NEWS RELEASE

ComericA

COMERICA REPORTS FOURTH QUARTER 2017 NET INCOME OF \$112 MILLION AND ADJUSTED NET INCOME OF \$226 MILLION

<u>Full-Year 2017 Pre-tax Income of \$1.2 Billion Increased 84 Percent Compared to 2016</u> Reflects Execution of Growth in Efficiency and Revenue Initiative and Benefits from Rising Rates

DALLAS/January 16, 2018 -- Comerica Incorporated (NYSE: CMA) today reported full-year 2017 net income of \$743 million, or \$4.14 per diluted share, compared to \$477 million, or \$2.68 per diluted share for full-year 2016. Fourth quarter 2017 net income was \$112 million, or 63 cents per diluted share, compared to \$226 million, or \$1.26 per diluted share, for the third quarter 2017 and \$164 million, or 92 cents per diluted share, for the fourth quarter 2016. Fourth quarter 2016. Fourth quarter 2017 and \$110 million, or 92 cents per diluted share, for the fourth quarter 2017 results were impacted by a \$107 million charge to adjust deferred taxes as a result of the enactment of the Tax Cuts and Jobs Act.

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(dollar amounts in millions, except per share data)	4tr	1 Qtr '17	3rc	d Qtr '17	41	h Qtr '16
Net interest income	\$	545	\$	546	\$	455
Provision for credit losses		17		24		35
Noninterest income		285		275		267
Noninterest expenses		483		463		461
Pre-tax income		330		334		226
Provision for income taxes		218		108		62
Net income	\$	112	\$	226	\$	164
Net income attributable to common shares	\$	112	\$	224	\$	163
Diluted income per common share		0.63		1.26		0.92
Net interest margin		3.28		3.29		2.65
Efficiency ratio (a)		58.07		56.24		63.58
Common equity Tier 1 capital ratio (b)		11.55		11.51		11.09
Common equity ratio		11.13		11.16		10.68

(a) Noninterest expenses as a percentage of the sum of net interest income (FTE) and noninterest income excluding net securities gains (losses).

(b) December 31, 2017 ratio is estimated.

The following table reconciles adjusted earnings per share, net income attributable to common shares and return ratios.

(dollar amounts in millions, except per share data)	4th	Qtr '17	3rc	l Qtr '17	4th	n Qtr '16	F١	Ý 2017	FY	2016
Earnings per share	\$	0.63	\$	1.26	\$	0.92	\$	4.14	\$	2.68
Restructuring charges, net of tax		0.04		0.02		0.07		0.16		0.34
Deferred tax adjustment		0.61		_				0.60		_
One-time employee bonus, net of tax		0.02		—				0.02		_
Tax benefits from stock transactions		(0.02)		(0.01))	_		(0.19)		_
Adjusted earnings per share (a)	\$	1.28	\$	1.27	\$	0.99	\$	4.73	\$	3.02

-Table continues on next page-

(dollar amounts in millions, except per share data)	4th	Qtr '17	3rd Qtr '17		4th Qtr '16		FY 2017		F١	í 2016
Net income attributable to common shareholders	\$	112	\$	224	\$	163	\$	738	\$	473
Restructuring charges, net of tax		8		4		13		29		59
Deferred tax adjustment		107		—				107		_
One-time employee bonus, net of tax		3		_		_		3		_
Tax benefits from employee stock transactions		(4)		(2)		_		(35)		_
Adjusted net income attributable to common shareholders (a)	\$	226	\$	226	\$	176	\$	842	\$	532
Return on Average Assets (ROA)		0.62%	,	1.25%)	0.88%	,	1.04%	, 0	0.67%
Adjusted ROA (a)		1.26		1.27		0.95		1.19		0.75
Return on Average Common Shareholders' Equity (ROE)		5.58		11.17		8.43		9.34		6.22
Adjusted ROE (a)		11.24		11.28		9.11		10.65		6.99

"Comerica made significant forward progress in 2017," said Ralph W. Babb, Jr., chairman and chief executive officer. "Revenue grew 11 percent, including a 15 percent increase in net interest income, which benefited from higher interest rates as we prudently managed loan and deposit pricing. In addition, successful execution of our GEAR Up initiative helped increase fee income 5 percent and lowered expenses 4 percent. We continued to adeptly navigate the energy cycle, and credit quality remained strong. Altogether, this drove an 84 percent increase in pre-tax income.

"Our fourth quarter pre-tax income was stable compared to the previous quarter," said Babb. "Relative to the third quarter, the benefit from higher interest rates and loan growth was offset by a decline in interest recoveries, which were significantly elevated in the third quarter. Credit metrics were strong, with 13 basis points of net charge-offs. Fee income grew 4 percent with increases in almost every category. In conjunction with revenue growth, expenses were up, yet remained well controlled. Finally, we are distributing some of the benefits from the tax reform act to our hardworking team. We granted approximately 4,500 colleagues a one-time bonus of \$1,000 and raised our minimum wage to \$15 per hour, which impacts over 700 employees.

"As we look forward to the year ahead, we remain focused on further enhancing shareholder value by growing relationships, continued implementation of our GEAR Up initiatives and returning excess capital to our investors. The full-year impact of the 2017 rate increases should help drive further revenue growth. Also, we expect to benefit from the lower tax rate, and we are well positioned to take advantage of additional interest rate increases, favorable changes in regulation and economic growth."

Fourth Quarter 2017 Compared to Third Quarter 2017 Overview

Average total loans increased \$270 million, or 1 percent, to \$48.9 billion.

 Primarily reflected increases in National Dealer Services, Corporate Banking and Technology and Life Sciences, partially offset by decreases in general Middle Market, Energy and Mortgage Banker Finance.

Average total deposits increased \$1.1 billion, or 2 percent, to \$57.6 billion.

- Noninterest-bearing deposits increased \$723 million and interest-bearing deposits increased \$425 million in line with typical seasonality.
- Primarily reflected increases in Corporate Banking and Retail Bank.

Net interest income relatively stable at \$545 million. Excluding interest recoveries of \$13 million, which were significantly elevated in the third quarter 2017, net interest income increased \$12 million.

• Primarily reflected the benefit from increases in short-term rates, as well as an increase in average loans.

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Provision for credit losses decreased \$7 million to \$17 million.

- Net credit-related charge-offs were \$16 million, or 0.13 percent of average loans, compared to \$25 million, or 0.21 percent, in the third quarter 2017, remaining below historical levels.
- The allowance for loan losses remained \$712 million, or 1.45 percent of total loans.

Noninterest income increased \$10 million to \$285 million.

• Primarily reflected a \$6 million increase in card fees, a \$2 million increase in fiduciary income and smaller increases in almost all other categories, partially offset by a \$2 million decrease in service charges on deposit accounts primarily due to fewer business days in the fourth quarter.

Noninterest expenses increased \$20 million to \$483 million.

- Primarily reflected increases of \$10 million in salaries and benefits, \$7 million in outside processing fees tied to revenue-generating activities and \$6 million in restructuring charges.
- The increase in salaries and benefits expense primarily reflected a one-time bonus of \$1,000 to approximately 4,500 employees as well as an increase in performance-related compensation.

Provision for income taxes increased \$110 million to \$218 million.

• Primarily due to the \$107 million charge to adjust deferred taxes resulting from the Tax Cuts and Jobs Act.

Capital position remained solid at December 31, 2017.

• Returned a total of \$200 million to shareholders, including dividends and the repurchase of \$148 million of common stock (1.9 million shares) under the equity repurchase program.

Full-Year 2017 Compared to Full-Year 2016 Overview

Full-year 2017 pre-tax income, excluding restructuring charges, included GEAR Up benefits of approximately \$180 million compared to \$25 million in full-year 2016.

Average total loans decreased \$438 million, or 1 percent, to \$48.6 billion.

 Excluding cyclical declines of \$696 million in Energy and \$412 million in Mortgage Banker Finance, average loans increased \$670 million, or 1 percent, primarily reflecting an increase in National Dealer Services.

Average total deposits decreased \$483 million, or 1 percent, to \$57.3 billion.

