans transferred to nonaccrual in the first quarter 2016.
- Interest expense on debt increased \$3 million, primarily due to higher funding costs from new Federal Home Loan Bank (FHLB) borrowings during the quarter.

The net interest margin of 2.74 percent decreased 7 basis points compared to the first quarter 2016, primarily due to the impact of increased FHLB borrowings (-2 basis points), lower loan yields (-4 basis points) and an increase in lower-yielding Federal Reserve Bank deposit balances (-1 basis point). The impact of lower loan yields included -3 basis points related to nonaccrual loans.

#### **Credit Quality**

"Energy loans continue to decline as expected, with a \$356 million decrease since the end of the first quarter, as our customers continue to take the necessary actions to reduce their bank debt. We have completed 88 percent of the spring redeterminations for our E&P customers, and borrowing bases have come down about 22 percent on average. Criticized energy loans have declined \$281 million to 57 percent of energy loans as of the end of the second quarter," said Babb. "While oil and gas prices have improved, we remain cautious and believe with our reserve allocation at over 8 percent of energy loans as of June 30, we are adequately reserved. Credit quality in the remainder of the portfolio remains strong."

(dollar amounts in millions)	2nc	l Qtr '16	1s	t Qtr '16	2nd	d Qtr '15
Credit-related charge-offs	\$	59	\$	83	\$	35
Recoveries		12		25		17
Net credit-related charge-offs		47		58		18
Net credit-related charge-offs/Average total loans		0.38%		0.49%		0.15%
Provision for credit losses	\$	49	\$	148	\$	47
Nonperforming loans		613		689		361
Nonperforming assets (NPAs)		635		714		370
NPAs/Total loans and foreclosed property		1.26%		1.45%		0.74%
Loans past due 90 days or more and still accruing	\$	35	\$	13	\$	18
Allowance for loan losses		729		724		618
Allowance for credit losses on lending-related commitments (a)		43		46		50
Total allowance for credit losses		772		770		668
Allowance for loan losses/Period-end total loans		1.45%		1.47%		1.24%
Allowance for loan losses/Nonperforming loans		119		105		171

Energy business line loans were \$2.7 billion at June 30, 2016 compared to \$3.1 billion at March 31, 2016.

- Criticized Energy loans decreased \$281 million, to \$1.6 billion, including a \$77 million decrease in nonaccrual loans.
- Energy net charge-offs were \$32 million, compared to \$42 million in the first quarter 2016.
- The reserve allocation for loans in the Energy business line exceeded 8 percent at June 30, 2016, up slightly compared to March 31, 2016.
- Net charge-offs decreased \$11 million to \$47 million, or 0.38 percent of average loans, in the second quarter 2016, compared to \$58 million, or 0.49 percent, in the first quarter 2016. Aside from Energy, net charge-offs were \$15 million, or 13 basis points, for the remainder of the portfolio.
- During the second quarter 2016, \$107 million of borrower relationships over \$2 million were transferred to nonaccrual status, a decrease of \$339 million compared to \$446 million transferred during the first quarter. Second quarter 2016 transfers to nonaccrual included \$51 million from Energy, compared to \$349 million in the first quarter.
- Criticized loans decreased \$377 million to \$3.6 billion at June 30, 2016, compared to \$3.9 billion at March 31, 2016, primarily as a result of the decrease in criticized Energy loans. Criticized loans are generally consistent with the Special Mention, Substandard and Doubtful categories defined by regulatory authorities.

### Full-Year 2016 Outlook

Management expectations for full-year 2016 compared to full-year 2015, assuming a continuation of the current economic and low-rate environment, are as follows.

- Average loans modestly higher, in line with Gross Domestic Product growth, reflecting a continued decline in Energy more than offset by increases in most other lines of business. Seasonality in National Dealer Services, Mortgage Banker and Middle Market to impact the second half of the year.
- Net interest income higher, primarily reflecting the benefits from the December 2015 short-term rate increase, loan growth and a larger securities portfolio.
- Provision for credit losses higher, reflecting the first quarter 2016 reserve build for Energy, with net charge-offs for the remainder of the year between 35 basis points and 45 basis points. Additional reserve changes dependent on developments in the oil and gas sector. Continued solid credit quality in the remainder of the portfolio, with metrics, absent Energy, better than historical norms.
- Noninterest income modestly higher, with continued focus on cross-sell opportunities, including card, fiduciary and brokerage services offset by lower market-driven fees, including commercial lending fees, investment banking fees, derivative income and warrant income. Benefits from GEAR Up expected to begin in early 2017.
- Noninterest expenses higher, with an estimated \$90 million to \$110 million in restructuring expense, related GEAR Up expense savings of approximately \$20 million, increased outside processing in line with growing revenue, higher FDIC insurance expense in part due to regulatory surcharge, and typical inflationary pressures. Additionally, 2015 benefited from \$33 million in legal reserve releases, which is offset by lower pension expense in 2016.
- Income tax expense to approximate 30 percent of pre-tax income.

## **Business Segments**

Comerica's operations are strategically aligned into three major business segments: the Business Bank, the Retail Bank and Wealth Management. The Finance Division is also reported as a segment. The financial results below are based on the internal business unit structure of the Corporation and methodologies in effect at June 30, 2016. The accompanying narrative addresses second quarter 2016 results compared to first quarter 2016.

The following table presents net income (loss) by business segment.

(dollar amounts in millions)	2nd Qtr '	16	1st Qtr '	16	2nd Qtr	15
Business Bank	\$ 154	93% \$	94	74% \$	181	81%
Retail Bank	(2)	(1)	11	9	18	8
Wealth Management	13	8	22	17	26	11
	165	100%	127	100%	225	100%
Finance	(62)		(66)		(89)	
Other (a)	1		(1)		(1)	
Total	\$ 104	\$	60	\$	135	

(a) Includes items not directly associated with the three major business segments or the Finance Division.

#### **Business Bank**

(dollar amounts in millions)	2nd (	Qtr '16	1st Qt	r '16	2nd Qtr '1	
Net interest income	\$	355	\$ 3	862	\$	373
Provision for credit losses		46	1	51		61
Noninterest income		142	1	35		138
Noninterest expenses		222 (a)	2	207		175
Net income		154		94		181
Net credit-related charge-offs		42		57		23
Selected average balances:						
Assets	39	,617	38,6	35	39	9,134
Loans	38	,574	37,5	561	38	3,109
Deposits	28	,429	29,1	08	30	0,229

(a) Included restructuring charge of \$26 million in the second quarter 2016.

- Average loans increased \$1.0 billion, primarily reflecting increases in Commercial Real Estate, Mortgage Banker Finance and National Dealer Services, partially offset by a decrease in Energy.
- Average deposits decreased \$679 million, primarily reflecting decreases in Municipalities and Corporate Banking, partially offset by an increase in Mortgage Banker Finance.
- Net interest income decreased \$7 million, primarily reflecting the impact of an increase in net funds transfer pricing (FTP) charges and lower loan yields, largely due to the impact of nonaccrual loans and a negative residual value adjustment to assets in the leasing portfolio, partially offset by the benefit from the increase in average loans. The increase in net FTP charges primarily reflected an increase in the cost of funds as well as lower funding credits due to the decrease in average deposits.
- The provision for credit losses decreased \$105 million, primarily reflecting a decrease in Energy, partially offset by increases in Commercial Real Estate, National Dealer Services, and Technology and Life Sciences.
- Noninterest income increased \$7 million, primarily due to increases in syndication agent fees, card fees and customer derivative income.
- Noninterest expenses increased \$15 million, primarily due to second quarter 2016 restructuring charges. Excluding restructuring charges, noninterest expenses decreased \$11 million, primarily reflecting an \$8 million gain from the sale of leased assets and a decrease in salaries and benefits expense, partially offset by an increase in outside processing fees tied to revenue generating activities.

