# **NEWS RELEASE**



#### SECOND QUARTER 2020 NET INCOME OF \$113 MILLION, OR \$0.80 PER SHARE

Loan and Deposit Growth Drove Average Balances to Record Highs Including \$2.6 Billion in Paycheck Protection Program Loans

# Credit Quality Remained Solid with Net Charge-offs of 37 basis points Excluding Energy, Net Charge-offs of 4 basis points Allowance for Credit Losses Increased to 1.99% of Total Loans

"Today we reported earnings of 80 cents per share," said Curt C. Farmer, Comerica Chairman, President and Chief Executive Officer. "The highlight of the quarter was significant loan and deposit growth, which drove average balances to record highs and partly offset the impact of lower interest rates on net interest income. Overall, credit quality remained solid; however, with the unprecedented, rapid decline in the economy and high level of uncertainty, we prudently increased our credit reserves. Capital levels continued to be strong and we remain focused on maintaining an attractive dividend yield for our shareholders, as our book value per share grew to \$53.28.

"We have quickly adapted to the COVID-19 pandemic and are continuing to make adjustments as the crisis evolves. The health and safety of our employees and our customers remains our top priority. Across the bank, our colleagues have continued to ensure that our customers are well taken care of, working tirelessly to provide sound financial advice, credit expertise and payment flexibility where needed. Particularly, I am proud of the tremendous dedication our colleagues have displayed in supporting the Paycheck Protection Program. Through our long history, Comerica has successfully managed through many challenging times. Helping our customers and communities endure stressful situations and achieve long-term success is at the heart of Comerica's relationship banking strategy."

(dollar amounts in millions, except per share data)	2nd Qtr '20	1st Qtr '20	21	nd Qtr '19
FINANCIAL RESULTS				
Net interest income	\$ 471	\$ 513	\$	603
Provision for credit losses	138	411		44
Noninterest income	247	237		250
Noninterest expenses	440	425		424
Pre-tax income (loss)	140	(86)		385
Provision (benefit) for income taxes	27	(21)		87
Net income (loss)	\$ 113	\$ (65)	\$	298
Diluted earnings (losses) per common share	\$ 0.80	\$ (0.46)	\$	1.94
Average loans	53,498	49,604		50,963
Average deposits	64,282	56,768		54,995
Net interest margin	2.50%	3.06%		3.66%
Common equity Tier 1 capital ratio (a)	9.97	9.52		10.18
Tier 1 capital ratio (a)	10.56	9.52		10.18
Common equity ratio	8.78	9.70		10.10
Common shareholders' equity per share of common stock	\$ 53.28	\$ 53.24	\$	48.89
Tangible common equity per share of common stock (b)	48.69	48.65		44.61

<sup>(</sup>a) Estimated for June 30, 2020; reflects deferral of CECL model impact as calculated per regulatory guidance.

<sup>(</sup>b) See Reconciliations of Non-GAAP Financial Measures and Regulatory Ratios.

#### **Committed to Supporting Customers, Colleagues and Communities**

Significant amount of time, effort and resources spent during second quarter 2020 to support stakeholders impacted by the COVID-19 pandemic, including assistance provided through Paycheck Protection Program (PPP) loans.

- Funded \$3.9 billion in loans under the PPP, granted payment deferrals for \$4.5 billion in loans, primarily commercial, through June 30, 2020, which included \$57 million of loans on their second deferral, and waived overdraft, late payment, ATM and other customer fees.
- Supported our colleagues through additional compensation and benefits to those most impacted by the pandemic, as well as awarded bonuses for extraordinary service in support of the PPP process.
- Together with the Comerica Charitable Foundation, pledged \$8 million to support business needs and community service organizations that care for and provide critical services to our communities, including a \$1 million commitment to the National Business League to help Black-owned small businesses.

#### Second Quarter 2020 Compared to First Quarter 2020 Overview

Balance sheet items discussed in terms of average balances.

Loans increased \$3.9 billion, or 8 percent, to \$53.5 billion.

- Reflected a \$1.2 billion increase in Mortgage Banker Finance due to seasonality and elevated refinancing activity, as well as growth of \$767 million in Corporate Banking, \$737 million in general Middle Market, \$567 million in Business Banking and \$449 million in Commercial Real Estate, partially offset by a \$535 million decrease in National Dealer Services.
  - Average PPP loans totaled \$2.6 billion, driving the growth in general Middle Market and Business Banking.
- The average yield on loans decreased 93 basis points to 3.26 percent, mostly reflecting the impact of lower interest rates, as the average one-month LIBOR declined by 105 basis points.

Deposits increased \$7.5 billion, or 13 percent, to \$64.3 billion.

- Growth in nearly every business line, including an increase of \$5.9 billion in noninterest-bearing deposits, as customers conserved cash in response to uncertainty, including funds from government stimulus programs such as PPP and consumer economic impact payments.
- The average cost of interest-bearing deposits decreased 50 basis points to 26 basis points, reflecting prudent management of relationship pricing in a lower rate environment.

Net interest income decreased \$42 million to \$471 million.

• The benefit from higher average loan balances was more than offset by the net impact of lower interest rates.

Provision for credit losses decreased \$273 million to \$138 million.

- The allowance for credit losses increased \$88 million to \$1.1 billion, or 1.99 percent of total loans, reflecting the expected impact of the COVID-19 pandemic. Excluding PPP loans, allowance for credit losses totaled 2.15 percent of total loans.
- Net credit-related charge-offs totaled \$50 million, or 0.37 percent of average loans.

Noninterest income increased \$10 million to \$247 million.

- Reflected increases of \$9 million in card fees, \$8 million in securities trading income and \$5 million in deferred
  compensation asset returns (offset in noninterest expenses), as well as smaller increases in other categories,
  partially offset by decreases of \$7 million in service charges on deposit accounts, \$3 million in bank-owned life
  insurance and \$2 million each in fiduciary income and brokerage fees.
  - The increase in card fees was primarily driven by interchange revenue from stimulus payments under the Coronavirus Aid, Relief, and Economic Security Act (CARES Act), partially offset by a decrease in merchant and commercial card volumes due to the impact of social distancing restrictions.

Noninterest expenses increased \$15 million to \$440 million.

- Reflected increases of \$7 million in salaries and benefits expense, \$5 million in outside processing fee expense and \$2 million in software expense.
  - The increase in salaries and benefits expense primarily reflected annual merit increases and the payment of COVID-19-related stipends and hazard pay for colleagues who could not work remotely, as well as a \$5 million increase in deferred compensation expense (offset in noninterest income), partially offset by a seasonal decrease in payroll taxes.

Provision for income taxes increased \$48 million to \$27 million.

Capital position remained solid with a common equity Tier 1 capital ratio of 9.97 percent and a Tier 1 capital ratio of 10.56 percent.

- On May 26, 2020, issued \$400 million of 5.625% non-cumulative perpetual preferred stock.
- Returned a total of \$98 million to shareholders through dividends.
- Average diluted shares outstanding declined by 1.1 million due to the repurchase of 3.2 million shares of common stock in the first quarter prior to the Corporation's suspension of its repurchase program.

#### Second Quarter 2020 Compared to Second Quarter 2019 Overview

Balance sheet items discussed in terms of average balances.

Loans increased \$2.5 billion, or 5 percent.

- Reflected increases in Mortgage Banker Finance, Commercial Real Estate and Corporate Banking, as well as the addition of \$2.6 billion in PPP loans that led to an increase in Business Banking, partially offset by a decrease in National Dealer Services.
- Loan yields declined 174 basis points, consistent with the lower interest rate environment.

Deposits increased \$9.3 billion, or 17 percent.