- Noninterest-bearing deposits increased \$1.3 billion, or 4 percent, to record levels.
- Interest-bearing deposits decreased \$1.7 billion, or 6 percent, primarily due to customers using their excess liquidity for working capital needs and acquisitions, our deliberate approach to relationship pricing, as well as strategic actions we made in early 2017 in light of the new Liquidity Coverage Ratio rules.
- Average total deposits reflected decreases in Corporate Banking and Technology and Life Sciences, partially offset by increases in Commercial Real Estate and Retail Bank.

Net interest income increased \$264 million, or 15 percent, to \$2.1 billion.

• Primarily reflected the benefit from higher short-term rates by prudently managing loan and deposit pricing.

Provision for credit losses decreased \$174 million to \$74 million.

- Primarily reflected the improvement in credit quality in Energy.
- Net credit-related charge-offs were \$92 million, or 0.19 percent of average loans, in 2017, compared to \$157 million, or 0.32 percent of average loans, for 2016. The \$65 million decrease in net charge-offs primarily reflected lower Energy charge-offs.

Noninterest income increased \$56 million, or 5 percent, to \$1.1 billion, in part due to GEAR Up initiatives.

• Primarily reflected increases in card fees of \$30 million, fiduciary income of \$8 million, service charges on deposit accounts of \$8 million and smaller increases in several other categories, partially offset by decreases of \$5 million in letter of credit fees and \$4 million in commercial lending fees.

Noninterest expenses decreased \$70 million, or 4 percent, to \$1.9 billion.

Primarily reflected decreases of \$49 million in salaries and benefits, largely driven by the GEAR Up
initiative, and \$48 million in restructuring charges, partially offset by a \$30 million increase in outside
processing fees primarily tied to revenue-generating activities.

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Provision for income taxes increased \$298 million to \$491 million.

 Primarily reflected the increase in pretax income and the \$107 million charge to adjust deferred taxes, resulting from the Tax Cuts and Jobs Act, partially offset by a \$35 million tax benefit from employee stock transactions in 2017 due to new accounting guidance for stock compensation effective January 1, 2017.

Continued execution of the capital plan returned \$724 million to shareholders, an increase of \$266 million, or 58 percent, compared to 2016.

- Repurchased \$531 million, or approximately 7.3 million shares, of common stock during 2017 under the equity repurchase program.
- Increased the dividend 22 percent to \$1.09 per share.

Net Interest Income

(dollar amounts in millions)	4th Qtr '17		3rd Qtr '17		4	th Qtr '16
Net interest income	\$	545	\$	546	\$	455
Net interest margin		3.28%		3.29%		2.65%
Selected average balances:						
Total earning assets	\$	66,167	\$	66,084	\$	68,774
Total loans		48,933		48,663		48,915
Total investment securities		12,155		12,244		12,329
Federal Reserve Bank deposits		4,771		4,889		7,245
Total deposits		57,641		56,493		59,645
Total noninterest-bearing deposits		31,780		31,057		32,091
Short-term borrowings		116		815		13
Medium- and long-term debt		4,631		4,936		5,578

Net interest income was relatively stable at \$545 million in the fourth quarter 2017, compared to the third quarter 2017.

- Interest on loans decreased \$2 million, primarily reflecting the impact of significant interest recoveries in the third quarter 2017 that were not repeated (-\$13 million), the benefit from higher short-term rates (+\$6 million), an increase in average loan balances (+\$3 million) and other dynamics, primarily elevated loan fees (+\$2 million).
- Interest on investment securities increased \$1 million, primarily reflecting an increase in yields.
- Interest expense on deposits increased \$2 million, primarily reflecting higher rates on larger money market accounts.
- Interest expense on debt decreased \$2 million, primarily due to a decrease in average borrowings.

The net interest margin remained relatively stable at 3.28 percent compared to the third quarter 2017. Excluding interest recoveries, which were significantly elevated in the third quarter 2017 (-8 basis points), net interest margin increased 7 basis points. This reflected the net benefit from higher rates (+4 basis points), other dynamics (+1 bps) and lower wholesale funding costs (+2 bps).

Credit Quality

"Our credit quality remained strong in the fourth quarter," said Babb. "We continue to see positive trends, particularly in the Energy portfolio. Total criticized loans, nonaccrual loans, and charge-offs decreased. We have maintained a conservative stance regarding economic and market conditions."

(dollar amounts in millions)	4th	Qtr '17	3rc	d Qtr '17	4tl	n Qtr '16
Credit-related charge-offs	\$	29	\$	37	\$	48
Recoveries		13		12		12
Net credit-related charge-offs		16		25		36
Net credit-related charge-offs/Average total loans		0.13%		0.21%		0.29%
Provision for credit losses	\$	17	\$	24	\$	35
Nonperforming loans		410		452		590
Nonperforming assets (NPAs)		415		458		607
NPAs/Total loans and foreclosed property		0.84%		0.93%		1.24%
Loans past due 90 days or more and still accruing	\$	35	\$	12	\$	19
Allowance for loan losses		712		712		730
Allowance for credit losses on lending-related commitments (a)		42		41		41
Total allowance for credit losses		754		753		771
Allowance for loan losses/Period-end total loans		1.45%		1.45%		1.49%
Allowance for loan losses/Nonperforming loans		173		157		124

(a) Included in "Accrued expenses and other liabilities" on the consolidated balance sheets.

• Energy business line loans were \$1.8 billion at December 31, 2017, or 4 percent of total loans, compared to \$2.1 billion at September 30, 2017.

- Criticized Energy loans decreased \$119 million, to \$508 million.
- Energy net charge-offs were \$1 million, compared to \$9 million in the third quarter 2017.
- Criticized loans decreased \$203 million to \$2.2 billion at December 31, 2017, compared to \$2.4 billion at September 30, 2017. Criticized loans are generally consistent with the Special Mention, Substandard and Doubtful categories defined by regulatory authorities.

Full-Year 2018 Outlook

For full-year 2018 compared to full-year 2017, management expects the following, assuming a continuation of the current economic and low rate environment as well as approximately \$270 million of benefits from the GEAR Up initiative:

- Average loans higher in line with Gross Domestic Product, reflecting increases in most lines of business while remaining stable in Energy and Corporate Banking.
- Net interest income higher, reflecting full-year benefits from the 2017 rate increases and loan growth.
 - Full-year benefit from 2017 rate increases expected to be \$110 million to \$125 million, assuming a 20 percent to 40 percent deposit beta for the December rate increase.
 - Elevated interest recoveries of \$28 million in 2017 not expected to repeat in 2018.
- Provision for credit losses of 15 basis points to 25 basis points and net charge-offs to remain low, with continued solid performance of the overall portfolio.
- Excluding deferred compensation of \$8 million in 2017, noninterest income higher by 4 percent¹, benefiting from the continued execution of GEAR Up opportunities helping to drive growth in treasury management income, card fees, brokerage fees and fiduciary income.
- Noninterest expenses higher by 1 percent¹, reflecting \$47 million to \$57 million in restructuring charges and an additional \$50 million benefit from the GEAR Up initiatives. Additionally, headwinds include higher technology expenditures and typical inflationary pressures, as well as outside processing expenses to increase in line with growing revenue.
- Income tax expense to approximate 23 percent of pre-tax income with the passage of the Tax Cuts and Jobs Acts, assuming no tax impact from employee stock transactions.

¹ Beginning January 1, 2018, as a result of adopting a new accounting standard, card fee revenue from certain card products will be presented net of network costs in noninterest income, as opposed to the current presentation of associated network costs in noninterest expenses. Other smaller revenue streams will be similarly impacted. These changes in presentation will not impact net income and are not reflected in this outlook. Management expects the efficiency ratio to improve 150 basis points to 200 basis points as a result of these changes. Costs impacted by Accounting Standards Codification Topic 606 were approximately \$120 million for the year ended December 31, 2017.