## Retail Bank

(dollar amounts in millions)	2n	2nd Qtr '16		1st Qtr '16		nd Qtr '15
Net interest income	\$	155	\$	156	\$	155
Provision for credit losses		1		3		(8)
Noninterest income		48		43		46
Noninterest expenses		205 (a)	)	179		181
Net income		(2)		11		18
Net credit-related charge-offs		1		2		1
Selected average balances:						
Assets		6,557		6,544		6,459
Loans		5,879		5,867		5,770
Deposits		23,546		23,110		22,747

(a) Included restructuring charge of \$19 million in the second quarter 2016.

- Average deposits increased \$436 million, primarily reflecting seasonal increases. Balances increased in both interest-bearing and noninterest-bearing deposits.
- Net interest income decreased \$1 million, primarily due to lower loan yields, partially offset by the benefit provided by the increase in average deposits.
- The provision for credit losses decreased \$2 million, primarily due to a decrease in Small Business.
- Noninterest income increased \$5 million, primarily reflecting the impact of a securities loss in the first quarter 2016 and an increase in card fees.
- Noninterest expenses increased \$26 million, primarily due to second quarter 2016 restructuring charges. Excluding restructuring charges, noninterest expenses increased \$7 million, primarily reflecting an increase in outside processing expenses and smaller increases in several other categories.

Wealth Management	
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(dollar amounts in millions)	2nd Qtr '16		1s	t Qtr '16	2nd Qtr '15	
Net interest income	\$	42	\$	43	\$	45
Provision for credit losses		3		(5)		(9)
Noninterest income		62		59		60
Noninterest expenses		81 (a	)	73		74
Net income		13		22		26
Net credit-related charge-offs (recoveries)		4		(1)		(5)
Selected average balances:						
Assets	5,	215		5,162		5,153
Loans	5,	016		4,964		4,954
Deposits	4,	213		4,171		4,060

(a) Included restructuring charge of \$8 million in the second quarter 2016.

Average loans increased \$52 million, primarily reflecting an increase in Private Banking.

- Average deposits increased \$42 million, primarily reflecting increases in money market and checking deposits as well as noninterest-bearing deposits.
- The provision for credit losses increased \$8 million, from a negative provision of \$5 million in the first quarter 2016 to a provision of \$3 million in the second quarter 2016.
- Noninterest income increased \$3 million, primarily due to an increase in fiduciary income.
- Noninterest expenses increased \$8 million, primarily due to second quarter 2016 restructuring charges. Excluding restructuring charges, noninterest expenses were stable.

### **Geographic Market Segments**

Comerica also provides market segment results for three primary geographic markets: Michigan, California and Texas. In addition to the three primary geographic markets, Other Markets is also reported as a market segment. Other Markets includes Florida, Arizona, the International Finance division and businesses that have a significant presence outside of the three primary geographic markets. The tables below present the geographic market results based on the methodologies in effect at June 30, 2016.

(dollar amounts in millions)	2nd Qtr '	16	1st Qtr '	16	2nd Qtr '	15
Michigan	\$ 57	34% \$	71	56% \$	98	44%
California	50	30	73	58	71	31
Texas	3	2	(76)	(60)	14	6
Other Markets	55	34	59	46	42	19
	165	100%	127	100%	225	100%
Finance & Other (a)	(61)		(67)		(90)	
Total	\$ 104	\$	60	\$	135	

The following table presents net income (loss) by market segment.

(a) Includes items not directly associated with the geographic markets.

- Average loans increased \$689 million in Other Markets, primarily reflecting an increase in Mortgage Banker Finance; \$425 million in California, primarily reflecting increases in Commercial Real Estate and National Dealer Services; and \$77 million in Texas, mostly due to increases in Commercial Real Estate and Private Banking, partially offset by a decrease in Energy. Average loans decreased \$114 million in Michigan.
- Average deposits decreased \$322 million in Texas and \$143 million in Michigan, with both markets primarily reflecting decreases in Municipalities and Corporate Banking, partially offset by an increase in Retail Banking. Average deposits increased \$279 million in California, reflecting increases in most lines of business.
- Net interest income decreased \$9 million in Michigan and \$4 million in Texas, and increased \$1 million in California. The decrease in Michigan primarily reflected a decrease in loan yields, largely due to the impact of the negative residual value adjustment to assets in the leasing portfolio and lower nonaccrual interest recoveries in the second quarter, lower FTP credits resulting from a decrease in average deposits, and the impact of a decrease in average loans. The decrease in Texas primarily reflected lower FTP credits resulting from a decrease in average deposits and lower loan yields, largely due to the full quarter impact of loans transferred to nonaccrual in the first quarter 2016 and a decrease in accretion on the acquired loan portfolio. In California, the benefit from an increase in average loans was partially offset by an increase in net FTP charges, reflecting an increase in the cost of funds and a decrease in the deposit crediting rate.
- The provision for credit losses decreased \$137 million in Texas, and increased \$23 million California and \$9 million in Michigan. The decrease in Texas primarily reflected the impact of the reserve build for Energy in the first quarter 2016. In California, the increased provision primarily reflected increases in National Dealer Services, Private Banking and general Middle Market. The increase in Michigan primarily reflected an increased provision in Commercial Real Estate.
- Noninterest income increased \$5 million in Michigan, \$1 million in Texas and \$1 million in California. The increase in Michigan was primarily due to the impact of a securities loss in the first quarter 2016, an increase in customer derivative income and smaller increases in several other categories.
- Noninterest expenses increased \$16 million in California, \$13 million in Texas and \$8 million in Michigan. Excluding restructuring charges, noninterest expenses were unchanged in California, and decreased \$2 million in Texas and \$7 million in Michigan. The decrease in Michigan primarily reflected an \$8 million gain from the sale of leased assets in the second quarter.

## Michigan Market

(dollar amounts in millions)	2n	d Qtr '16		1st Qtr '16	16 2nd Qtr '1	
Net interest income	\$	166	\$	175	\$	178
Provision for credit losses		3		(6)		(13)
Noninterest income		81		76		86
Noninterest expenses		159 (a	)	151		129
Net income		57		71		98
Net credit-related charge-offs (recoveries)		_		5		(1)
Selected average balances:						
Assets		13,299		13,402		13,851
Loans		12,660		12,774		13,290
Deposits		21,553		21,696		21,706

(a) Included restructuring charge of \$15 million in the second quarter 2016.

## California Market

(dollar amounts in millions)	2n	2nd Qtr '16		1st Qtr '16		d Qtr '15
Net interest income	\$	178	\$	177	\$	180
Provision for credit losses		17		(6)		4
Noninterest income		39		38		36
Noninterest expenses		120 (a	)	104		99
Net income		50		73		71
Net credit-related charge-offs		17		8		6
Selected average balances:						
Assets		17,997		17,541		16,696
Loans		17,708		17,283		16,429
Deposits		16,933		16,654		17,275

(a) Included restructuring charge of \$16 million in the second quarter 2016.

### Texas Market

(dollar amounts in millions)	2n	d Qtr '16		1st Qtr '16	21	nd Qtr '15
Net interest income	\$	119	\$	123	\$	130
Provision for credit losses		32		169		43
Noninterest income		31		30		30
Noninterest expenses		113 (a	)	100		93
Net income (loss)		3		(76)		14
Net credit-related charge-offs		31		47		5
Selected average balances:						
Assets		11,287		11,295		11,878
Loans		10,840		10,763		11,254
Deposits		10,052		10,374		10,959

(a) Included restructuring charge of \$15 million in the second quarter 2016.