- Included \$6.3 billion, or 24 percent, increase in noninterest-bearing deposits.
- Interest-bearing deposit costs declined 68 basis points to 26 basis points, with prudent management of relationship pricing in a lower rate environment.

Net interest income decreased \$132 million.

• Reflected the impact of lower short-term rates, partially offset by higher loan volumes.

Provision for credit losses, calculated using the CECL model effective first quarter 2020, increased \$94 million.

 Reflected the expected impact of the COVID-19 pandemic, including the economic impacts of social distancing, and sustained pressures on Energy.

Noninterest income decreased \$3 million.

 Increases in securities trading income, customer derivative income and card fees were more than offset by decreases in service charges on deposit accounts, commercial lending fees (primarily syndication fees) and smaller decreases in other categories.

Noninterest expenses increased \$16 million.

 Reflected increases in salaries and benefits expense as well as software expense, which included an \$8 million reclassification from outside processing fee expense due to a change in accounting classification effective first quarter 2020.

#### **Net Interest Income**

Balance sheet items presented and discussed in terms of average balances.

(dollar amounts in millions)	21	nd Qtr '20	1st Qtr '20		2	nd Qtr '19
Net interest income	\$	471	\$	513	\$	603
Net interest margin		2.50%		3.06%		3.66%
Selected balances:						
Total earning assets	\$	75,989	\$	67,496	\$	65,890
Total loans		53,498		49,604		50,963
Total investment securities		12,642		12,331		12,091
Federal Reserve Bank deposits		9,483		5,147		2,479
Total deposits		64,282		56,768		54,995
Total noninterest-bearing deposits		32,686		26,761		26,398
Short-term borrowings		882		157		927
Medium- and long-term debt		7,206		7,324		6,712

Net interest income decreased \$42 million, and net interest margin decreased 56 basis points, compared to first quarter 2020.

- Interest income on loans decreased \$83 million and reduced net interest margin by 60 basis points, primarily due to the impact of lower short-term rates (-\$105 million, -57 basis points) as well as lower nonaccrual interest (-\$2 million, -1 basis point), which were partially offset by higher loan balances (+\$15 million, -7 basis points), fees (+\$7 million, +4 basis points) and other portfolio dynamics (+\$2 million, +1 basis point).
- Interest income on short-term investments decreased \$15 million and reduced net interest margin by 26 basis points, reflecting lower rates (-\$16 million, -9 basis points), partially offset by an increase in lower-yielding deposits with the Federal Reserve Bank (+\$1 million, -17 basis points).
- Interest expense on deposits decreased \$36 million and improved net interest margin by 19 basis points, due to lower pay rates on deposits.
- Interest expense on debt decreased \$20 million and increased net interest margin by 11 basis points, primarily due to lower rates.

The net impact of lower rates, including the change to deposit rates, to the second quarter of 2020 net interest income was a reduction of \$67 million and 37 basis points to the net interest margin.

#### **Credit Quality**

"Overall, our portfolio performed well in the second quarter, with net charge-offs of 37 basis points and only 4 basis points excluding Energy loans," said Farmer. "Nonperforming assets remained low at 53 basis points, a modest increase over the first quarter. The economy improved through the quarter, including a rise in employment, higher energy prices, and consumer spending has started to come back. However, the economic outlook continues to be uncertain with the unprecedented impacts of the COVID-19 pandemic. Therefore, we prudently increased our credit reserves to 2.15 percent of average loans, excluding PPP loans, and our reserve to nonperforming loans is strong at 3.9 times. The allocation of reserves to Energy loans remains above 10 percent. We continue to work closely with our customers, carefully reviewing current and projected financial performance, providing assistance as warranted, and adjusting risk ratings as appropriate, which is reflected in the increase in criticized loans."

(dollar amounts in millions)	2n	d Qtr '20	1s	t Qtr '20	2n	d Qtr '19
Credit-related charge-offs	\$	57	\$	89	\$	44
Recoveries		7		5		11
Net credit-related charge-offs		50		84		33
Net credit-related charge-offs/Average total loans		0.37%		0.68%		0.26%
Provision for credit losses	\$	138	\$	411	\$	44
Nonperforming loans		271		239		230
Nonperforming assets (NPAs)		282		250		233
NPAs/Total loans and foreclosed property		0.53%		0.47%		0.45%
Loans past due 90 days or more and still accruing	\$	41	\$	64	\$	17
Allowance for loan losses		1,007		916		657
Allowance for credit losses on lending-related commitments (a)		59		62		31
Total allowance for credit losses		1,066		978		688
Allowance for loan losses/Period-end total loans		1.88%		1.71%		1.27%
Allowance for loan losses/Period-end total loans excluding PPP loans	;	2.03		n/a		n/a
Allowance for credit losses/Period-end total loans		1.99		1.83		1.33
Allowance for credit losses/Period-end total loans excluding PPP loans		2.15		n/a		n/a
Allowance for credit losses/Nonperforming loans		3.9x		4.1x		3.0x

(a) Included in accrued expenses and other liabilities on the Consolidated Balance Sheets. n/a - not applicable

- The allowance for credit losses increased \$88 million to \$1.1 billion, or 1.99 percent of total loans, reflecting the
  expected impact of the COVID-19 pandemic, including the economic impacts of social distancing, and sustained
  pressures on Energy. Excluding PPP loans, which are guaranteed by the Small Business Administration,
  allowance for credit losses totaled 2.15 percent of total loans.
  - Energy loans totaled \$2.1 billion, or 4 percent of total loans at June 30, 2020. The allocation of reserves for Energy loans remained over 10 percent.
- Criticized loans increased \$922 million to \$3.4 billion, or 6 percent of total loans. Criticized loans are generally
  consistent with the Special Mention, Substandard and Doubtful categories defined by regulatory authorities.
  - Criticized Energy loans increased \$348 million to \$841 million, or 25 percent of total criticized loans; 40 percent of Energy loans are criticized.
  - General Middle Market criticized loans increased \$519 million; 14 percent of general Middle Market loans are criticized.
- Net charge-offs were \$50 million, or 0.37 percent of average loans.
  - Energy net charge-offs were \$45 million compared to \$67 million in first quarter 2020. Excluding Energy, net charge-offs totaled \$5 million, or 0.04 percent of average loans.

- Nonperforming assets increased \$32 million to \$282 million. Nonperforming assets as a percentage of total loans and foreclosed property increased to 0.53 percent compared to 0.47 percent in first guarter 2020.
  - Nonperforming Energy loans increased \$37 million to \$102 million.

#### Outlook for Third Quarter 2020 Compared to Second Quarter 2020

Based on management expectations for recessionary conditions:

- Decline in average loans reflects lending to small businesses with a full quarter benefit of PPP, more than offset by decreases in Mortgage Banker Finance, Large Corporate and National Dealer Services.
- Average deposits relatively stable as customers utilize economic stimulus proceeds.
- Decrease in net interest income resulting from a \$10 million to \$15 million net impact of lower interest rates
  (assumes 1-month LIBOR of 17 basis points and deposit cost of 20 basis points) and lower loan balances,
  offset by lower wholesale debt and one additional day.
- Provision for credit losses reflective of economic environment, including the effects resulting from the duration and severity of the COVID-19 pandemic.
- Decline in noninterest income due to reduced card fees related to transaction activity and lower market-based investment banking and derivative fees, partially offset by higher service charges on deposit accounts due to increased activity. Higher securities trading income and deferred compensation levels in second quarter 2020 not expected to repeat.
- Increase in noninterest expenses, reflecting technology and occupancy projects, as well as higher charitable
  contributions and seasonal impacts of marketing and staff insurance expenses, mostly offset by continued
  expense discipline and reduction in COVID-19-related costs.
- Capital reflects declaration of first preferred stock dividend and a focus on supporting customers' financing needs, as well as maintaining an attractive common dividend.

