## **NEWS RELEASE**



### THIRD QUARTER 2021 NET INCOME OF \$262 MILLION, \$1.90 PER SHARE

Solid Loan Performance Overshadowed by PPP Forgiveness General Middle Market Loans Up 3 Percent Excluding PPP

**Strong Deposit Growth and Credit Quality Continued** 

## Repurchased \$220 Million, or 3.0 Million Common Shares, Under Program

"We generated earnings of \$1.90 per share and an ROE of 13.53 percent in the third quarter," said Curt C. Farmer, Comerica Chairman, President and Chief Executive Officer. "Solid loan growth in a number of business lines was overshadowed by headwinds from PPP loan forgiveness and reduced auto dealer loans due to supply constraints. We continued to drive strong deposit growth, robust fee income, and excellent credit quality. Revenue increased quarter over quarter and year over year, despite the low-rate environment. Our efficiency ratio was stable as we remained focused on managing expenses while supporting our revenue-generating activities. Also, we repurchased over 3 million shares, reducing our share count by over 2 percent. We expect economic metrics to remain relatively strong over the next year, which bodes well for growth."

(dollar amounts in millions, except per share data)	3	rd Qtr '21	21	nd Qtr '21	3	rd Qtr '20
FINANCIAL RESULTS						
Net interest income	\$	475	\$	465	\$	458
Provision for credit losses		(42)		(135)		5
Noninterest income		280		284		252
Noninterest expenses (a)		465		463		438
Pre-tax income (a)		332		421		267
Provision for income taxes (a)		70		93		50
Net income (a)	\$	262	\$	328	\$	217
Diluted earnings per common share (a)	\$	1.90	\$	2.32	\$	1.48
Average loans		48,135		49,828		52,013
Average deposits		79,115		75,520		68,763
Return on average assets (a)		1.14%		1.50%		1.02%
Return on average common shareholders' equity (a)		13.53		17.10		11.14
Net interest margin		2.23		2.29		2.33
Common equity Tier 1 capital ratio (b)		10.21		10.35		10.25
Tier 1 capital ratio (b)		10.79		10.93		10.84
Common equity ratio		7.84		8.53		8.94
Common shareholders' equity per share of common stock	\$	56.55	\$	56.28	\$	53.78
Tangible common equity per share of common stock (c)		51.61		51.43		49.20

- (a) Recast 2020 results. See Reconciliations of Previously Reported Balances.
- (b) Estimated for September 30, 2021. Ratios reflect deferral of CECL model impact as calculated per regulatory guidance.
- (c) See Reconciliations of Non-GAAP Financial Measures and Regulatory Ratios.

#### Third Quarter 2021 Compared to Second Quarter 2021 Overview

Balance sheet items discussed in terms of average balances unless otherwise noted.

Loans decreased \$1.7 billion to \$48.1 billion, including a \$1.8 billion decline to \$1.7 billion in Paycheck Protection Program (PPP) loans driven by forgiveness activity.

- Decreases of \$603 million in National Dealer Services, \$424 million in Business Banking, \$406 million in general Middle Market and \$235 million in Retail Banking, partially offset by increases of \$255 million in Equity Funds Services and \$162 million in Environmental Services.
- Excluding the impact of PPP loans, average loans increased \$106 million, primarily from increases of \$357 million in general Middle Market, \$255 million in Equity Funds Services and \$192 million in Environmental Services, partially offset by a decrease of \$498 million in National Dealer Services.
- Average loan yields increased 14 basis points to 3.39 percent, primarily driven by the net impact of PPP forgiveness activity.

Securities increased \$566 million, or 4 percent, to \$16.0 billion.

- Increase of \$1.3 billion in mortgage-backed securities due to continued deployment of excess liquidity, partially offset by a \$712 million decrease in Treasury securities related to maturities.
- Average yield on securities decreased 6 basis points to 1.76 percent due to lower yields on reinvestments.

Deposits increased \$3.6 billion, or 5 percent, to \$79.1 billion.

- Broad-based growth as interest-bearing and noninterest-bearing deposits increased \$2.0 billion and \$1.6 billion, respectively, due to customers' solid profitability and capital markets activity as well as the liquidity injected into the economy through fiscal and monetary actions.
- The average cost of interest-bearing deposits was stable at 6 basis points.

Net interest income increased \$10 million to \$475 million.

- Increase driven by an additional day in the third quarter, higher loan fees and the deployment of excess liquidity, partially offset by lower rates.
- Net interest margin decreased 6 basis points to 2.23 percent, primarily due to an increase in lower-yielding deposits held with the Federal Reserve Bank, partially offset by the net impact of PPP forgiveness.

Provision for credit losses increased \$93 million to a benefit of \$42 million.

- The allowance for credit losses decreased \$44 million to \$639 million at September 30, 2021, reflecting a reduction in criticized loans and sustained favorable economic forecasts. As a percentage of total loans, the allowance for credit losses was 1.33 percent, a decrease of 3 basis points.
- Net loan charge-offs were \$2 million, or 0.01 percent of average loans.

Noninterest income decreased \$4 million to \$280 million.

 Increases of \$7 million in warrant-related income, \$4 million in commercial lending fees and \$3 million each in bank-owned life insurance and service charges on deposit accounts were more than offset by decreases of \$12 million in card fees, \$6 million in deferred compensation asset returns (offset in other noninterest expenses) and smaller decreases in other categories.

Noninterest expenses increased \$2 million to \$465 million.

- Increases of \$5 million in salaries and benefits expense, \$4 million in consulting fees and smaller increases in other categories were partially offset by decreases of \$6 million in outside processing fee expense and \$5 million in litigation-related expenses.
  - The increase in salaries and benefits expense included an increase of \$12 million in performance-based compensation partially offset by a decrease of \$6 million in deferred compensation expense (offset in other noninterest income).
- Efficiency ratio remained stable at 62 percent.

Provision for income taxes decreased \$23 million to \$70 million.

• Included discrete tax benefits of \$5 million related to annual federal filings and certain state matters.

Capital position remained solid with a common equity Tier 1 capital ratio of 10.21 percent and a Tier 1 capital ratio of 10.79 percent.

- Returned a total of \$309 million to common shareholders through share repurchases and dividends.
  - Repurchased \$220 million of common stock (3.0 million shares) under the share repurchase program.
  - Declared dividend of \$6 million on preferred stock, payable October 1, 2021.

#### Third Quarter 2021 Compared to Third Quarter 2020 Overview

Balance sheet items discussed in terms of average balances unless otherwise noted.

Loans decreased \$3.9 billion, or 7 percent, including a \$2.1 billion decrease in PPP loans.

- Decreases in National Dealer Services, Mortgage Banker Finance, Energy, Business Banking, general Middle Market and Technology and Life Sciences more than offset an increase in Equity Fund Services.
  - Excluding a \$768 million decline in PPP loans, general Middle Market loans increased by \$212 million.
- Average yield on loans increased 26 basis points, primarily driven by the impact of PPP loan forgiveness.

Securities increased \$2.1 billion, or 15 percent.

- Reflects investment of excess liquidity into mortgage-backed securities, partially offset by decreases in Treasury securities related to maturities.
- Average yield on securities decreased 37 basis points, reflecting lower rates.

Deposits increased \$10.4 billion, or 15 percent.

- Noninterest-bearing and interest-bearing deposits increased \$6.1 billion and \$4.3 billion, respectively, due to customers' solid profitability and capital markets activity as well as the liquidity injected into the economy through fiscal and monetary actions.
- Interest-bearing deposit costs decreased 11 basis points, reflecting prudent management of relationship pricing
  in a low interest rate environment.

Net interest income increased \$17 million.

• Higher loan fees driven by PPP loan forgiveness as well as a decrease in deposit costs.

Provision for credit losses decreased \$47 million.

 The allowance for credit losses decreased \$399 million, primarily reflecting the economy re-opening as well as improvements in the economic forecast and in the Energy portfolio since the onset of the pandemic last year. As a percentage of total loans, the allowance for credit losses decreased 65 basis points.

Noninterest income increased \$28 million.

Effective January 1, 2021, the Corporation reported customer derivative income, previously a component of other noninterest income, and foreign exchange income as a combined item captioned by derivative income. See Reconciliations of Previously Reported Balances.