#### **Conference Call and Webcast**

Comerica will host a conference call to review second quarter 2016 financial results at 7 a.m. CT Tuesday, July 19, 2016. Interested parties may access the conference call by calling (877) 523-5249 or (210) 591-1147 (event ID No. 22809119). The call and supplemental financial information can also be accessed via Comerica's "Investor Relations" page at www.comerica.com. A replay of the Webcast can be accessed via Comerica's "Investor Relations" page at www.comerica.com.

Comerica Incorporated is a financial services company headquartered in Dallas, Texas, and strategically aligned by three major business segments: The Business Bank, The Retail Bank and Wealth Management. Comerica focuses on relationships and helping people and businesses be successful. In addition to Texas, Comerica Bank locations can be found in Arizona, California, Florida and Michigan, with select businesses operating in several other states, as well as in Canada and Mexico.

This press release contains both financial measures based on accounting principles generally accepted in the United States (GAAP) and non-GAAP based financial measures, which are used where management believes it to be helpful in understanding Comerica's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as a reconciliation to the comparable GAAP financial measure, can be found in this press release. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

#### Forward-looking Statements

Any statements in this news release that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as "anticipates," "believes," "contemplates," "feels," "expects," "estimates," "seeks," "strives," "plans," "intends," "outlook," "forecast," "position," "target," "mission," "assume," "achievable," "potential," "strategy," "goal," "aspiration," "opportunity," "initiative," "outcome," "continue," "remain," "maintain," "on course," "trend," "objective," "looks forward," "projects," "models" and variations of such words and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "might," "can," "may" or similar expressions, as they relate to Comerica or its management, are intended to identify forward-looking statements. These forward-looking statements are predicated on the beliefs and assumptions of Comerica's management based on information known to Comerica's management as of the date of this news release and do not purport to speak as of any other date. Forward-looking statements may include descriptions of plans and objectives of Comerica's management for future or past operations, products or services, including the GEAR Up initiative, and forecasts of Comerica's revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries as well as estimates of the economic benefits of the GEAR Up initiative, estimates of credit trends and global stability. Such statements reflect the view of Comerica's management as of this date with respect to future events and are subject to risks and uncertainties. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, Comerica's actual results could differ materially from those discussed. Factors that could cause or contribute to such differences are changes in general economic, political or industry conditions; changes in monetary and fiscal policies, including changes in interest rates; changes in regulation or oversight; Comerica's ability to maintain adequate sources of funding and liquidity; the effects of more stringent capital or liquidity requirements; declines or other changes in the businesses or industries of Comerica's customers, in particular the energy industry; unfavorable developments concerning credit quality; operational difficulties, failure of technology infrastructure or information security incidents; reliance on other companies to provide certain key components of business infrastructure; factors impacting noninterest expenses which are beyond Comerica's control; changes in the financial markets, including fluctuations in interest rates and their impact on deposit pricing; reductions in Comerica's credit rating; whether Comerica may achieve opportunities for revenue enhancements and efficiency improvements under the GEAR Up initiative, or changes in the scope or assumptions underlying the GEAR Up initiative; the interdependence of financial service companies; the implementation of Comerica's strategies and business initiatives; damage to Comerica's reputation; Comerica's ability to utilize technology to efficiently and effectively develop, market and deliver new products and services; competitive product and pricing pressures among financial institutions within Comerica's markets; changes in customer behavior; any future strategic acquisitions or divestitures; management's ability to maintain and expand customer relationships; management's ability to retain key officers and employees; the impact of legal and regulatory proceedings or determinations; the effectiveness of methods of reducing risk exposures; the effects of terrorist activities and other hostilities; the effects of catastrophic events including, but not limited to, hurricanes, tornadoes, earthquakes, fires, droughts and floods; changes in accounting standards and the critical nature of Comerica's accounting policies. Comerica cautions that the foregoing list of factors is not exclusive. For discussion of factors that may cause actual results to differ from expectations, please refer to our filings with the Securities and Exchange Commission. In particular, please refer to "Item 1A. Risk Factors" beginning on page 12 of Comerica's Annual Report on Form 10-K for the year ended December 31, 2015 and "Item 1A. Risk Factors" beginning on page 54 of Comerica's Quarterly Report on Form 10-Q for the quarter ended March 31, 2016. Forward-looking statements speak only as of the date they are made. Comerica does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this news release or in any documents, Comerica claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

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## CONSOLIDATED FINANCIAL HIGHLIGHTS (unaudited)

Comerica Incorporated and Subsidiaries

	 ]	Thre	e Months Ended		Six Months Ended				
	June 30,		March 31,	June 30,		June 30			
(in millions, except per share data)	 2016		2016	2015		2016	2015		
PER COMMON SHARE AND COMMON STOCK DATA									
Diluted net income	\$ 0.58	\$	0.34 \$	0.73	\$	0.92 \$	1.46		
Cash dividends declared	0.22		0.21	0.21		0.43	0.41		
Average diluted shares (in thousands)	177,240		176,055	182,422		176,614	182,281		
KEY RATIOS									
Return on average common shareholders' equity	5.44%	ò	3.13%	7.21%		4.28%	7.20%		
Return on average assets	0.59		0.34	0.79		0.47	0.78		
Common equity tier 1 and tier 1 risk-based capital ratio (a)	10.48		10.58	10.40					
Total risk-based capital ratio (a)	12.73		12.84	12.38					
Leverage ratio (a)	10.41		10.60	10.56					
Common equity ratio	10.79		11.08	10.76					
Tangible common equity ratio (b)	9.98		10.23	9.92					
AVERAGE BALANCES									
Commercial loans	\$ 31,511	\$	30,814 \$	31,788	\$	31,162 \$	31,442		
Real estate construction loans	2,429		2,114	1,807		2,272	1,872		
Commercial mortgage loans	9,033		8,961	8,672		8,997	8,627		
Lease financing	730		726	795		728	796		
International loans	1,396		1,419	1,453		1,408	1,482		
Residential mortgage loans	1,880		1,892	1,877		1,886	1,866		
Consumer loans	 2,490		2,466	2,441		2,478	2,409		
Total loans	49,469		48,392	48,833		48,931	48,494		
Earning assets	65,597		64,123	63,981		64,860	63,732		
Total assets	70,668		69,228	68,963		69,948	68,852		
Noninterest-bearing deposits	28,376		28,052	27,365		28,214	27,033		
Interest-bearing deposits	28,145		28,656	30,033		28,401	30,163		
Total deposits	56,521		56,708	57,398		56,615	57,196		
Common shareholders' equity	7,654		7,632	7,512		7,643	7,482		
NET INTEREST INCOME									
Net interest income	\$ 445	\$	447 \$	421	\$	892 \$	834		
Net interest margin (fully taxable equivalent)	2.74%	ò	2.81%	2.65%		2.78%	2.65%		
CREDIT QUALITY									
Total nonperforming assets	\$ 635	\$	714 \$	370					
Loans past due 90 days or more and still accruing	35		13	18					
Net credit-related charge-offs	47		58	19	\$	105 \$	27		
Allowance for loan losses	729		724	618					
Allowance for credit losses on lending-related commitments	43		46	50					
Total allowance for credit losses	772		770	668					
Allowance for loan losses as a percentage of total loans	1.45%	5	1.47%	1.24%					
Net credit-related charge-offs as a percentage of average total loans	0.38		0.49	0.15		0.43%	0.11%		
Nonperforming assets as a percentage of total loans and foreclosed property	1.26		1.45	0.74					
Allowance for loan losses as a percentage of total nonperforming loans	119		105	171					

(a) June 30, 2016 ratios are estimated.(b) See Reconciliation of Non-GAAP Financial Measures.