#### **Business Segments**

Comerica's operations are strategically aligned into three major business segments: the Commercial Bank, the Retail Bank and Wealth Management. The Finance Division is also reported as a segment. Comerica also provides market segment results for three primary geographic markets: Michigan, California and Texas. In addition to the three primary geographic markets, Other Markets is also reported as a market segment. Other Markets includes Florida, Arizona, the International Finance division and businesses that have a significant presence outside of the three primary geographic markets. For a summary of business segment and geographic market quarterly results, see the Business Segment Financial Results and Market Segment Financial Results tables included later in this report. From time to time, Comerica may make reclassifications among the segments to reflect management's current view of the segments, and methodologies may be modified as the management accounting system is enhanced and changes occur in the organizational structure and/or product lines. The financial results provided are based on the internal business unit and geographic market structures of Comerica and methodologies in effect at June 30, 2020. A discussion of business segment and geographic market year-to-date results will be included in Comerica's Second Quarter 2020 Form 10-Q.

#### **Conference Call and Webcast**

Comerica will host a conference call to review second quarter 2020 financial results at 7 a.m. CT Tuesday, July 21, 2020. Interested parties may access the conference call by calling (800) 309-2262 or (706) 679-5261 (Event ID No. 3854013). The call and supplemental financial information can also be accessed via Comerica's "Investor Relations" page at www.comerica.com. A replay of the Webcast can be accessed via Comerica's "Investor Relations" page at www.comerica.com.

Comerica Incorporated is a financial services company headquartered in Dallas, Texas, and strategically aligned by three major business segments: The Commercial Bank, The Retail Bank and Wealth Management. Comerica focuses on relationships and helping people and businesses be successful. In addition to Texas, Comerica Bank locations can be found in Arizona, California, Florida and Michigan, with select businesses operating in several other states, as well as in Canada and Mexico.

This press release contains both financial measures based on accounting principles generally accepted in the United States (GAAP) and non-GAAP based financial measures, which are used where management believes it to be helpful in understanding Comerica's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as a reconciliation to the comparable GAAP financial measure, can be found in this press release. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

#### **Forward-looking Statements**

Any statements in this news release that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as "anticipates," "believes," "contemplates," "feels," "expects," "estimates," "seeks," "strives," "plans," "intends," "outlook," "forecast," "position," "target," "mission," "assume," "achievable," "potential," "strategy," "goal," "aspiration," "opportunity," "initiative," "outcome," "continue," "remain," "maintain," "on track," "trend," "objective," "looks forward," "projects," "models" and variations of such words and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "might," "can," "may" or similar expressions, as they relate to Comerica or its management, are intended to identify forward-looking statements. These forward-looking statements are predicated on the beliefs and assumptions of Comerica's management based on information known to Comerica's management as of the date of this news release and do not purport to speak as of any other date. Forward-looking statements may include descriptions of plans and objectives of Comerica's management for future or past operations, products or services, and forecasts of Comerica's revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries as well as estimates of credit trends and global stability. Such statements reflect the view of Comerica's management as of this date with respect to future events and are subject to risks and uncertainties. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, Comerica's actual results could differ materially from those discussed. Factors that could cause or contribute to such differences include credit risks (unfavorable developments concerning credit quality; declines or other changes in the businesses or industries of Comerica's customers, in particular the energy industry; and changes in customer behavior); market risks (changes in monetary and fiscal policies; fluctuations in interest rates and their impact on deposit pricing; and transitions away from LIBOR towards new interest rate benchmarks); liquidity risks (Comerica's ability to maintain adequate sources of funding and liquidity; reductions in Comerica's credit rating; and the interdependence of financial service companies); technology risks (cybersecurity risks and heightened legislative and regulatory focus on cybersecurity and data privacy); operational risks (operational, systems or infrastructure failures; reliance on other companies to provide certain key components of business infrastructure; the impact of legal and regulatory proceedings or determinations; losses due to fraud; and controls and procedures failures); compliance risks (changes in regulation or oversight; the effects of stringent capital requirements; and the impacts of future legislative, administrative or judicial changes to tax regulations); financial reporting risks (changes in accounting standards and the critical nature of Comerica's accounting policies); strategic risks (damage to Comerica's reputation; Comerica's ability to utilize technology to efficiently and effectively develop, market and deliver new products and services; competitive product and pricing pressures among financial institutions within Comerica's markets; the implementation of Comerica's strategies and business initiatives; management's ability to maintain and expand customer relationships; management's ability to retain key officers and employees; and any future strategic acquisitions or divestitures); and other general risks (changes in general economic, political or industry conditions; the effectiveness of methods of reducing risk exposures; the effects of catastrophic events; impacts from the COVID-19 global pandemic; and the volatility of Comerica's stock price). Comerica cautions that the foregoing list of factors is not all-inclusive. For discussion of factors that may cause actual results to differ from expectations, please refer to our filings with the Securities and Exchange Commission. In particular, please refer to "Item 1A. Risk Factors" beginning on page 12 of Comerica's Annual Report on Form 10-K for the year ended December 31, 2019 and "Item 1A. Risk Factors" beginning on page 60 of Comerica's Quarterly Report on Form 10-Q for the quarter ended March 31, 2020. Forward-looking statements speak only as of the date they are made. Comerica does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this news release or in any documents. Comerica claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