Business Segments

For a summary of business segment and geographic market quarterly results, see the Business Segment Financial Results and Market Segment Financial Results tables included later in this report. The financial results provided are based on the internal business unit and geographic market structures of Comerica and methodologies in effect at December 31, 2017. A discussion of business segment and geographic market year-to-date results will be included in Comerica's 2017 Form 10-K.

Conference Call and Webcast

Comerica will host a conference call to review fourth quarter 2017 financial results at 7 a.m. CT Tuesday January 16, 2018. Interested parties may access the conference call by calling (800) 309-2262 or (706) 679-5261 (event ID No. 22791267). The call and supplemental financial information can also be accessed via Comerica's "Investor Relations" page at www.comerica.com. A replay of the Webcast can be accessed via Comerica's "Investor Relations" page at www.comerica.com.

Comerica Incorporated is a financial services company headquartered in Dallas, Texas, and strategically aligned by three major business segments: The Business Bank, The Retail Bank and Wealth Management. Comerica focuses on relationships and helping people and businesses be successful. In addition to Texas, Comerica Bank locations can be found in Arizona, California, Florida and Michigan, with select businesses operating in several other states, as well as in Canada and Mexico.

This press release contains both financial measures based on accounting principles generally accepted in the United States (GAAP) and non-GAAP based financial measures, which are used where management believes it to be helpful in understanding Comerica's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as a reconciliation to the comparable GAAP financial measure, can be found in this press release. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

Forward-looking Statements

Any statements in this news release that are not historical facts are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. Words such as "anticipates," "believes," "contemplates," "feels," "expects," "estimates," "seeks," "strives," "plans," "intends," "outlook," "forecast," "position," "target," "mission," "assume," "achievable," "potential," "strategy," "goal," "aspiration," "opportunity," "initiative," "outcome," "continue," "remain," "maintain," "on track," "trend," "objective," "looks forward," "projects," "models" and variations of such words and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "might," "can," "may" or similar expressions, as they relate to Comerica or its management, are intended to identify forward-looking statements. These forward-looking statements are predicated on the beliefs and assumptions of Comerica's management based on information known to Comerica's management as of the date of this news release and do not purport to speak as of any other date. Forward-looking statements may include descriptions of plans and objectives of Comerica's management for future or past operations, products or services, including the GEAR Up initiative, and forecasts of Comerica's revenue, earnings or other measures of economic performance, including statements of profitability, business segments and subsidiaries as well as estimates of the economic benefits of the GEAR Up initiative, estimates of credit trends and global stability. Such statements reflect the view of Comerica's management as of this date with respect to future events and are subject to risks and uncertainties. Should one or more of these risks materialize or should underlying beliefs or assumptions prove incorrect, Comerica's actual results could differ materially from those discussed. Factors that could cause or contribute to such differences are changes in general economic, political or industry conditions; changes in monetary and fiscal policies, including changes in interest rates; whether Comerica may achieve opportunities for revenue enhancements and efficiency improvements under the GEAR Up initiative, or changes in the scope or assumptions underlying the GEAR Up initiative; Comerica's ability to maintain adequate sources of funding and liquidity; the effects of more stringent capital or liquidity requirements; declines or other changes in the businesses or industries of Comerica's customers, in particular the energy industry; unfavorable developments concerning credit quality; operational difficulties, failure of technology infrastructure or information security incidents; changes in regulation or oversight; reliance on other companies to provide certain key components of business infrastructure; changes in the financial markets, including fluctuations in interest rates and their impact on deposit pricing; reductions in Comerica's credit rating; the interdependence of financial service companies; the implementation of Comerica's strategies and business initiatives; damage to Comerica's reputation; Comerica's ability to utilize technology to efficiently and effectively develop, market and deliver new products and services; competitive product and pricing pressures among financial institutions within Comerica's markets; changes in customer behavior; any future strategic acquisitions or divestitures; management's ability to maintain and expand customer relationships; management's ability to retain key officers and employees; the impact of legal and regulatory proceedings or determinations; the effectiveness of methods of reducing risk exposures; the effects of terrorist activities and other hostilities; the effects of catastrophic events including, but not limited to, hurricanes, tornadoes, earthquakes, fires, droughts and floods; potential legislative, administrative or judicial changes or interpretations related to the tax treatment of corporations; changes in accounting standards and the critical nature of Comerica's accounting policies. Comerica cautions that the foregoing list of factors is not allinclusive. For discussion of factors that may cause actual results to differ from expectations, please refer to our filings with the Securities and Exchange Commission. In particular, please refer to "Item 1A. Risk Factors" beginning on page 12 of Comerica's Annual Report on Form 10-K for the year ended December 31, 2016. Forward-looking statements speak only as of the date they are made. Comerica does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. For any forward-looking statements made in this news release or in any documents. Comerica claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

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CONSOLIDATED FINANCIAL HIGHLIGHTS (unaudited)

Comerica Incorporated and Subsidiaries

		1	Гhr	ee Months Ende	 Years Ended					
	Dec	ember 31,	5	September 30,	D	ecember 31,	 December	r 31,		
(in millions, except per share data)		2017		2017		2016	2017	2016		
PER COMMON SHARE AND COMMON STOCK DATA										
Diluted net income	\$	0.63	\$		\$	0.92	\$ 4.14 \$	2.68		
Cash dividends declared		0.30		0.30		0.23	1.09	0.89		
Average diluted shares (in thousands)		175,818		177,411		177,457	178,125	176,730		
KEY RATIOS										
Return on average common shareholders' equity		5.58%	6	11.17%)	8.43%	9.34%	6.22%		
Return on average assets		0.62		1.25		0.88	1.04	0.67		
Common equity tier 1 and tier 1 risk-based capital ratio (a)		11.55		11.51		11.09				
Total risk-based capital ratio (a)		13.71		13.65		13.27				
Leverage ratio (a)		10.75		10.87		10.18				
Common equity ratio		11.13		11.16		10.68				
Tangible common equity ratio (b)		10.32		10.35		9.89				
AVERAGE BALANCES										
Commercial loans		30,719		30,603		30,792	30,415	31,062		
Real estate construction loans		3,031		2,933		2,837	2,958	2,508		
Commercial mortgage loans		9,054		8,977		8,918	9,005	8,981		
Lease financing		470		470		619	509	684		
International loans		1,122		1,156		1,303	1,157	1,367		
Residential mortgage loans		2,014		2,005		1,923	1,989	1,894		
Consumer loans		2,523		2,519		2,523	2,525	2,500		
Total loans		48,933		48,663		48,915	48,558	48,996		
Earning assets		66,167		66,084		68,774	66,300	66,545		
Total assets		71,398		71,251		74,126	71,452	71,743		
Noninterest-bearing deposits		31,780		31,057		32,091	31,013	29,751		
Interest-bearing deposits		25,861		25,436		27,554	26,245	27,990		
Total deposits		57,641		56,493		59,645	57,258	57,741		
Common shareholders' equity		7,987		8,008		7,734	7,952	7,674		
NET INTEREST INCOME										
Net interest income	\$	545	\$		\$	455	\$ 2,061 \$	1,797		
Net interest margin (fully taxable equivalent)		3.28%	6	3.29%)	2.65%	3.12%	2.71%		
CREDIT QUALITY										
Total nonperforming assets	\$	415	\$	458	\$	607				
Loans past due 90 days or more and still accruing		35		12		19				
Net credit-related charge-offs		16		25		36	\$ 92 \$	157		
Allowance for loan losses		712		712		730				
Allowance for credit losses on lending-related commitments		42		41		41				
Total allowance for credit losses		754		753		771				
Allowance for loan losses as a percentage of total loans		1.45%	6	1.45%		1.49%				
Net credit-related charge-offs as a percentage of average total loans		0.13		0.21		0.29	0.19%	0.32%		
Nonperforming assets as a percentage of total loans and foreclosed property		0.84		0.93		1.24				
Allowance for loan losses as a percentage of total nonperforming loans		173		157		124				

(a) December 31, 2017 ratios are estimated.(b) See Reconciliation of Non-GAAP Financial Measures.