## CONSOLIDATED BALANCE SHEETS

Comerica Incorporated and Subsidiaries

(in millions, except share data)	June 30, 2016	March 31, 2016	December 31, 2015	June 30, 2015
	(unaudited)	(unaudited)		(unaudited)
ASSETS				
Cash and due from banks	\$ 1,172	2 \$ 977	\$ 1,157	\$ 1,148
Interest-bearing deposits with banks	2,938	2,025	4,990	4,817
Other short-term investments	100	94	113	119
Investment securities available-for-sale	10,712	10,607	10,519	8,267
Investment securities held-to-maturity	1,807	1,907	1,981	1,952
Commercial loans	32,360	31,562	31,659	32,723
Real estate construction loans	2,553	2,290	2,001	1,795
Commercial mortgage loans	9,038	8,982	8,977	8,674
Lease financing	684	731	724	786
International loans	1,365	1,455	1,368	1,420
Residential mortgage loans	1,856	5 1,874	1,870	1,865
Consumer loans	2,524	2,483	2,485	2,478
Total loans	50,380	49,377	49,084	49,741
Less allowance for loan losses	(729	) (724)	) (634)	(618
Net loans	49,651	48,653	48,450	49,123
Premises and equipment	544	541	550	541
Accrued income and other assets	4,356	4,203	4,117	3,978
Total assets	\$ 71,280	\$ 69,007	\$ 71,877	\$ 69,945
LIABILITIES AND SHAREHOLDERS' EQUITY				
Noninterest-bearing deposits	\$ 28,559	\$ 28,025	\$ 30,839	\$ 28,167
Money market and interest-bearing checking deposits	22,539	22,872	23,532	23,786
Savings deposits	2,022	2,006	1,898	1,841
Customer certificates of deposit	3,230	3,401	3,552	4,367
Foreign office time deposits	24	47	32	99
Total interest-bearing deposits	27,815	28,326	29,014	30,093
Total deposits	56,374	56,351	59,853	58,260
Short-term borrowings	12	514	23	56
Accrued expenses and other liabilities	1,279	1,389	1,383	1,265
Medium- and long-term debt	5,921	3,109	3,058	2,841
Total liabilities	63,586	61,363	64,317	62,422
Common stock - \$5 par value:				
Authorized - 325,000,000 shares				
Issued - 228,164,824 shares	1,141	1,141	1,141	1,141
Capital surplus	2,165	2,158	2,173	2,158
Accumulated other comprehensive loss	(295	i) (328)	) (429)	(396
Retained earnings	7,157	7,097	7,084	6,908
Less cost of common stock in treasury - 54,247,325 shares at 6/30/16, 53,086,733 shares at 3/31/16, 52,457,113 shares at 12/31/15, and 49,803,515 shares at 6/30/15	(2,474	(2,424)	) (2,409)	(2,288
Total shareholders' equity	7,694	7,644	7,560	7,523
Total liabilities and shareholders' equity	\$ 71,280	\$ 69,007	\$ 71,877	\$ 69,945

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

Comerica Incorporated and Subsidiaries

		Three Month	Six Months Ended				
		June 3			June 30		
(in millions, except per share data)		2016	2015		2016	2015	
INTEREST INCOME							
Interest and fees on loans	\$	406 \$	388	\$	812 \$	766	
Interest on investment securities		62	53		124	106	
Interest on short-term investments		5	3		9	7	
Total interest income		473	444		945	879	
INTEREST EXPENSE							
Interest on deposits		10	11		20	22	
Interest on medium- and long-term debt		18	12		33	23	
Total interest expense		28	23		53	45	
Net interest income		445	421		892	834	
Provision for credit losses		49	47		197	61	
Net interest income after provision for credit losses		396	374		695	773	
NONINTEREST INCOME							
Card fees		77	69		151	132	
Service charges on deposit accounts		55	56		110	111	
Fiduciary income		49	48		95	95	
Commercial lending fees		22	22		42	47	
Letter of credit fees		13	13		26	26	
Bank-owned life insurance		9	10		18	19	
Foreign exchange income		11	9		21	19	
Brokerage fees		5	4		9	8	
Net securities losses		(1)	_		(3)	(2	
Other noninterest income		29	27	_	46	54	
Total noninterest income		269	258		515	509	
NONINTEREST EXPENSES		a /=			10 -		
Salaries and benefits expense		247	251		495	504	
Outside processing fee expense		84	83		163	156	
Net occupancy expense		39	39		77	77	
Equipment expense		14	13		27	26	
Restructuring charges		53			53		
Software expense		30	24		59	47	
FDIC insurance expense		14	9		25	18	
Advertising expense		6	5		10	11	
Litigation-related expense			(30)			(29	
Other noninterest expenses		32	39		70	78	
Total noninterest expenses		519	433		979	888	
Income before income taxes		146	199		231	394	
Provision for income taxes		42	64		67	125	
NET INCOME		104	135		164	269	
Less income allocated to participating securities		1	1		2	3	
Net income attributable to common shares	\$	103 \$	134	\$	162 \$	266	
Earnings per common share:	ф.		0.74	¢	0.04 0	1 - 1	
Basic	\$	0.60 \$	0.76	\$	0.94 \$	1.51	
Diluted		0.58	0.73		0.92	1.46	
Comprehensive income		137	109		298	285	
Cash dividends declared on common stock		38	37		75	73	
Cash dividends declared per common share		0.22	0.21		0.43	0.41	

# CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

Comerica Incorporated and Subsidiaries

	Se	cond	F	irst	Fourth	1	hird	Se	econd	Second Quarter 2		2016 Compared To:		
	Qı	ıarter	Qu	arter	Quarter	Q	uarter	Qu	uarter	First Qua	rter 2016	Sec	cond Qua	rter 2015
(in millions, except per share data)	2	2016	2	016	2015	2	2015	2	2015	Amount	Percent	Ar	nount	Percent
INTEREST INCOME														
Interest and fees on loans	\$	406	\$	406	\$ 395	\$	390	\$	388	\$	%	\$	18	5 %
Interest on investment securities		62		62	56	i	54		53	—	—		9	18
Interest on short-term investments		5		4	6		4		3	1	10		2	44
Total interest income		473		472	457		448		444	1	—		29	7
INTEREST EXPENSE														
Interest on deposits		10		10	10	)	11		11	_	—		(1)	(11)
Interest on medium- and long-term debt		18		15	14		15		12	3	20		6	49
Total interest expense		28		25	24		26		23	3	10		5	22
Net interest income		445		447	433		422		421	(2)	_		24	6
Provision for credit losses		49		148	60	)	26		47	(99)	(67)		2	5
Net interest income after provision for credit losses		396		299	373		396		374	97	33		22	6
NONINTEREST INCOME														
Card fees		77		74	75		72		69	3	4		8	11
Service charges on deposit accounts		55		55	55		57		56	—			(1)	(3)
Fiduciary income		49		46	45		47		48	3	6		1	1
Commercial lending fees		22		20	30	)	22		22	2	9		—	—
Letter of credit fees		13		13	14		13		13	—	—		—	_
Bank-owned life insurance		9		9	11		10		10	—	—		(1)	(4)
Foreign exchange income		11		10	11		10		9	1	3		2	16
Brokerage fees		5		4	4		5		4	1	16		1	6
Net securities losses		(1)	)	(2)						1	89		(1)	n/m
Other noninterest income		29		17	23		26		27	<u>12</u> 23	70		2	12
Total noninterest income		269		246	268		262		258	23	9		11	4
NONINTEREST EXPENSES		0.47		240	2.0		0.40		051	(1)	(1)		(1)	
Salaries and benefits expense		247		248	262		243		251	(1)	(1)		(4)	(2)
Outside processing fee expense		84 39		79 38	81 41		84 41		83 39	5 1	7		1	2
Net occupancy expense Equipment expense		14		13	41		13		13	1	4		1	7
Restructuring charges		53		- 15	14		15		15	53	n/m		53	n/m
Software expense		30		29	26	;	26		24	1	7		6	28
FDIC insurance expense		14		11	10		9		9	3	14		5	55
Advertising expense		6		4	7		6		5	2	93		1	22
Litigation-related expense		_		_	_		(3)	,	(30)	_	_		30	n/m
Other noninterest expenses		32		38	43		40		39	(6)	(17)		(7)	(19)
Total noninterest expenses		519	-	460	484		459		433	59	13		86	20
Income before income taxes		146		85	157	,	199		199	61	73		(53)	(27)
Provision for income taxes		42		25	41		63		64	17	68		(22)	(34)
NET INCOME		104		60	116	;	136		135	44	74		(31)	(23)
Less income allocated to participating securities		1		1	1		2		1	_	_		_	_
Net income attributable to common shares	\$	103	\$	59	\$ 115	\$	134	\$	134	\$ 44	74%	\$	(31)	(23)%
Earnings per common share:														
Basic	\$	0.60	\$	0.34	\$ 0.65	\$	0.76	\$	0.76	\$ 0.26	76%	\$	(0.16)	(21)%
Diluted		0.58		0.34	0.64		0.74		0.73	0.24	71		(0.15)	(21)
Comprehensive income		137		161	32		187		109	(24)	(15)		28	27
Cash dividends declared on common stock		38		37	37		37		37	1	4		1	7
Cash dividends declared per common share		0.22		0.21	0.21		0.21		0.21	0.01	5		0.01	5