#### **Media Contacts:**

Wendy Bridges (214) 462-4443

Louis H. Mora (214) 462-6669

#### **Investor Contacts:**

Darlene P. Persons (214) 462-6831

Amanda Perkins (214) 462-6731

				Months En	Six Months Ended						
		June 30,	N	March 31,		June 30,		Jun	e 30		
(in millions, except per share data)		2020		2020		2019		2020		2019	
PER COMMON SHARE AND COMMON STOCK DATA	Φ.	0.00	0	(0.40)	Ф	1.04	Φ.	0.24	Φ.	4.06	
Diluted earnings (losses) per common share Cash dividends declared	\$	0.80 0.68	\$	(0.46) 0.68	\$	1.94 0.67	\$	0.34 1.36	\$	4.06 1.34	
Average diluted shares (in thousands)		139,453		140,554		153,189		140,529		156,351	
PERFORMANCE RATIOS		6.09%		(3.49)%		16.41%		1.30%		17.43%	
Return on average common shareholders' equity		0.09%		(3.49)%		1.68		0.12		1.82	
Return on average assets Efficiency ratio (a)		61.14		56.57		49.65		58.80		50.23	
CAPITAL		01.14		30.37		49.03		30.00		30.23	
Common equity tier 1 capital (b), (c)	\$	6,698	\$	6,654	\$	7,060					
Tier 1 capital (b), (c)		7,093		6,654		7,060					
Risk-weighted assets (b)		67,156		69,874		69,371					
Common equity tier 1 capital ratio (b), (c)		9.97%		9.52%		10.18%					
Tier 1 capital ratio (b), (c)		10.56		9.52		10.18					
Total capital ratio (b)		12.93		11.85		12.17					
Leverage ratio (b)		8.76		9.12		9.90					
Common shareholders' equity per share of common stock	\$	53.28	\$	53.24	\$	48.89					
Tangible common equity per share of common stock (c)		48.69		48.65		44.61					
Common equity ratio		8.78%		9.70%		10.10%					
Tangible common equity ratio (c)		8.08		8.93		9.30					
AVERAGE BALANCES											
Commercial loans	\$	33,944	\$	30,697	\$	32,607	\$	32,321	\$	32,037	
Real estate construction loans		3,887		3,564		3,319		3,725		3,279	
Commercial mortgage loans		9,800		9,638		9,060		9,719		9,028	
Lease financing		592		582		546		587		533	
International loans		1,137		1,004		1,025		1,071		1,019	
Residential mortgage loans		1,895		1,855		1,943		1,875		1,954	
Consumer loans		2,243		2,264		2,463		2,253		2,473	
Total loans		53,498		49,604		50,963		51,551		50,323	
Earning assets		75,989		67,496		65,890		71,742		65,257	
Total assets		81,644		73,265		71,252		77,454		70,515	
Noninterest-bearing deposits		32,686		26,761		26,398		29,723		26,634	
Interest-bearing deposits		31,596		30,007		28,597		30,801		27,864	
Total deposits		64,282		56,768		54,995		60,524		54,498	
Common shareholders' equity		7,436		7,438		7,285		7,437		7,371	
Total shareholders' equity		7,592		7,438		7,285		7,437		7,371	
NET INTEREST INCOME		1,392		7,436		7,263		7,313		7,371	
Net interest income	\$	471	\$	513	\$	603	\$	984	\$	1,209	
Net interest margin	4	2.50%	4	3.06%	Ψ	3.66%	Ψ	2.77%	Ψ	3.73%	
CREDIT QUALITY				210070				=1,,,,,			
Nonperforming assets	\$	282	\$	250	\$	233					
Loans past due 90 days or more and still accruing		41		64		17					
Net credit-related charge-offs		50		84		33	\$	134	\$	44	
Allowance for loan losses		1,007		916		657					
Allowance for credit losses on lending-related commitments		59		62		31					
Total allowance for credit losses (d)		1,066		978		688					
N/											
Allowance for credit losses as a percentage of total loans		1.99%		1.83%		1.33%		0.7201		0.150	
Net credit-related charge-offs as a percentage of average total loans		0.37		0.68		0.26		0.52%		0.17%	
Nonperforming assets as a percentage of total loans and foreclosed property		0.53		0.47		0.45					
Allowance for credit losses as a multiple of total nonperforming loans OTHER KEY INFORMATION		3.9x		4.1x		3.0x					
UTHER RET INFURMATION											
Number of banking centers		434		436		436					

<sup>(</sup>a) Noninterest expenses as a percentage of the sum of net interest income and noninterest income excluding net gains (losses) from securities and a derivative contract tied to the conversion rate of Visa Class B shares.

<sup>(</sup>b) Estimated for June 30, 2020, reflects deferral of CECL model impact as calculated per regulatory guidance.

 <sup>(</sup>c) See Reconciliations of Non-GAAP Financial Measures and Regulatory Ratios.
 (d) Allowance for credit losses for June 30, 2020 and March 31, 2020 calculated using the CECL model effective first quarter 2020.

## CONSOLIDATED BALANCE SHEETS

(in millions, except share data)	J	une 30, 2020	March 31, 2020	December 31, 2019	June 30, 2019
	(ur	naudited)	(unaudited)		(unaudited)
ASSETS					
Cash and due from banks	\$	1,048	\$ 848	\$ 973	\$ 1,029
Interest-bearing deposits with banks		12,263	4,007	4,845	2,552
Other short-term investments		153	138	155	140
Investment securities available-for-sale		12,759	13,041	12,398	12,338
Commercial loans		33,826	34,249	31,473	33,326
Real estate construction loans		3,952	3,756	3,455	3,292
Commercial mortgage loans		9,925	9,698	9,559	9,217
Lease financing		589	584	588	575
International loans		1,104	1,035	1,009	1,024
Residential mortgage loans		1,886	1,821	1,845	1,924
Consumer loans		2,164	2,315	2,440	2,443
Total loans		53,446	53,458	50,369	51,801
Less allowance for loan losses		(1,007)	(916)	(637)	(657
Net loans		52,439	52,542	49,732	51,144
Premises and equipment		450	454	457	470
Accrued income and other assets		5,285	5,307	4,842	4,864
Total assets	\$	84,397	\$ 76,337	\$ 73,402	\$ 72,537
LIABILITIES AND SHAREHOLDERS' EQUITY					
Noninterest-bearing deposits	\$	35,582	\$ 27,646	\$ 27,382	\$ 27,001
Money market and interest-bearing checking deposits		26,895	24,475	24,527	22,195
Savings deposits		2,500	2,258	2,184	2,162
Customer certificates of deposit		2,656	2,958	2,978	2,441
Other time deposits		_	_	133	1,726
Foreign office time deposits		87	29	91	12
Total interest-bearing deposits		32,138	29,720	29,913	28,536
Total deposits		67,720	57,366	57,295	55,537
Short-term borrowings		752	2,263	71	1,733
Accrued expenses and other liabilities		1,602	1,872	1,440	1,386
Medium- and long-term debt		6,521	7,434	7,269	6,558
Total liabilities		76,595	68,935	66,075	65,214
Fixed-rate reset non-cumulative perpetual preferred stock, series A, no par value, \$1,000 liquidation value per share:					
Authorized - 4,000 shares					
Issued - 4,000 shares at 6/30/20		395	_	_	_
Common stock - \$5 par value:					
Authorized - 325,000,000 shares					
Issued - 228,164,824 shares		1,141	1,141	1,141	1,141
Capital surplus		2,173	2,168	2,174	2,168
Accumulated other comprehensive income (loss)		158	174	(235)	(382
Retained earnings		9,404	9,389	9,538	9,176
Less cost of common stock in treasury - 89,124,560 shares at 6/30/20, 89,127,359 shares at 3/31/20, 86,069,234 shares at 12/31/19 and 78,367,534 shares at 6/30/19		(5,469)	(5,470)	(5,291)	(4,780
Total shareholders' equity		7,802	7,402	7,327	7,323
Total liabilities and shareholders' equity	\$	84,397			

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

	Т	hree Months June 30		Six Months Ended June 30,					
(in millions, except per share data)	-	2020	2019	2020	2019				
INTEREST INCOME									
Interest and fees on loans	\$	434 \$	635	\$ 951	\$ 1,256				
Interest on investment securities		74	75	148	147				
Interest on short-term investments		3	17	21	34				
Total interest income		511	727	1,120	1,437				
INTEREST EXPENSE									
Interest on deposits		20	67	76	119				
Interest on short-term borrowings		1	6	1	7				
Interest on medium- and long-term debt		19	51	59	102				
Total interest expense		40	124	136	228				
Net interest income		471	603	984	1,209				
Provision for credit losses		138	44	549	31				
Net interest income after provision for credit losses		333	559	435	1,178				
NONINTEREST INCOME									
Card fees		68	65	127	128				
Fiduciary income		52	52	106	101				
Service charges on deposit accounts		42	51	91	102				
Commercial lending fees		17	21	34	43				
Foreign exchange income		9	11	20	22				
Bank-owned life insurance		9	11	21	20				
Letter of credit fees		9	10	18	19				
Brokerage fees		5	7	12	14				
Net securities gains (losses)		1	_	_	(8				
Other noninterest income		35	22	55	47				
Total noninterest income		247	250	484	488				
NONINTEREST EXPENSES									
Salaries and benefits expense		249	245	491	510				
Outside processing fee expense		62	65	119	128				
Occupancy expense		37	37	74	74				
Software expense		39	28	76	57				
Equipment expense		12	12	24	24				
Advertising expense		8	9	15	14				
FDIC insurance expense		8	6	16	11				
Other noninterest expenses		25	22	50	39				
Total noninterest expenses		440	424	865	857				
Income before income taxes		140	385	54	809				
Provision for income taxes		27	87	6	172				
NET INCOME		113	298	48	637				
Less income allocated to participating securities		1	1	1	3				
Net income attributable to common shares	\$	112 \$	297	\$ 47	\$ 634				
Earnings per common share:									
Basic	\$	0.81 \$	1.95	\$ 0.34	\$ 4.10				
Diluted		0.80	1.94	0.34	4.06				
Comprehensive income		97	429	441	864				
Cash dividends declared on common stock		98	100	192	205				
Cash dividends declared on common stock  Cash dividends declared per common share		0.68	0.67	1.36	1.34				

# CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

Comerica Incorporated and Subsidiaries

	Second	First	Fourth	Third	Second			020 Compare	
(a. 111)	Quarter	-	Quarter	-	-	First Qua		Second Qu	
(in millions, except per share data)	2020	2020	2019	2019	2019	Amount	Percent	Amount	Percent
INTEREST INCOME									
Interest and fees on loans	\$ 434		\$ 564	\$ 619		\$ (83)	(16)%		(32)%
Interest on investment securities	74	74	75	75	75	_	_	(1)	(1)
Interest on short-term investments	3	18	20	17	17	(15)	(85)	(14)	(83)
Total interest income	511	609	659	711	727	(98)	(16)	(216)	(30)
INTEREST EXPENSE									
Interest on deposits	20	56	70	73	67	(36)	(64)	(47)	(70)
Interest on short-term borrowings	1	_	_	2	6	1	74	(5)	(90)
Interest on medium- and long-term debt	19	40	45	50	51	(21)	(50)	(32)	(62)
Total interest expense	40	96	115	125	124	(56)	(58)	(84)	(67)
Net interest income	471	513	544	586	603	(42)	(8)	(132)	(22)
Provision for credit losses	138	411	8	35	44	(273)	(66)	94	n/m
Net interest income after provision for credit losses	333	102	536	551	559	231	n/m	(226)	(41)
NONINTEREST INCOME									
Card fees	68	59	62	67	65	9	17	3	5
Fiduciary income	52	54	52	53	52	(2)	(4)	_	_
Service charges on deposit accounts	42	49	50	51	51	(7)	(13)	(9)	(18)
Commercial lending fees	17	17	25	23	21		_	(4)	(21)
Foreign exchange income	9	11	11	11	11	(2)	(18)	(2)	(19)
Bank-owned life insurance	9	12	10	11	11	(3)	(18)	(2)	(8)
Letter of credit fees	9	9	9	10	10	_	_	(1)	(7)
Brokerage fees	5	7	7	7	7	(2)	(25)	(2)	(25)
Net securities gains (losses)	1	(1)	1	_	_	2	n/m	1	84
Other noninterest income	35	20	39	23	22	15	72	13	54
Total noninterest income	247	237	266	256	250	10	4	(3)	(1)
NONINTEREST EXPENSES									
Salaries and benefits expense	249	242	257	253	245	7	3	4	2
Outside processing fee expense	62	57	70	66	65	5	7	(3)	(6)
Occupancy expense	37	37	41	39	37	_	_		
Software expense	39	37	30	30	28	2	3	11	36
Equipment expense	12	12	13	13	12	_	_	_	_
Advertising expense	8	7	10	10	9	1	6	(1)	(12)
FDIC insurance expense	8	8	6	6	6	_	_	2	38
Other noninterest expenses	25	25	24	18	22	_	_	3	17
Total noninterest expenses	440	425	451	435	424	15	3	16	4
Income (loss) before income taxes	140	(86)	351	372	385	226	n/m	(245)	(64)
Provision (benefit) for income taxes	27	(21)	82	80	87	48	n/m	(60)	(68)
NET INCOME (LOSS)	113	(65)	269	292	298	178	n/m	(185)	(62)
Less income allocated to participating securities	1	_	2	2	1	1	19	_	_
Net income (loss) attributable to common shares	\$ 112	\$ (65)	\$ 267	\$ 290	\$ 297	\$ 177	n/m	\$ (185)	(62)%
Earnings (losses) per common share:									
Basic	\$ 0.81	\$ (0.46)	\$ 1.87	\$ 1.98	\$ 1.95	\$ 1.27	n/m	\$ (1.14)	(59)%
Diluted	0.80	(0.46)	1.85	1.96	1.94	1.26	n/m	(1.14)	(58)
Comprehensive income	97	344	370	338	429	(247)	(72)	(332)	(77)
Cash dividends declared on common stock	98	94	96	97	100	4	4	(2)	(2)
Cash dividends declared per common share	0.68	0.68	0.67	0.67	0.67			0.01	1

n/m - not meaningful

# ANALYSIS OF THE ALLOWANCE FOR CREDIT LOSSES (unaudited)

Comerica Incorporated and Subsidiaries

	20	20	2019					
(in millions)	2nd Qtr	1st Qtr	4th Qtr	3rd Qtr	2nd Qtr			
Balance at beginning of period:								
Allowance for loan losses	\$ 916	\$ 637	\$ 652	\$ 657	\$ 647			
Allowance for credit losses on lending-related commitments	62	31	29	31	30			
Allowance for credit losses	978	668	681	688	677			
Cumulative effect of change in accounting principle	_	(17)	_	_	_			
Loan charge-offs:								
Commercial	55	87	24	59	42			
Commercial mortgage	1	_	2	_	_			
International	_	_	_	_	1			
Residential mortgage	_	_	_	1	_			
Consumer	1	2	1	1	1			
Total loan charge-offs	57	89	27	61	44			
Recoveries on loans previously charged-off:								
Commercial	5	3	3	17	7			
Commercial mortgage	1	2	1	_	3			
International		_	1	_	_			
Residential mortgage	_	_	_	1	_			
Consumer	1		1	1	1			
Total recoveries	7	5	6	19	11			
Net loan charge-offs	50	84	21	42	33			
Provision for credit losses:								
Provision for loan losses	141	380	6	37	43			
Provision for credit losses on lending-related commitments	(3)	31	2	(2)	1			
Provision for credit losses	138	411	8	35	44			
Balance at end of period:								
Allowance for loan losses	1,007	916	637	652	657			
Allowance for credit losses on lending-related commitments	59	62	31	29	31			
Allowance for credit losses	\$1,066	\$ 978	\$ 668	\$ 681	\$ 688			
Allowance for loan losses as a percentage of total loans	1.88%	1.71%	1.27%	1.27%	1.27%			
Allowance for loan losses as a percentage of total loans excluding PPP loans	2.03	n/a	n/a	n/a	n/a			
Allowance for credit losses as a percentage of total loans	1.99	1.83	1.33	1.32	1.33			
Allowance for credit losses as a percentage of total loans excluding PPP loans	2.15	n/a	n/a	n/a	n/a			
Net loan charge-offs as a percentage of average total loans	0.37	0.68	0.16	0.33	0.26			