• Increases in commercial lending fees, derivative income, fiduciary income and service charges on deposit accounts, partially offset by a decrease in deferred compensation asset returns (offset in noninterest expenses).

Noninterest expenses increased \$27 million.

Effective January 1, 2021, the Corporation adopted a change in accounting method for certain components of expense related to the defined benefit pension plan. See Reconciliations of Previously Reported Balances.

• Increases in salaries and benefits expense, outside processing fee expense and consultant fees, partially offset by a decrease in pension expense (non-salary).

#### **Net Interest Income**

Balance sheet items presented and discussed in terms of average balances.

(dollar amounts in millions)	3rd Qtr '21		21	2nd Qtr '21		rd Qtr '20
Net interest income	\$	475	\$	465	\$	458
Net interest margin		2.23%		2.29%		2.33%
Selected balances:						
Total earning assets	\$	84,788	\$	81,533	\$	78,555
Total loans		48,135		49,828		52,013
Total investment securities		15,969		15,403		13,850
Federal Reserve Bank deposits		20,176		15,701		12,260
Total deposits		79,115		75,520		68,763
Total noninterest-bearing deposits		41,984		40,340		35,934
Medium- and long-term debt		2,864		2,858		5,940

Net interest income increased \$10 million, and net interest margin decreased 6 basis points compared to second quarter 2021.

- Interest income on loans increased \$7 million and improved net interest margin by 6 basis points, primarily due to the net impact of PPP activity (+\$2 million, +5 basis points), one additional day in the quarter (+\$4 million), higher fees (+\$3 million, +2 basis points) and higher non-PPP loan balances (+\$2 million), which were partially offset by lower short-term rates (-\$4 million, -1 basis point).
  - PPP income for the third quarter totaled \$34 million, or 16 basis points, including \$26 million in net accelerated fees resulting from forgiveness and \$8 million in interest and regular amortization of deferred net fees combined.
- Interest income on investment securities was stable, but reduced net interest margin by 2 basis points, as the net impact of yields (-\$4 million, -2 basis points) was offset by portfolio growth (+\$4 million).
- Interest income on short-term investments increased \$3 million and reduced net interest margin by 10 basis points, reflecting an increase in lower-yielding deposits with the Federal Reserve (+\$2 million, -11 basis points) and a 5 basis point increase in the yield (+\$1 million, +1 basis point).

#### **Credit Quality**

"Credit quality was excellent in the third quarter with net charge-offs of only \$2 million, and criticized loans have declined to well below our historic average level," said Farmer. "Our reserve ratio decreased slightly to 1.33 percent, which reflects the positive outlook for the economy and our portfolio. Overall, our customers quickly adapted and navigated a very challenging environment. However, we remain vigilant given potential stress on our customers from lingering pandemic effects including supply chain disruptions, labor constraints and inflation. We expect our portfolio will continue to perform well, and the reserve ratio should move toward pre-pandemic levels over time."

(dollar amounts in millions)	3rc	l Qtr '21	2n	d Qtr '21	3r	d Qtr '20
Credit-related charge-offs	\$	26	\$	8	\$	53
Recoveries		24		19		20
Net credit-related (recoveries) charge-offs		2		(11)		33
Net credit-related charge-offs/Average total loans		0.01%		(0.09)%		0.26%
Provision for credit losses	\$	(42)	\$	(135)	\$	5
Nonperforming loans		295		319		325
Nonperforming assets (NPAs)		296		320		335
NPAs/Total loans and foreclosed property		0.62%		0.64%		0.64%
Loans past due 90 days or more and still accruing	\$	12	\$	27	\$	29
Allowance for loan losses		609		652		978
Allowance for credit losses on lending-related commitments (a)		30		31		60
Total allowance for credit losses		639		683		1,038
Allowance for credit losses/Period-end total loans		1.33		1.36		1.98
Allowance for credit losses/Period-end total loans excluding PPP loans		1.35		1.44		2.14
Allowance for credit losses/Nonperforming loans		2.2x		2.1x		3.2x

a) Included in accrued expenses and other liabilities on the Consolidated Balance Sheets.

- The allowance for credit losses decreased \$44 million to \$639 million, or 1.33 percent of total loans, primarily reflecting a reduction in criticized loans, growing economic confidence and sustained favorable economic forecasts, although some level of uncertainty remains.
- Criticized loans decreased \$358 million to \$1.8 billion, or 4 percent of total loans. Criticized loans are generally consistent with the Special Mention, Substandard and Doubtful categories defined by regulatory authorities.
  - Criticized loans decreased in nearly all business lines, led by decreases of \$262 million in general Middle Market and \$75 million in Energy.
- Nonperforming assets decreased \$24 million to \$296 million, or 0.62 percent of total loans and foreclosed property compared to 0.64 percent in second quarter 2021.
  - Nonperforming assets in Energy decreased by \$24 million.
  - Loans transferred to nonaccrual totaled \$55 million, a decrease of \$7 million.
- Net charge-offs totaled \$2 million, compared to net recoveries of \$11 million in second quarter 2021.
  - Energy net recoveries totaled \$16 million, compared to \$12 million.

#### **Outlook**

This outlook is based on management expectations for continued economic growth.

### Fourth Quarter 2021 Compared to Third Quarter 2021

## Average loans

• Non-PPP portfolio to have growth in general Middle Market and several other business lines, partly offset by a decline in Mortgage Banker Finance. This growth is expected to be more than offset by forgiveness of the bulk of PPP loans.

## Average deposits

· Deposits to remain strong.

## Net interest income

• Non-PPP portfolio to have lower loan fees from elevated levels mostly offset by loan growth; this is expected to be more than offset by lower PPP-related income.

# Credit quality

· Strong credit quality continues.

## Noninterest income

• Growth in several customer-related fee categories, more than offset by lower commercial loan fees and warrant and BOLI income.

## Noninterest expenses

 Increases in seasonal expenses and technology investments, offset by lower compensation expense from elevated level.

#### Tax rate

• Income tax expense for full-year 2021 to be between 22 and 23 percent of pre-tax income, excluding discrete items.

#### Capital

• CET1 target of approximately 10 percent.

#### Strategic Lines of Business and Markets

Comerica's operations are strategically aligned into three major business segments: the Commercial Bank, the Retail Bank and Wealth Management. The Finance Division is also reported as a segment. Comerica also provides market segment results for three primary geographic markets: Michigan, California and Texas. In addition to the three primary geographic markets, Other Markets is also reported as a market segment. Other Markets includes Florida, Arizona, the International Finance division and businesses that have a significant presence outside of the three primary geographic markets. For a summary of business segment and geographic market quarterly results, see the Business Segment Financial Results and Market Segment Financial Results tables included later in this report. From time to time, Comerica may make reclassifications among the segments to reflect management's current view of the segments, and methodologies may be modified as the management accounting system is enhanced and changes occur in the organizational structure and/or product lines. The financial results provided are based on the internal business unit and geographic market structures of Comerica and methodologies in effect at September 30, 2021. A discussion of business segment and geographic market year-to-date results will be included in Comerica's Third Quarter 2021 Form 10-Q.

#### **Conference Call and Webcast**

Comerica will host a conference call to review third quarter 2021 financial results at 7 a.m. CT Wednesday, October 20, 2021. Interested parties may access the conference call by calling (800) 309-2262 or (706) 679-5261 (Event ID No. 6988106). The call and supplemental financial information can also be accessed via Comerica's "Investor Relations" page at www.comerica.com. A replay of the Webcast can be accessed via Comerica's "Investor Relations" page at www.comerica.com.

Comerica Incorporated is a financial services company headquartered in Dallas, Texas, and strategically aligned by three major business segments: The Commercial Bank, The Retail Bank and Wealth Management. Comerica focuses on relationships and helping people and businesses be successful. In addition to Texas, Comerica Bank locations can be found in Arizona, California, Florida and Michigan, with select businesses operating in several other states, as well as in Canada and Mexico.