n/m - not meaningful

## ANALYSIS OF THE ALLOWANCE FOR LOAN LOSSES (unaudited)

Comerica Incorporated and Subsidiaries

		2	016		2015					
(in millions)	2	nd Qtr	1:	st Qtr	4t	h Qtr	<b>3</b> 1	rd Qtr	2n	d Qtr
Balance at beginning of period	\$	724	\$	634	\$	622	\$	618	\$	601
Loan charge-offs:										
Commercial		48		72		73		30		17
Commercial mortgage		—				1		—		2
Lease financing				—						1
International		4		3				1		11
Residential mortgage				—						1
Consumer		2		2		2		3		3
Total loan charge-offs		54		77		76		34		35
Recoveries on loans previously charged-off:										
Commercial		9		12		6		8		10
Real estate construction						—		—		1
Commercial mortgage		2		12		11		2		5
Residential mortgage		—		—		1		—		—
Consumer		1		1		7		1		1
Total recoveries		12		25		25		11		17
Net loan charge-offs		42		52		51		23		18
Provision for loan losses		47		141		63		28		35
Foreign currency translation adjustment				1				(1)		—
Balance at end of period	\$	729	\$	724	\$	634	\$	622	\$	618
Allowance for loan losses as a percentage of total loans		1.45%	ò	1.47%		1.29%	)	1.27%		1.24%
Net loan charge-offs as a percentage of average total loans		0.34		0.43		0.42		0.19		0.15

## ANALYSIS OF THE ALLOWANCE FOR CREDIT LOSSES ON LENDING-RELATED COMMITMENTS (unaudited)

Comerica Incorporated and Subsidiaries

		20	16	2015						
(in millions)	2nd	Qtr	1st Qtr	4th Qtr	3rd Qtr	2nd Qtr				
Balance at beginning of period	\$	46	\$ 45	\$ 48	3 \$ 50	\$ 39				
Charge-offs on lending-related commitments (a)		(5)	(6)			(1)				
Provision for credit losses on lending-related commitments		2	7	(3	3) (2)	) 12				
Balance at end of period	\$	43	\$ 46	\$ 45	5 \$ 48	\$ 50				
Unfunded lending-related commitments sold	\$	12	\$ 11	\$ —	- \$ —	\$ 12				

(a) Charge-offs result from the sale of unfunded lending-related commitments.

### NONPERFORMING ASSETS (unaudited)

Comerica Incorporated and Subsidiaries

		2	016					2015		
(in millions)	21	ıd Qtr	1	st Qtr	41	th Qtr	3r	d Qtr	2n	d Qtr
SUMMARY OF NONPERFORMING ASSETS AND PAST DUE LOANS										
Nonaccrual loans:										
Business loans:										
Commercial	\$	482	\$	547	\$	238	\$	214	\$	186
Real estate construction		_				1		1		1
Commercial mortgage		44		47		60		66		77
Lease financing		6		6		6		8		11
International		18		27		8		8		9
Total nonaccrual business loans		550		627		313		297		284
Retail loans:										
Residential mortgage		26		26		27		31		35
Consumer:										
Home equity		28		27		27		28		29
Other consumer		1		1				1		1
Total consumer		29		28		27		29		30
Total nonaccrual retail loans		55		54		54		60		65
Total nonaccrual loans		605		681		367		357		349
Reduced-rate loans		8		8		12		12		12
Total nonperforming loans		613		689		379		369		361
Foreclosed property		22		25		12		12		9
Total nonperforming assets	\$	635	\$	714	\$	391	\$	381	\$	370
Nonperforming loans as a percentage of total loans		1.22%	, D	1.40%		0.77%	)	0.75%	)	0.729
Nonperforming assets as a percentage of total loans and foreclosed property		1.26		1.45		0.80		0.78		0.74
Allowance for loan losses as a percentage of total nonperforming loans		119		105		167		169		171
Loans past due 90 days or more and still accruing	\$	35	\$	13	\$	17	\$	5	\$	18
ANALYSIS OF NONACCRUAL LOANS										
Nonaccrual loans at beginning of period	\$	681	\$	367	\$	357	\$	349	\$	266
Loans transferred to nonaccrual (a)		107		446		105		69		145
Nonaccrual business loan gross charge-offs (b)		(52)		(75)		(49)		(31)		(31)
Nonaccrual business loans sold (c)		(40)		(21)		_		_		(1)
Payments/Other (d)		(91)		(36)		(46)		(30)		(30)
Nonaccrual loans at end of period	\$	605	\$	681	\$	367	\$	357	\$	349
(a) Based on an analysis of nonaccrual loans with book balances greater than \$2 mil	llion.									
(b) Analysis of gross loan charge-offs:										
Nonaccrual business loans	\$	52	\$	75	\$	49	\$	31	\$	31
Performing business loans						25				
Consumer and residential mortgage loans		2		2		2		3		4
Total gross loan charge-offs	\$	54	\$	77	\$	76	\$	34	\$	35
(c) Analysis of loans sold:										
Nonaccrual business loans	\$	40	\$	21	\$		\$		\$	1
Performing criticized loans	ĺ.		·			3				
Total criticized loans sold	\$	40	\$	21	\$	3	\$	_	\$	1
(d) Includes net changes related to nonaccrual loans with balances less than \$2 mi			<u> </u>					41. 1	· ·	-

(d) Includes net changes related to nonaccrual loans with balances less than \$2 million, payments on nonaccrual loans with book balances greater than \$2 million and transfers of nonaccrual loans to foreclosed property. Excludes business loan gross charge-offs and business nonaccrual loans sold.