CONSOLIDATED BALANCE SHEETS

Comerica Incorporated and Subsidiaries

(in millions, except share data)		ember 31, 2017	September 30, 2017	December 31, 2016
	(un	audited)	(unaudited)	
ASSETS				
Cash and due from banks	\$	1,438	\$ 1,351	\$ 1,249
Interest-bearing deposits with banks		4,407	4,853	5,969
Other short-term investments		96	92	92
Investment securities available-for-sale		10,938	10,998	10,787
Investment securities held-to-maturity		1,266	1,344	1,582
Commercial loans		31,060	31,062	30,994
Real estate construction loans		2,961	3,018	2,869
Commercial mortgage loans		9,159	8,985	8,931
Lease financing		468	475	572
International loans		983	1,159	1,258
Residential mortgage loans		1,988	1,999	1,942
Consumer loans		2,554	2,511	2,522
Total loans		49,173	49,209	49,088
Less allowance for loan losses		(712)	(712)	(730
Net loans		48,461	48,497	48,358
Premises and equipment		466	467	501
Accrued income and other assets		4,495	4,415	4,440
Total assets	\$	71,567	\$ 72,017	\$ 72,978
LIABILITIES AND SHAREHOLDERS' EQUITY				
Noninterest-bearing deposits	\$	32,071	\$ 32,391	\$ 31,540
Money market and interest-bearing checking deposits		21,500	20,869	22,556
Savings deposits		2,152	2,147	2,064
Customer certificates of deposit		2,165	2,342	2,806
Foreign office time deposits		15	70	19
Total interest-bearing deposits		25,832	25,428	27,445
Total deposits		57,903	57,819	58,985
Short-term borrowings		10	509	25
Accrued expenses and other liabilities		1,069	1,018	1,012
Medium- and long-term debt		4,622	4,637	5,160
Total liabilities		63,604	63,983	65,182
Common stock - \$5 par value:				
Authorized - 325,000,000 shares				
		1,141	1,141	1,141
Issued - 228,164,824 shares				2,135
		2,122	2,112	
Issued - 228,164,824 shares			2,112 (359)	
Issued - 228,164,824 shares Capital surplus		2,122		(383
Issued - 228,164,824 shares Capital surplus Accumulated other comprehensive loss		2,122 (364)	(359)	(383 7,331
Issued - 228,164,824 shares Capital surplus Accumulated other comprehensive loss Retained earnings Less cost of common stock in treasury - 55,306,483 shares at 12/31/17; 53,835,135 shares at 9/30/17 and		2,122 (364) 7,800	(359) 7,746	(383 7,331 (2,428 7,796

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

Comerica Incorporated and Subsidiaries

	Т	hree Month	s Ended	Years Ended					
		December	: 31,	December 31,					
(in millions, except per share data)		2017	2016	2	2017	2016			
INTEREST INCOME									
Interest and fees on loans	\$	498 \$	412	\$	1,872 \$	1,635			
Interest on investment securities		64	62		250	247			
Interest on short-term investments		16	10		60	27			
Total interest income		578	484		2,182	1,909			
INTEREST EXPENSE									
Interest on deposits		13	10		42	40			
Interest on short-term borrowings		_			3				
Interest on medium- and long-term debt		20	19		76	72			
Total interest expense		33	29		121	112			
Net interest income		545	455		2,061	1,797			
Provision for credit losses		17	35		74	248			
Net interest income after provision for credit losses		528	420		1,987	1,549			
NONINTEREST INCOME									
Card fees		91	79		333	303			
Service charges on deposit accounts		55	54		227	219			
Fiduciary income		50	48		198	190			
Commercial lending fees		22	21		85	89			
Letter of credit fees		11	12		45	50			
Bank-owned life insurance		12	12		43	42			
Foreign exchange income		12	11		45	42			
Brokerage fees		6	5		23	19			
Net securities losses		_	(2)		(3)	(5)			
Other noninterest income		26	27		111	102			
Total noninterest income		285	267		1,107	1,051			
NONINTEREST EXPENSES									
Salaries and benefits expense		235	219		912	961			
Outside processing fee expense		99	89		366	336			
Net occupancy expense		40	40		154	157			
Equipment expense		11	13		45	53			
Restructuring charges		13	20		45	93			
Software expense		31	29		126	119			
FDIC insurance expense		13	15		51	54			
Advertising expense		9	6		28	21			
Litigation-related expense		_	1		(2)	1			
Other noninterest expenses		32	29		135	135			
Total noninterest expenses		483	461		1,860	1,930			
Income before income taxes		330	226		1,234	670			
Provision for income taxes		218	62		491	193			
NET INCOME		112	164		743	477			
Less income allocated to participating securities		_	1		5	4			
Net income attributable to common shares	\$	112 \$	163	\$	738 \$	473			
Earnings per common share:	*	ψ	100	*					
Basic	\$	0.65 \$	0.95	\$	4.23 \$	2.74			
Diluted	*	0.63	0.92	Ŧ	4.14	2.68			
Comprehensive income		107	73		762	523			
-									
Cash dividends declared on common stock		52	40		193	154			
Cash dividends declared per common share		0.30	0.23		1.09	0.89			

CONSOLIDATED QUARTERLY STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

Comerica Incorporated and Subsidiaries

	Fo	urth	Т	hird	Seco	ond	Fi	irst	Fo	ourth		Fourth	Quarter 20	17 C	ompared	l To:
	Qu	arter	Qu	arter	Qua	rter	Qu	arter	Qu	ıarter	T	hird Qua	rter 2017	Foi	irth Qua	rter 2016
(in millions, except per share data)	2	017	2	017	201	17	20	017	2	2016	Α	mount	Percent	An	nount	Percent
INTEREST INCOME																
Interest and fees on loans	\$	498	\$	500	\$	453	\$	421	\$	412	\$	(2)	— %	\$	86	21 %
Interest on investment securities		64		63		62		61		62		1	1		2	3
Interest on short-term investments		16		16		14		14		10		_	—		6	67
Total interest income		578		579		529		496		484		(1)	_		94	19
INTEREST EXPENSE												~ /				
Interest on deposits		13		11		9		9		10		2	19		3	29
Interest on short-term borrowings		_		3		_		_		_		(3)	n/m		_	_
Interest on medium- and long-term debt		20		19		20		17		19		1	2		1	8
Total interest expense		33		33		29		26		29					4	16
Net interest income		545		546		500		470		455		(1)	_		90	20
Provision for credit losses		17		24		17		16		35		(7)	(31)		(18)	(52)
Net interest income after provision									_						<u> </u>	
for credit losses		528		522		483		454		420		6	1		108	26
NONINTEREST INCOME																
Card fees		91		85		80		77		79		6	8		12	16
Service charges on deposit accounts		55		57		57		58		54		(2)	(2)		1	4
Fiduciary income		50		48		51		49		48		2	3		2	5
Commercial lending fees		22		21		22		20		21		1	3		1	2
Letter of credit fees		11		11		11		12		12		—	—		(1)	(12)
Bank-owned life insurance		12		12		9		10		12		—	—		—	—
Foreign exchange income		12		11		11		11		11		1	6		1	6
Brokerage fees		6		6		6		5		5		—	—		1	12
Net securities losses		—		(1)		(2)		—		(2)		1	7		2	n/m
Other noninterest income		26		25		31		29		27	_	1	10	_	(1)	_
Total noninterest income		285		275		276		271		267		10	4		18	7
NONINTEREST EXPENSES																
Salaries and benefits expense		235		225		219		233		219		10	5		16	8
Outside processing fee expense		99		92		88		87		89		7	8		10	12
Net occupancy expense		40		38		38		38		40		2	6		—	—
Equipment expense		11		12		11		11		13		(1)	—		(2)	(13)
Restructuring charges		13		7		14		11		20		6	63		(7)	(41)
Software expense		31		35		31		29		29		(4)	(13)		2	5
FDIC insurance expense		13		13		12		13		15		—	—		(2)	(14)
Advertising expense		9		8		7		4		6		1	11		3	54
Litigation-related expense		—				—		(2)		1			—		(1)	n/m
Other noninterest expenses		32		33		37		33		29		(1)	(3)		3	13
Total noninterest expenses		483		463		457		457		461		20	4		22	5
Income before income taxes		330		334		302		268		226		(4)	(1)		104	46
Provision for income taxes		218		108		99		66		62		110	n/m		156	n/m
NET INCOME		112		226		203		202		164		(114)	(50)		(52)	(32)
Less income allocated to participating securities		_		2		1		2		1		(2)	(50)		(1)	(45)
Net income attributable to common shares	\$	112	\$	224	\$	202	\$	200	\$	163	\$	(112)	(50)%	\$	(51)	(32)%
Earnings per common share:																
Basic	\$	0.65	\$	1.29		1.15	\$	1.15	\$	0.95	\$	(0.64)	(50)%	\$	(0.30)	(32)%
Diluted		0.63		1.26		1.13		1.11		0.92		(0.63)	(50)		(0.29)	(32)
Comprehensive income		107		228		221		206		73		(121)	(53)		34	48
Cash dividends declared on common stock		52		53		46		42		40		(1)	(1)		12	29
Cash dividends declared per common share		0.30		0.30	(0.26		0.23		0.23		_	—		0.07	30