This press release contains both financial measures based on accounting principles generally accepted in the United States (GAAP) and non-GAAP based financial measures, which are used where management believes it to be helpful in understanding Comerica's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as a reconciliation to the comparable GAAP financial measure, can be found in this press release. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

#### **Forward-looking Statements**

Any statements in this news release that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as "anticipates," "believes," "contemplates," "feels," "expects," "estimates," "seeks," "strives," "plans," "intends," "outlook," "forecast," "position," "target," "mission," "assume," "achievable," "potential," "strategy," "goal," "aspiration," "opportunity," "initiative," "outcome," "continue," "remain," "maintain," "on track," "trend," "objective," "looks forward," "projects," "models" and variations of such words and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "might," "can," "may" or similar expressions, as they relate to Comerica or its management, are intended to identify forward-looking statements. These forward-looking statements are predicated on the beliefs and assumptions of Comerica's management based on information known to Comerica's management as of the date of this news release and do not purport to speak as of any other date. Forward-looking statements may include descriptions of plans and objectives of Comerica's management for future or past operations, products or services, and forecasts of Comerica's revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries as well as estimates of credit trends and global stability. Such statements reflect the view of Comerica's management as of this date with respect to future events and are subject to risks and uncertainties. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, Comerica's actual results could differ materially from those discussed. Factors that could cause or contribute to such differences include credit risks (unfavorable developments concerning credit quality; declines or other changes in the businesses or industries of Comerica's customers, in particular the energy industry; and changes in customer behavior); market risks (changes in monetary and fiscal policies; fluctuations in interest rates and their impact on deposit pricing; and transitions away from LIBOR towards new interest rate benchmarks); liquidity risks (Comerica's ability to maintain adequate sources of funding and liquidity; reductions in Comerica's credit rating; and the interdependence of financial service companies); technology risks (cybersecurity risks and heightened legislative and regulatory focus on cybersecurity and data privacy); operational risks (operational, systems or infrastructure failures; reliance on other companies to provide certain key components of business infrastructure; the impact of legal and regulatory proceedings or determinations; losses due to fraud; and controls and procedures failures); compliance risks (changes in regulation or oversight; the effects of stringent capital requirements; and the impacts of future legislative, administrative or judicial changes to tax regulations); strategic risks (damage to Comerica's reputation; Comerica's ability to utilize technology to efficiently and effectively develop, market and deliver new products and services; competitive product and pricing pressures among financial institutions within Comerica's markets; the implementation of Comerica's strategies and business initiatives; management's ability to maintain and expand customer relationships; management's ability to retain key officers and employees; and any future strategic acquisitions or divestitures); and other general risks (impacts from the COVID-19 global pandemic; changes in general economic, political or industry conditions; the effectiveness of methods of reducing risk exposures; the effects of catastrophic events; changes in accounting standards and the critical nature of Comerica's accounting policies; and the volatility of Comerica's stock price). Comerica cautions that the foregoing list of factors is not all-inclusive. For discussion of factors that may cause actual results to differ from expectations, please refer to our filings with the Securities and Exchange Commission. In particular, please refer to "Item 1A. Risk Factors" beginning on page 13 of Comerica's Annual Report on Form 10-K for the year ended December 31, 2020. Forward-looking statements speak only as of the date they are made. Comerica does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this news release or in any documents, Comerica claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

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### **CONSOLIDATED FINANCIAL HIGHLIGHTS (unaudited)**

				Months En			_		
	Sep	tember 30,		June 30,	Sep	otember 30,	Nine Month   Septemb   2021     \$ 6.67	embe	
(in millions, except per share data) PER COMMON SHARE AND COMMON STOCK DATA		2021		2021		2020	2021		2020
Diluted earnings per common share (a)	\$	1.90	\$	2.32	\$	1.48	\$ 6.67	\$	1.90
Cash dividends declared	Ψ	0.68	Ψ	0.68	Ψ	0.68		Ψ	2.04
Average diluted shares (in thousands)		134,322		138,070		139,673			140,243
PERFORMANCE RATIOS		15 1,522		150,070		157,075	157,000		1.0,2.5
Return on average common shareholders' equity (a)		13.53%		17.10%		11.14 %	16.23%	6	4.81%
Return on average assets (a)		1.14		1.50		1.02			0.46
Efficiency ratio (a), (b)		61.57		61.66		61.74			59.08
CAPITAL									
Common equity tier 1 capital (c), (d)	\$	6,965	\$	7,004	\$	6,805			
Tier 1 capital (c), (d)		7,359		7,398		7,199			
Risk-weighted assets (c)		68,193		67,685		66,405			
Common equity tier 1 capital ratio (c), (d)		10.21%		10.35%		10.25%			
Tier 1 capital ratio (c), (d)		10.79		10.93		10.84			
Total capital ratio (c)		12.51		12.95		13.12			
Leverage ratio (c)		8.08		8.45		8.60			
Common shareholders' equity per share of common stock	\$	56.55	\$	56.28	\$	53.78			
Tangible common equity per share of common stock (d)		51.61		51.43		49.20			
Common equity ratio		7.84%		8.53%		8.94%			
Tangible common equity ratio (d)		7.20		7.85		8.24			
AVERAGE BALANCES									
Commercial loans	\$	28,244	\$	30,042	\$	32,226		\$	32,289
Real estate construction loans		3,160		4,191		4,037			3,830
Commercial mortgage loans		11,165		10,093		9,978			9,806
Lease financing		580		578		601			592
International loans		1,075		1,034		1,052			1,064
Residential mortgage loans		1,816		1,817		1,961			1,904
Consumer loans		2,095		2,073		2,158			2,221
Total loans		48,135		49,828		52,013	49,508		51,706
Earning assets		84,788		81,533		78,555	81,637		74,030
Total assets		91,353		87,860		84,268	87,949		79,742
Noninterest-bearing deposits		41,984		40,340		35,934	39,912		31,809
Interest-bearing deposits		37,131		35,180		32,829	35,459		31,482
Total deposits		79,115		75,520		68,763	75,371		63,291
Common shareholders' equity		7,523		7,563		7,439	7,610		7,438
Total shareholders' equity		7,917		7,957		7,834	8,004		7,622
NET INTEREST INCOME									
Net interest income	\$	475	\$	465	\$	458	\$ 1,383	\$	1,442
Net interest margin		2.23%		2.29%		2.33%	2.27%	o o	2.61%
CREDIT QUALITY									
Nonperforming assets	\$	296	\$	320	\$	335			
Loans past due 90 days or more and still accruing		12		27		29			
Net credit-related charge-offs		2		(11)		33	\$ (6)	\$	167
Allowance for loan losses		609		652		978			
Allowance for credit losses on lending-related commitments		30		31		60			
Total allowance for credit losses		639		683		1,038			
Allowance for credit losses as a percentage of total loans		1.33%		1.36%		1.98%			
Net loan charge-offs (recoveries) as a percentage of average total loans		0.01		(0.09)		0.26	(0.02%	6)	0.43%
Nonperforming assets as a percentage of total loans and foreclosed property		0.62		0.64		0.64	(***-/	-,	
Allowance for credit losses as a multiple of total nonperforming loans		2.2x		2.1x		3.2x			
OTHER KEY INFORMATION									
Number of banking centers		433		431		433			
Number of employees - full time equivalent		7,459		7,532		7,738			

 $<sup>(</sup>a) \ \ See\ Reconciliations\ of\ Previously\ Reported\ Balances.$ 

<sup>(</sup>b) Noninterest expenses as a percentage of the sum of net interest income and noninterest income excluding a derivative contract tied to the conversion rate of Visa Class B shares.
(c) September 30, 2021 ratios are estimated. Ratios reflect deferral of CECL model impact as calculated per regulatory guidance.
(d) See Reconciliations of Non-GAAP Financial Measures and Regulatory Ratios.