## ANALYSIS OF NET INTEREST INCOME (unaudited)

Comerica Incorporated and Subsidiaries

					Six Mont	hs E	nded		
		J	June 30	, 2016			J	5	
	A	verage			Average	A	verage		Average
(dollar amounts in millions)	В	alance	Inter	est	Rate (a)	B	alance	Interest	Rate (a)
Commercial loans	\$	31,162	\$	500	3.24%	\$	31,442	\$ 475	3.06%
Real estate construction loans		2,272		41	3.64		1,872	32	3.43
Commercial mortgage loans		8,997		158	3.53		8,627	146	3.41
Lease financing		728		10	2.66		796	12	3.12
International loans		1,408		26	3.64		1,482	27	3.69
Residential mortgage loans		1,886		36	3.85		1,866	35	3.77
Consumer loans		2,478		41	3.35		2,409	39	3.23
Total loans		48,931		812	3.34		48,494	766	3.19
Mortgage-backed securities (b)		9,341		102	2.21		9,064	101	2.24
Other investment securities		3,004		22	1.50		858	5	1.13
Total investment securities (b)		12,345		124	2.04		9,922	106	2.15
Interest-bearing deposits with banks		3,478		9	0.50		5,216	7	0.25
Other short-term investments		106			0.76		100		0.75
Total earning assets		64,860		945	2.94		63,732	879	2.79
Cash and due from banks		1,071					1,034		
Allowance for loan losses		(714)					(607)		
Accrued income and other assets		4,731					4,693		
Total assets	\$	69,948				\$	68,852		
Money market and interest-bearing checking deposits	\$	22,989	-	13	0.11	\$	23,809	13	0.11
Savings deposits		1,973		—	0.02		1,810	_	0.02
Customer certificates of deposit		3,399		7	0.40		4,423	8	0.37
Foreign office time deposits		40		—	0.34		121	1	1.36
Total interest-bearing deposits		28,401		20	0.14		30,163	22	0.14
Short-term borrowings		262			0.45		94	_	0.05
Medium- and long-term debt		4,083		33	1.62		2,675	23	1.78
Total interest-bearing sources		32,746		53	0.32		32,932	45	0.28
Noninterest-bearing deposits		28,214					27,033		
Accrued expenses and other liabilities		1,345					1,405		
Total shareholders' equity		7,643					7,482		
Total liabilities and shareholders' equity	\$	69,948				\$	68,852		
Net interest income/rate spread			\$	892	2.62			\$ 834	2.51
Impact of net noninterest-bearing sources of funds					0.16				0.14
Net interest margin (as a percentage of average earning assets)					2.78%				2.65%

(a) Fully taxable equivalent.

(b) Includes investment securities available-for-sale and investment securities held-to-maturity.

## ANALYSIS OF NET INTEREST INCOME (unaudited)

Comerica Incorporated and Subsidiaries

				Three	e Months I	Ended				
	J	une 30, 20	16	Μ	arch 31, 2(	16	June 30, 2015			
	Average		Average	Average		Average	Average		Average	
(dollar amounts in millions)	Balance	Interest	Rate (a)	Balance	Interest	Rate (a)	Balance	Interest	Rate (a)	
Commercial loans	\$ 31,511	\$ 251	3.23%	\$ 30,814	\$ 249	3.25%	\$ 31,788	\$ 242	3.07%	
Real estate construction loans	2,429	22	3.62	2,114	19	3.66	1,807	16	3.51	
Commercial mortgage loans	9,033	78	3.47	8,961	80	3.59	8,672	73	3.38	
Lease financing	730	4	1.98	726	6	3.33	795	6	3.19	
International loans	1,396	13	3.63	1,419	13	3.65	1,453	13	3.68	
Residential mortgage loans	1,880	17	3.76	1,892	19	3.94	1,877	18	3.78	
Consumer loans	2,490	21	3.37	2,466	20	3.33	2,441	20	3.25	
Total loans	49,469	406	3.31	48,392	406	3.38	48,833	388	3.20	
Mortgage-backed securities (b)	9,326	51	2.21	9,356	51	2.22	9,057	50	2.23	
Other investment securities	3,008	11	1.50	3,001	11	1.50	879	3	1.16	
Total investment securities (b)	12,334	62	2.03	12,357	62	2.05	9,936	53	2.13	
Interest-bearing deposits with banks	3,690	5	0.50	3,265	4	0.50	5,110	3	0.25	
Other short-term investments	104	_	0.58	109		0.93	102		0.42	
Total earning assets	65,597	473	2.91	64,123	472	2.97	63,981	444	2.79	
Cash and due from banks	1,074			1,068			1,041			
Allowance for loan losses	(749)	)		(680)	)		(613)	1		
Accrued income and other assets	4,746			4,717			4,554			
Total assets	\$ 70,668			\$ 69,228			\$ 68,963			
Money market and interest-bearing checking deposits	\$ 22,785	- 6	0.11	\$ 23,193	6	0.11	\$ 23,659	6	0.11	
Savings deposits	2,010	_	0.02	1,936	_	0.02	1,834	_	0.02	
Customer certificates of deposit	3,320	4	0.40	3,477	4	0.40	4,422	4	0.37	
Foreign office time deposits	30	_	0.35	50	—	0.33	118	1	1.26	
Total interest-bearing deposits	28,145	10	0.14	28,656	10	0.14	30,033	11	0.14	
Short-term borrowings	159	_	0.45	365	_	0.45	78	_	0.04	
Medium- and long-term debt	5,072	18	1.42	3,093	15	1.94	2,661	12	1.83	
Total interest-bearing sources	33,376	28	0.33	32,114	25	0.32	32,772	23	0.28	
Noninterest-bearing deposits	28,376			28,052			27,365			
Accrued expenses and other liabilities	1,262			1,430			1,314			
Total shareholders' equity	7,654			7,632			7,512			
Total liabilities and shareholders' equity	\$ 70,668			\$ 69,228			\$ 68,963			
Net interest income/rate spread		\$ 445	2.58		\$ 447	2.65		\$ 421	2.51	
Impact of net noninterest-bearing sources of funds			0.16			0.16			0.14	
Net interest margin (as a percentage of average earning assets)			2.74%			2.81%			2.65%	

(a) Fully taxable equivalent.

(b) Includes investment securities available-for-sale and investment securities held-to-maturity.

# CONSOLIDATED STATISTICAL DATA (unaudited)

Comerica Incorporated and Subsidiaries

(in millions, except per share data)	J	June 30, 2016		March 31, 2016	]	December 31, 2015	Se	eptember 30, 2015	June 30, 2015
Commercial loans:									
Floor plan	\$	4,120	\$	3,902	\$	3,939	\$	3,538	\$ 3,840
Other		28,240		27,660		27,720		28,239	28,883
Total commercial loans		32,360		31,562		31,659		31,777	32,723
Real estate construction loans		2,553		2,290		2,001		1,874	1,795
Commercial mortgage loans		9,038		8,982		8,977		8,787	8,674
Lease financing		684		731		724		751	786
International loans		1,365		1,455		1,368		1,382	1,420
Residential mortgage loans		1,856		1,874		1,870		1,880	1,865
Consumer loans:									
Home equity		1,779		1,738		1,720		1,714	1,682
Other consumer		745		745		765		777	796
Total consumer loans		2,524		2,483		2,485		2,491	2,478
Total loans	\$	50,380	\$	49,377	\$	49,084	\$	48,942	\$ 49,741
Goodwill	\$	635	\$	635	\$	635	\$	635	\$ 635
Core deposit intangible		9		9		10		10	11
Other intangibles		3		4		4		4	4
Common equity tier 1 capital (a)		7,346		7,331		7,350		7,327	7,280
Risk-weighted assets (a)		70,097		69,319		69,731		69,718	69,967
Common equity tier 1 and tier 1 risk-based capital ratio (a)		10.48%	6	10.58%	b	10.54%	,	10.51%	10.40%
Total risk-based capital ratio (a)		12.73		12.84		12.69		12.82	12.38
Leverage ratio (a)		10.41		10.60		10.22		10.28	10.56
Common equity ratio		10.79		11.08		10.52		10.73	10.76
Tangible common equity ratio (b)		9.98		10.23		9.70		9.91	9.92
Common shareholders' equity per share of common stock	\$	44.24	\$	43.66	\$	43.03	\$	43.02	\$ 42.18
Tangible common equity per share of common stock (b)		40.52		39.96		39.33		39.36	38.53
Market value per share for the quarter:		17.55		41.74		47 44		52.02	52 45
High Low		47.55 36.27		41.74 30.48		47.44 39.52		52.93 40.01	53.45 44.38
Close		41.13		30.48 37.87		39.52 41.83		40.01	44.38 51.32
		41.15		57.87		41.85		41.10	51.52
Quarterly ratios:									
Return on average common shareholders' equity		5.44%	ó	3.13%	ò	6.08%	)	7.19%	7.21%
Return on average assets		0.59		0.34		0.64		0.76	0.79
Efficiency ratio (c)		72.48		66.07		69.00		66.98	63.49
Number of banking centers		473		477		477		477	477
Number of employees - full time equivalent		8,792		8,869		8,880		8,941	8,901

(a) June 30, 2016 amounts and ratios are estimated.