n/a - not applicable

## **NONPERFORMING ASSETS (unaudited)**

	20	20		2019	· ·
(in millions)	2nd Qtr	1st Qtr	4th Qtr	3rd Qtr	2nd Qtr
SUMMARY OF NONPERFORMING ASSETS AND PAST DUE LOANS					
Nonaccrual loans:					
Business loans:					
Commercial	\$ 200	\$ 173	\$ 148	\$ 152	\$ 155
Commercial mortgage	21	19	14	13	12
Lease financing	1	1	_		1
International	_	_	_	2	3
Total nonaccrual business loans	222	193	162	167	171
Retail loans:					
Residential mortgage	24	20	20	36	35
Consumer:					
Home equity	21	22	17	17	18
Total nonaccrual retail loans	45	42	37	53	53
Total nonaccrual loans	267	235	199	220	224
Reduced-rate loans	4	4	5	6	6
Total nonperforming loans	271	239	204	226	230
Foreclosed property	11	11	11	3	3
Total nonperforming assets	\$ 282	\$ 250	\$ 215	\$ 229	\$ 233
Nonperforming loans as a percentage of total loans	0.51%	0.45%	0.40%	0.44%	0.44%
Nonperforming assets as a percentage of total loans and foreclosed property	0.53	0.47	0.43	0.44	0.45
Allowance for credit losses as a multiple of total nonperforming loans	3.9x	4.1x	3.3x	3.0x	3.0x
Loans past due 90 days or more and still accruing	\$ 41	\$ 64	\$ 26	\$ 31	\$ 17
ANALYSIS OF NONACCRUAL LOANS					
Nonaccrual loans at beginning of period	\$ 235	\$ 199	\$ 220	\$ 224	\$ 191
Loans transferred to nonaccrual (a)	96	137	48	85	93
Nonaccrual loan gross charge-offs	(57)	(89)	(27)	(61)	(44)
Loans transferred to accrual status (a)	_	_	(7)	_	_
Nonaccrual loans sold	_	_	(10)	_	(5)
Payments/Other (b)	(7)	(12)	(25)	(28)	(11)
Nonaccrual loans at end of period	\$ 267	\$ 235	\$ 199	\$ 220	\$ 224

 <sup>(</sup>a) Based on an analysis of nonaccrual loans with book balances greater than \$2 million.
 (b) Includes net changes related to nonaccrual loans with balances less than \$2 million, payments on nonaccrual loans with book balances greater than \$2 million and transfers of nonaccrual loans to foreclosed property.

# **ANALYSIS OF NET INTEREST INCOME (unaudited)**

					Six Mon	ths I	Ended			
			June	30, 2020						
	A	verage			Average	A	verage			Average
(dollar amounts in millions)	<u>F</u>	Balance	In	terest	Rate	I	Balance	Interes	t	Rate
Commercial loans (a)	\$	32,321	\$	585	3.64%	\$	32,037	\$ 7	99	5.03%
Real estate construction loans		3,725		78	4.19		3,279		93	5.74
Commercial mortgage loans		9,719		177	3.66		9,028	2	30	5.13
Lease financing		587		10	3.49		533		8	3.08
International loans		1,071		21	3.96		1,019		27	5.33
Residential mortgage loans		1,875		34	3.58		1,954		38	3.89
Consumer loans		2,253		46	4.12		2,473		61	5.00
Total loans		51,551		951	3.71		50,323	1,2	56	5.03
Mortgage-backed securities		9,649		114	2.40		9,275	1	14	2.43
Other investment securities		2,837		34	2.47		2,748		33	2.40
Total investment securities		12,486		148	2.42		12,023	1	47	2.42
Interest-bearing deposits with banks		7,558		20	0.55		2,773		33	2.38
Other short-term investments		147		1	0.80		138		1	1.34
Total earning assets		71,742		1,120	3.15		65,257	1,4	37	4.43
Cash and due from banks		843					912			
Allowance for loan losses		(812)					(666)			
Accrued income and other assets		5,681					5,012			
Total assets	\$	77,454				\$	70,515			
Money market and interest-bearing checking deposits	\$	25,486		57	0.45	\$	22,763	1	00	0.88
Savings deposits		2,298		_	0.04		2,169		_	0.04
Customer certificates of deposit		2,900		19	1.32		2,258		11	0.96
Other time deposits		35		_	2.00		661		8	2.45
Foreign office time deposits		82		_	0.82		13		_	1.54
Total interest-bearing deposits		30,801		76	0.50		27,864	1	19	0.86
Short-term borrowings		519		1	0.34		576		7	2.45
Medium- and long-term debt		7,266		59	1.63		6,703	1	02	3.07
Total interest-bearing sources		38,586		136	0.71		35,143	2	28	1.30
Noninterest-bearing deposits		29,723					26,634			
Accrued expenses and other liabilities		1,630					1,367			
Total shareholders' equity		7,515					7,371			
Total liabilities and shareholders' equity	\$	77,454				\$	70,515			
Net interest income/rate spread			\$	984	2.44			\$ 1,2	09	3.13
Impact of net noninterest-bearing sources of funds					0.33					0.60
Net interest margin (as a percentage of average earning assets)					2.77%					3.73%

<sup>(</sup>a) Includes PPP loans with average balance of \$1.3 billion, interest income of \$14 million and average yield of 2.21% for the six months ended June 30, 2020.

## **ANALYSIS OF NET INTEREST INCOME (unaudited)**

				Thre	e Months l	Ended				
	J	une 30, 20	020	M	arch 31, 20	020	June 30, 2019			
	Average		Average	Average		Average	Average		Average	
(dollar amounts in millions)	Balance	Interest	Rate	Balance	Interest	Rate	Balance	Interest	Rate	
Commercial loans (a)	\$ 33,944	\$ 271	3.22%	\$ 30,697	\$ 314	4.11%	\$ 32,607	\$ 405	4.99%	
Real estate construction loans	3,887	35	3.60	3,564	43	4.85	3,319	47	5.74	
Commercial mortgage loans	9,800	76	3.12	9,638	101	4.21	9,060	116	5.12	
Lease financing	592	5	3.34	582	5	3.63	546	3	2.32	
International loans	1,137	10	3.51	1,004	11	4.48	1,025	14	5.30	
Residential mortgage loans	1,895	17	3.49	1,855	17	3.67	1,943	19	3.92	
Consumer loans	2,243	20	3.62	2,264	26	4.60	2,463	31	5.02	
Total loans	53,498	434	3.26	49,604	517	4.19	50,963	635	5.00	
Mortgage-backed securities	9,785	57	2.39	9,514	57	2.42	9,326	58	2.45	
Other investment securities	2,857	17	2.47	2,817	17	2.48	2,765	17	2.47	
Total investment securities	12,642	<b>7</b> 4	2.41	12,331	74	2.43	12,091	75	2.45	
Interest-bearing deposits with banks	9,709	2	0.11	5,407	18	1.34	2,694	16	2.37	
Other short-term investments	140	1	0.48	154	_	1.09	142	1	1.34	
Total earning assets	75,989	511	2.71	67,496	609	3.64	65,890	727	4.42	
Cash and due from banks	848			838			900			
Allowance for loan losses	(932)			(693)			(660)	)		
Accrued income and other assets	5,739			5,624			5,122			
Total assets	\$ 81,644			\$ 73,265			\$ 71,252			
Money market and interest-bearing checking deposits	\$ 26,320	12	0.18	\$ 24,654	45	0.73	\$ 22,913	53	0.93	
Savings deposits	2,394	_	0.02	2,202	_	0.06	2,169	_	0.03	
Customer certificates of deposit	2,801	8	1.21	2,999	11	1.42	2,346	7	1.10	
Other time deposits	_	_	_	70	_	2.00	1,156	7	2.46	
Foreign office time deposits	81	_	0.34	82	_	1.30	13	_	1.54	
Total interest-bearing deposits	31,596	20	0.26	30,007	56	0.76	28,597	67	0.94	
Short-term borrowings	882	1	0.25	157	_	0.82	927	6	2.46	
Medium- and long-term debt	7,206	19	1.09	7,324	40	2.15	6,712	51	3.05	
Total interest-bearing sources	39,684	40	0.41	37,488	96	1.03	36,236	124	1.37	
Noninterest-bearing deposits	32,686			26,761			26,398			
Accrued expenses and other liabilities	1,682			1,578			1,333			
Total shareholders' equity	7,592			7,438			7,285			
Total liabilities and shareholders' equity	\$ 81,644			\$ 73,265			\$ 71,252			
Net interest income/rate spread		\$ 471	2.30		\$ 513	2.61		\$ 603	3.05	
Impact of net noninterest-bearing sources of funds			0.20			0.45			0.61	
Net interest margin (as a percentage of average earning assets)			2.50%			3.06%			3.66%	

<sup>(</sup>a) Includes PPP loans with average balance of \$2.6 billion, interest income of \$14 million and average yield of 2.21% for the three months ended June 30, 2020.