## CONSOLIDATED BALANCE SHEETS

Comerica Incorporated and Subsidiaries

(in millions, except share data)	Sept	tember 30, 2021	June 30, 2021	December 31, 2020	September 30, 2020
	(uı	naudited)	(unaudited)	(recast)	(unaudited)
ASSETS					
Cash and due from banks	\$	1,050	\$ 1,008	\$ 1,031	\$ 988
Interest-bearing deposits with banks		22,539	15,493	14,736	10,153
Other short-term investments		187	183	172	160
Investment securities available-for-sale		16,846	15,837	15,028	15,090
Commercial loans		28,355	30,207	32,753	32,604
Real estate construction loans		3,010	3,172	4,082	4,146
Commercial mortgage loans		11,215	11,334	9,912	10,002
Lease financing		569	589	594	601
International loans		1,131	1,036	926	923
Residential mortgage loans		1,813	1,807	1,830	1,927
Consumer loans		2,102	2,083	2,194	2,166
Total loans		48,195	50,228	52,291	52,369
Allowance for loan losses		(609)	(652)	(948)	(978
Net loans		47,586	49,576	51,343	51,391
Premises and equipment		447	454	459	456
Accrued income and other assets		5,874	5,804	5,360	5,393
Total assets	\$	94,529	\$ 88,355	\$ 88,129	\$ 83,631
LIABILITIES AND SHAREHOLDERS' EQUITY					
Noninterest-bearing deposits	\$	44,093	\$ 40,514	\$ 39,420	\$ 36,533
Money market and interest-bearing checking deposits		32,932	30,319	28,540	26,948
Savings deposits		3,125	3,095	2,710	2,588
Customer certificates of deposit		2,091	2,115	2,133	2,300
Foreign office time deposits		43	23	66	90
Total interest-bearing deposits		38,191	35,552	33,449	31,926
Total deposits		82,284	76,066	72,869	68,459
Short-term borrowings		_	_	_	10
Accrued expenses and other liabilities		1,605	1,504	1,482	1,534
Medium- and long-term debt		2,837	2,854	5,728	5,754
Total liabilities		86,726	80,424	80,079	75,757
Fixed-rate reset non-cumulative perpetual preferred stock, series A, no par value, \$100,000 liquidation preference per share:					
Authorized - 4,000 shares					
Issued - 4,000 shares		394	394	394	394
Common stock - \$5 par value:					
Authorized - 325,000,000 shares					
Issued - 228,164,824 shares		1,141	1,141	1,141	1,141
Capital surplus		2,170	2,163	2,185	2,179
Accumulated other comprehensive (loss) income (a)		(207)	(120)	64	18
Retained earnings (a)		10,366	10,202	9,727	9,609
Less cost of common stock in treasury - 97,158,441 shares at 9/30/21, 94,247,402 shares at 6/30/21, 88,997,430 shares at 12/31/20 and 89,095,470 shares at 9/30/20		(6,061)	(5,849)	(5,461)	(5,467
Total shareholders' equity		7,803	7,931	8,050	7,874
Total liabilities and shareholders' equity	\$	94,529			

Recast 2020 results. See Reconciliations of Previously Reported Balances.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	,	Three Mon Septemb		Nine Months Ended September 30,			
(in millions, except per share data)		2021	2020	2021	2020		
(in millions, except per share data)	(u	naudited)	(unaudited)	(unaudited)	(unaudited)		
INTEREST INCOME							
Interest and fees on loans	\$	411	\$ 408	\$ 1,201	\$ 1,359		
Interest on investment securities		70	72	209	220		
Interest on short-term investments		8	4	17	25		
Total interest income		489	484	1,427	1,604		
INTEREST EXPENSE							
Interest on deposits		5	15	17	91		
Interest on short-term borrowings		_	_	_	1		
Interest on medium- and long-term debt		9	11	27	70		
Total interest expense		14	26	44	162		
Net interest income		475	458	1,383	1,442		
Provision for credit losses		(42)	5	(359)	554		
Net interest income after provision for credit losses		517	453	1,742	888		
NONINTEREST INCOME							
Card fees		72	71	227	198		
Fiduciary income		58	51	171	157		
Service charges on deposit accounts		50	47	145	138		
Commercial lending fees		31	19	76	53		
Derivative income (a)		20	9	72	48		
Bank-owned life insurance		12	12	32	33		
Letter of credit fees		10	9	30	27		
Brokerage fees		3	5	11	17		
Other noninterest income (a)		24	29	70	65		
Total noninterest income		280	252	834	736		
NONINTEREST EXPENSES							
Salaries and benefits expense		282	257	841	748		
Outside processing fee expense		65	58	200	177		
Occupancy expense		40	40	117	114		
Software expense		40	39	117	115		
Equipment expense		13	12	38	36		
Advertising expense		10	9	25	24		
FDIC insurance expense		4	8	17	24		
Other noninterest expenses (a)		11	15	20	51		
Total noninterest expenses (a)		465	438	1,375	1,289		
Income before income taxes (a)		332	267	1,201	335		
Provision for income taxes (a)		70	50	261 940	59		
NET INCOME (a) Less:		262	217	940	276		
Income allocated to participating securities		1	_	4	1		
Preferred stock dividends		6	8	17	8		
Net income attributable to common shares (a)	\$	255		\$ 919			
Earnings per common share:	*						
Basic (a)	\$	1.92	\$ 1.49	\$ 6.75	\$ 1.91		
Diluted (a)		1.90	1.48	6.67	1.90		
Comprehensive income		175	169	669	610		
Cash dividends declared on common stock		89	94	276	284		
Cash dividends declared on common stock  Cash dividends declared per common share		0.68	0.68	2.04	2.04		
Cash dividends deciared per common share		0.00	0.08	2.04	2.04		

<sup>(</sup>a) Recast 2020 results. See Reconciliations of Previously Reported Balances.

## CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

Comerica Incorporated and Subsidiaries

	T	hird	Sec	ond	First		Fourth	Th	ird			Quarter 20			
	_	ıarter	-		Quarte	r	Quarter	-	ırter	Second	l Qu	arter 2021		•	rter 2020
(in millions, except per share data)	2	2021	20	21	2021		2020	20	20	Amou	ınt	Percent	An	ount	Percent
INTEREST INCOME															
Interest and fees on loans	\$	411	\$	404	\$ 38	6 5	\$ 414	\$	408	\$	7	2%	\$	3	1%
Interest on investment securities		70		70	6	9	71		72		—	_		(2)	(3)
Interest on short-term investments		8		5		4	4		4		3	78		4	n/m
Total interest income		489		479	45	9	489		484		10	2		5	1
INTEREST EXPENSE															
Interest on deposits		5		5		7	10		15		_	_		(10)	(62)
Interest on medium- and long-term debt		9		9		9	10		11		_	_		(2)	(28)
Total interest expense		14		14	1	6	20		26		_	_		(12)	(47)
Net interest income		475		465	44	3	469		458		10	2		17	4
Provision for credit losses		(42)		(135)	(182	2)	(17)	)	5		93	(69)		(47)	n/m
Net interest income after provision for credit losses		517		600	62.	5	486		453		(83)	(14)		64	14
NONINTEREST INCOME															
Card fees		72		84	7	1	72		71		(12)	(15)		1	2
Fiduciary income		58		60	5:	3	52		51		(2)	(2)		7	14
Service charges on deposit accounts		50		47	4	8	47		47		3	4		3	7
Commercial lending fees		31		27	13	8	24		19		4	17		12	62
Derivative income (a)		20		22	30	0	19		9		(2)	(7)		11	n/m
Bank-owned life insurance		12		9	1	1	11		12		3	33		_	_
Letter of credit fees		10		10	1	0	10		9		_	_		1	8
Brokerage fees		3		4		4	4		5		(1)	8		(2)	(25)
Other noninterest income (a)		24		21	2:	5	26		29		3	8		(5)	(19)
Total noninterest income		280		284	27	0	265		252		(4)	(2)		28	11
NONINTEREST EXPENSES															
Salaries and benefits expense		282		277	28	2	271		257		5	2		25	10
Outside processing fee expense		65		71	6	4	65		58		(6)	(8)		7	11
Occupancy expense		40		38	3	9	42		40		2	7		_	_
Software expense		40		38	3	9	39		39		2	1		1	(1)
Equipment expense		13		13	13	2	13		12		—	_		1	6
Advertising expense		10		9		6	11		9		1	6		1	(3)
FDIC insurance expense		4		7		6	9		8		(3)	(29)		(4)	(42)
Other noninterest expenses (a)		11		10		1)	15		15		1	18		(4)	(24)
Total noninterest expenses (a)		465		463	44		465		438		2	1		27	6
Income before income taxes (a)		332		421	44		286		267		(89)	(21)		65	25
Provision for income taxes (a)		70		93	9	8	65		50		(23)	(25)		20	41
NET INCOME (a)		262		328	350	0	221		217		(66)	(20)		45	21
Less:															
Income allocated to participating securities		1		2		1	1		_		(1)	(13)		1	30
Preferred stock dividends		6		5		6	5		8		1	_		(2)	(28)
Net income attributable to common shares (a)	\$	255	\$	321	\$ 34	3 5	\$ 215	\$	209	\$	(66)	(20)%	\$	46	23%
Earnings per common share:											463	(40)4	Φ.	0.15	***
Basic (a)	\$	1.92		2.35					1.49		.43)	(18)%	\$	0.43	29%
Diluted (a)		1.90		2.32	2.4	3	1.53		1.48	(0	.42)	(18)		0.42	28
Comprehensive income		175		313	18	1	267		169	(1	138)	(44)		6	4
Cash dividends declared on common stock		89		92	9.	5	94		94		(3)	(2)		(5)	(5)
Cash dividends declared per common share		0.68		0.68	0.6	8	0.68		0.68		_	_			