(b) See Reconciliation of Non-GAAP Financial Measures.

(c) Noninterest expenses as a percentage of the sum of net interest income (FTE) and noninterest income excluding net securities gains (losses).

## PARENT COMPANY ONLY BALANCE SHEETS (unaudited)

Comerica Incorporated

(in millions, except share data)	June 30, 2016	December 31, 2015	June 30, 2015
ASSETS			
Cash and due from subsidiary bank	\$ 8	\$ 4	\$ 7
Short-term investments with subsidiary bank	563	569	861
Other short-term investments	87	89	94
Investment in subsidiaries, principally banks	7,666	7,523	7,500
Premises and equipment	2	3	2
Other assets	163	137	122
Total assets	\$ 8,489	\$ 8,325	\$ 8,586
LIABILITIES AND SHAREHOLDERS' EQUITY			
Medium- and long-term debt	\$ 632	\$ 608	\$ 903
Other liabilities	163	157	160
Total liabilities	795	765	1,063
Common stock - \$5 par value:			
Authorized - 325,000,000 shares			
Issued - 228,164,824 shares	1,141	1,141	1,141
Capital surplus	2,165	2,173	2,158
Accumulated other comprehensive loss	(295)	(429)	(396)
Retained earnings	7,157	7,084	6,908
Less cost of common stock in treasury - 54,247,325 shares at 6/30/16, 52,457,113 shares at 12/31/15 and 49,803,515 shares at 6/30/15	(2,474)	(2,409)	(2,288)
Total shareholders' equity	7,694	7,560	7,523
Total liabilities and shareholders' equity	\$ 8,489	\$ 8,325	\$ 8,586

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

Comerica Incorporated and Subsidiaries

				Accumulated			
	Common	Stock	_	Other			Total
	Shares		Capital	Comprehensive	Retained	Treasury	Shareholders'
(in millions, except per share data)	Outstanding	Amount	Surplus	Loss	Earnings	Stock	Equity
BALANCE AT DECEMBER 31, 2014	179.0	\$ 1,141	\$ 2,188	\$ (412) \$	6,744	\$ (2,259)	\$ 7,402
Net income	_		_	—	269	—	269
Other comprehensive income, net of tax	—			16		—	16
Cash dividends declared on common stock (\$0.41 per share)	—	_	_	—	(73)	—	(73)
Purchase of common stock	(2.5)		_	_		(115)	(115)
Purchase and retirement of warrants	—		(10)	· —		—	(10)
Net issuance of common stock under employee stock plans	0.9		(23)		(10)	43	10
Net issuance of common stock for warrants	1.0		(21)	· —	(22)	43	_
Share-based compensation	—	_	24	—	_	_	24
BALANCE AT JUNE 30, 2015	178.4	\$ 1,141	\$ 2,158	\$ (396) \$	6,908	\$ (2,288)	\$ 7,523
BALANCE AT DECEMBER 31, 2015	175.7	\$ 1,141	\$ 2,173	\$ (429) \$	5 7,084	\$ (2,409)	\$ 7,560
Net income	_		_	_	164		164
Other comprehensive income, net of tax	—		—	134		_	134
Cash dividends declared on common stock (\$0.43 per share)	_	_	_	_	(75)	_	(75)
Purchase of common stock	(2.9)		—	_		(114)	(114)
Net issuance of common stock under employee stock plans	1.1	_	(33)		(16)	49	_
Share-based compensation			25				25
BALANCE AT JUNE 30, 2016	173.9	\$ 1,141	\$ 2,165	\$ (295) \$	5 7,157	\$ (2,474)	\$ 7,694

# BUSINESS SEGMENT FINANCIAL RESULTS (unaudited)

Comerica Incorporated and Subsidiaries

(dollar amounts in millions) Three Months Ended June 30, 2016	I	Business Bank		Retail Bank		Wealth nagement		Finance		Other		Total
Earnings summary:												
Net interest income (expense)	\$	355	\$	155	\$	42	\$	(111)	\$	4	\$	445
Provision for credit losses		46		1		3		—		(1)		49
Noninterest income		142		48		62		13		4		269
Noninterest expenses		222		205		81		2		9		519
Provision (benefit) for income taxes		75		(1)		7		(38)		(1)		42
Net income (loss)	\$	154	\$	(2)	\$	13	\$	(62)	\$	1	\$	104
Net credit-related charge-offs	\$	42	\$	1	\$	4	\$	—	\$		\$	47
Selected average balances:												
Assets	\$	39,617	\$	6,557	\$	5,215	\$	14,135	\$	5,144	\$	70,668
Loans		38,574		5,879		5,016						49,469
Deposits		28,429		23,546		4,213		62		271		56,521
Statistical data:												
Return on average assets (a)		1.55%		(0.03)%		1.02%		N/M		N/M		0.59%
Efficiency ratio (b)		44.46		101.12		77.65		N/M		N/M		72.48
Three Months Ended March 31, 2016	I	Business Bank		Retail Bank		Wealth nagement		Finance		Other	-	Total
Earnings summary:												
Net interest income (expense)	\$	362	\$	156	\$	43	\$	(118)	\$	4	\$	447
Provision for credit losses		151		3		(5)				(1)		148
Noninterest income		135		43		59		14		(5)		246
Noninterest expenses		207		179		73		2		(1)		460
Provision (benefit) for income taxes		45		6		12		(40)		2		25
Net income (loss)	\$	94	\$	11	\$	22	\$	(66)	\$	(1)	\$	60
Net credit-related charge-offs (recoveries)	\$	57	\$	2	\$	(1)	\$	_	\$		\$	58
Selected average balances:												
Assets	\$	38,635	\$	6,544	\$	5,162	\$	14,162	\$	4,725	\$	69,228
Loans	Ψ	37,561	Ψ	5,867	Ψ	4,964	Ŷ		Ψ		Ŷ	48,392
Deposits		29,108		23,110		4,171		103		216		56,708
Statistical data:												
Return on average assets (a)		0.97%		0.19 %		1.69%		N/M		N/M		0.34%
Efficiency ratio (b)		41.62		88.91		71.47		N/M		N/M		66.07
								1.0101		10111		00.07
Three Months Ended June 30, 2015	ł	Business Bank		Retail Bank		Wealth nagement		Finance		Other		Total
Earnings summary:		Dalik		Dalik	IVIA	nagement		Finance		ould		Total
Net interest income (expense)	\$	373	\$	155	\$	45	\$	(154)	\$	2	\$	421
Provision for credit losses	ψ	61	Ψ	(8)	Ψ	(9)	Ψ	(154)	ψ	3	ψ	47
Noninterest income		138		46		60		14				258
Noninterest expenses		138		181		74		2		- 1		433
Provision (benefit) for income taxes		94		101		14		(53)		(1)		433 64
Net income (loss)	\$	181	\$	18	\$	26	\$	(89)	\$	(1)	¢	135
Net credit-related charge-offs (recoveries)	\$	23	\$	10	\$	(5)	\$	(09)	\$ \$	(1)	\$ \$	133
-	Ψ	25	Ψ	1	Ψ	(3)	Ψ		Ψ		Ψ	17
Selected average balances:	¢	20 124	¢	6 150	¢	5 152	¢	11 (07	¢	6 500	¢	69.072
Assets Loans	\$	39,134 38,109	\$	6,459 5,770	\$	5,153 4,954	\$	11,697	\$	6,520	\$	68,963 48,833
Deposits		30,229		22,747		4,934		 93		269		48,833
•		50,229		22,171		-,000		,5		207		57,570
Statistical data:		1.0.00		0.20.00		0.010		NT /N #		AT /A #		0.700
Return on average assets (a)		1.86%		0.30 %		2.01%		N/M		N/M		0.79%
Efficiency ratio (b)		33.96		89.88		70.28		N/M		N/M		63.49