n/m - not meaningful

ANALYSIS OF THE ALLOWANCE FOR LOAN LOSSES (unaudited)

Comerica Incorporated and Subsidiaries

		2017									
(in millions)	2	4th Qtr	31	d Qtr	2r	nd Qtr	1	st Qtr	41	th Qtr	
Balance at beginning of period	\$	712	\$	705	\$	708	\$	730	\$	727	
Loan charge-offs:											
Commercial		26		35		34		38		37	
Commercial mortgage		1		—		1		1		1	
Lease financing		—		1		—		—		—	
International		1		—		2		3		8	
Consumer		1		1		2		2		2	
Total loan charge-offs		29		37		39		44		48	
Recoveries on loans previously charged-off:											
Commercial		7		6		17		7		7	
Real estate construction		—		1		—				—	
Commercial mortgage		2		2		3		2		3	
International		2		1		—		—		—	
Residential mortgage		1		_		_		—		1	
Consumer		1		2		1		2		1	
Total recoveries		13		12		21		11		12	
Net loan charge-offs		16		25		18		33		36	
Provision for loan losses		16		31		15		11		39	
Foreign currency translation adjustment				1		—				—	
Balance at end of period	\$	712	\$	712	\$	705	\$	708	\$	730	
Allowance for loan losses as a percentage of total loans		1.45%	6	1.45%	ó	1.43%	0	1.47%		1.49%	
Net loan charge-offs as a percentage of average total loans		0.13		0.21		0.15		0.28		0.29	

ANALYSIS OF THE ALLOWANCE FOR CREDIT LOSSES ON LENDING-RELATED COMMITMENTS (unaudited)

Comerica Incorporated and Subsidiaries

(in millions) Balance at beginning of period Add: Provision for credit losses on lending-related commitments	2017											
(in millions)	4th	Qtr	3rd	Qtr	2nd Qtr	1st Qtr		4th Qtr				
Balance at beginning of period	\$	41	\$	48	\$ 46	\$ 41	\$	45				
Add: Provision for credit losses on lending-related commitments		1		(7)	2	5		(4)				
Balance at end of period	\$	42	\$	41	\$ 48	\$ 46	\$	41				

NONPERFORMING ASSETS (unaudited)

Comerica Incorporated and Subsidiaries

	2017									2016		
(in millions)	4	th Qtr	3r	d Qtr	2n	ıd Qtr	1	st Qtr	4t	h Qtr		
SUMMARY OF NONPERFORMING ASSETS AND PAST DUE LOANS												
Nonaccrual loans:												
Business loans:												
Commercial	\$	309	\$	345	\$	379	\$	400	\$	445		
Commercial mortgage		31		35		41		41		46		
Lease financing		4		8		8		6		6		
International		6		6		6		8		14		
Total nonaccrual business loans		350		394		434		455		511		
Retail loans:												
Residential mortgage		31		28		36		39		39		
Consumer:												
Home equity		21		22		23		26		28		
Other consumer		—		—		—		1		4		
Total consumer		21		22		23		27		32		
Total nonaccrual retail loans		52		50		59		66		71		
Total nonaccrual loans		402		444		493		521		582		
Reduced-rate loans		8		8		8		8		8		
Total nonperforming loans		410	_	452		501		529		590		
Foreclosed property		5		6		18		16		17		
Total nonperforming assets	\$	415	\$	458	\$	519	\$	545	\$	607		
Nonperforming loans as a percentage of total loans		0.83%	<i>6</i>	0.92%)	1.01%	, D	1.10%		1.20%		
Nonperforming assets as a percentage of total loans												
and foreclosed property		0.84		0.93		1.05		1.13		1.24		
Allowance for loan losses as a percentage of total		170		1.57		1 4 1		124		104		
nonperforming loans		173		157		141		134		124		
Loans past due 90 days or more and still accruing	\$	35	\$	12	\$	30	\$	26	\$	19		
ANALYSIS OF NONACCRUAL LOANS												
Nonaccrual loans at beginning of period	\$	444	\$	493	\$	521	\$	582	\$	631		
Loans transferred to nonaccrual (a)		73		66		54		104		60		
Nonaccrual business loan gross charge-offs (b)		(28)		(36)		(37)		(42)		(46)		
Nonaccrual business loans sold (c)		(22)		(10)		—		(8)		(10)		
Payments/Other (d)		(65)		(69)		(45)		(115)		(53)		
Nonaccrual loans at end of period	\$	402	\$	444	\$	493	\$	521	\$	582		
(a) Based on an analysis of nonaccrual loans with book balances greater than \$2 mil	lion.											
(b) Analysis of gross loan charge-offs:												
Nonaccrual business loans	\$	28	\$	36	\$	37	\$	42	\$	46		
Consumer and residential mortgage loans		1		1		2		2		2		
Total gross loan charge-offs	\$	29	\$	37	\$	39	\$	44	\$	48		
(c) Analysis of loans sold:												
Nonaccrual business loans	\$	22	\$	10	\$	_	\$	8	\$	10		
Performing criticized loans		12		—		—						

(d) Includes net changes related to nonaccrual loans with balances less than \$2 million, payments on nonaccrual loans with book balances greater than \$2 million and transfers of nonaccrual loans to foreclosed property. Excludes business loan gross charge-offs and business nonaccrual loans sold.

ANALYSIS OF NET INTEREST INCOME (unaudited) *Comerica Incorporated and Subsidiaries*

				Years	Ended			
		Dece	ember 31, 2	017	I)ecem	ber 31, 20)16
(dollar amounts in millions)	Aver: Balai		Interest	Average Rate (a)	Average Balance		nterest	Average Rate (a)
Commercial loans	\$ 30	,415	\$ 1,162	3.83%	\$ 31,06	2 \$	1,008	3.26%
Real estate construction loans	2	,958	124	4.18	2,50	8	91	3.63
Commercial mortgage loans	9	,005	358	3.97	8,98	1	314	3.49
Lease financing		509	13	2.64	68	4	18	2.65
International loans	1	,157	47	4.07	1,36	7	50	3.63
Residential mortgage loans	1	,989	74	3.70	1,89	4	71	3.76
Consumer loans	2	,525	94	3.70	2,50	0	83	3.32
Total loans	48	,558	1,872	3.86	48,99	6	1,635	3.34
Mortgage-backed securities (b)	9	,330	202	2.17	9,35	6	203	2.19
Other investment securities	2	,877	48	1.67	2,99	2	44	1.51
Total investment securities (b)	12	,207	250	2.05	12,34	-8	247	2.02
Interest-bearing deposits with banks	5	,443	60	1.09	5,09	9	26	0.51
Other short-term investments		92		0.64	10	2	1	0.61
Total earning assets	66	,300	2,182	3.30	66,54	-5	1,909	2.88
Cash and due from banks	1	,209			1,14	-6		
Allowance for loan losses		(728)			(73	0)		
Accrued income and other assets	4	,671			4,78	2		
Total assets	\$ 71	,452			\$ 71,74	.3		
Money market and interest-bearing checking deposits	\$ 21	,585	33	0.15	\$ 22,74	4	27	0.11
Savings deposits	2	,133	—	0.02	2,01	3	—	0.02
Customer certificates of deposit	2	,471	9	0.36	3,20	0	13	0.40
Foreign office time deposits		56	—	0.64	3	3	_	0.35
Total interest-bearing deposits	26	,245	42	0.16	27,99	0	40	0.14
Short-term borrowings		277	3	1.14	13	8	_	0.45
Medium- and long-term debt	4	,969	76	1.51	4,91	7	72	1.45
Total interest-bearing sources	31	,491	121	0.38	33,04	5	112	0.34
Noninterest-bearing deposits	31	,013			29,75	1		
Accrued expenses and other liabilities		996			1,27	3		
Total shareholders' equity	7	,952			7,67	4		
Total liabilities and shareholders' equity	\$ 71	,452			\$ 71,74	3		
Net interest income/rate spread			\$ 2,061	2.92		\$	1,797	2.54
Impact of net noninterest-bearing sources of funds		_		0.20				0.17
Net interest margin (as a percentage of average earning assets)				3.12%				2.71%