<sup>(</sup>a) Recast 2020 results. See Reconciliations of Previously Reported Balances.

n/m - not meaningful

## ANALYSIS OF THE ALLOWANCE FOR CREDIT LOSSES (unaudited)

		2021		20	020	
(in millions)	3rd Qtr	2nd Qtr	1st Qtr	4th Qtr	3rd Qtı	
Balance at beginning of period:						
Allowance for loan losses	\$ 652	\$ 777	\$ 948	\$ 978	\$1,007	
Allowance for credit losses on lending-related commitments	31	30	44	60	59	
Allowance for credit losses	683	807	992	1,038	1,066	
Loan charge-offs:						
Commercial	24	7	14	37	53	
Commercial mortgage	_	_	1	_	_	
International	2	_	_	_	_	
Consumer		1	1	2		
Total loan charge-offs	26	8	16	39	53	
Recoveries on loans previously charged-off:						
Commercial	22	18	11	9	17	
Commercial mortgage	_	_	1	_	1	
International	_	1	_	_	_	
Residential mortgage	1	_	_	_	_	
Consumer	1		1	1	2	
Total recoveries	24	19	13	10	20	
Net loan charge-offs (recoveries)	2	(11)	3	29	33	
Provision for credit losses:						
Provision for loan losses	(41)	(136)	(168)	(1)	4	
Provision for credit losses on lending-related commitments	(1)	1	(14)	(16)	1	
Provision for credit losses	(42)	(135)	(182)	(17)	5	
Balance at end of period:						
Allowance for loan losses	609	652	777	948	978	
Allowance for credit losses on lending-related commitments	30	31	30	44	60	
Allowance for credit losses	\$ 639	\$ 683	\$ 807	\$ 992	\$1,038	
Allowance for loan losses as a percentage of total loans	1.26%	1.30%	1.54%	1.81%	1.87%	
Allowance for loan losses as a percentage of total loans excluding PPP loans	1.29	1.37	1.66	1.94	2.01	
Allowance for credit losses as a percentage of total loans	1.33	1.36	1.59	1.90	1.98	
Allowance for credit losses as a percentage of total loans excluding PPP loans	1.35	1.44	1.72	2.03	2.14	
Net loan charge-offs (recoveries) as a percentage of average total loans	0.01	(0.09)	0.03	0.22	0.26	

## **NONPERFORMING ASSETS (unaudited)**

		2021		20	20
(in millions)	3rd Qtr	2nd Qtr	1st Qtr	4th Qtr	3rd Qtr
SUMMARY OF NONPERFORMING ASSETS AND PAST DUE LOANS					
Nonaccrual loans:					
Business loans:					
Commercial	\$ 200	\$ 221	\$ 230	\$ 252	\$ 241
Real estate construction	6	4	1	1	_
Commercial mortgage	30	31	34	29	20
Lease financing	_	_	1	1	1
International	8	_	_	_	_
Total nonaccrual business loans	244	256	266	283	262
Retail loans:					
Residential mortgage	35	41	33	47	40
Consumer:					
Home equity	12	14	15	17	20
Total nonaccrual retail loans	47	55	48	64	60
Total nonaccrual loans	291	311	314	347	322
Reduced-rate loans	4	8	2	3	3
Total nonperforming loans	295	319	316	350	325
Foreclosed property	1	_	8	8	10
Other repossessed assets	_	1	1	1	_
Total nonperforming assets	\$ 296	\$ 320	\$ 325	\$ 359	\$ 335
Nonperforming loans as a percentage of total loans	0.61%	0.64%	0.63%	0.67%	0.62%
Nonperforming assets as a percentage of total loans and foreclosed property	0.62	0.64	0.64	0.69	0.64
Allowance for credit losses as a multiple of total nonperforming loans	2.2x	2.1x	2.6x	2.8x	3.2x
Loans past due 90 days or more and still accruing	\$ 12	\$ 27	\$ 60	\$ 45	\$ 29
ANALYSIS OF NONACCRUAL LOANS					
Nonaccrual loans at beginning of period	\$ 311	\$ 314	\$ 347	\$ 322	\$ 267
Loans transferred to nonaccrual (a)	55	62	61	88	161
Nonaccrual loan gross charge-offs	(26)	(8)	(16)	(39)	(53)
Loans transferred to accrual status (a)	(8)	_	(17)	(3)	
Nonaccrual loans sold	(9)	_	(25)	_	(14)
Payments/other (b)	(32)	(57)	(36)	(21)	(39)
Nonaccrual loans at end of period	\$ 291	\$ 311	\$ 314	\$ 347	\$ 322

 $<sup>(</sup>a) \quad \textit{Based on an analysis of nonaccrual loans with book balances greater than $2$ million.}$ 

<sup>(</sup>b) Includes net changes related to nonaccrual loans with balances less than or equal to \$2 million, payments on nonaccrual loans with book balances greater than \$2 million and transfers of nonaccrual loans to foreclosed property.

### **ANALYSIS OF NET INTEREST INCOME (unaudited)**

•	Nine Months Ended									
	Se	ptember 30	, 2021	Sep	tember 30, 2	020				
	Average		Average	Average		Average				
(dollar amounts in millions)	Balance	Interes	Rate	Balance	Interest	Rate				
Commercial loans (a)	\$ 29,741	. \$ 76	3.46%	\$ 32,289	\$ 840	3.48%				
Real estate construction loans	3,826	5 9	3.37	3,830	112	3.90				
Commercial mortgage loans	10,408	3 22	2.87	9,806	248	3.38				
Lease financing (b)	583	,	(7) (1.55)	592	15	3.30				
International loans	1,024	1 2	24 3.17	1,064	30	3.73				
Residential mortgage loans	1,814	. 4	11 3.05	1,904	50	3.52				
Consumer loans	2,112	2 5	3.36	2,221	64	3.90				
Total loans	49,508	3 1,20	3.24	51,706	1,359	3.51				
Mortgage-backed securities (c)	11,221	. 16	1.95	9,686	168	2.36				
U.S. Treasury securities (d)	4,205	; <u>∠</u>	1.49	3,258	52	2.18				
Total investment securities	15,426	5 20	9 1.82	12,944	220	2.31				
Interest-bearing deposits with banks	16,524	1	7 0.13	9,229	24	0.35				
Other short-term investments	179	_	- 0.23	151	1	0.62				
Total earning assets	81,637	1,42	2.34	74,030	1,604	2.91				
Cash and due from banks	972	!		866						
Allowance for loan losses	(770	))		(876)	ı					
Accrued income and other assets	6,110	<u>)                                    </u>		5,722	_					
Total assets	\$ 87,949	)		\$ 79,742						
Money market and interest-bearing checking deposits	\$ 30,300	) 1	4 0.06	\$ 26,220	65	0.33				
Savings deposits	2,974	-	- 0.01	2,386	1	0.03				
Customer certificates of deposit	2,137	,	3 0.22	2,764	25	1.18				
Other time deposits	_			23	_	2.00				
Foreign office time deposits	48	-	- 0.09	89	_	0.54				
Total interest-bearing deposits	35,459	) ]	7 0.07	31,482	91	0.39				
Short-term borrowings	2	! -		418	1	0.32				
Medium- and long-term debt	3,107	, 2	27 1.10	6,821	70	1.38				
Total interest-bearing sources	38,568	} ∠	0.15	38,721	162	0.56				
Noninterest-bearing deposits	39,912	!		31,809						
Accrued expenses and other liabilities	1,465	5		1,590						
Shareholders' equity	8,004	L.		7,622						
Total liabilities and shareholders' equity	\$ 87,949	)		\$ 79,742						
Net interest income/rate spread		\$ 1,38	2.19		\$ 1,442	2.35				
Impact of net noninterest-bearing sources of funds			0.08			0.26				
Net interest margin (as a percentage of average earning assets)			2.27%			2.61%				

<sup>(</sup>a) Included PPP loans with average balances of \$2.9 billion and \$2.1 billion, interest income of \$96 million and \$36 million and average yields of 4.43% and 2.27% for the nine months ended September 30, 2021 and 2020, respectively.