(a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

(b) Noninterest expenses as a percentage of the sum of net interest income (fully taxable equivalent basis) and noninterest income excluding net securities gains.

N/M - Not Meaningful

### MARKET SEGMENT FINANCIAL RESULTS (unaudited)

Comerica Incorporated and Subsidiaries

(dollar amounts in millions)	_			~ •••		_		Other		Finance	
Three Months Ended June 30, 2016	N	lichigan	(	California		Texas		Markets		& Other	Total
Earnings summary:	+										
Net interest income (expense)	\$	166	\$	178	\$	119	\$	89	\$	(107) \$	
Provision for credit losses		3		17		32		(2)		(1)	49
Noninterest income		81		39		31		101		17	269
Noninterest expenses		159		120		113		116		11	519
Provision (benefit) for income taxes		28		30		2		21		(39)	42
Net income (loss)	\$	57	\$	50	\$	3	\$	55	\$	(61) \$	
Net credit-related charge-offs (recoveries)	\$	—	\$	17	\$	31	\$	(1)	\$	\$	47
Selected average balances:											
Assets	\$	13,299	\$	17,997	\$	11,287	\$	8,806	\$	19,279 \$	70,668
Loans		12,660		17,708		10,840		8,261		—	49,469
Deposits		21,553		16,933		10,052		7,650		333	56,521
Statistical data:											
Return on average assets (a)		1.01%		1.10%		0.11 %	)	2.52%		N/M	0.59%
Efficiency ratio (b)		64.13		55.30		74.91		60.98		N/M	72.48
<b>v</b>								04		<b>D</b> .	
Three Months Ended March 31, 2016	N	fichigan	(	California		Texas		Other Markets		Finance & Other	Total
Earnings summary:				Juniornia		10.140					
Net interest income (expense)	\$	175	\$	177	\$	123	\$	86	\$	(114) \$	447
Provision for credit losses		(6)	·	(6)		169		(8)		(1)	148
Noninterest income		76		38		30		93		9	246
Noninterest expenses		151		104		100		104		1	460
Provision (benefit) for income taxes		35		44		(40)		24		(38)	25
Net income (loss)	\$	71	\$	73	\$	(76)	\$	59	\$	(67) \$	
Net credit-related charge-offs (recoveries)	\$	5	\$	8	\$	47	\$	(2)	\$	\$	
• · · · ·			·					( )			
Selected average balances:	¢	10,400	ф.	17.541	¢	11.005	¢	0.102	¢	10.007	(0.000
Assets	\$	13,402	\$	17,541	\$	11,295	\$	8,103	\$	18,887 \$	,
Loans		12,774		17,283		10,763		7,572			48,392
Deposits		21,696		16,654		10,374		7,665		319	56,708
Statistical data:											
Return on average assets (a)		1.26%		1.66%		(2.54)%	)	2.84%		N/M	0.34%
Efficiency ratio (b)		59.59		48.10		65.37		58.36		N/M	66.07
								Other		Finance	
Three Months Ended June 30, 2015	N	fichigan	(	California		Texas		Markets		& Other	Total
Earnings summary:											
Net interest income (expense)	\$	178	\$	180	\$	130	\$	85	\$	(152) \$	421
Provision for credit losses		(13)		4		43		10		3	47
Noninterest income		86		36		30		92		14	258
Noninterest expenses		129		99		93		109		3	433
Provision (benefit) for income taxes		50		42		10		16		(54)	64
Net income (loss)	\$	98	\$	71	\$	14	\$	42	\$	(90) \$	135
Net credit-related charge-offs (recoveries)	\$	(1)	\$	6	\$	5	\$	9	\$	\$	19
Selected average balances:											
Assets	\$	13,851	\$	16,696	\$	11,878	\$	8,321	\$	18,217 \$	68,963
Loans	7	13,290	*	16,429	+	11,254	Ŷ	7,860	*		48,833
Deposits		21,706		17,275		10,959		7,096		362	57,398
. I		,,		,= . 0		,,,,,,,,		.,020		002	51,570
Continuing 1 dates											
Statistical data:		1 700/		1 5 404		0.45.00		0.0201		<b>NT /N</b>	0.700
Statistical data: Return on average assets (a) Efficiency ratio (b)		1.73% 48.09		1.54% 45.90		0.45 % 58.13	)	2.03% 61.56		N/M N/M	0.79% 63.49

(a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

(b) Noninterest expenses as a percentage of the sum of net interest income (fully taxable equivalent basis) and noninterest income excluding net securities gains.

N/M - Not Meaningful

### **RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (unaudited)**

Comerica Incorporated and Subsidiaries

(dollar amounts in millions)	June 30, 2016		March 31, 2016	D	ecember 31, 2015	Se	eptember 30, 2015		June 30, 2015
Tangible Common Equity Ratio:	2010		2010		-010		2010		2010
Common shareholders' equity	\$ 7,694	\$	7,644	\$	7,560	\$	7,622	\$	7,523
Less:	.,		.,.		.,		.,.		.,
Goodwill	635		635		635		635		635
Other intangible assets	12		13		14		14		15
Tangible common equity	\$ 7,047	\$	6,996	\$	6,911	\$	6,973	\$	6,873
Total assets	\$ 71,280	\$	69,007	\$	71,877	\$	71,012	\$	69,945
Less:									
Goodwill	635		635		635		635		635
Other intangible assets	12		13		14		14		15
Tangible assets	\$ 70,633	\$	68,359	\$	71,228	\$	70,363	\$	69,295
Common equity ratio	10.79%	Ď	11.08%	ó	10.52%	,	10.73%	,	10.76%
Tangible common equity ratio	9.98		10.23		9.70		9.91		9.92
Tangible Common Equity per Share of Common Stock:									
Common shareholders' equity	\$ 7,694	\$	7,644	\$	7,560	\$	7,622	\$	7,523
Tangible common equity	7,047		6,996		6,911		6,973		6,873
Shares of common stock outstanding (in millions)	174		175		176		177		178
Common shareholders' equity per share of common stock	\$ 44.24	\$	43.66	\$	43.03	\$	43.02	\$	42.18
Tangible common equity per share of common stock	40.52		39.96		39.33		39.36		38.53

The tangible common equity ratio removes preferred stock and the effect of intangible assets from capital and the effect of intangible assets from total assets. Tangible common equity per share of common stock removes the effect of intangible assets from common shareholders equity per share of common stock. Comerica believes these measurements are meaningful measures of capital adequacy used by investors, regulators, management and others to evaluate the adequacy of common equity and to compare against other companies in the industry.