(a) Fully taxable equivalent.(b) Includes investment securities available-for-sale and investment securities held-to-maturity.

ANALYSIS OF NET INTEREST INCOME (unaudited)

Comerica Incorporated and Subsidiaries

				Three	Months	Ended					
	Dec	ember 31,	2017	Sept	ember 30,	2017	December 31, 2016				
(dollar amounts in millions)	Average Balance	Interest	Average Rate (a)	Average Balance	Interest	Average Rate (a)	Average Balance	Interest	Average Rate (a)		
Commercial loans	\$ 30,719	\$ 311	4.03%	\$ 30,603	\$ 312	4.07%	\$ 30,792	\$ 255	3.30%		
Real estate construction loans	3,031	34	4.44	2,933	33	4.36	2,837	26	3.65		
Commercial mortgage loans	9,054	93	4.08	8,977	95	4.20	8,918	78	3.49		
Lease financing	470	4	3.39	470	3	3.36	619	3	1.95		
International loans	1,122	12	4.41	1,156	12	4.13	1,303	12	3.70		
Residential mortgage loans	2,014	19	3.66	2,005	20	3.95	1,923	17	3.60		
Consumer loans	2,523	25	3.92	2,519	25	3.84	2,523	21	3.28		
Total loans	48,933	498	4.04	48,663	500	4.09	48,915	412	3.36		
Mortgage-backed securities (b)	9,315	52	2.19	9,361	51	2.17	9,386	51	2.16		
Other investment securities	2,840	12	1.71	2,883	12	1.69	2,943	11	1.54		
Total investment securities (b)	12,155	64	2.08	12,244	63	2.06	12,329	62	2.01		
Interest-bearing deposits with banks	4,987	16	1.30	5,086	16	1.26	7,438	10	0.52		
Other short-term investments	92	_	0.58	91	_	0.72	92	—	0.47		
Total earning assets	66,167	578	3.47	66,084	579	3.49	68,774	484	2.81		
Cash and due from banks	1,274			1,234			1,290				
Allowance for loan losses	(726))		(718))		(740)				
Accrued income and other assets	4,683			4,651			4,802				
Total assets	\$ 71,398			\$ 71,251			\$ 74,126				
Money market and interest-bearing checking deposits	\$ 21,402	10	0.19	\$ 20,819	9	0.15	\$ 22,585	7	0.12		
Savings deposits	2,152		0.02	2,152	—	0.02	2,064	—	0.02		
Customer certificates of deposit	2,259	3	0.35	2,390	2	0.36	2,878	3	0.39		
Foreign office time deposits	48	_	0.76	75	_	0.66	27	_	0.36		
Total interest-bearing deposits	25,861	13	0.19	25,436	11	0.16	27,554	10	0.14		
Short-term borrowings	116	_	1.16	815	3	1.15	13	_	0.50		
Medium- and long-term debt	4,631	20	1.69	4,936	19	1.61	5,578	19	1.30		
Total interest-bearing sources	30,608	33	0.42	31,187	33	0.42	33,145	29	0.33		
Noninterest-bearing deposits	31,780			31,057			32,091				
Accrued expenses and other liabilities	1,023			999			1,156				
Total shareholders' equity	7,987			8,008			7,734				
Total liabilities and shareholders' equity	\$ 71,398			\$ 71,251			\$ 74,126				
Net interest income/rate spread		\$ 545	3.05		\$ 546	3.07		\$ 455	2.48		
Impact of net noninterest-bearing sources of funds			0.23			0.22			0.17		
Net interest margin (as a percentage of average earning assets)			3.28%			3.29%			2.65%		

(a) Fully taxable equivalent.

(b) Includes investment securities available-for-sale and investment securities held-to-maturity.

CONSOLIDATED STATISTICAL DATA (unaudited)

Comerica Incorporated and Subsidiaries

(in millions, except per share data)		cember 31, 2017	S	eptember 30, 2017	J	June 30, 2017	N	1arch 31, 2017	De	cember 31, 2016
Commercial loans:										
Floor plan	\$	4,359	\$	3,960	\$	4,346	\$	4,191	\$	4,269
Other		26,701		27,102		27,103		26,024		26,725
Total commercial loans		31,060		31,062		31,449		30,215		30,994
Real estate construction loans		2,961		3,018		2,857		2,930		2,869
Commercial mortgage loans		9,159		8,985		8,974		9,021		8,931
Lease financing		468		475		472		550		572
International loans		983		1,159		1,145		1,106		1,258
Residential mortgage loans		1,988		1,999		1,976		1,944		1,942
Consumer loans:										
Home equity		1,816		1,790		1,796		1,790		1,800
Other consumer		738		721		739		747		722
Total consumer loans		2,554		2,511		2,535		2,537		2,522
Total loans	\$	49,173	\$	49,209	\$	49,408	\$	48,303	\$	49,088
Goodwill	\$	635	\$	635	\$	635	\$	635	\$	635
Core deposit intangible		6		6		7		7		7
Other intangibles		2		2		2		3		3
Common equity tier 1 capital (a)		7,686		7,752		7,705		7,667		7,540
Risk-weighted assets (a)		66,573		67,341		66,928		66,355		67,966
Common equity tier 1 and tier 1 risk-based capital ratio (a)		11.55%	ó	11.51%	D	11.51%	ó	11.55%	0	11.09%
Total risk-based capital ratio (a)		13.71		13.65		13.66		13.72		13.27
Leverage ratio (a)		10.75		10.87		10.80		10.67		10.18
Common equity ratio		11.13		11.16		11.18		10.87		10.68
Tangible common equity ratio (b)		10.32		10.35		10.37		10.07		9.89
Common shareholders' equity per share of common stock	\$	46.07	\$	46.09	\$	45.39	\$	44.69	\$	44.47
Tangible common equity per share of common stock (b)		42.34		42.39		41.73		41.05		40.79
Market value per share for the quarter:										
High		88.22		76.76		75.30		75.00		70.44
Low		74.16		64.04		64.75		64.27		46.75
Close		86.81		76.26		73.24		68.58		68.11
Quarterly ratios:										
Return on average common shareholders' equity		5.58%	ó	11.17%	,)	10.26%	ó	10.42%	6	8.43%
Return on average assets		0.62		1.25		1.14		1.14		0.88
Efficiency ratio (c)		58.07		56.24		58.63		61.63		63.58
Number of banking centers		438		439		439		458		458
Number of employees - full time equivalent		7,999		7,974		8,017		8,044		7,960

(a) December 31, 2017 amounts and ratios are estimated.

(b) See Reconciliation of Non-GAAP Financial Measures.

(c) Noninterest expenses as a percentage of the sum of net interest income (FTE) and noninterest income excluding net securities gains (losses).