<sup>(</sup>b) The nine months ended September 30, 2021 included residual value adjustments totaling \$20 million, or a 6 basis point impact to average loan yield.

<sup>(</sup>c) Average balances included \$109 million and \$212 million of unrealized gains and losses for the years ended September 30, 2021 and 2020, respectively; yields calculated gross of these unrealized gains and losses.

<sup>(</sup>d) Average balances included \$37 million and \$94 million of unrealized gains and losses for the years ended September 30, 2021 and 2020, respectively; yields calculated gross of these unrealized gains and losses.

### **ANALYSIS OF NET INTEREST INCOME (unaudited)**

					Three							
		emb	er 30, 2			une 3	0, 202			emb	er 30,	
(dollar amounts in millions)	Average Balance	Int	terest	Average Rate	Average Balance	Inte	rest	Average Rate	Average Balance	Int	erest	Average Rate
Commercial loans (a)	\$ 28,244		262	3.67%	\$ 30,042		255	3.38%	\$ 32,226		255	3.15%
Real estate construction loans	3,160	Ф	28	3.46	4,191	Ф	34	3.30	4,037	Ф	34	3.1570
Commercial mortgage loans	11,165		82	2.90	10,093		72	2.87	9,978		71	2.85
Lease financing	580		1	1.12	578		4	2.82	601		5	2.94
International loans	1,075		8	3.13	1,034		8	3.21	1,052		9	3.25
Residential mortgage loans	1.816		13	2.92	1,817		14	3.09	1,961		16	3.41
Consumer loans	2.095		17	3.31	2,073		17	3.37	2,158		18	3.45
Total loans	48,135		411	3.39	49,828		404	3.25	52,013		408	3.13
Mortgage-backed securities (b)	12,331		58	1.89	11,053		53	1.94	9,759		54	2.28
U.S. Treasury securities (c)	3,638		12	1.32	4,350		17	1.53	4,091		18	1.77
Total investment securities	15,969		70	1.76	15,403		70	1.82	13,850		72	2.13
Interest-bearing deposits with banks	20,494		8	0.16	16,126		5	0.11	12,534		4	0.10
Other short-term investments	190		_	0.20	176		_	0.20	158		_	0.29
Total earning assets	84,788		489	2.30	81,533		479	2.36	78,555		484	2.47
Cash and due from banks	964				982				911			
Allowance for loan losses	(644)				(755)				(1,002)			
Accrued income and other assets	6,245				6,100				5,804			
Total assets	\$ 91,353				\$ 87,860				\$ 84,268			
Money market and interest-bearing checking deposits	\$ 31,865		4	0.05	\$ 29,993		4	0.06	\$ 27,671		8	0.12
Savings deposits	3,097		_	0.01	3,021		_	0.01	2,560		1	0.02
Customer certificates of deposit	2,128		1	0.20	2,126		1	0.22	2,495		6	0.87
Foreign office time deposits	41		_	0.08	40		_	0.10	103		_	0.10
Total interest-bearing deposits	37,131		5	0.06	35,180		5	0.06	32,829		15	0.17
Short-term borrowings	1		_	_	2		_	_	218		_	0.25
Medium- and long-term debt	2,864		9	1.16	2,858		9	1.18	5,940		11	0.78
Total interest-bearing sources	39,996		14	0.14	38,040		14	0.15	38,987		26	0.27
Noninterest-bearing deposits	41,984				40,340				35,934			
Accrued expenses and other liabilities	1,456				1,523				1,513			
Shareholders' equity	7,917				7,957				7,834			
Total liabilities and shareholders' equity	\$ 91,353				\$ 87,860				\$ 84,268			
Net interest income/rate spread		\$	475	2.16		\$	465	2.21		\$	458	2.20
Impact of net noninterest-bearing sources of funds				0.07				0.08				0.13
Net interest margin (as a percentage of average earning assets)				2.23%				2.29%				2.33%

<sup>(</sup>a) Included PPP loans with average balances of \$1.7 billion, \$3.5 billion and \$3.8 billion, interest income of \$34 million, \$32 million and \$22 million and average yields of 8.02%, 3.66% and 2.31% for the three months ended September 30, 2021, June 30, 2021 and September 30, 2020, respectively.

<sup>(</sup>b) Average balances included \$78 million, \$91 million and \$254 million of unrealized gains and losses for the three months ended September 30, 2021, June 30, 2021 and September 30, 2020, respectively; yields calculated gross of these unrealized gains and losses.

<sup>(</sup>c) Average balances included \$23 million, \$33 million and \$99 million of unrealized gains and losses for the three months ended September 30, 2021, June 30, 2021 and September 30, 2020, respectively; yields calculated gross of these unrealized gains and losses.

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

	No	onredeemable Preferred	Common Shares			Capital	Accumulated Other Comprehensive	F			Total Shareholders'
(in millions, except per share data)		Stock					Income (Loss) (a)		(a)	Stock	Equity
BALANCE AT JUNE 30, 2020	\$	395	139.0	\$ 1	,141	\$ 2,173	\$ 66	\$	,	\$ (5,469)	
Net income		_			_		_		217	_	217
Other comprehensive loss, net of tax		_	_		_	_	(48	)	_	_	(48)
Cash dividends declared on common stock (\$0.68 per share)		_	_		_	_	_		(94)	_	(94)
Cash dividends declared on preferred stock		_	_		_	_	_		(8)	_	(8)
Issuance of preferred stock		(1)	_		_	_	_		_	_	(1)
Net issuance of common stock under employee stock plans			0.1						(2)	2	
Share-based compensation			0.1			6	_		(2)		6
BALANCE AT SEPTEMBER 30, 2020	\$	394	139.1	\$ 1	141	\$ 2,179	\$ 18	\$	9,609	\$ (5,467)	
BALANCE AT JUNE 30, 2021	\$	394				\$ 2,163			10,202		
Net income	φ		155.7	ψі		\$ 2,103	\$ (120	_	262	(3,647)	262
Other comprehensive loss, net of tax		_	_			_	(87		202	_	(87)
Cash dividends declared on common stock (\$0.68							(07	,			(07)
per share)		_	_		_	_	_		(89)	_	(89)
Cash dividends declared on preferred stock		_	_		_	_	_		(6)	_	(6)
Purchase of common stock		_	(3.1)		_	_	_		_	(220)	(220)
Net issuance of common stock under employee stock plans		_	0.2		_	_			(3)	8	5
Share-based compensation		_	_		_	7	_		_	_	7
BALANCE AT SEPTEMBER 30, 2021	\$	394	131.0	\$ 1	,141	\$ 2,170	\$ (207	) \$	10,366	\$ (6,061)	
BALANCE AT DECEMBER 31, 2019	\$	_	142.1	\$ 1	,141	\$ 2,174	\$ (316	) \$		\$ (5,291)	\$ 7,327
Cumulative effect of change in accounting principle		_	_		_		_		13		13
Net income		_	_		_	_	_		276	_	276
Other comprehensive income, net of tax		_	_		_	_	334		_	_	334
Cash dividends declared on common stock (\$2.04 per share)		_	_		_	_	_		(284)	_	(284)
Cash dividends declared on preferred stock		_	_		_	_	_		(8)	_	(8)
Purchase of common stock		_	(3.4)		_	_	_		_	(194)	(194)
Issuance of preferred stock		394	_		_	_	_		_	_	394
Net issuance of common stock under employee stock plans			0.4			(13)			(7)	18	(2)
Share-based compensation			0.4			18	_		(/)	10	18
BALANCE AT SEPTEMBER 30, 2020	\$	394	139.1	\$ 1	,141	\$ 2,179	\$ 18	\$	9,609	\$ (5,467)	
BALANCE AT DECEMBER 31, 2020	\$	394	139.2	\$ 1	.141	\$ 2,185	\$ 64	\$	9.727	\$ (5,461)	\$ 8,050
Net income	Ť	_	_		_		_		940	_	940
Other comprehensive loss, net of tax		_	_			_	(271	)	_	_	(271)
Cash dividends declared on common stock (\$2.04 per share)		_	_		_	_	_		(276)	_	(276)
Cash dividends declared on preferred stock		_	_		_	_	_		(17)	_	(17)
Purchase of common stock		_	(9.0)		_	(24)	_		_	(649)	(673)
Net issuance of common stock under employee stock plans		_	0.8		_	(27)	_		(8)	49	14
Share-based compensation					_	36					36
BALANCE AT SEPTEMBER 30, 2021	\$	394	131.0	\$ 1	,141	\$ 2,170	\$ (207	) \$	10,366	\$ (6,061)	\$ 7,803