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

	No	onredeemable Preferred	Common Shares	Sto	ck	Capital	Accumulated Other Comprehensive	Retained	ı T	`reasury	Total Shareholders'
(in millions, except per share data)		Stock	Outstanding	A	mount	-	Income (Loss)	Earning		Stock	Equity
BALANCE AT MARCH 31, 2019	\$	_	155.4	\$	1,141	\$ 2,159	\$ (513)	\$ 8,97	9 \$	(4,357)	\$ 7,409
Net income		_	_		_	_	_	29	8	_	298
Other comprehensive income, net of tax		_	_		_	_	131	_	_	_	131
Cash dividends declared on common stock (\$0.67 per share)		_	_		_	_	_	(10	0)	_	(100)
Purchase of common stock		_	(5.7)		_	_	_	_	-	(425)	(425)
Net issuance of common stock under employee stock plans		_	0.1		_	1	_	(	1)	2	2
Share-based compensation		_	_		_	8	_	_		_	8
BALANCE AT JUNE 30, 2019	\$	_	149.8	\$	1,141	\$ 2,168	\$ (382)	\$ 9,17	6 \$	(4,780)	\$ 7,323
BALANCE AT MARCH 31, 2020	\$	_	139.0	\$	1,141	\$ 2,168	\$ 174	\$ 9,38	9 \$	(5,470)	\$ 7,402
Net income		_	_		_	_	_	11	3	_	113
Other comprehensive loss, net of tax		_	_		_	_	(16)	_	_	_	(16)
Cash dividends declared on common stock (\$0.68 per share)		_	_		_	_	_	(9	8)	_	(98)
Purchase of common stock		_	_		_	_	_	-	-	1	1
Issuance of preferred stock		395	_		_	_	_	_	-	_	395
Net issuance of common stock under employee stock plans		_	_		_	1	_	_	_	_	1
Share-based compensation						4		_			4
BALANCE AT JUNE 30, 2020	\$	395	139.0	\$	1,141	\$ 2,173	\$ 158	\$ 9,40	4 \$	(5,469)	\$ 7,802
BALANCE AT DECEMBER 31, 2018	\$	_	160.1	\$	1,141	\$ 2,148	\$ (609)	\$ 8,78	1 \$	(3,954)	\$ 7,507
Cumulative effect of change in accounting principle		_	_		_	_	_	(1	4)	_	(14)
Net income		_	_		_	_	_	63	7	_	637
Other comprehensive income, net of tax		_	_		_	_	227	_	-	_	227
Cash dividends declared on common stock (\$1.34 per share)		_	_		_	_	_	(20	5)	_	(205)
Purchase of common stock		_	(10.9)		_	_	_	-	-	(859)	(859)
Net issuance of common stock under employee stock plans		_	0.6		_	(12)	_	(2	3)	33	(2)
Share-based compensation			_		_	32		_			32
BALANCE AT JUNE 30, 2019	\$		149.8	\$	1,141	\$ 2,168	\$ (382)	\$ 9,17	6 \$	(4,780)	\$ 7,323
BALANCE AT DECEMBER 31, 2019	\$	_	142.1	\$	1,141	\$ 2,174	\$ (235)	\$ 9,53	8 \$	(5,291)	\$ 7,327
Cumulative effect of change in accounting principle		_	_		_	_	_	1	3	_	13
Net income		_	_		_	_	_	4	8	_	48
Other comprehensive income, net of tax		_	_		_	_	393	_	-	_	393
Cash dividends declared on common stock (\$1.36 per share)		_	_		_	_	_	(19	2)	_	(192)
Purchase of common stock		_	(3.4)		_	_		_	-	(194)	(194)
Issuance of preferred stock		395	_		_	_	_	-	_	_	395
Net issuance of common stock under employee stock plans		_	0.3		_	(13)	_	(	3)	16	_
Share-based compensation		_	_		_	12	_	_	_	_	12
BALANCE AT JUNE 30, 2020	\$	395	139.0	\$	1,141	\$ 2,173	\$ 158	\$ 9,40	4 \$	(5,469)	\$ 7,802

## **BUSINESS SEGMENT FINANCIAL RESULTS (unaudited)**

Comerica Incorporated and Subsidiaries

(dollar amounts in millions)	Co	ommercial	Retail	,	Wealth				
Three Months Ended June 30, 2020		Bank	Bank	Ma	nagement	1	Finance	Other	Total
Earnings summary:									
Net interest income (expense)	\$	402	\$ 120	\$	40	\$	(95)	\$ 4	\$ 471
Provision for credit losses		117	5		16		_	_	138
Noninterest income		144	24		66		11	2	247
Noninterest expenses		207	155		73		1	4	440
Provision (benefit) for income taxes		47	(4)		3		(20)	1	27
Net income (loss)	\$	175	\$ (12)	\$	14	\$	(65)	\$ 1	\$ 113
Net credit-related charge-offs	\$	48	\$ 1	\$	1	\$	_	\$ _	\$ 50
Selected average balances:									
Assets	\$	47,392	\$ 3,306	\$	5,191	\$	14,500	\$ 11,255	\$ 81,644
Loans		45,914	2,479		5,077		_	28	53,498
Deposits		36,318	22,647		4,217		950	150	64,282
Statistical data:									
Return on average assets (a)		1.49%	(0.21)%		1.00%		n/m	n/m	0.55%
Efficiency ratio (b)		37.67	107.15		69.86		n/m	n/m	61.14

	Co	ommercial	Retail		Wealth			
Three Months Ended March 31, 2020		Bank	Bank	Ma	nagement	Finance	Other	Total
Earnings summary:								
Net interest income (expense)	\$	380	\$ 125	\$	41	\$ (44)	\$ 11	\$ 513
Provision for credit losses		396	3		12	_	_	411
Noninterest income		127	28		70	14	(2)	237
Noninterest expenses		194	149		72	_	10	425
(Benefit) provision for income taxes		(20)	_		6	(8)	1	(21)
Net (loss) income	\$	(63)	\$ 1	\$	21	\$ (22)	\$ (2)	\$ (65)
Net credit-related charge-offs	\$	83	\$ 1	\$	_	\$ _	\$ _	\$ 84
Selected average balances:								
Assets	\$	44,254	\$ 2,864	\$	5,078	\$ 14,285	\$ 6,784	\$ 73,265
Loans		42,593	2,075		4,936	_	_	49,604
Deposits		30,230	21,195		4,025	1,136	182	56,768
Statistical data:								
Return on average assets (a)		(0.58)%	0.03%		1.69%	n/m	n/m	(0.35)%
Efficiency ratio (b)		38.47	96.03		64.28	n/m	n/m	56.57