PARENT COMPANY ONLY BALANCE SHEETS (unaudited)

Comerica Incorporated

in millions, except share data)		mber 31, 2017	September 30, 2017		mber 31, 2016
ASSETS					
Cash and due from subsidiary bank	\$	1,059	\$ 974	\$	761
Other short-term investments		92	89		87
Investment in subsidiaries, principally banks		7,467	7,639		7,561
Premises and equipment		2	2		2
Other assets		127	114		150
Total assets	\$	8,747	\$ 8,818	\$	8,561
LIABILITIES AND SHAREHOLDERS' EQUITY					
Medium- and long-term debt	\$	602	\$ 606	\$	604
Other liabilities		182	178		161
Total liabilities		784	784		765
Common stock - \$5 par value:					
Authorized - 325,000,000 shares					
Issued - 228,164,824 shares		1,141	1,141		1,141
Capital surplus		2,122	2,112		2,135
Accumulated other comprehensive loss		(364)) (359)	(383
Retained earnings		7,800	7,746		7,331
Less cost of common stock in treasury - 55,306,483 shares at 12/31/17; 53,835,135 shares at 9/30/17 and 52,851,156 shares at 12/31/16		(2,736)) (2,606)	(2,428
Total shareholders' equity		7,963	8,034		7,796
Total liabilities and shareholders' equity	\$	8,747	\$ 8,818	\$	8,561

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)

Comerica Incorporated and Subsidiaries

				Accumulated			
	Common	Stock	_	Other			Total
	Shares		Capital	Comprehensive	Retained	Treasury	Shareholders'
(in millions, except per share data)	Outstanding	Amount	Surplus	Loss	Earnings	Stock	Equity
BALANCE AT DECEMBER 31, 2015	175.7	\$ 1,141	\$ 2,173	\$ (429)	\$ 7,084	\$ (2,409)	\$ 7,560
Net income	—	_	_	—	477		477
Other comprehensive loss, net of tax	_	_	_	46			46
Cash dividends declared on common stock (\$0.89 per share)	—	—	_	—	(154)		(154)
Purchase of common stock	(6.8)	_	_	_		(310)	(310)
Net issuance of common stock under employee stock plans	4.1	_	(15)		(27)	185	143
Net issuance of common stock for warrants	2.3	—	(57)		(49)	106	—
Share-based compensation	—	—	34	—	—		34
BALANCE AT DECEMBER 31, 2016	175.3	1,141	2,135	(383)	7,331	(2,428)	7,796
Cumulative effect of change in accounting principle	—	_	3	—	(2)		1
Net income	_	_	_	_	743		743
Other comprehensive income, net of tax	—	_	_	19			19
Cash dividends declared on common stock (\$1.09 per share)	_	_	_	_	(193)		(193)
Purchase of common stock	(7.5)	_	_	—		(544)	(544)
Net issuance of common stock under employee stock plans	3.3	_	(26)	· —	(26)	151	99
Net issuance of common stock for warrants	1.8	_	(28)		(53)	84	3
Share-based compensation	_	_	39	—	_	_	39
Other	_	_	(1)		_	1	_
BALANCE AT DECEMBER 31, 2017	172.9	\$ 1,141	\$ 2,122	\$ (364)	\$ 7,800	\$ (2,736)	\$ 7,963

BUSINESS SEGMENT FINANCIAL RESULTS (unaudited)

Comerica Incorporated and Subsidiaries

(dollar amounts in millions) Three Months Ended December 31, 2017	E	Business Bank		Retail Bank		Wealth nagement]	Finance	Other		Total
Earnings summary:											
Net interest income (expense)	\$	348	\$	170	\$	43	\$	(25)	\$ 9	\$	545
Provision for credit losses		20		(3)		(5)		—	5		17
Noninterest income		156		49		64		14	2		285
Noninterest expenses		210		189		73		(1)	12		483
Provision (benefit) for income taxes		98		12		15		(8)	101 (a)	218
Net income (loss)	\$	176	\$	21	\$	24	\$	(2)	\$ (107)	\$	112
Net credit-related charge-offs (recoveries)	\$	14	\$	3	\$	(1)	\$	_	\$ _	\$	16
Selected average balances:											
Assets	\$	39,300	\$	6,445	\$	5,352	\$	13,940	\$ 6,361	\$	71,398
Loans		37,873		5,835		5,225		—	—		48,933
Deposits		28,717		24,232		4,184		394	114		57,641
Statistical data:											
Return on average assets (b)		1.78%		0.34 %		1.78%		N/M	N/M		0.62%
Efficiency ratio (c)		41.65		85.85		68.50		N/M	N/M		58.07
Three Months Ended Soutember 20, 2017	E	Business		Retail		Wealth	1	Finance	Other		Total
Three Months Ended September 30, 2017		Bank		Bank	Ma	nagement		Finance	Other		Total
Earnings summary: Net interest income (expense)	\$	356	\$	165	\$	45	\$	(30)	\$ 10	\$	546
Provision for credit losses	Э	16	Э	(1)	Ф	43 10	Э	(30)	\$ (1)	Ф	24
Noninterest income		10		(1) 49		63		13	(1)		24
Noninterest expenses		148		184		70		(1)	11		463
Provision (benefit) for income taxes		99		184		10		(1)	(1)		108
Net income (loss)	\$	190	\$	21	\$	18	\$	(10)	\$ 3	\$	226
Net credit-related charge-offs (recoveries)	\$	28	\$	(1)	\$	(2)	\$	(0)	\$ 	\$	220
Selected average balances:				()							
Assets	\$	38,917	\$	6,455	\$	5,416	\$	13,996	\$ 6,467	\$	71,251
Loans		37,559		5,834		5,270					48,663
Deposits		28,115		23,918		4,054		270	136		56,493
Statistical data:											
Return on average assets (b)		1.94%		0.33 %		1.28%		N/M	N/M		1.25%
Efficiency ratio (c)		39.32		85.51		65.23		N/M	N/M		56.24
						1	-	14/101	14/141		50.24
Thurs Mansha Fadad Daamhan 21, 2016	Ŀ	Business		Retail		Wealth	1	F *	04h		T-4-1
Three Months Ended December 31, 2016		Bank		Bank	Ma	nagement		Finance	Other		Total
Earnings summary: Net interest income (expense)	\$	354	\$	155	¢	41	\$	(101)	6	\$	455
Provision for credit losses	ф	17	ф	22	φ	(1)	φ	(101)	(3)	ф	433
Noninterest income		146		48		62		10	(3)		267
Noninterest expenses		140		188		72		(1)	6		461
Provision (benefit) for income taxes		82		(3)		10		(1)	3		62
Net income (loss)	\$	205	\$	(4)	\$	22	\$	(60)	\$ 1	\$	164
Net credit-related charge-offs (recoveries)	\$	33	\$	5	\$	(2)	\$	(00)	\$ 	\$	36
Selected average balances:											
Assets	\$	39,220	\$	6,559	\$	5,268	\$	14,109	\$ 8,970	\$	74,126
Loans		37,893		5,906		5,116					48,915
Deposits		31,221		23,915		4,092		107	310		59,645
Statistical data:											
Return on average assets (b)		2.09%		(0.07)%		1.68%		N/M	N/M		0.88%
		39.15		91.54		70.03		N/M	N/M		63.58

(a) Included \$107 million charge to adjust deferred taxes as a result of the enactment of the Tax Cut and Jobs Act.(b) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

(c) Noninterest expenses as a percentage of the sum of net interest income (fully taxable equivalent basis) and noninterest income excluding net securities gains (losses).