<sup>(</sup>a) See Reconciliations of Previously Reported Balances.

### **BUSINESS SEGMENT FINANCIAL RESULTS (unaudited)**

Comerica Incorporated and Subsidiaries

(dollar amounts in millions)	Co	mmercial	Retail		Wealth			
Three Months Ended September 30, 2021		Bank	Bank	Ma	nagement	Finance	Other	Total
Earnings summary:								
Net interest income (expense)	\$	407	\$ 149	\$	40	\$ (124)	\$ 3	\$ 475
Provision for credit losses		(25)	(5)		(13)	_	1	(42)
Noninterest income		169	32		69	10	_	280
Noninterest expenses		224	159		79	_	3	465
Provision (benefit) for income taxes		83	4		10	(27)	_	70
Net income (loss)	\$	294	\$ 23	\$	33	\$ (87)	\$ (1)	\$ 262
Net credit-related charge-offs (recoveries)	\$	4	\$ (1)	\$	(1)	\$ _	\$ _	\$ 2
Selected average balances:								
Assets	\$	43,240	\$ 3,105	\$	4,956	\$ 17,922	\$ 22,130	\$ 91,353
Loans		41,040	2,297		4,829	_	(31)	48,135
Deposits		46,632	26,088		5,209	977	209	79,115
Statistical data:								
Return on average assets (a)		2.33%	0.34 %		2.36%	n/m	n/m	1.14%
Efficiency ratio (b)		38.82	87.18		72.83	n/m	n/m	61.57

	Co	mmercial	Retail	,	Wealth					
Three Months Ended June 30, 2021		Bank	Bank	Ma	nagement	Finance			Other	Total
Earnings summary:										
Net interest income (expense)	\$	402	\$ 145	\$	43	\$	(127)	\$	2	\$ 465
Provision for credit losses		(123)	(7)		(4)		_		(1)	(135)
Noninterest income		167	30		71		9		7	284
Noninterest expenses		204	173		77		1		8	463
Provision (benefit) for income taxes		111	1		9		(26)		(2)	93
Net income (loss)	\$	377	\$ 8	\$	32	\$	(93)	\$	4	\$ 328
Net credit-related (recoveries) charge-offs	\$	(12)	\$ 1	\$	_	\$	_	\$	_	\$ (11)
Selected average balances:										
Assets	\$	44,283	\$ 3,395	\$	5,063	\$	17,461	\$	17,658	\$ 87,860
Loans		42,350	2,533		4,936		_		9	49,828
Deposits		43,682	25,573		5,103		944		218	75,520
Statistical data:										
Return on average assets (a)		3.21%	0.12 %		2.40%		n/m		n/m	1.50%
Efficiency ratio (b)		35.95	98.06		66.85		n/m		n/m	61.66

	Co	mmercial	Retail	,	Wealth				
Three Months Ended September 30, 2020		Bank	Bank	Ma	nagement	Finance	Other		Total
Earnings summary:									
Net interest income (expense)	\$	412	\$ 128	\$	42	\$ (125)	\$	1	\$ 458
Provision for credit losses		14	(2)		(7)	_		_	5
Noninterest income		135	28		64	16		9	252
Noninterest expenses (c)		203	151		74	_		10	438
Provision (benefit) for income taxes (c)		68	_		9	(26)		(1)	50
Net income (loss) (c)	\$	262	\$ 7	\$	30	\$ (83)	\$	1	\$ 217
Net credit-related charge-offs (recoveries)	\$	35	\$ (1)	\$	(1)	\$ _	\$	_	\$ 33
Selected average balances:									
Assets	\$	45,638	\$ 3,489	\$	5,197	\$ 15,909	\$	14,035	\$ 84,268
Loans		44,250	2,680		5,094	_		(11)	52,013
Deposits		39,535	23,604		4,439	1,004		181	68,763
Statistical data:									
Return on average assets (a), (c)		2.29 %	0.09%		2.35%	n/m		n/m	1.02 %
Efficiency ratio (b), (c)		37.12	96.36		70.03	n/m		n/m	61.74

 $<sup>(</sup>a) \ \ Return\ on\ average\ assets\ is\ calculated\ based\ on\ the\ greater\ of\ average\ assets\ or\ average\ liabilities\ and\ attributed\ equity.$ 

n/m - not meaningful

<sup>(</sup>b) Noninterest expenses as a percentage of the sum of net interest income and noninterest income excluding a derivative contract tied to the conversion rate of Visa Class B shares.

<sup>(</sup>c) See Reconciliations of Previously Reported Balances.

## MARKET SEGMENT FINANCIAL RESULTS (unaudited)

Comerica Incorporated and Subsidiaries

(dollar amounts in millions)						Other		Finance		
Three Months Ended September 30, 2021	N	Michigan	(	California	Texas		Markets	8	& Other	Total
Earnings summary:										
Net interest income (expense)	\$	180	\$	180	\$ 117	\$	119	\$	(121) \$	475
Provision for credit losses		(12)		1	(30)		(2)		1	(42)
Noninterest income		70		40	42		118		10	280
Noninterest expenses		144		105	95		118		3	465
Provision (benefit) for income taxes		23		26	20		28		(27)	70
Net income (loss)	\$	95	\$	88	\$ 74	\$	93	\$	(88) \$	262
Net credit-related charge-offs (recoveries)	\$	4	\$	5	\$ (9)	\$	2	\$	<b>—</b> \$	2
Selected average balances:										
Assets	\$	12,063	\$	17,213	\$ 10,303	\$	11,717	\$	40,057 \$	91,353
Loans		11,445		17,042	9,650		10,024		(26)	48,135
Deposits		27,735		23,112	11,377		15,705		1,186	79,115
Statistical data:										
Return on average assets (a)		1.33%		1.44%	2.37 %		2.11%		n/m	1.14%
Efficiency ratio (b)		57.15		47.99	59.33		50.07		n/m	61.57

					Other	I	inance		
Three Months Ended June 30, 2021	N	Aichigan	(	California	Texas	Markets		& Other	Total
Earnings summary:									
Net interest income (expense)	\$	178	\$	174	\$ 114	\$ 124	\$	(125)	\$ 465
Provision for credit losses		(26)		(24)	(77)	(7)		(1)	(135)
Noninterest income		72		41	35	120		16	284
Noninterest expenses		136		116	91	111		9	463
Provision (benefit) for income taxes		29		29	29	34		(28)	93
Net income (loss)	\$	111	\$	94	\$ 106	\$ 106	\$	(89)	\$ 328
Net credit-related charge-offs (recoveries)	\$	1	\$	_	\$ (12)	\$ _	\$	_	\$ (11)
Selected average balances:									
Assets	\$	12,830	\$	17,679	\$ 10,615	\$ 11,614	\$	35,122	\$ 87,860
Loans		12,245		17,515	10,008	10,048		12	49,828
Deposits		26,709		20,582	11,153	15,914		1,162	75,520
Statistical data:									
Return on average assets (a)		1.62%		1.75%	3.35%	2.51%		n/m	1.50%
Efficiency ratio (b)		54.18		53.63	61.35	45.41		n/m	61.66

