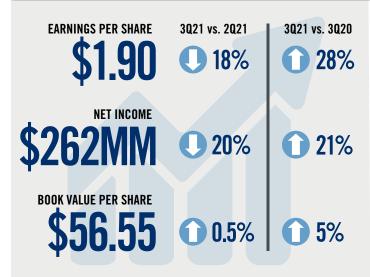
# THIRD QUARTER 2021 OVERVIEW

Solid loan performance overshadowed by PPP forgiveness; Strong Deposit Growth & Credit Quality continued; Repurchased \$220 Million in Common Shares





#### NET INTEREST INCOME



Loan fees & liquidity deployment

## **NONINTEREST INCOME**



Remained robust with higher warrant income & loan fees offset by card & deferred comp decline

## **NONINTEREST EXPENSE**



Efficiency ratio steady, supporting revenue generating activity

## **CREDIT QUALITY STRONG**

- **\$2MM**, or 1 bp net charge-offs
- \$358MM decrease in criticized loans
- **\$24MM** decrease to nonperforming assests



3020

68.8



**BROAD-BASED GROWTH** 

REVENUE

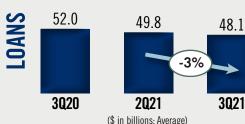


"Solid loan growth in the third quarter in a number of business lines was overshadowed by headwinds from PPP loan forgiveness and reduced auto dealer loans due to supply constraints. Revenue increased guarter over quarter and year over year, despite the lowrate environment. Our efficiency ratio was stable as we remained focused on managing expenses while supporting our revenue generating activities. We expect economic metrics to remain relatively strong over the next year, which bodes well for growth."

## Curtis C. Farmer,

Comerica Chairman, President & CEO

## **REFLECTS \$1.8B DECREASE** IN PPP LOANS



**3Q20** 



(\$ in billions: Average)

## RELATIONSHIP FOCUSED



STRENGTHS

· Diverse geographic footprint, including faster growth markets

**DIVERSIFIED** 

• Balanced exposure to a wide variety of industries



## REVENUE OPPORTUNITIES



- High-caliber, robust Cash Management suite, including Card programs
- Collaboration between the three revenue divisions

#### **CREDIT DISCIPLINE**

- Conservative underwriting standards
- Superior credit performance through last recession



## **EXPENSE CONTROL**



Continuous improvement culture

Leveraging technology to drive

Invest for the future

productivity & growth

- Weighted to commercial banking
  - Strong noninterest-bearing

Nimble asset size

deposit base



**UNIQUELY POSITIONED** 

## 3Q21 vs. 2Q21 • This document is only a summary and is not intended to be complete.



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