N/M - Not Meaningful

MARKET SEGMENT FINANCIAL RESULTS (unaudited)

Comerica Incorporated and Subsidiaries

(dollar amounts in millions)	N	liahigan	C	alifornia		Towar		Other		inance Other		Total
Three Months Ended December 31, 2017 Earnings summary:	IV	lichigan		alifornia		Texas	IV	arkets	۵	t Other		Total
Net interest income (expense)	\$	175	\$	188	\$	115	\$	83	\$	(16)	\$	545
Provision for credit losses	φ	6	φ	31	φ	(27)	φ	2	¢	5	φ	17
Noninterest income		81		43		34		111		16		285
Noninterest expenses		150		107		95		120		10		483
Provision for income taxes		36		36		32		21		93 (a)	218
Net income (loss)	\$	64	\$	57	\$	49	\$	51	\$	(109)	\$	112
Net credit-related charge-offs	\$	1	\$	5	\$	10	\$		\$		\$	16
Selected average balances:												
Assets	\$	13,583	\$	18,470	\$	10,305	\$	8,739	\$	20,301	\$	71,398
Loans		12,798		18,236		9,795		8,104		_		48,933
Deposits		21,807		18,222		9,366		7,738		508		57,641
Statistical data:												
Return on average assets (b)		1.13%		1.17%		1.85%		2.30%		N/M		0.629
Efficiency ratio (c)		58.54		46.35		63.57		61.68		N/M		58.07
•								Other	Б	inance		
Three Months Ended September 30, 2017	N	lichigan	С	alifornia		Texas		arkets		to Other		Total
Earnings summary:												1000
Net interest income (expense)	\$	172	\$	184	\$	123	\$	87	\$	(20)	\$	546
Provision for credit losses	*	8	+	24	Ť	(22)	+	15	*	(1)	-	24
Noninterest income		79		41		33		107		15		275
Noninterest expenses		144		103		92		114		10		463
Provision (benefit) for income taxes		34		37		31		17		(11)		108
Net income (loss)	\$ \$	65	\$	61	\$	55	\$	48	\$	(3)	\$	226
Net credit-related charge-offs	\$	2	\$	10	\$	9	\$	4	\$	_	\$	25
Selected average balances:												
Assets	\$	13,367	\$	18,170	\$	10,435	\$	8,816	\$	20,463	\$	71,251
Loans		12,612		17,916		9,959		8,176		—		48,663
Deposits		21,641		17,316		9,400		7,730		406		56,493
Statistical data:												
Return on average assets (b)		1.14%		1.32%		2.05%		2.15%		N/M		1.25
Efficiency ratio (c)		57.15		45.59		58.74		58.79		N/M		56.24
								Other	F	inance		
Three Months Ended December 31, 2016	Ν	lichigan	С	alifornia		Texas		arkets		t Other		Total
Earnings summary:												
Net interest income (expense)	\$	166	\$	181	\$	115	\$	88	\$	(95)	\$	455
Provision for credit losses		—		12		26		_		(3)		35
Noninterest income		81		41		34		100		11		267
Noninterest expenses		149		101		92		114		5		461
Provision (benefit) for income taxes		29		35		9		16		(27)		62
Net income (loss)	\$	69	\$	74	\$	22	\$	58	\$	(59)	\$	164
Net credit-related charge-offs	\$	3	\$	1	\$	30	\$	2	\$	—	\$	36
Selected average balances:												
Assets	\$	13,015	\$	18,106	\$	10,810	\$	9,116	\$	23,079	\$	74,126
Loans		12,377		17,827		10,381		8,330		_		48,915
		22,007		18,382		10,386		8,453		417		59,645
Deposits		22,007		18,382		10,386		8,453		417		59,645
Deposits Statistical data: Return on average assets (b)		22,007 1.22%		18,382 1.52%		10,386 0.73%		8,453 2.49%		417 N/M		59,645 0.88

(a) Includes \$107 million charge to adjust deferred taxes as a result of the enactment of the Tax Cut and Jobs Act.

(b) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

60.04

(c) Noninterest expenses as a percentage of the sum of net interest income (fully taxable equivalent basis) and noninterest income excluding net securities gains (losses).

45.26

61.71

60.35

N/M

63.58

N/M - Not Meaningful

Efficiency ratio (c)

RECONCILIATION OF NON-GAAP FINANCIAL MEASURES (unaudited)

Comerica Incorporated and Subsidiaries

Comerica believes non-GAAP measures are meaningful because they reflect adjustments commonly made by management, investors, regulators and analysts to evaluate the adequacy of common equity and performance trends. Comerica believes adjusted net income, earnings per share, ROA and ROE provide a greater understanding of ongoing operations and enhances comparability of results with prior periods. Tangible common equity is used by Comerica to measure the quality of capital and the return relative to balance sheet risk.

		Th	iree	Months End	led		Years	En	ded
	Dec	ember 31,	Se	ptember 30,	De	cember 31,	Decem	ıbeı	• 31,
(dollar amounts in millions, except per share data)		2017		2017		2016	2017		2016
Adjusted Earnings per Common Share:									
Net income attributable to common shareholders	\$	112	\$	224	\$	163	\$ 738	\$	473
Restructuring charges, net of tax		8		4		13	29		59
Deferred tax adjustment		107		—		—	107		—
One-time employee bonus, net of tax		3		—		—	3		—
Tax benefits from employee stock transactions		(4)		(2)		—	(35)		
Adjusted net income attributable to common shareholders	\$	226	\$	226	\$	176	\$ 842	\$	532
Diluted average common shares (in millions)		176		177		177	178		177
Diluted earnings per common share:									
Reported	\$	0.63	\$	1.26	\$	0.92	\$ 4.14	\$	2.68
Adjusted		1.28		1.27		0.99	4.73		3.02
Adjusted Net Income, ROA and ROE:									
Net income	\$	112	\$	226	\$	164	\$ 743	\$	477
Restructuring charges, net of tax		8		4		13	29		59
Deferred tax adjustment		107		_		—	107		_
One-time employee bonus, net of tax		3		_		_	3		_
Tax benefits from employee stock transactions		(4)		(2)			(35)		—
Adjusted net income	\$	226	\$	228	\$	177	\$ 847	\$	536
Average assets	\$	71,398	\$	71,251	\$	74,126	\$ 71,452	\$	71,743
ROA:									
Reported		0.62%	,)	1.25%)	0.88%	1.04%	, D	0.67%
Adjusted		1.26		1.27		0.95	1.19		0.75
Average common shareholder's equity	\$	7,987	\$	8,008	\$	7,734	\$ 7,952	\$	7,674
ROE:									
Reported		5.58%	,)	11.17%)	8.43%	9.34%	Ď	6.22%
Adjusted		11.24		11.28		9.11	10.65		6.99

Adjusted net income, earnings per share, ROA and ROE remove the after tax effect of restructuring charges and one-time employee bonuses, the charge to adjust deferred taxes resulting from the Tax Cuts and Jobs Act and tax benefits from employee stock transactions from net income and net income available to common shareholders.

	Dee	cember 31,	Se	ptember 30,		June 30,		March 31,	De	cember 31,
(dollar amounts in millions)		2017		2017		2017		2017		2016
Tangible Common Equity Ratio:										
Common shareholders' equity	\$	7,963	\$	8,034	\$	7,985	\$	7,930	\$	7,796
Less:										
Goodwill		635		635		635		635		635
Other intangible assets		8		8		9		10		10
Tangible common equity	\$	7,320	\$	7,391	\$	7,341	\$	7,285	\$	7,151
Total assets	\$	71,567	\$	72,017	\$	71,447	\$	72,976	\$	72,978
Less:										
Goodwill		635		635		635		635		635
Other intangible assets		8		8		9		10		10
Tangible assets	\$	70,924	\$	71,374	\$	70,803	\$	72,331	\$	72,333
Common equity ratio		11.13%	, D	11.16%	Ď	11.18%	ó	10.87%	, D	10.68%
Tangible common equity ratio		10.32		10.35		10.37		10.07		9.89
Tangible Common Equity per Share of Common Stock:										
Common shareholders' equity	\$	7,963	\$	8,034	\$	7,985	\$	7,930	\$	7,796
Tangible common equity		7,320		7,391		7,341		7,285		7,151
Shares of common stock outstanding (in millions)		173		174		176		177		175
Common shareholders' equity per share of common stock	\$	46.07	\$	46.09	\$	45.39	\$	44.69	\$	44.47
Tangible common equity per share of common stock		42.34		42.39		41.73		41.05		40.79

The tangible common equity ratio removes the effect of intangible assets from capital and total assets. Tangible common equity per share of common stock removes the effect of intangible assets from common shareholders equity per share of common stock.