								Other	Finance		
Three Months Ended September 30, 2020	N	Aichigan	(	California		Texas	Markets		8	& Other	Total
Earnings summary:											
Net interest income (expense)	\$	167	\$	173	\$	118	\$	124	\$	(124)	\$ 458
Provision for credit losses		18		15		(25)		(3)		_	5
Noninterest income		66		31		28		102		25	252
Noninterest expenses (c)		138		97		88		105		10	438
Provision (benefit) for income taxes (c)		13		21		17		26		(27)	50
Net income (loss) (c)	\$	64	\$	71	\$	66	\$	98	\$	(82)	\$ 217
Net credit-related charge-offs	\$	6	\$	14	\$	11	\$	2	\$	_	\$ 33
Selected average balances:											
Assets	\$	13,232	\$	17,886	\$	11,339	\$	11,867	\$	29,944	\$ 84,268
Loans		12,681		17,771		10,911		10,661		(11)	52,013
Deposits		24,685		18,868		10,649		13,376		1,185	68,763
Statistical data:											
Return on average assets (a), (c)		0.99%		1.44%		2.17 %		2.67%		n/m	1.02 %
Efficiency ratio (b), (c)		58.79		47.54		60.32		46.87		n/m	61.74

<sup>(</sup>a) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

n/m - not meaningful

<sup>(</sup>b) Noninterest expenses as a percentage of the sum of net interest income and noninterest income excluding a derivative contract tied to the conversion rate of Visa Class B shares.

<sup>(</sup>c) See Reconciliations of Previously Reported Balances.

#### RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES AND REGULATORY RATIOS (unaudited)

Comerica Incorporated and Subsidiaries

Comerica believes non-GAAP measures are meaningful because they reflect adjustments commonly made by management, investors, regulators and analysts to evaluate the adequacy of common equity and our performance trends. Tangible common equity is used by Comerica to measure the quality of capital and the return relative to balance sheet risk.

Common equity tier 1 capital ratio removes preferred stock from the Tier 1 capital ratio as defined by and calculated in conformity with bank regulations. The tangible common equity ratio removes the effect of intangible assets from capital and total assets. Tangible common equity per share of common stock removes the effect of intangible assets from common shareholders' equity per share of common stock.

(dollar amounts in millions)	Sep	otember 30 2021	,	June 30, 2021	Sep	tember 30, 2020
Common Equity Tier 1 Capital (a):						
Tier 1 capital	\$	7,359	\$	7,398	\$	7,199
Less:						
Fixed-rate reset non-cumulative perpetual preferred stock		394		394		394
Common equity tier 1 capital	\$	6,965	\$	7,004	\$	6,805
Risk-weighted assets	\$	68,193	\$	67,685	\$	66,405
Tier 1 capital ratio		10.79%	)	10.93%		10.84%
Common equity tier 1 capital ratio		10.21		10.35		10.25
Tangible Common Equity:						
Total shareholders' equity	\$	7,803	\$	7,931	\$	7,874
Less:						
Fixed-rate reset non-cumulative perpetual preferred stock		394		394		394
Common shareholders' equity	\$	7,409	\$	7,537	\$	7,480
Less:						
Goodwill		635		635		635
Other intangible assets (b)		12		14		2
Tangible common equity	\$	6,762	\$	6,888	\$	6,843
Total assets	\$	94,529	\$	88,355	\$	83,631
Less:						
Goodwill		635		635		635
Other intangible assets (b)		12		14		2
Tangible assets	\$	93,882	\$	87,706	\$	82,994
Common equity ratio		7.84%	)	8.53%		8.94%
Tangible common equity ratio		7.20		7.85		8.24
Tangible Common Equity per Share of Common Stock:						
Common shareholders' equity	\$	7,409	\$	7,537	\$	7,480
Tangible common equity		6,762		6,888		6,843
Shares of common stock outstanding (in millions)		131		134		139
Common shareholders' equity per share of common stock	\$	56.55	\$	56.28	\$	53.78
Tangible common equity per share of common stock		51.61		51.43		49.20

<sup>(</sup>a) September 30, 2021 ratios are estimated. Ratios reflect deferral of CECL model impact as calculated per regulatory guidance. The deferred amounts were zero at both September 30, 2021 (estimated) and June 30, 2021 and \$83 million at September 30, 2020.

<sup>(</sup>b) In first quarter 2021, the Corporation acquired \$13 million in intangible assets to be amortized over ten years.

## RECONCILIATIONS OF PREVIOUSLY REPORTED BALANCES (unaudited)

Comerica Incorporated and Subsidiaries

#### **Defined Benefit Plan Accounting Method Change**

Effective January 1, 2021, the Corporation elected to change the accounting methodology for determining the market-related value of assets for certain classes of assets in the qualified defined benefit pension plan. The change in accounting methodology is applied retrospectively to all prior periods presented in the consolidated financial statements. The following table reconciles the impact of the change to the qualified defined benefit plan on the Corporation's previously reported consolidated financial statements.

#### Consolidated Statements of Comprehensive Income

	Three Moi	Nine Months Ended			
(in millions, except per share data)	December 31, 2020	September 30, 2020	September 30, 2020		
Other noninterest expenses:					
As reported	\$ 23	\$ 23	\$	73	
Effect of accounting change	(8)	(8)		(22)	
Recast other noninterest expense	\$ 15	\$ 15	\$	51	
Provision for income taxes:					
As reported	\$ 63	\$ 48	\$	54	
Effect of accounting change	2	2		5	
Recast provision for income taxes	\$ 65	\$ 50	\$	59	
Net income:					
As reported	\$ 215	\$ 211	\$	259	
Effect of accounting change	6	6		17	
Recast net income	\$ 221	\$ 217	\$	276	
Basic earnings per common share:					
As reported	\$ 1.50	\$ 1.45	\$	1.79	
Effect of accounting change	0.04	0.04		0.12	
Recast basic earnings per common share	\$ 1.54	\$ 1.49	\$	1.91	
Diluted earnings per common share:					
As reported	\$ 1.49	\$ 1.44	\$	1.78	
Effect of accounting change	0.04	0.04		0.12	
Recast diluted earnings per common share	\$ 1.53	\$ 1.48	\$	1.90	

#### **Consolidated Balance Sheets**

(in millions)	D	December 31, 2020	S	eptember 30, 2020	June 30, 2020	Ι	December 31, 2019
Accumulated other comprehensive income (loss):							
As reported	\$	168	\$	116	\$ 158	\$	(235)
Effect of accounting change		(104)		(98)	(92)		(81)
Recast accumulated other comprehensive income (loss)	\$	64	\$	18	\$ 66	\$	(316)
Retained earnings:							
As reported	\$	9,623	\$	9,511	\$ 9,404	\$	9,538
Effect of accounting change		104		98	\$ 92		81
Recast retained earnings	\$	9,727	\$	9,609	\$ 9,496	\$	9,619

#### RECONCILIATIONS OF PREVIOUSLY REPORTED BALANCES (unaudited)

Comerica Incorporated and Subsidiaries

#### Change in Presentation of Customer Derivative Income and Foreign Exchange Income

Beginning with the first quarter 2021, the Corporation reported customer derivative income, previously a component of other noninterest income, and foreign exchange income as a combined item captioned derivative income on the Consolidated Statements of Comprehensive Income. Prior periods have been adjusted to conform to this presentation. The changes in presentation did not impact total noninterest income. The table below reconciles amounts previously reported to the new presentation.

	Three Mo	Ended	Nine Months Ended	
	December 31,		September 30,	September 30,
(in millions)	2020		2020	2020
Foreign exchange income (as reported)	\$ 11	\$	9	\$ 29
Customer derivative income (a)	8		_	19
Derivative income	\$ 19	\$	9	\$ 48
Other noninterest income (as reported)	\$ 34	\$	29	\$ 84
Less: Customer derivative income (a)	8		_	19
Other noninterest income (as adjusted)	\$ 26	\$	29	\$ 65

<sup>(</sup>a) Previously reported as a component of other noninterest income.