	Co	ommercial	Retail		Wealth				
Three Months Ended June 30, 2019		Bank	Bank	Ma	nagement	]	Finance	Other	Total
Earnings summary:									
Net interest income (expense)	\$	420	\$ 146	\$	46	\$	(23)	\$ 14	\$ 603
Provision for credit losses		52	1		(5)		_	(4)	44
Noninterest income		136	33		68		13	_	250
Noninterest expenses		195	147		67		_	15	424
Provision (benefit) for income taxes		71	7		13		(4)	_	87
Net income (loss)	\$	238	\$ 24	\$	39	\$	(6)	\$ 3	\$ 298
Net credit-related charge-offs (recoveries)	\$	35	\$ _	\$	(2)	\$	_	\$ _	\$ 33
Selected average balances:									
Assets	\$	45,321	\$ 2,839	\$	5,071	\$	13,907	\$ 4,114	\$ 71,252
Loans		43,932	2,107		4,930		_	(6)	50,963
Deposits		28,251	20,649		3,740		2,174	181	54,995
Statistical data:									
Return on average assets (a)		2.11%	0.44%		3.10%		n/m	n/m	1.68%
Efficiency ratio (b)		34.98	82.26		58.99		n/m	n/m	49.65

n/m - not meaningful

<sup>(</sup>a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.
(b) Noninterest expenses as a percentage of the sum of net interest income and noninterest income excluding net gains (losses) from securities and a derivative contract tied to the conversion rate of Visa Class B shares.

## MARKET SEGMENT FINANCIAL RESULTS (unaudited)

(dollar amounts in millions)							Other	]	Finance	
Three Months Ended June 30, 2020	N	Aichigan	C	alifornia	Texas		Markets	٤	& Other	Total
Earnings summary:										
Net interest income (expense)	\$	159	\$	176	\$ 116	\$	111	\$	(91)	\$ 471
Provision for credit losses		40		51	31		16		_	138
Noninterest income		64		36	30		104		13	247
Noninterest expenses		139		103	91		102		5	440
Provision (benefit) for income taxes		8		13	4		21		(19)	27
Net income (loss)	\$	36	\$	45	\$ 20	\$	76	\$	(64)	\$ 113
Net credit-related charge-offs	\$	_	\$	4	\$ 46	\$	_	\$	_	\$ 50
Selected average balances:										
Assets	\$	13,643	\$	18,948	\$ 11,597	\$	11,732	\$	25,724	\$ 81,644
Loans		13,014		18,663	11,184		10,640		(3)	53,498
Deposits		23,460		18,463	10,209		11,050		1,100	64,282
Statistical data:										
Return on average assets (a)		0.59%		0.93%	0.68 %	)	2.53%		n/m	0.55%
Efficiency ratio (b)		62.08		48.61	61.88		47.41		n/m	61.14

							Other	I	inance	
<b>Three Months Ended March 31, 2020</b>	N	Michigan	C	alifornia	Texas	I	Markets	8	& Other	Total
Earnings summary:										
Net interest income (expense)	\$	163	\$	182	\$ 115	\$	86	\$	(33)	\$ 513
Provision for credit losses		24		51	290		46		_	411
Noninterest income		72		36	30		87		12	237
Noninterest expenses		140		98	84		93		10	425
Provision (benefit) for income taxes		15		17	(50)		4		(7)	(21)
Net income (loss)	\$	56	\$	52	\$ (179)	\$	30	\$	(24)	\$ (65)
Net credit-related charge-offs	\$	3	\$	11	\$ 70	\$	_	\$	_	\$ 84
Selected average balances:										
Assets	\$	12,899	\$	18,377	\$ 11,154	\$	9,766	\$	21,069	\$ 73,265
Loans		12,191		18,027	10,566		8,820		_	49,604
Deposits		20,748		17,466	9,204		8,032		1,318	56,768
Statistical data:										
Return on average assets (a)		1.05%		1.12%	(6.45)%		1.24%		n/m	(0.35)%
Efficiency ratio (b)		58.91		44.99	58.25		53.76		n/m	56.57

							Other	1	Finance	
Three Months Ended June 30, 2019	N	Michigan	(	alifornia	Texas	]	Markets	٤	& Other	Total
Earnings summary:										
Net interest income (expense)	\$	186	\$	208	\$ 124	\$	94	\$	(9) \$	603
Provision for credit losses		(10)		(4)	49		13		(4)	44
Noninterest income		72		40	34		91		13	250
Noninterest expenses		134		99	84		92		15	424
Provision (benefit) for income taxes		30		39	6		16		(4)	87
Net income (loss)	\$	104	\$	114	\$ 19	\$	64	\$	(3) \$	298
Net credit-related charge-offs	\$	_	\$	7	\$ 26	\$	_	\$	- \$	33
Selected average balances:										
Assets	\$	13,239	\$	19,108	\$ 11,342	\$	9,542	\$	18,021 \$	71,252
Loans		12,704		18,806	10,684		8,775		(6)	50,963
Deposits		19,816		16,314	8,668		7,842		2,355	54,995
Statistical data:										
Return on average assets (a)		2.01%		2.38%	0.69%		2.75%		n/m	1.68%
Efficiency ratio (b)		52.04		40.07	52.86		49.36		n/m	49.65

<sup>(</sup>a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

Noninterest expenses as a percentage of the sum of net interest income and noninterest income excluding net gains (losses) from securities and a derivative contract tied to the conversion rate of Visa Class B shares.

n/m -  $not\ meaningful$ 

## RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES AND REGULATORY RATIOS (unaudited)

Comerica Incorporated and Subsidiaries

Comerica believes non-GAAP measures are meaningful because they reflect adjustments commonly made by management, investors, regulators and analysts to evaluate the adequacy of common equity and our performance trends. Tangible common equity is used by Comerica to measure the quality of capital and the return relative to balance sheet risk.

Common equity tier 1 capital ratio removes preferred stock from the Tier 1 capital ratio as defined by and calculated in conformity with bank regulations. The tangible common equity ratio removes the effect of intangible assets from capital and total assets. Tangible common equity per share of common stock removes the effect of intangible assets from common shareholders' equity per share of common stock.

(dollar amounts in millions)	,	June 30, 2020	]	March 31, 2020	June 30, 2019
Common Equity Tier 1 Capital (a):					
Tier 1 capital	\$	7,093	\$	6,654	\$ 7,060
Less:					
Fixed-rate reset non-cumulative perpetual preferred stock		395			
Common equity tier 1 capital	\$	6,698	\$	6,654	\$ 7,060
Risk-weighted assets	\$	67,156	\$	69,874	\$ 69,371
Tier 1 capital ratio		10.56%		9.52%	10.18%
Common equity tier 1 capital ratio		9.97%		9.52%	10.18%
Tangible Common Equity:					
Total shareholders' equity	\$	7,802	\$	7,402	\$ 7,323
Less:					
Fixed-rate reset non-cumulative perpetual preferred stock		395		_	_
Goodwill		635		635	635
Other intangible assets		3		3	4
Tangible common equity	\$	6,769	\$	6,764	\$ 6,684
Total assets	\$	84,397	\$	76,337	\$ 72,537
Less:					
Goodwill		635		635	635
Other intangible assets		3		3	4
Tangible assets	\$	83,759	\$	75,699	\$ 71,898
Common equity ratio		8.78%		9.70%	10.10%
Tangible common equity ratio		8.08		8.93	9.30
Tangible Common Equity per Share of Common Stock:					
Common shareholders' equity	\$	7,407	\$	7,402	\$ 7,323
Tangible common equity		6,769		6,764	6,684
Shares of common stock outstanding (in millions)		139		139	150
Common shareholders' equity per share of common stock	\$	53.28	\$	53.24	\$ 48.89
Tangible common equity per share of common stock		48.69		48.65	44.61

<sup>(</sup>a) Tier 1 capital as defined by regulation; estimated for June 30, 2020, reflects deferral of CECL model impact.